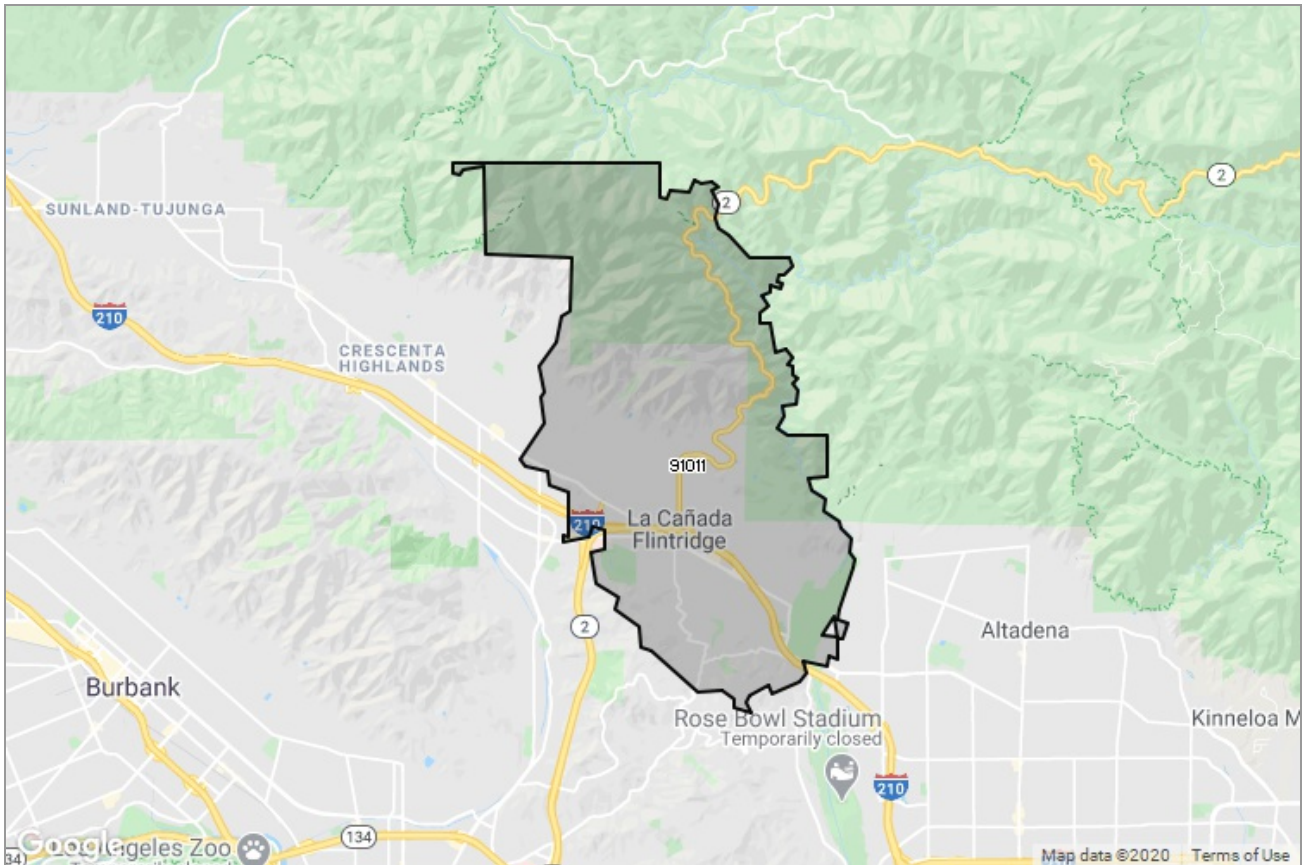




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
6/2019 – 6/2020

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 07/09/2020

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	43	35	+22.9%	217	192	+13%
New Listing Volume	\$105,131,700	\$86,214,388	+21.9%	\$519,197,114	\$460,446,964	+12.8%
Active Listing Count	77	81	-4.9%	N/A	N/A	
Active Listing Volume	\$228,951,786	\$224,194,388	+2.1%	N/A	N/A	
Average Listing Price	\$2,973,400	\$2,767,832	+7.4%	\$3,039,384	\$2,673,921	+13.7%
Median Listing Price	\$2,200,000	\$1,995,000	+10.3%	\$2,358,580	\$2,014,287	+17.1%
Months of Inventory	4.5	3.9	+17.4%	4.5	3.6	+23.7%
Absorption Rate	22.08%	25.93%	-3.8%	22.41%	27.74%	-5.3%
Sales Activity Charts Metrics						
Pending Sales Count	35	25	+40%	N/A	N/A	
Pending Sales Volume	\$86,467,688	\$52,539,000	+64.6%	N/A	N/A	
