







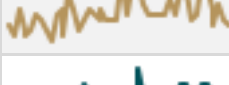

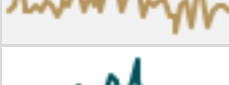



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Single Family Homes Market Overview

	THIS MONTH	LAST MONTH	% CHANGE	3-YEAR TREND
NEW LISTINGS	4	8	-50.00%	
INVENTORY	10	11	-9.09%	
PENDING SALES	4	6	-33.33%	
CLOSED SALES	9	5	80.00%	
MEDIAN DAYS ON MARKET	16	12	33.33%	
MONTHS' SUPPLY OF INVENTORY	1.5	1.6	-6.25%	
MEDIAN PRICE PER SQ FT	\$869.00	\$1,195.00	-27.28%	
AVG. PRICE PER SQ FT	\$950.00	\$1,166.00	-18.52%	
MEDIAN SALES PRICE	\$1,525,000.00	\$1,656,000.00	-7.91%	
AVERAGE SALES PRICE	\$1,756,444.00	\$1,808,400.00	-2.87%	
% OF ORIGINAL PRICE	100.50%	104.40%	-3.74%	
% OF LAST LIST PRICE	100.50%	103.90%	-3.27%	

*Data current as of January 4, 2024. All data obtained from California Regional Multiple Listing Service, Inc. Information is deemed reliable, but not guaranteed.

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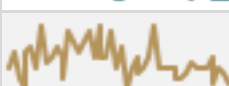
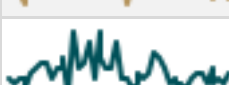



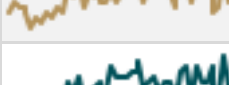

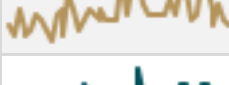

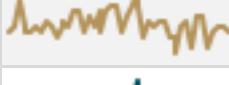
Condominium/Townhouse Market Overview

	THIS MONTH	LAST MONTH	% CHANGE	3-YEAR TREND
NEW LISTINGS	1	3	-66.67%	
INVENTORY	1	3	-66.67%	
PENDING SALES	2	2	0.00%	
CLOSED SALES	3	1	200.00%	
MEDIAN DAYS ON MARKET	21	8	162.50%	
MONTHS' SUPPLY OF INVENTORY	0.3	0.8	-62.50%	
MEDIAN PRICE PER SQ FT	\$602.00	\$643.00	-6.38%	
AVG. PRICE PER SQ FT	\$631.00	\$643.00	-1.87%	
MEDIAN SALES PRICE	\$751,000.00	\$790,000.00	-4.94%	
AVERAGE SALES PRICE	\$883,667.00	\$790,000.00	11.86%	
% OF ORIGINAL PRICE	100.30%	103.80%	-3.37%	
% OF LAST LIST PRICE	100.30%	103.80%	-3.37%	

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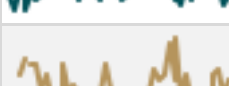


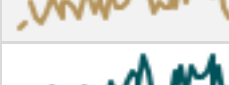




Single Family Homes Market Overview

	THIS YEAR	LAST YEAR	% CHANGE	3-YEAR TREND
NEW LISTINGS	4	3	33.33%	
INVENTORY	10	16	-37.50%	
PENDING SALES	4	7	-42.86%	
CLOSED SALES	9	8	12.50%	
MEDIAN DAYS ON MARKET	16	23	-30.43%	
MONTHS' SUPPLY OF INVENTORY	1.5	1.8	-16.67%	
MEDIAN PRICE PER SQ FT	\$869.00	\$837.00	3.82%	
AVG. PRICE PER SQ FT	\$950.00	\$875.00	8.57%	
MEDIAN SALES PRICE	\$1,525,000.00	\$1,750,000.00	-12.86%	
AVERAGE SALES PRICE	\$1,756,444.00	\$1,961,625.00	-10.46%	
% OF ORIGINAL PRICE	100.50%	98.10%	2.45%	
% OF LAST LIST PRICE	100.50%	98.10%	2.45%	

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Condominium/Townhouse Market Overview

	THIS YEAR	LAST YEAR	% CHANGE	3-YEAR TREND
NEW LISTINGS	1	0	#DIV/0!	
INVENTORY	1	4	-75.00%	
PENDING SALES	2	4	-50.00%	
CLOSED SALES	3	2	50.00%	
MEDIAN DAYS ON MARKET	21	21	0.00%	
MONTHS' SUPPLY OF INVENTORY	0.3	0.9	-66.67%	
MEDIAN PRICE PER SQ FT	\$602.00	\$783.00	-23.12%	
AVG. PRICE PER SQ FT	\$631.00	\$783.00	-19.41%	
MEDIAN SALES PRICE	\$751,000.00	\$906,250.00	-17.13%	
AVERAGE SALES PRICE	\$883,667.00	\$906,250.00	-2.49%	
% OF ORIGINAL PRICE	100.30%	98.70%	1.62%	
% OF LAST LIST PRICE	100.30%	99.40%	0.91%	

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