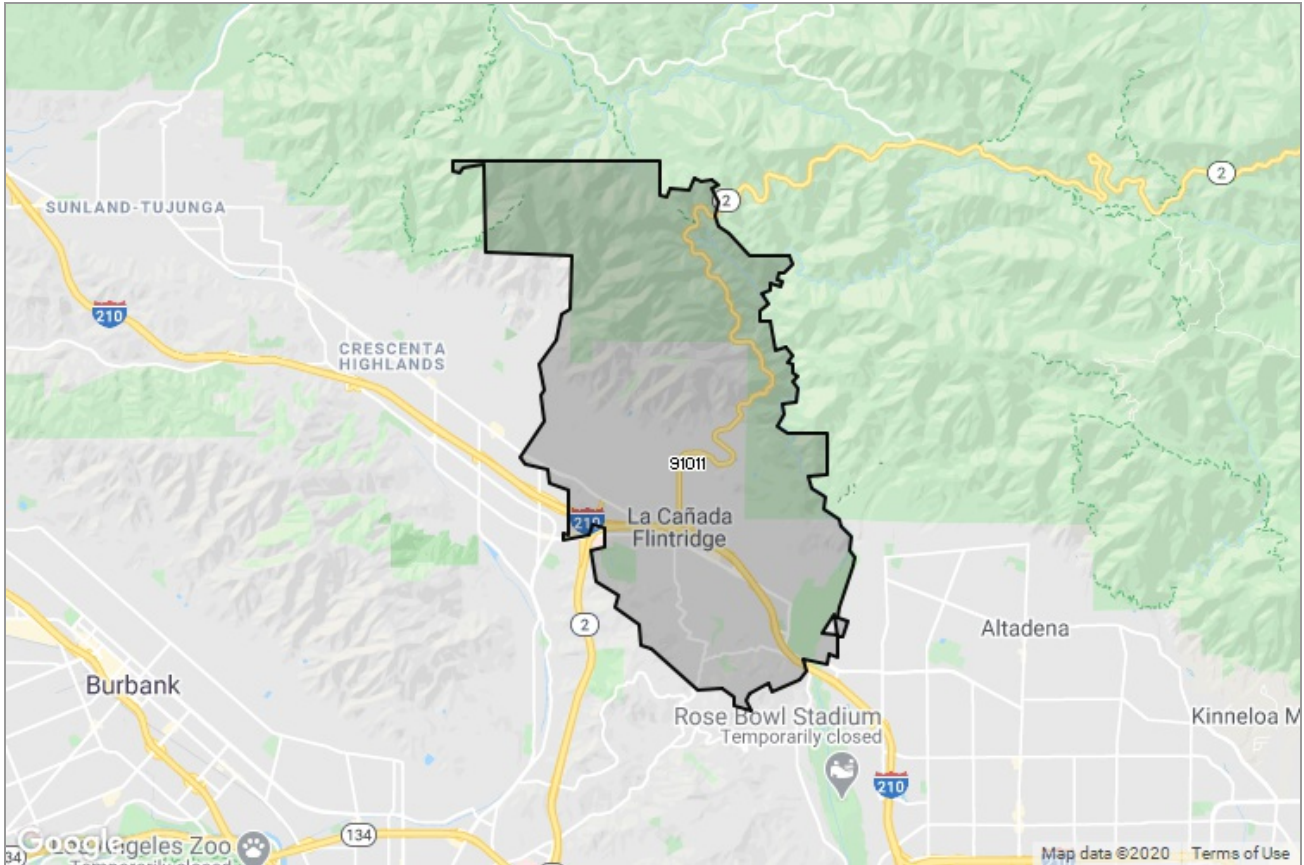




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
7/2019 – 7/2020

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 08/10/2020

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	31	28	+10.7%	247	223	+10.8%
New Listing Volume	\$65,093,900	\$58,210,000	+11.8%	\$570,521,014	\$520,477,964	+9.6%
Active Listing Count	61	75	-18.7%	N/A	N/A	
Active Listing Volume	\$183,348,899	\$214,778,388	-14.6%	N/A	N/A	
Average Listing Price	\$3,005,720	\$2,863,712	+5%	\$2,953,994	\$2,719,577	+8.6%
Median Listing Price	\$2,150,000	\$2,179,000	-1.3%	\$2,269,276	\$2,084,248	+8.9%
Months of Inventory	2.4	3.6	-32.6%	3.9	3.5	+13.6%
Absorption Rate	40.98%	27.63%	+13.4%	25.34%	28.78%	-3.4%
Sales Activity Charts Metrics						
Pending Sales Count	38	22	+72.7%	N/A	N/A	
Pending Sales Volume	\$92,566,900	\$40,088,000	+130.9%	N/A	N/A	
Closed Sales Count	30	28	+7.1%	123	132	-6.8%
Closed Sales Volume	\$62,980,650	\$54,260,936	+16.1%	\$243,119,910	\$253,329,380	-4%
Average Sales Price	\$2,099,355	\$1,937,891	+8.3%	\$1,976,585	\$1,919,162	+3%
Median Sales Price	\$1,750,000	\$1,767,500	-1%	\$1,704,390	\$1,767,883	-3.6%
Distressed Charts Metrics						
Distressed Listing Count	1	-	-	N/A	N/A	

