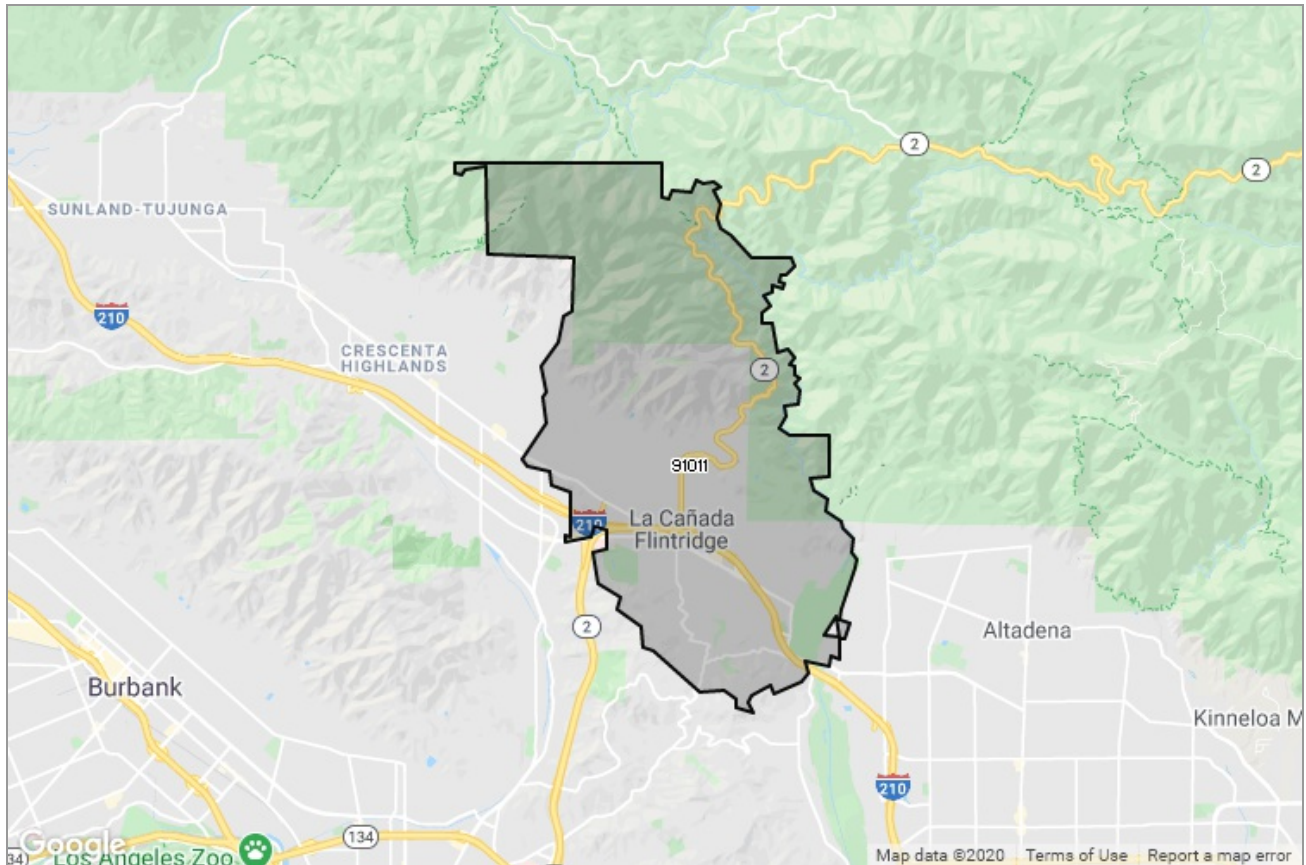




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
10/2019 – 10/2020

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 11/06/2020

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2020	Oct 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	38	28	+35.7%	388	296	+31.1%
New Listing Volume	\$93,887,000	\$70,129,450	+33.9%	\$903,311,001	\$710,018,881	+27.2%
Active Listing Count	97	68	+42.6%	N/A	N/A	
Active Listing Volume	\$283,753,386	\$209,863,056	+35.2%	N/A	N/A	
Average Listing Price	\$2,925,293	\$3,086,221	-5.2%	\$2,928,453	\$2,830,078	+3.5%
Median Listing Price	\$2,349,000	\$2,072,444	+13.3%	\$2,313,968	\$2,148,217	+7.7%
Months of Inventory	3.3	7.6	-55.7%	4.4	3.8	+15.4%
Absorption Rate	29.9%	13.24%	+16.7%	22.56%	26.04%	-3.5%
Sales Activity Charts Metrics						
Pending Sales Count	46	18	+155.6%	N/A	N/A	
Pending Sales Volume	\$109,812,288	\$37,328,850	+194.2%	N/A	N/A	
Closed Sales Count	29	22	+31.8%	217	192	+13%
Closed Sales Volume	\$71,295,263	\$47,272,888	+50.8%	\$452,918,543	\$368,987,868	+22.7%
Average Sales Price	\$2,458,457	\$2,148,768	+14.4%	\$2,087,182	\$1,921,812	+8.6%
Median Sales Price	\$2,015,000	\$1,912,500	+5.4%	\$1,784,028	\$1,773,622	+0.6%
Distressed Charts Metrics						
Distressed Listing Count	1	1	+/-	N/A	N/A	