Closed Sales Count	24	20	+20%	92	104	-11.5%
Closed Sales Volume	\$49,484,500	\$48,541,207	+1.9%	\$178,339,260	\$200,445,444	-11%
Average Sales Price	\$2,061,854	\$2,427,060	-15%	\$1,938,470	\$1,927,360	+0.6%
Median Sales Price	\$1,842,500	\$2,355,250	-21.8%	\$1,698,207	\$1,775,144	-4.3%
Distressed Charts Metrics						
Distressed Listing Count	2	-	-	N/A	N/A	

New Listings

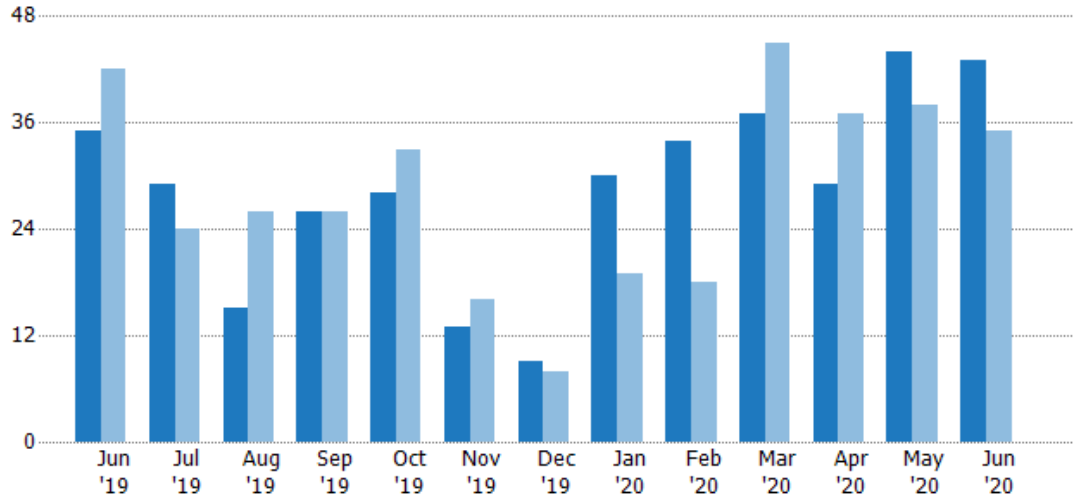
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '20	43	22.9%
Jun '19	35	-16.7%
Jun '18	42	-31%



Current Year	35	29	15	26	28	13	9	30	34	37	29	44	43
Prior Year	42	24	26	26	33	16	8	19	18	45	37	38	35
Percent Change from Prior Year	-17%	21%	-42%	0%	-15%	-19%	13%	58%	89%	-18%	-22%	16%	23%

New Listing Volume

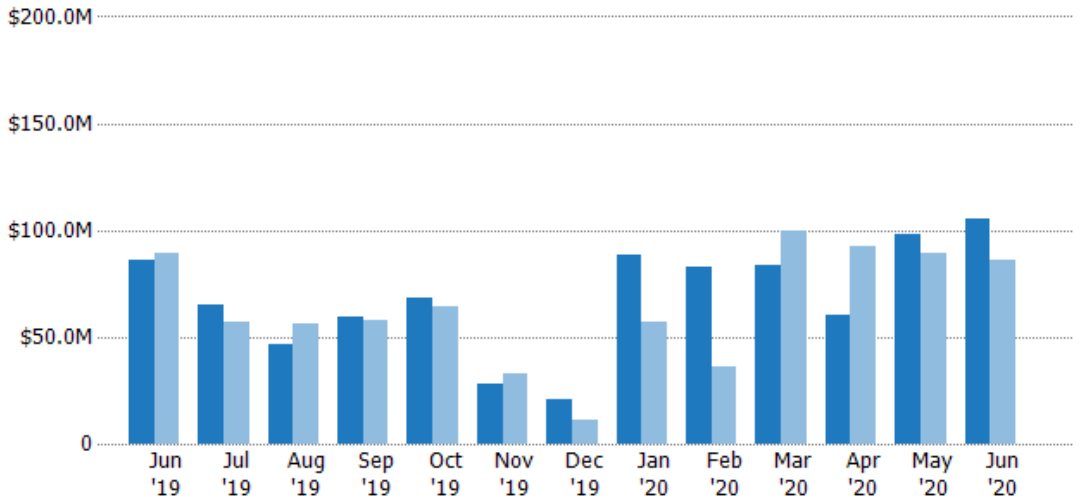
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$105M	21.9%
Jun '19	\$86.2M	-3.7%
Jun '18	\$89.5M	-42.9%