New Listings

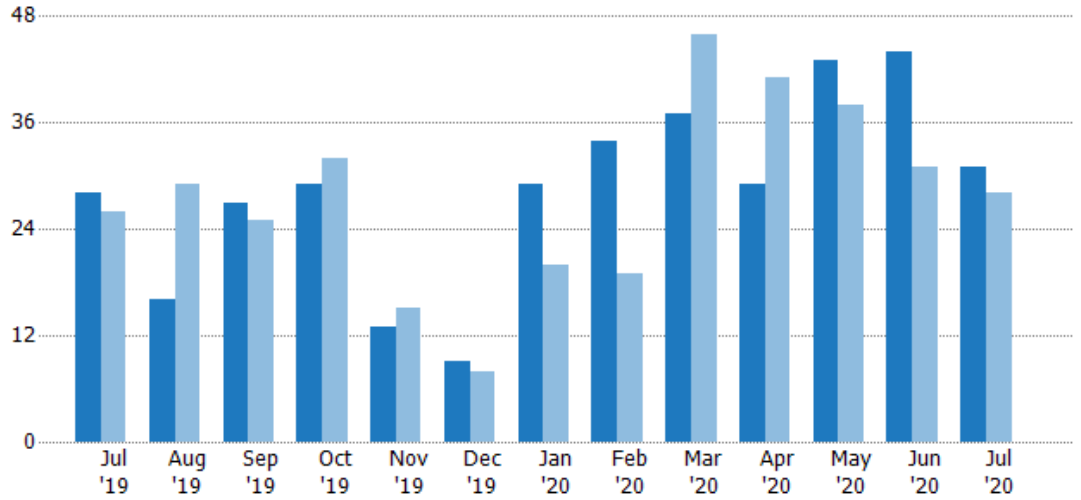
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '20	31	10.7%
Jul '19	28	7.7%
Jul '18	26	23.1%



Current Year	28	16	27	29	13	9	29	34	37	29	43	44	31
Prior Year	26	29	25	32	15	8	20	19	46	41	38	31	28
Percent Change from Prior Year	8%	-45%	8%	-9%	-13%	13%	45%	79%	-20%	-29%	13%	42%	11%

New Listing Volume

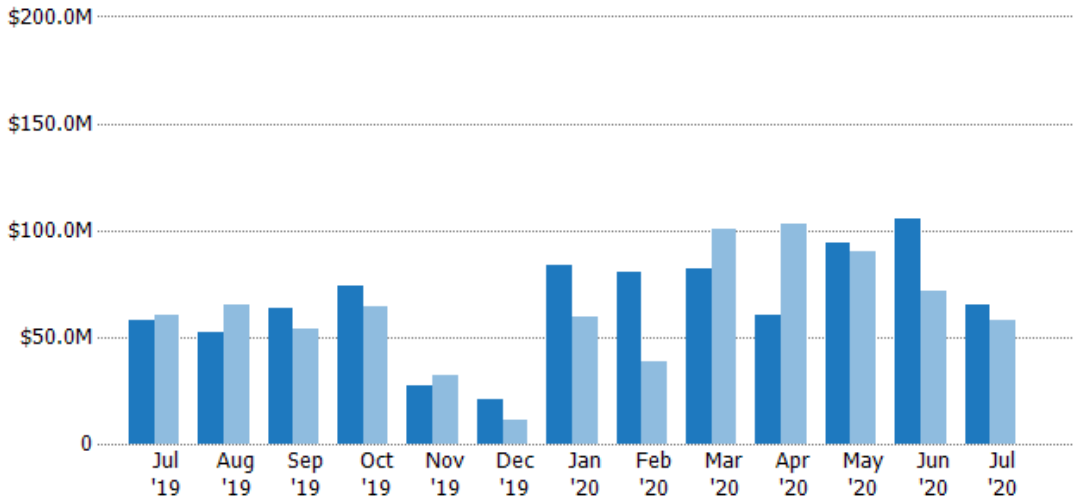
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$65.1M	11.8%
Jul '19	\$58.2M	-3.8%
Jul '18	\$60.5M	15.3%



Current Year	\$58.2M	\$52.5M	\$63.8M	\$73.6M	\$27.5M	\$20.9M	\$83.2M	\$80.2M	\$82M	\$60.4M	\$93.9M	\$106M	\$65.1M
Prior Year	\$60.5M	\$65M	\$54.2M	\$64.2M	\$31.9M	\$11.5M	\$59M	\$38.6M	\$101M	\$103M	\$90.1M	\$71.3M	\$58.2M
Percent Change from Prior Year	-4%	-19%	18%	15%	-14%	82%	41%	108%	-19%	-41%	4%	48%	12%

Active Listings

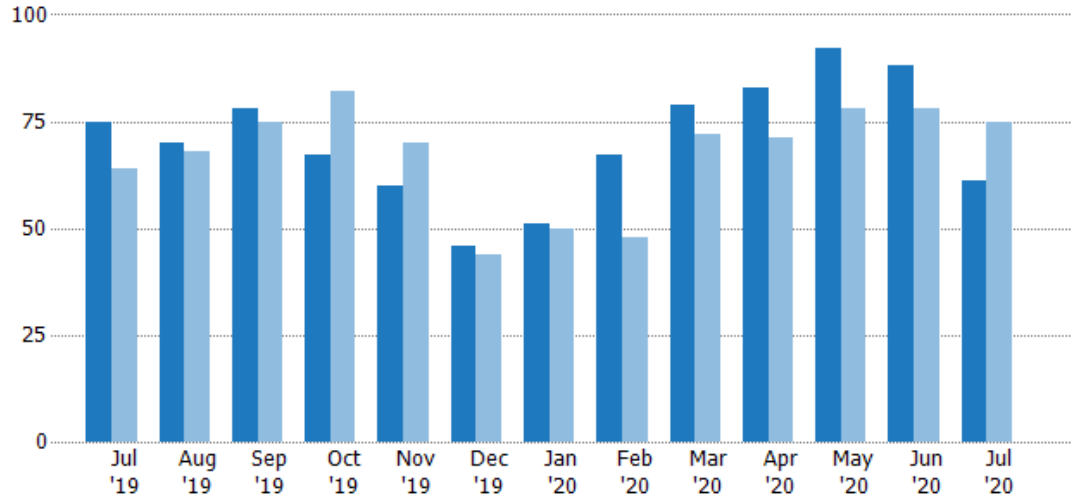
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '20	61	-18.7%
Jul '19	75	17.2%
Jul '18	64	-1.6%