New Listings

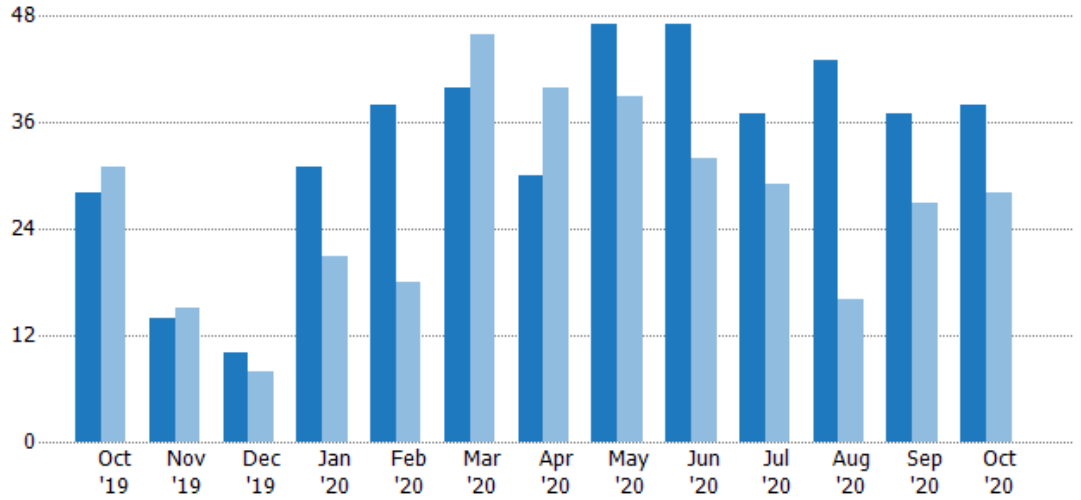
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '20	38	35.7%
Oct '19	28	-9.7%
Oct '18	31	-32.3%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	28	14	10	31	38	40	30	47	47	37	43	37	38
Prior Year	31	15	8	21	18	46	40	39	32	29	16	27	28
Percent Change from Prior Year	-10%	-7%	25%	48%	111%	-13%	-25%	21%	47%	28%	169%	37%	36%

New Listing Volume

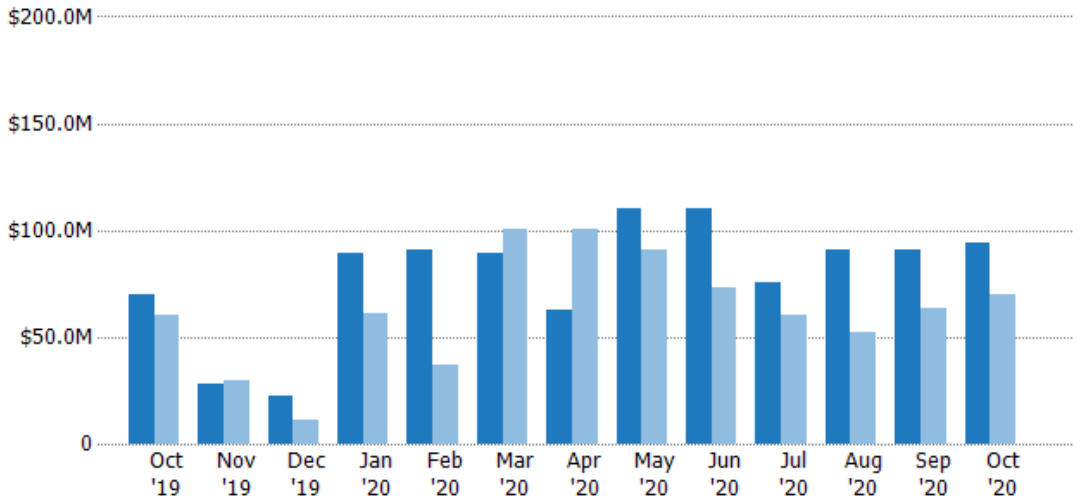
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$93.9M	33.9%
Oct '19	\$70.1M	16.2%
Oct '18	\$60.3M	2.3%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$70.1M	\$28.4M	\$22.4M	\$89.6M	\$90.8M	\$89.2M	\$62.4M	\$110M	\$110M	\$75.2M	\$90.8M	\$91.2M	\$93.9M
Prior Year	\$60.3M	\$29.8M	\$11.5M	\$61.4M	\$37.2M	\$101M	\$101M	\$90.9M	\$72.8M	\$60.1M	\$52.5M	\$63.8M	\$70.1M
Percent Change from Prior Year	16%	-5%	94%	46%	144%	-11%	-38%	21%	52%	25%	73%	43%	34%

Active Listings

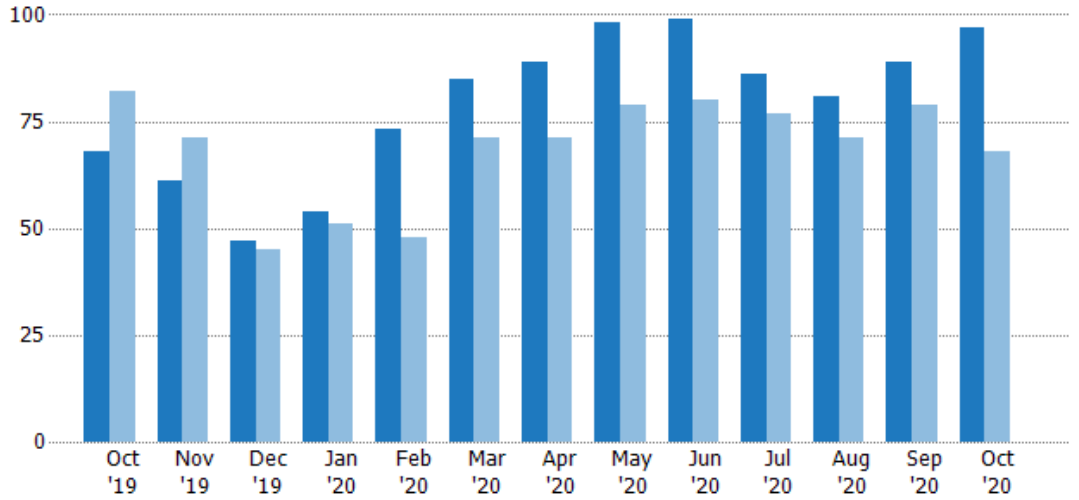
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '20	97	42.6%
Oct '19	68	-17.1%
Oct '18	82	-45.1%