Current Year	\$86.2M	\$64.9M	\$46.3M	\$59.8M	\$68.7M	\$28.4M	\$20.9M	\$88.6M	\$82.9M	\$83.9M	\$60.4M	\$98.3M	\$105M
Prior Year	\$89.5M	\$57.3M	\$56.1M	\$58M	\$64.2M	\$32.5M	\$11.5M	\$57.1M	\$36.2M	\$99.4M	\$92.4M	\$89.2M	\$86.2M
Percent Change from Prior Year	-4%	13%	-18%	3%	7%	-13%	82%	55%	129%	-16%	-35%	10%	22%

Active Listings

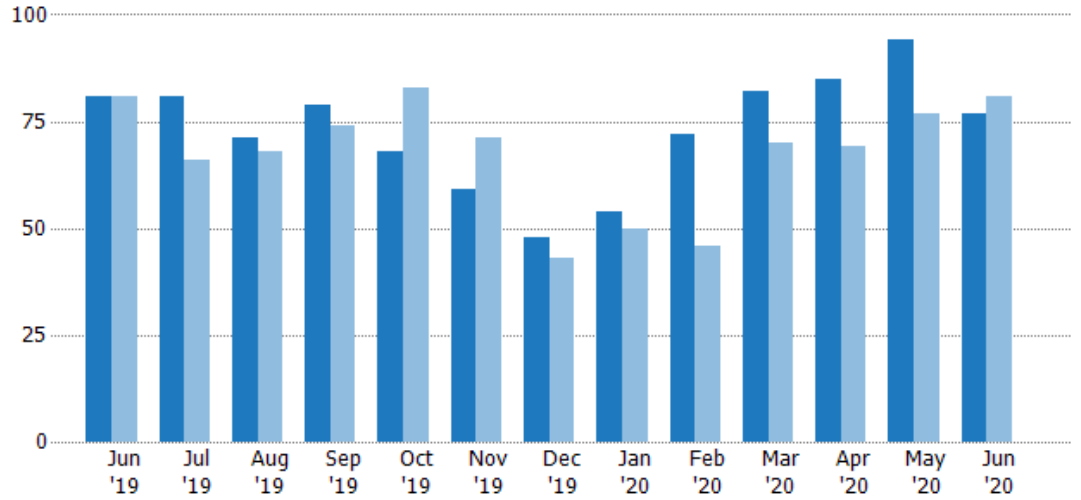
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Jun '20	77	-4.9%
Jun '19	81	0%
Jun '18	81	-12.3%



Current Year	81	81	71	79	68	59	48	54	72	82	85	94	77
Prior Year	81	66	68	74	83	71	43	50	46	70	69	77	81
Percent Change from Prior Year	0%	23%	4%	7%	-18%	-17%	12%	8%	57%	17%	23%	22%	-5%