Current Year	75	70	78	67	60	46	51	67	79	83	92	88	61
Prior Year	64	68	75	82	70	44	50	48	72	71	78	78	75
Percent Change from Prior Year	17%	3%	4%	-18%	-14%	5%	2%	40%	10%	17%	18%	13%	-19%

Active Listing Volume

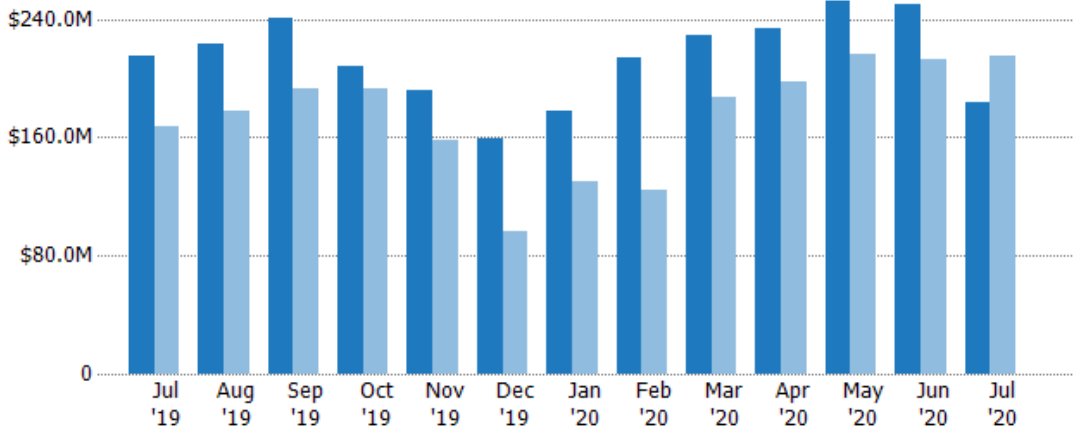
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$183M	-14.6%
Jul '19	\$215M	28.2%
Jul '18	\$167M	-11.3%



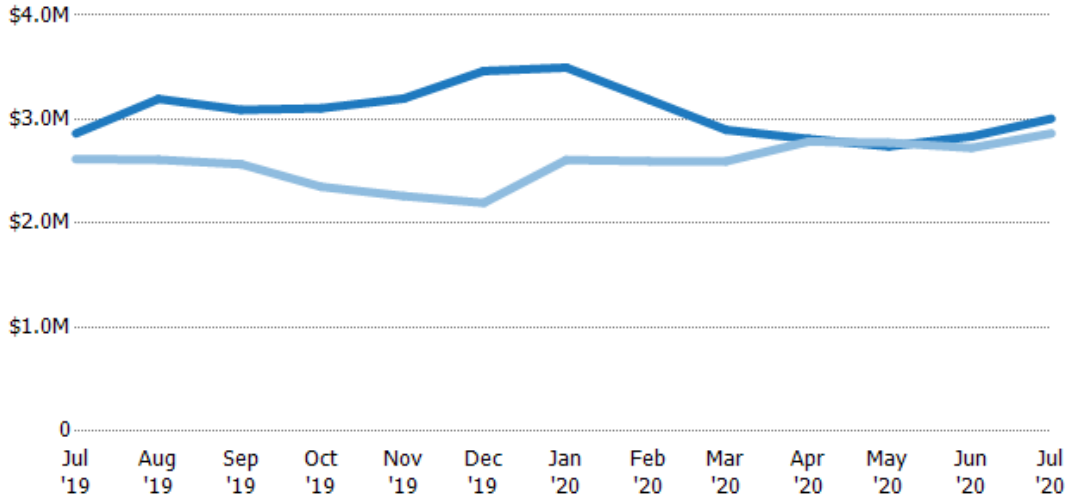
Current Year	\$215M	\$224M	\$241M	\$208M	\$192M	\$159M	\$178M	\$214M	\$229M	\$233M	\$252M	\$249M	\$183M
Prior Year	\$167M	\$178M	\$193M	\$193M	\$158M	\$96.6M	\$130M	\$125M	\$187M	\$198M	\$216M	\$213M	\$215M
Percent Change from Prior Year	28%	26%	25%	8%	21%	65%	37%	71%	22%	18%	16%	17%	-15%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