Current Year	68	61	47	54	73	85	89	98	99	86	81	89	97
Prior Year	82	71	45	51	48	71	71	79	80	77	71	79	68
Percent Change from Prior Year	-17%	-14%	4%	6%	52%	20%	25%	24%	24%	12%	14%	13%	43%

Active Listing Volume

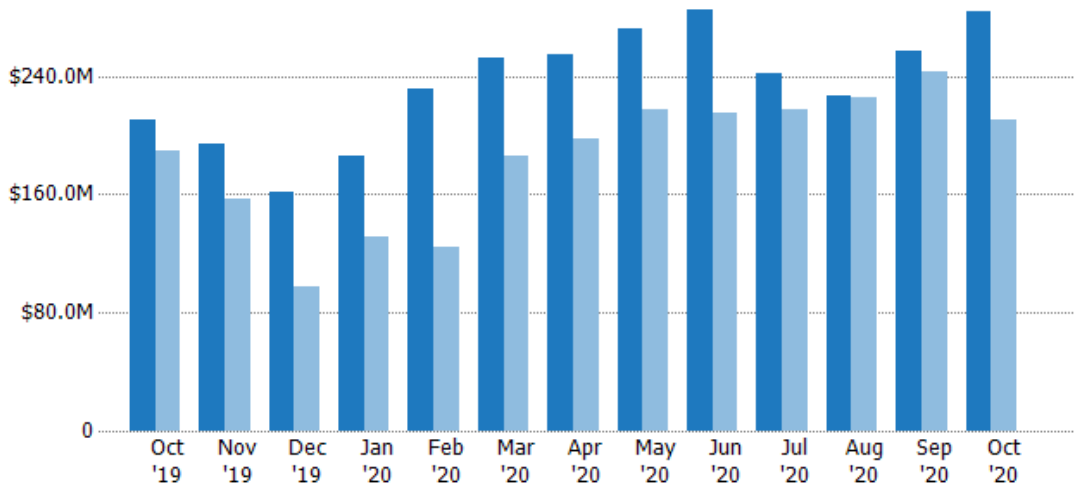
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$284M	35.2%
Oct '19	\$210M	10.5%
Oct '18	\$190M	-34.8%



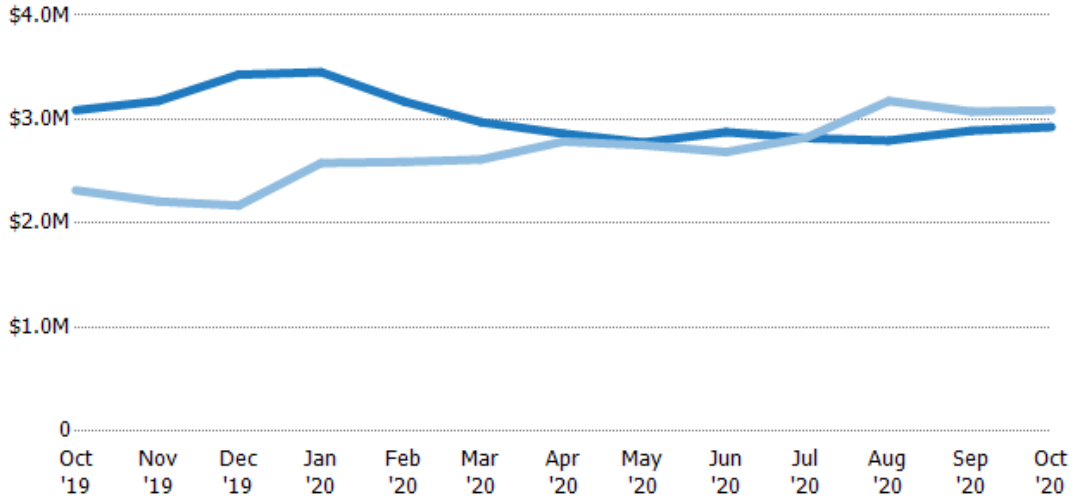
Current Year	\$210M	\$194M	\$161M	\$186M	\$232M	\$253M	\$255M	\$272M	\$285M	\$242M	\$226M	\$257M	\$284M
Prior Year	\$190M	\$157M	\$97.7M	\$132M	\$124M	\$186M	\$198M	\$217M	\$215M	\$217M	\$226M	\$243M	\$210M
Percent Change from Prior Year	10%	23%	65%	42%	86%	36%	29%	25%	33%	11%	0%	6%	35%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Oct '20	\$2.93M	-5.2%
Oct '19	\$3.09M	33.2%
Oct '18	\$2.32M	18.7%