Active Listing Volume

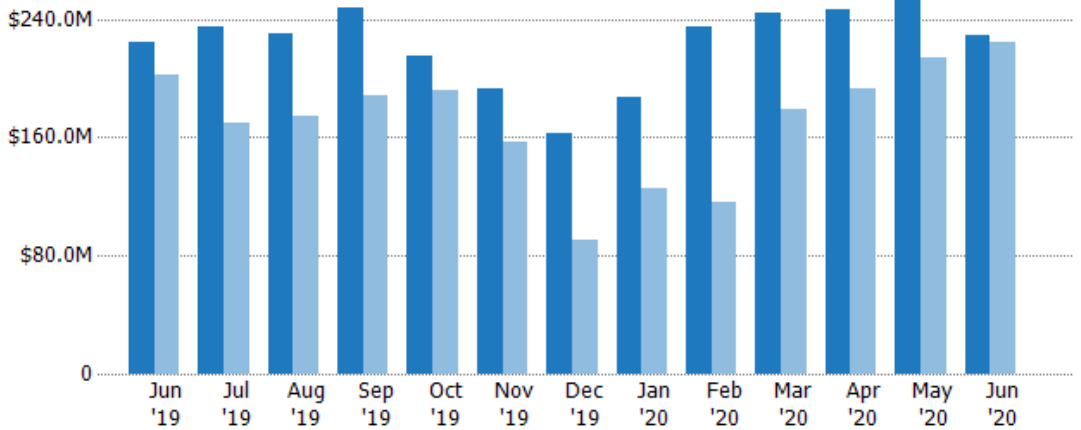
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$229M	2.1%
Jun '19	\$224M	10.8%
Jun '18	\$202M	-15.6%



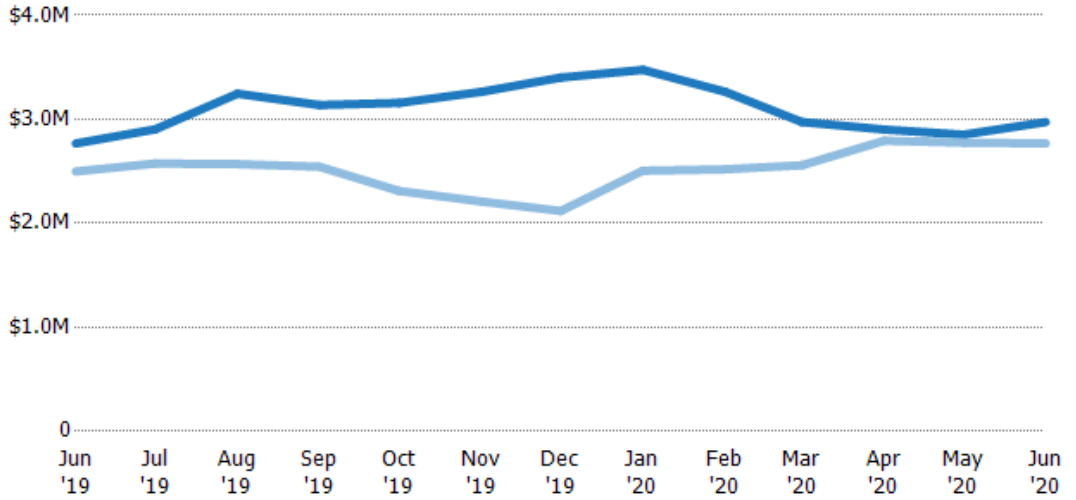
Current Year	\$224M	\$235M	\$230M	\$248M	\$215M	\$193M	\$163M	\$188M	\$235M	\$244M	\$247M	\$268M	\$229M
Prior Year	\$202M	\$170M	\$175M	\$188M	\$192M	\$157M	\$91.1M	\$125M	\$116M	\$179M	\$193M	\$214M	\$224M
Percent Change from Prior Year	11%	38%	32%	32%	12%	23%	79%	50%	103%	36%	28%	25%	2%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