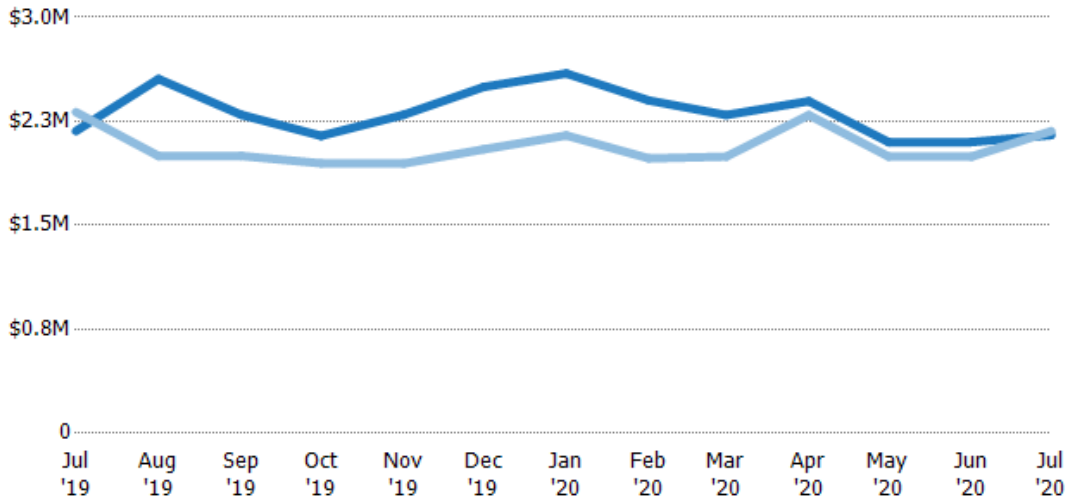
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	\$2.86M	\$2.62M	9%
Aug '19	\$3.2M	\$2.61M	22%
Sep '19	\$3.09M	\$2.57M	20%
Oct '19	\$3.11M	\$2.35M	32%
Nov '19	\$3.2M	\$2.26M	41%
Dec '19	\$3.46M	\$2.2M	58%
Jan '20	\$3.5M	\$2.61M	34%
Feb '20	\$3.19M	\$2.6M	23%
Mar '20	\$2.9M	\$2.6M	12%
Apr '20	\$2.81M	\$2.79M	1%
May '20	\$2.74M	\$2.78M	-1%
Jun '20	\$2.83M	\$2.72M	4%
Jul '20	\$3.01M	\$2.86M	5%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	\$2.18M	\$2.32M	-6%
Aug '19	\$2.56M	\$2M	28%
Sep '19	\$2.3M	\$2M	15%
Oct '19	\$2.15M	\$1.95M	10%
Nov '19	\$2.3M	\$1.95M	18%
Dec '19	\$2.5M	\$2.05M	22%
Jan '20	\$2.6M	\$2.15M	21%
Feb '20	\$2.4M	\$1.98M	21%
Mar '20	\$2.3M	\$2M	15%
Apr '20	\$2.4M	\$2.3M	4%
May '20	\$2.1M	\$2M	5%
Jun '20	\$2.1M	\$2M	5%
Jul '20	\$2.15M	\$2.18M	-1%

Months of Inventory

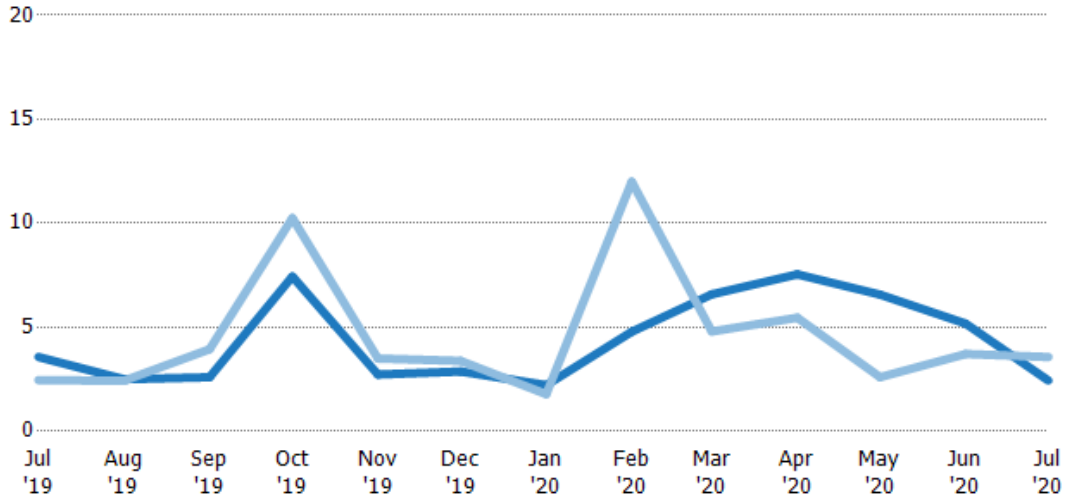
The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Jul '20	2.44	-31.7%
Jul '19	3.57	45.1%
Jul '18	2.46	-32.7%



Current Year	3.57	2.5	2.6	7.44	2.73	2.88	2.22	4.79	6.58	7.55	6.57	5.18	2.44
Prior Year	2.46	2.43	3.95	10.3	3.5	3.38	1.79	12	4.8	5.46	2.6	3.71	3.57
Percent Change from Prior Year	45%	3%	-34%	-27%	-22%	-15%	24%	-60%	37%	38%	153%	39%	-32%

Absorption Rate

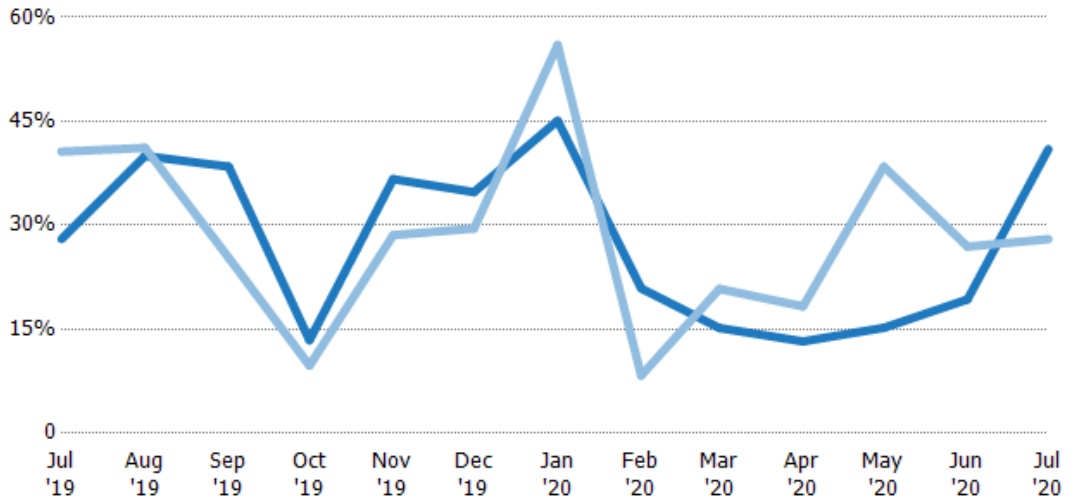
The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Jul '20	41%	-13%
Jul '19	28%	12.6%
Jul '18	41%	46.2%