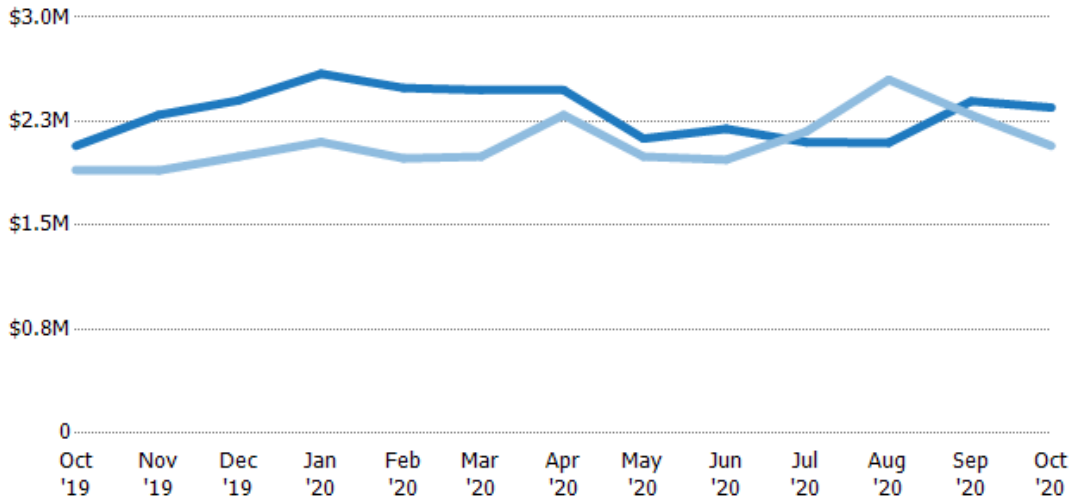
Current Year	\$3.09M	\$3.18M	\$3.43M	\$3.45M	\$3.17M	\$2.97M	\$2.86M	\$2.78M	\$2.88M	\$2.82M	\$2.8M	\$2.89M	\$2.93M
Prior Year	\$2.32M	\$2.21M	\$2.17M	\$2.58M	\$2.59M	\$2.61M	\$2.79M	\$2.75M	\$2.69M	\$2.82M	\$3.18M	\$3.07M	\$3.09M
Percent Change from Prior Year	33%	44%	58%	34%	22%	14%	3%	1%	7%	0%	-12%	-6%	-5%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Oct '20	\$2.35M	13.3%
Oct '19	\$2.07M	9.2%
Oct '18	\$1.9M	20.9%

Current Year	\$2.07M	\$2.3M	\$2.4M	\$2.59M	\$2.49M	\$2.48M	\$2.48M	\$2.13M	\$2.2M	\$2.1M	\$2.1M	\$2.4M	\$2.35M
Prior Year	\$1.9M	\$1.9M	\$2M	\$2.1M	\$1.98M	\$2M	\$2.3M	\$2M	\$1.97M	\$2.18M	\$2.55M	\$2.3M	\$2.07M
Percent Change from Prior Year	9%	21%	20%	23%	26%	24%	8%	7%	11%	-3%	-18%	4%	13%

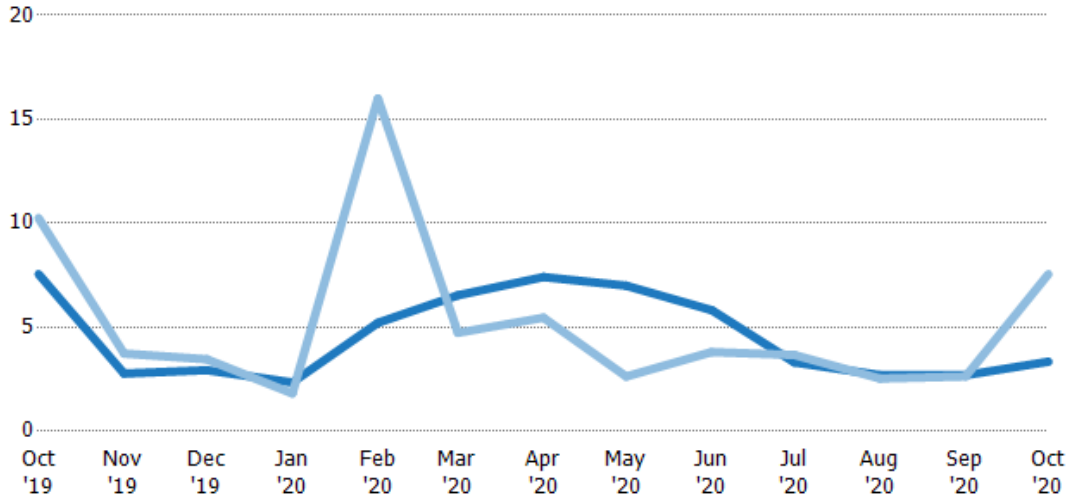
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Months	% Chg.
Oct '20	3.34	-55.7%
Oct '19	7.56	-26.3%
Oct '18	10.3	-75.6%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	7.56	2.77	2.94	2.35	5.21	6.54	7.42	7	5.82	3.31	2.7	2.7	3.34
Prior Year	10.3	3.74	3.46	1.82	16	4.73	5.46	2.63	3.81	3.67	2.54	2.63	7.56
Percent Change from Prior Year	-26%	-26%	-15%	29%	-67%	38%	36%	166%	53%	-10%	6%	2%	-56%

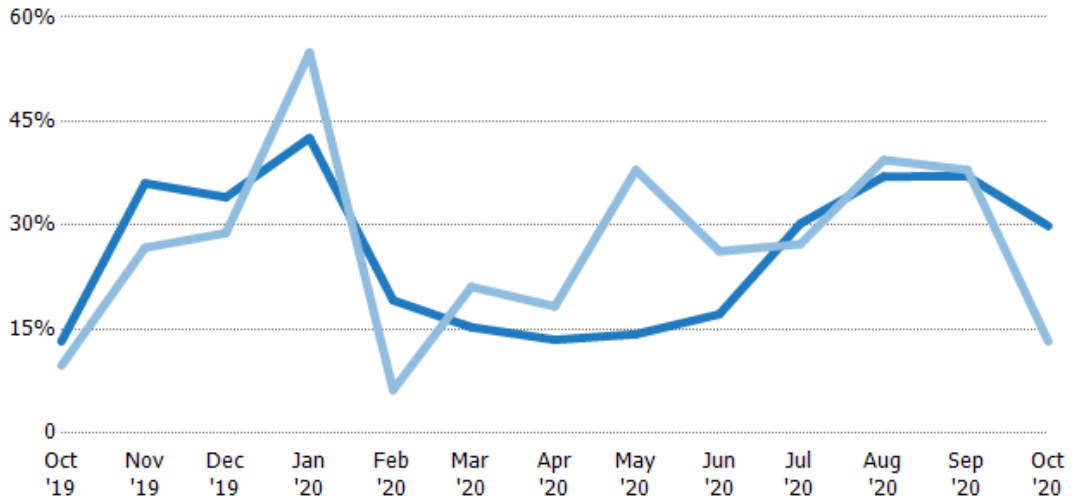
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Rate	Chg.
Oct '20	30%	-16.7%
Oct '19	13%	-3.5%
Oct '18	10%	310.3%



