













City South of Pasadena | Market Report - October 2023













Single Family Homes Market Overview

| | THIS MONTH | LAST MONTH | % CHANGE | 3-YEAR TREND |
|-----------------------------|----------------|----------------|----------|---|
| NEW LISTINGS | 8 | 5 | 60.00% |  |
| INVENTORY | 13 | 14 | -7.14% |  |
| PENDING SALES | 8 | 4 | 100.00% |  |
| CLOSED SALES | 7 | 6 | 16.67% |  |
| MEDIAN DAYS ON MARKET | 13 | 12 | 8.33% |  |
| MONTHS' SUPPLY OF INVENTORY | 1.9 | 2 | -5.00% |  |
| MEDIAN PRICE PER SQ FT | \$836.00 | \$792.00 | 5.56% |  |
| AVG. PRICE PER SQ FT | \$879.00 | \$758.00 | 15.96% |  |
| MEDIAN SALES PRICE | \$1,975,000.00 | \$1,499,500.00 | 31.71% |  |
| AVERAGE SALES PRICE | \$2,239,000.00 | \$1,907,917.00 | 17.35% |  |
| % OF ORIGINAL PRICE | 103.20% | 101.20% | 1.98% |  |
| % OF LAST LIST PRICE | 103.20% | 101.20% | 1.98% |  |

*Data current as of November 19, 2023. All data obtained from California Regional Multiple Listing Service, Inc. Information is deemed reliable, but not guaranteed.

City South of Pasadena | Market Report - October 2023







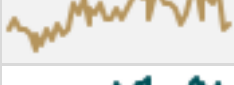

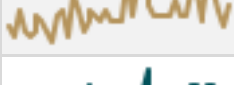
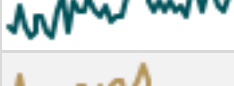


Condominium/Townhouse Market Overview

| | THIS MONTH | LAST MONTH | % CHANGE | 3-YEAR TREND |
|-----------------------------|----------------|----------------|----------|---|
| NEW LISTINGS | 1 | 1 | 0.00% |  |
| INVENTORY | 2 | 1 | 100.00% |  |
| PENDING SALES | 0 | 5 | -100.00% |  |
| CLOSED SALES | 5 | 5 | 0.00% |  |
| MEDIAN DAYS ON MARKET | 35 | 28 | 25.00% |  |
| MONTHS' SUPPLY OF INVENTORY | 0.6 | 0.3 | 100.00% |  |
| MEDIAN PRICE PER SQ FT | \$821.00 | \$689.00 | 19.16% |  |
| AVG. PRICE PER SQ FT | \$811.00 | \$702.00 | 15.53% |  |
| MEDIAN SALES PRICE | \$1,200,000.00 | \$997,000.00 | 20.36% |  |
| AVERAGE SALES PRICE | \$1,309,560.00 | \$1,071,005.00 | 22.27% |  |
| % OF ORIGINAL PRICE | 100.00% | 102.40% | -2.34% |  |
| % OF LAST LIST PRICE | 100.80% | 102.40% | -1.56% |  |

*Data current as of November 19, 2023. All data obtained from California Regional Multiple Listing Service, Inc. Information is deemed reliable, but not guaranteed.

City South of Pasadena | Market Report - October 2023

Single Family Homes Market Overview

| | THIS YEAR | LAST YEAR | % CHANGE | 3-YEAR TREND |
|-----------------------------|----------------|----------------|----------|---|
| NEW LISTINGS | 8 | 11 | -27.27% |  |
| INVENTORY | 13 | 25 | -48.00% |  |
| PENDING SALES | 8 | 8 | 0.00% |  |
| CLOSED SALES | 7 | 11 | -36.36% |  |
| MEDIAN DAYS ON MARKET | 13 | 14 | -7.14% |  |
| MONTHS' SUPPLY OF INVENTORY | 1.9 | 2.6 | -26.92% |  |
| MEDIAN PRICE PER SQ FT | \$836.00 | \$978.00 | -14.52% |  |
| AVG. PRICE PER SQ FT | \$879.00 | \$977.00 | -10.03% |  |
| MEDIAN SALES PRICE | \$1,975,000.00 | \$1,780,000.00 | 10.96% |  |
| AVERAGE SALES PRICE | \$2,239,000.00 | \$2,176,136.00 | 2.89% |  |
| % OF ORIGINAL PRICE | 103.20% | 105.90% | -2.55% |  |
| % OF LAST LIST PRICE | 103.20% | 105.90% | -2.55% |  |

*Data current as of November 19, 2023. All data obtained from California Regional Multiple Listing Service, Inc. Information is deemed reliable, but not guaranteed.

City South of Pasadena | Market Report - October 2023

Condominium/Townhouse Market Overview

| | THIS YEAR | LAST YEAR | % CHANGE | 3-YEAR TREND |
|-----------------------------|----------------|--------------|----------|--------------|
| NEW LISTINGS | 1 | 3 | -66.67% | |
| INVENTORY | 2 | 9 | -77.78% | |
| PENDING SALES | 0 | 6 | -100.00% | |
| CLOSED SALES | 5 | 3 | 66.67% | |
| MEDIAN DAYS ON MARKET | 35 | 27 | 29.63% | |
| MONTHS' SUPPLY OF INVENTORY | 0.6 | 1.8 | -66.67% | |
| MEDIAN PRICE PER SQ FT | \$821.00 | \$639.00 | 28.48% | |
| AVG. PRICE PER SQ FT | \$811.00 | \$663.00 | 22.32% | |
| MEDIAN SALES PRICE | \$1,200,000.00 | \$830,000.00 | 44.58% | |
| AVERAGE SALES PRICE | \$1,309,560.00 | \$824,667.00 | 58.80% | |
| % OF ORIGINAL PRICE | 100.00% | 100.00% | 0.00% | |
| % OF LAST LIST PRICE | 100.80% | 100.00% | 0.80% | |

*Data current as of November 19, 2023. All data obtained from California Regional Multiple Listing Service, Inc. Information is deemed reliable, but not guaranteed.