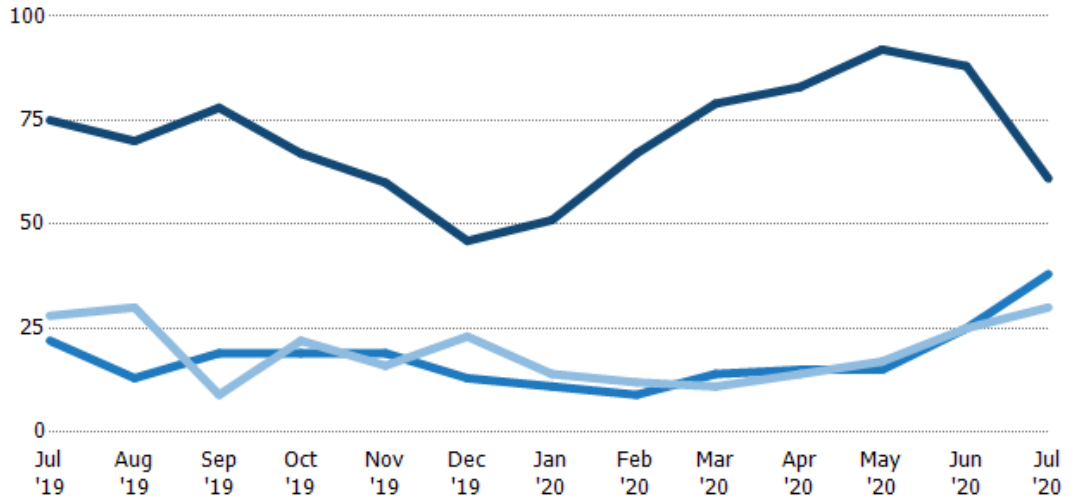
Current Year	28%	40%	38%	13%	37%	35%	45%	21%	15%	13%	15%	19%	41%
Prior Year	41%	41%	25%	10%	29%	30%	56%	8%	21%	18%	38%	27%	28%
Change from Prior Year	13%	1%	-13%	-4%	-8%	-5%	11%	-13%	6%	5%	23%	8%	-13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



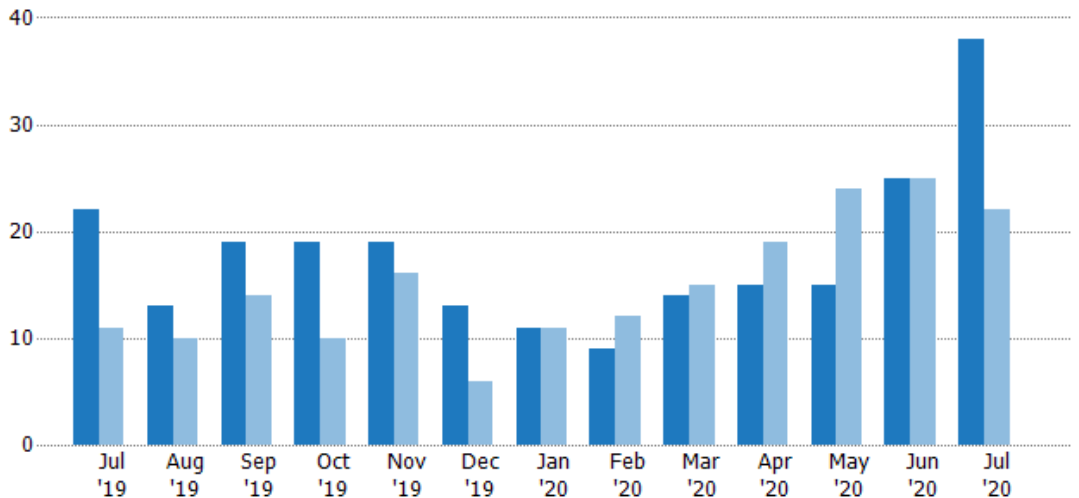
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	75	70	78	67	60	46	51	67	79	83	92	88	61
Pending	22	13	19	19	19	13	11	9	14	15	15	25	38
Sold	28	30	9	22	16	23	14	12	11	14	17	25	30

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Jul '20	38	72.7%
Jul '19	22	100%
Jul '18	11	118.2%

	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	22	13	19	19	19	13	11	9	14	15	15	25	38
Prior Year	11	10	14	10	16	6	11	12	15	19	24	25	22
Percent Change from Prior Year	100%	30%	36%	90%	19%	117%	0%	-25%	-7%	-21%	-38%	0%	73%