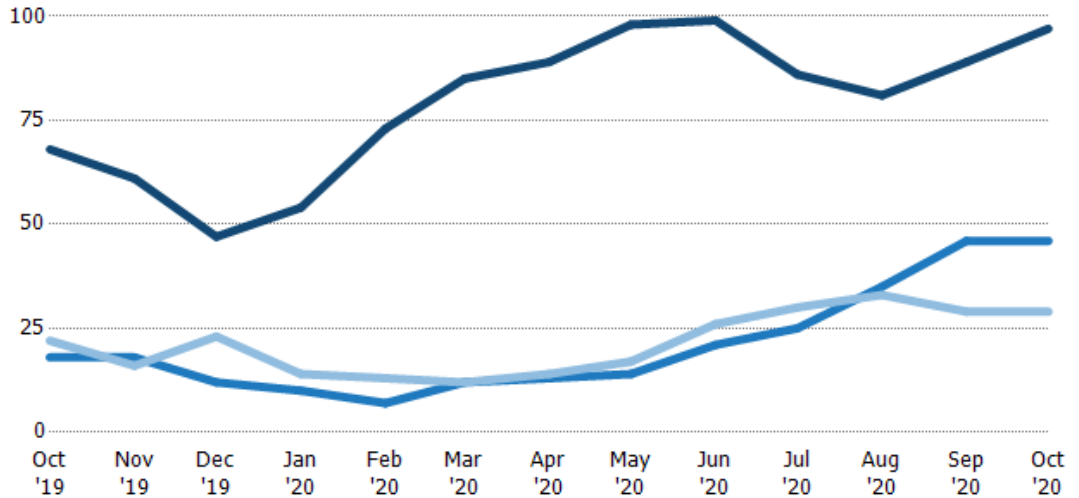
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	13%	36%	34%	43%	19%	15%	13%	14%	17%	30%	37%	37%	30%
Prior Year	10%	27%	29%	55%	6%	21%	18%	38%	26%	27%	39%	38%	13%
Change from Prior Year	-3%	-9%	-5%	12%	-13%	6%	5%	24%	9%	-3%	2%	1%	-17%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



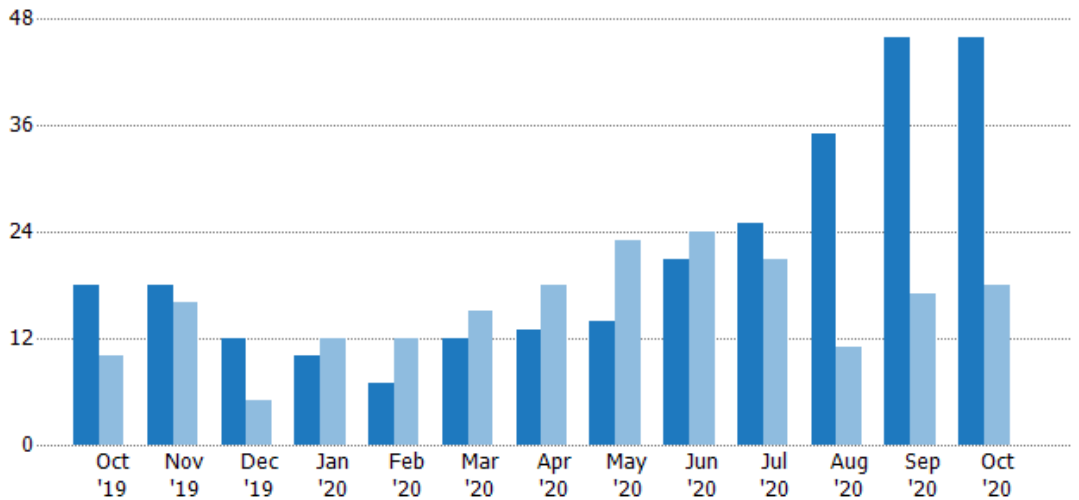
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Active	68	61	47	54	73	85	89	98	99	86	81	89	97
Pending	18	18	12	10	7	12	13	14	21	25	35	46	46
Sold	22	16	23	14	13	12	14	17	26	30	33	29	29

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Oct '20	46	155.6%
Oct '19	18	80%
Oct '18	10	-10%

	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	18	18	12	10	7	12	13	14	21	25	35	46	46
Prior Year	10	16	5	12	12	15	18	23	24	21	11	17	18
Percent Change from Prior Year	80%	13%	140%	-17%	-42%	-20%	-28%	-39%	-13%	19%	218%	171%	156%