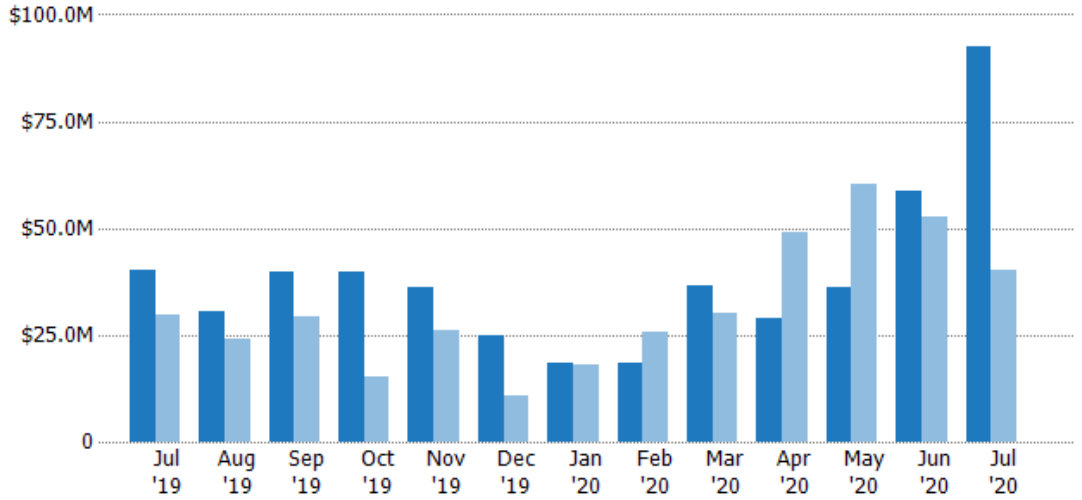
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$92.6M	130.9%
Jul '19	\$40.1M	34.8%
Jul '18	\$29.7M	55.6%



Current Year	\$40.1M	\$30.6M	\$39.9M	\$39.8M	\$36.1M	\$24.9M	\$18.5M	\$18.3M	\$36.4M	\$28.8M	\$36.1M	\$58.8M	\$92.6M
Prior Year	\$29.7M	\$23.9M	\$29.2M	\$15.2M	\$26.2M	\$10.6M	\$17.9M	\$25.7M	\$30.3M	\$49.2M	\$60.5M	\$52.5M	\$40.1M
Percent Change from Prior Year	35%	28%	36%	162%	38%	134%	3%	-29%	20%	-41%	-40%	12%	131%

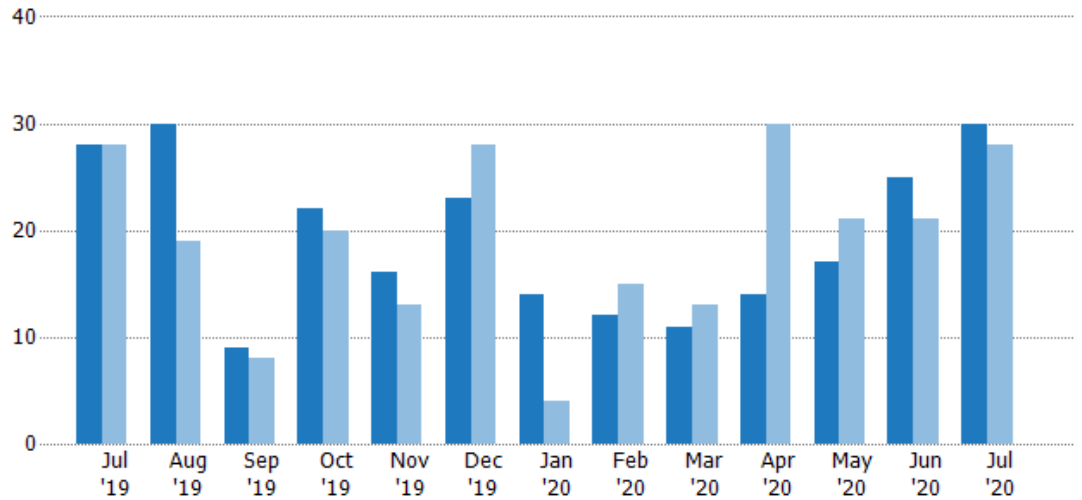
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '20	30	7.1%
Jul '19	28	0%
Jul '18	28	-21.4%



Current Year	28	30	9	22	16	23	14	12	11	14	17	25	30
Prior Year	28	19	8	20	13	28	4	15	13	30	21	21	28
Percent Change from Prior Year	0%	58%	13%	10%	23%	-18%	250%	-20%	-15%	-53%	-19%	19%	7%

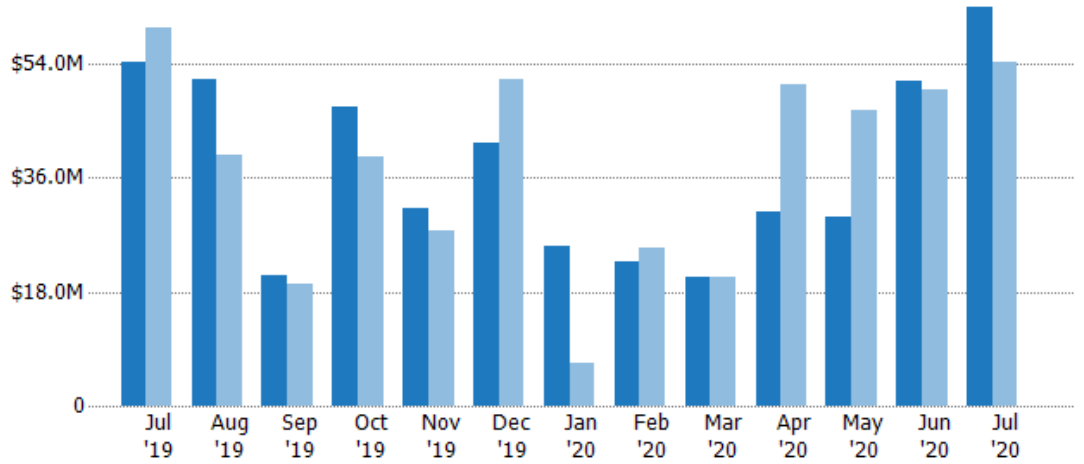
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$63M	16.1%
Jul '19	\$54.3M	-9.3%
Jul '18	\$59.8M	-25.3%