Pending Sales Volume

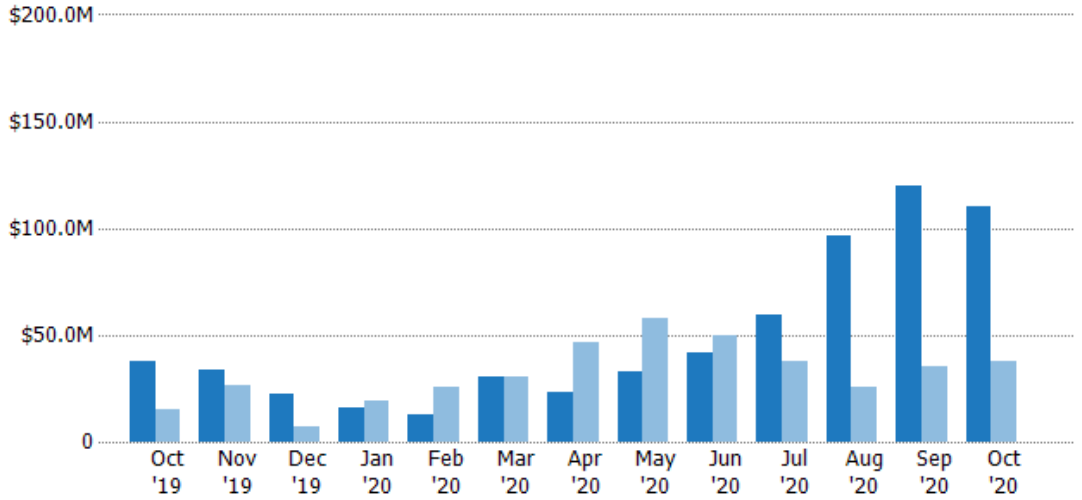
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$110M	194.2%
Oct '19	\$37.3M	146%
Oct '18	\$15.2M	25.8%



Current Year	\$37.3M	\$33.6M	\$22.4M	\$16M	\$12.6M	\$30.7M	\$23.1M	\$32.6M	\$41.4M	\$59.3M	\$96.1M	\$120M	\$110M
Prior Year	\$15.2M	\$26.2M	\$6.77M	\$19M	\$25.7M	\$30.3M	\$46.7M	\$58M	\$50M	\$37.6M	\$25.9M	\$35.2M	\$37.3M
Percent Change from Prior Year	146%	29%	230%	-16%	-51%	1%	-51%	-44%	-17%	58%	270%	241%	194%

Closed Sales

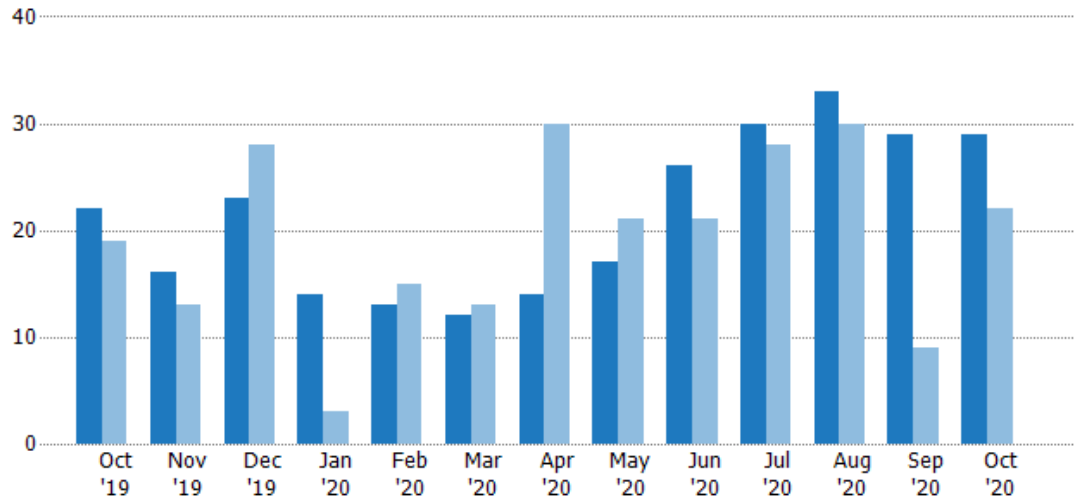
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Oct '20	29	31.8%
Oct '19	22	15.8%
Oct '18	19	-5.3%



Current Year	22	16	23	14	13	12	14	17	26	30	33	29	29
Prior Year	19	13	28	3	15	13	30	21	21	28	30	9	22
Percent Change from Prior Year	16%	23%	-18%	367%	-13%	-8%	-53%	-19%	24%	7%	10%	222%	32%

Closed Sales Volume

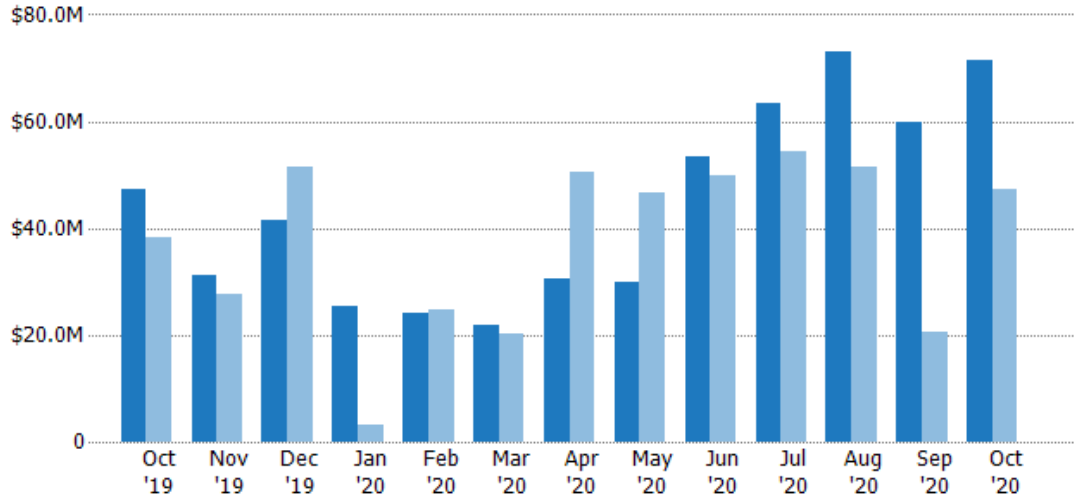
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$71.3M	50.8%
Oct '19	\$47.3M	23.8%
Oct '18	\$38.2M	-5.1%



Current Year	\$47.3M	\$31.2M	\$41.5M	\$25.3M	\$24.1M	\$21.8M	\$30.6M	\$29.9M	\$53.6M	\$63.5M	\$72.9M	\$60M	\$71.3M
Prior Year	\$38.2M	\$27.7M	\$51.4M	\$3.12M	\$24.8M	\$20.2M	\$50.7M	\$46.7M	\$49.8M	\$54.3M	\$51.6M	\$20.5M	\$47.3M
Percent Change from Prior Year	24%	13%	-19%	712%	-3%	8%	-40%	-36%	7%	17%	41%	192%	51%

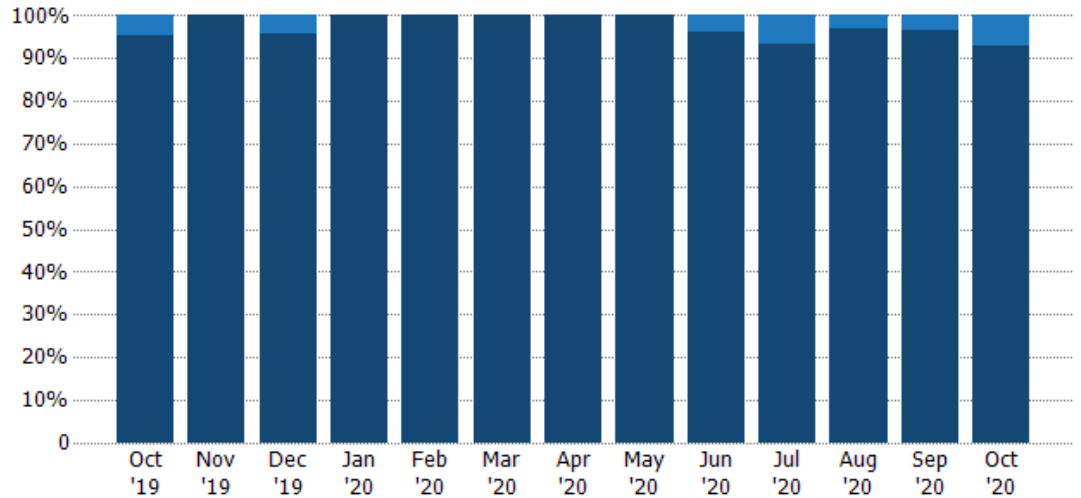
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	5%	-	4%	-	-	-	-	-	4%	7%	3%	3%	7%
Single Family Residence	95%	100%	96%	100%	100%	100%	100%	100%	96%	93%	97%	97%	93%

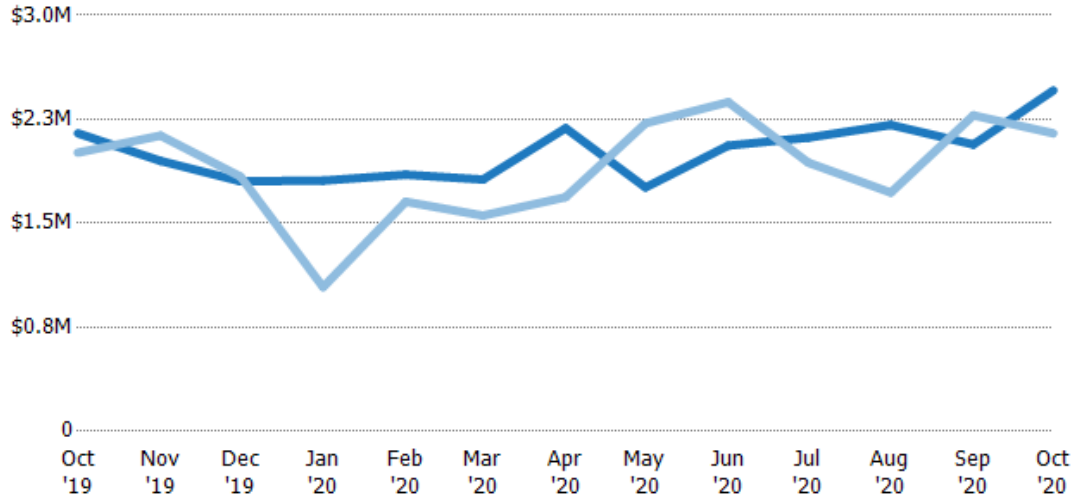
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$2.46M	14.4%
Oct '19	\$2.15M	6.9%
Oct '18	\$2.01M	0.1%



Current Year	\$2.15M	\$1.95M	\$1.8M	\$1.81M	\$1.85M	\$1.82M	\$2.19M	\$1.76M	\$2.06M	\$2.12M	\$2.21M	\$2.07M	\$2.46M
Prior Year	\$2.01M	\$2.13M	\$1.84M	\$1.04M	\$1.66M	\$1.56M	\$1.69M	\$2.22M	\$2.37M	\$1.94M	\$1.72M	\$2.28M	\$2.15M
Percent Change from Prior Year	7%	-9%	-2%	74%	12%	17%	29%	-21%	-13%	9%	28%	-9%	14%