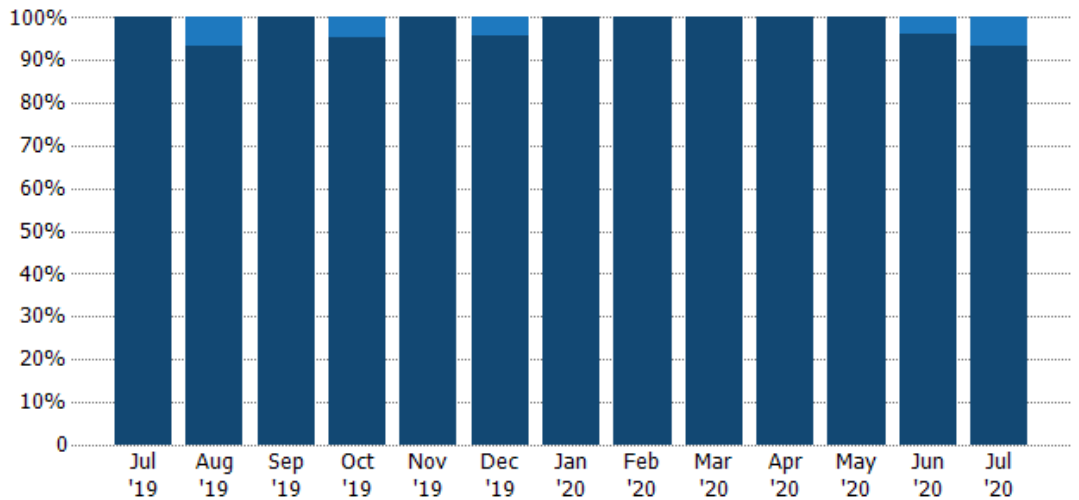
Current Year	\$54.3M	\$51.6M	\$20.5M	\$47.3M	\$31.2M	\$41.5M	\$25.3M	\$22.6M	\$20.4M	\$30.6M	\$29.9M	\$51.3M	\$63M
Prior Year	\$59.8M	\$39.5M	\$19.1M	\$39.4M	\$27.7M	\$51.4M	\$6.87M	\$24.8M	\$20.2M	\$50.7M	\$46.7M	\$49.8M	\$54.3M
Percent Change from Prior Year	-9%	31%	7%	20%	13%	-19%	269%	-9%	1%	-40%	-36%	3%	16%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



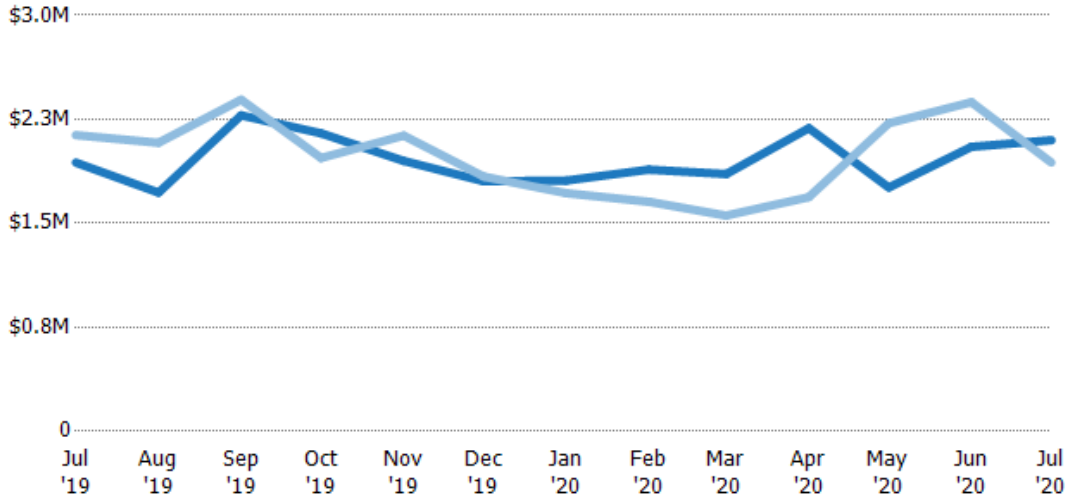
Condo/Townhouse	-	7%	-	5%	-	4%	-	-	-	-	-	4%	7%
Single Family Residence	100%	93%	100%	95%	100%	96%	100%	100%	100%	100%	100%	96%	93%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



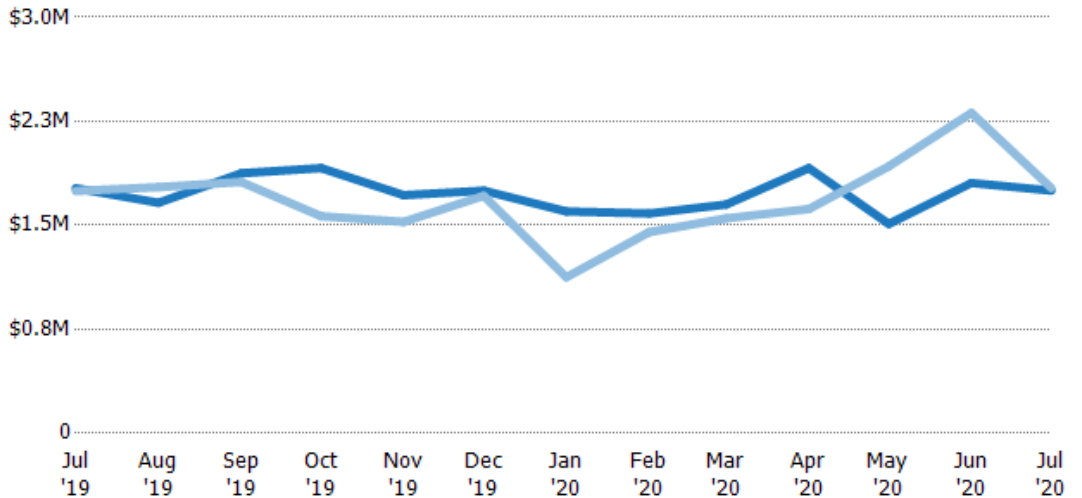
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	\$1.94M	\$2.14M	-9%
Aug '19	\$1.72M	\$2.08M	-17%
Sep '19	\$2.28M	\$2.39M	-5%
Oct '19	\$2.15M	\$1.97M	9%
Nov '19	\$1.95M	\$2.13M	-9%
Dec '19	\$1.8M	\$1.84M	-2%
Jan '20	\$1.81M	\$1.72M	5%
Feb '20	\$1.89M	\$1.66M	14%
Mar '20	\$1.86M	\$1.56M	19%
Apr '20	\$2.19M	\$1.69M	29%
May '20	\$1.76M	\$2.22M	-21%
Jun '20	\$2.05M	\$2.37M	-14%
Jul '20	\$2.1M	\$1.94M	8%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	\$1.77M	\$1.75M	1%
Aug '19	\$1.66M	\$1.78M	-6%
Sep '19	\$1.88M	\$1.81M	3%
Oct '19	\$1.91M	\$1.57M	22%
Nov '19	\$1.72M	\$1.53M	13%
Dec '19	\$1.75M	\$1.71M	2%
Jan '20	\$1.6M	\$1.13M	42%
Feb '20	\$1.59M	\$1.45M	9%
Mar '20	\$1.65M	\$1.55M	6%
Apr '20	\$1.91M	\$1.62M	18%
May '20	\$1.51M	\$1.93M	-22%
Jun '20	\$1.81M	\$2.31M	-22%
Jul '20	\$1.75M	\$1.77M	-1%

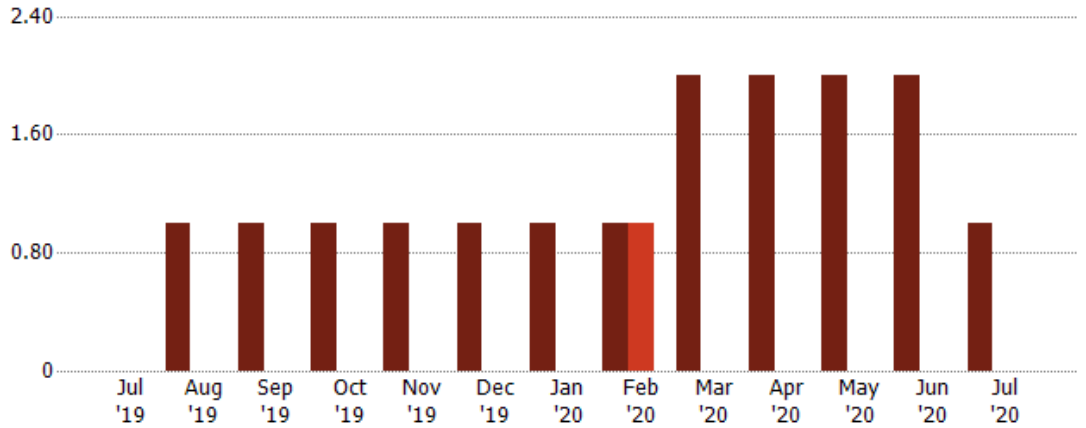
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	-	1	1	1	1	1	1	1	2	2	2	2	1
Prior Year	-	-	-	-	-	-	-	1	-	-	-	-	-
Percent Change from Prior Year	-	100%	100%	100%	100%	100%	100%	0%	100%	100%	100%	100%	100%

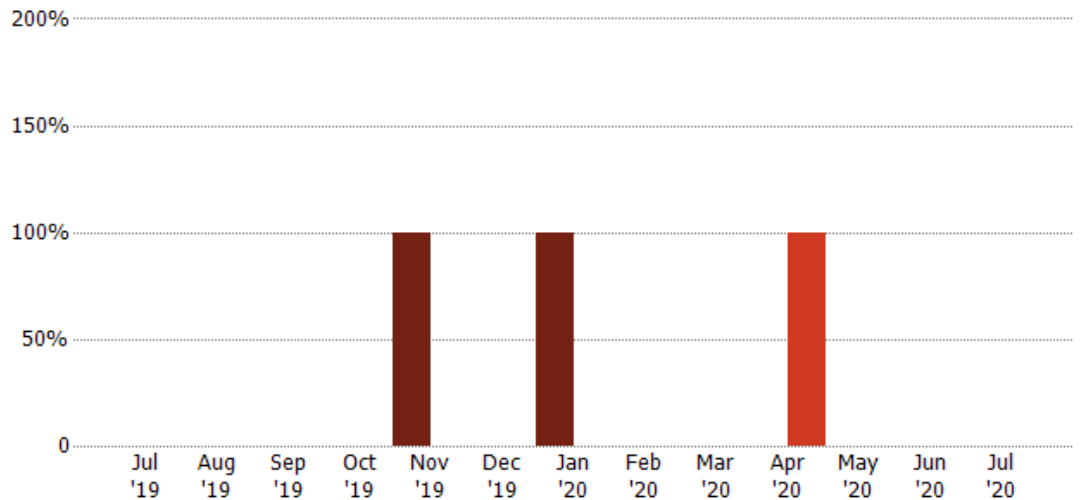
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	-	-	-	-	1	-	1	-	-	-	-	-	-
Prior Year	-	-	-	-	-	-	-	-	-	1	-	-	-
Percent Change from Prior Year	-	-	-	-	100%	-	100%	-	-	-100%	-	-	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 08/10/2020

Scheduled: No

Report Date Range: From 7/2019 To: 7/2020

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 7/2020 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area