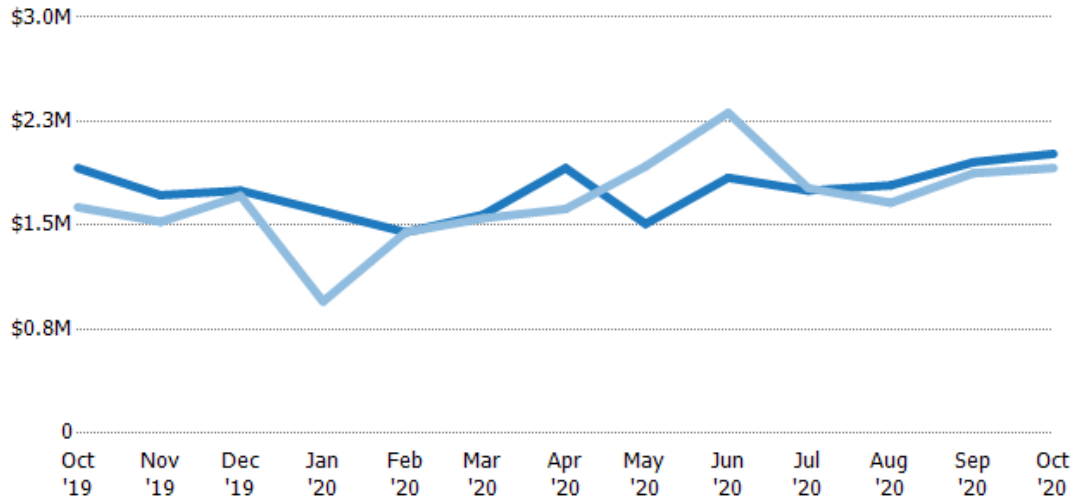
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$2.02M	5.4%
Oct '19	\$1.91M	17.3%
Oct '18	\$1.63M	6%



Current Year	\$1.91M	\$1.72M	\$1.75M	\$1.6M	\$1.45M	\$1.58M	\$1.91M	\$1.51M	\$1.84M	\$1.75M	\$1.79M	\$1.96M	\$2.02M
Prior Year	\$1.63M	\$1.53M	\$1.71M	\$950K	\$1.45M	\$1.55M	\$1.62M	\$1.93M	\$2.31M	\$1.77M	\$1.66M	\$1.88M	\$1.91M
Percent Change from Prior Year	17%	13%	2%	68%	0%	2%	18%	-22%	-20%	-1%	8%	4%	5%

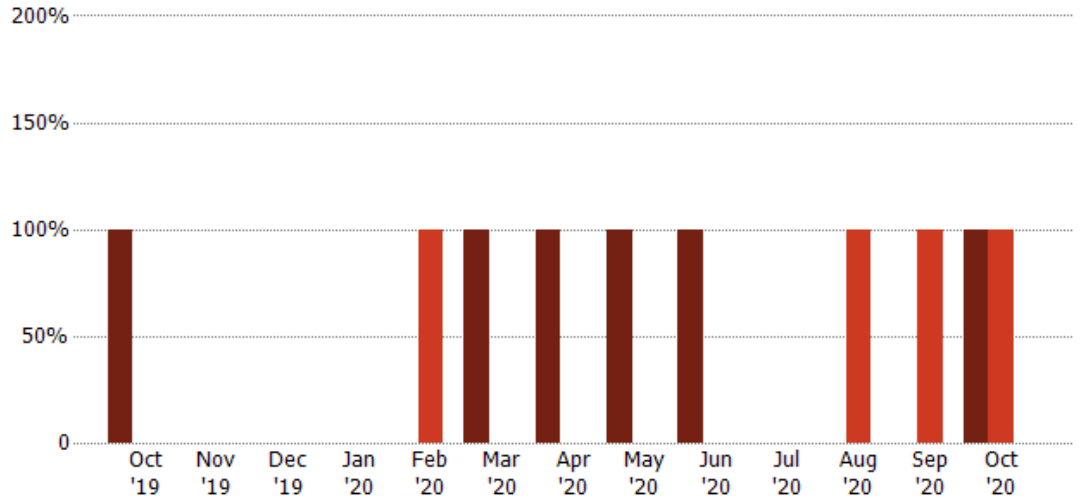
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	1	-	-	-	-	1	1	1	1	-	-	-	1
Prior Year	-	-	-	-	1	-	-	-	-	-	1	1	1
Percent Change from Prior Year	100%	-	-	-	-100%	100%	100%	100%	100%	-	-100%	-100%	0%

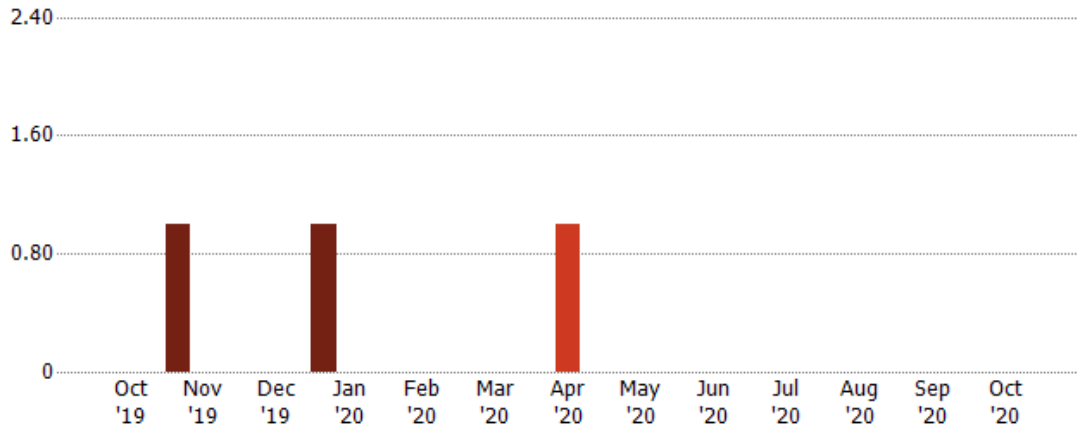
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	-	1	-	1	-	-	-	-	-	-	-	-	-
Prior Year	-	-	-	-	-	-	1	-	-	-	-	-	-
Percent Change from Prior Year	-	100%	-	100%	-	-	-100%	-	-	-	-	-	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 11/06/2020

Scheduled: No

Report Date Range: From 10/2019 To: 10/2020

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Medians |
| <input type="checkbox"/> Include Metrics By | <input checked="" type="checkbox"/> Include Appendix |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 10/2020 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area