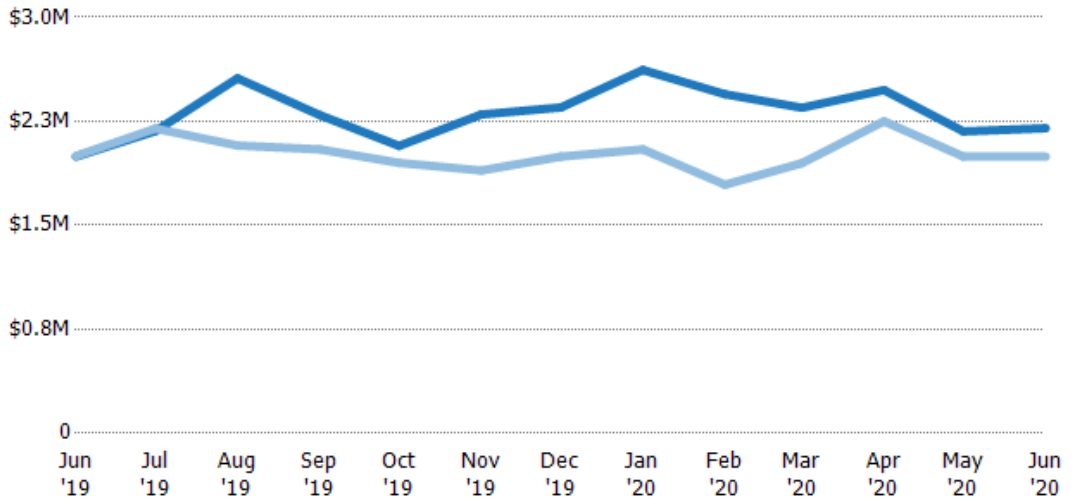
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '19	\$2.77M	\$2.5M	11%
Jul '19	\$2.9M	\$2.57M	13%
Aug '19	\$3.25M	\$2.57M	26%
Sep '19	\$3.14M	\$2.54M	23%
Oct '19	\$3.16M	\$2.31M	37%
Nov '19	\$3.26M	\$2.21M	48%
Dec '19	\$3.4M	\$2.12M	61%
Jan '20	\$3.48M	\$2.51M	39%
Feb '20	\$3.26M	\$2.52M	30%
Mar '20	\$2.97M	\$2.56M	16%
Apr '20	\$2.9M	\$2.79M	4%
May '20	\$2.85M	\$2.78M	3%
Jun '20	\$2.97M	\$2.77M	7%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '19	\$2M	\$2M	0%
Jul '19	\$2.18M	\$2.2M	-1%
Aug '19	\$2.56M	\$2.07M	23%
Sep '19	\$2.3M	\$2.05M	12%
Oct '19	\$2.07M	\$1.95M	6%
Nov '19	\$2.3M	\$1.9M	21%
Dec '19	\$2.35M	\$2M	18%
Jan '20	\$2.62M	\$2.05M	28%
Feb '20	\$2.45M	\$1.79M	36%
Mar '20	\$2.35M	\$1.95M	21%
Apr '20	\$2.48M	\$2.25M	10%
May '20	\$2.18M	\$2M	9%
Jun '20	\$2.2M	\$2M	10%

Months of Inventory

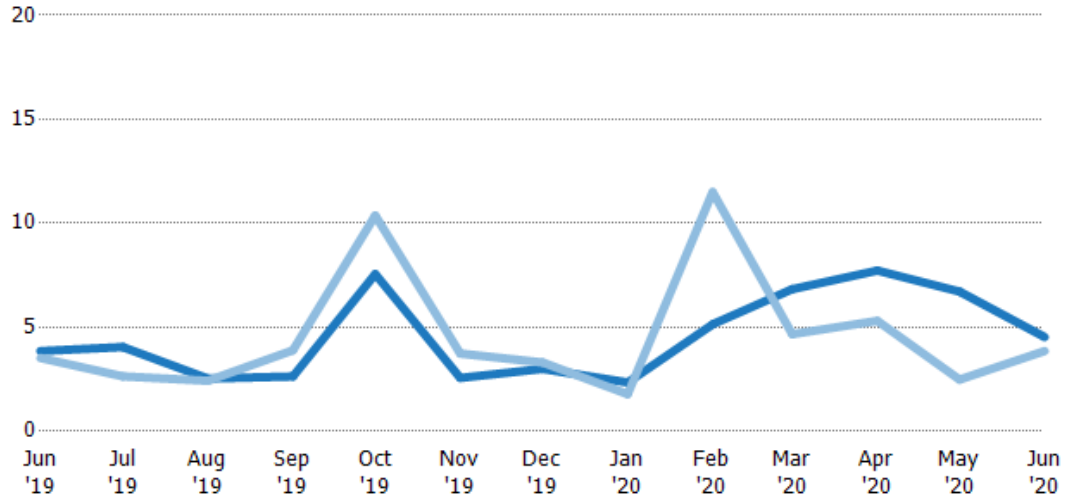
The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Jun '20	4.53	17.4%
Jun '19	3.86	9.5%
Jun '18	3.52	-54.2%



Current Year	3.86	4.05	2.54	2.63	7.56	2.57	3	2.35	5.14	6.83	7.73	6.71	4.53
Prior Year	3.52	2.64	2.43	3.89	10.4	3.74	3.31	1.79	11.5	4.67	5.31	2.48	3.86
Percent Change from Prior Year	10%	53%	4%	-32%	-27%	-31%	-9%	31%	-55%	46%	46%	170%	17%

Absorption Rate

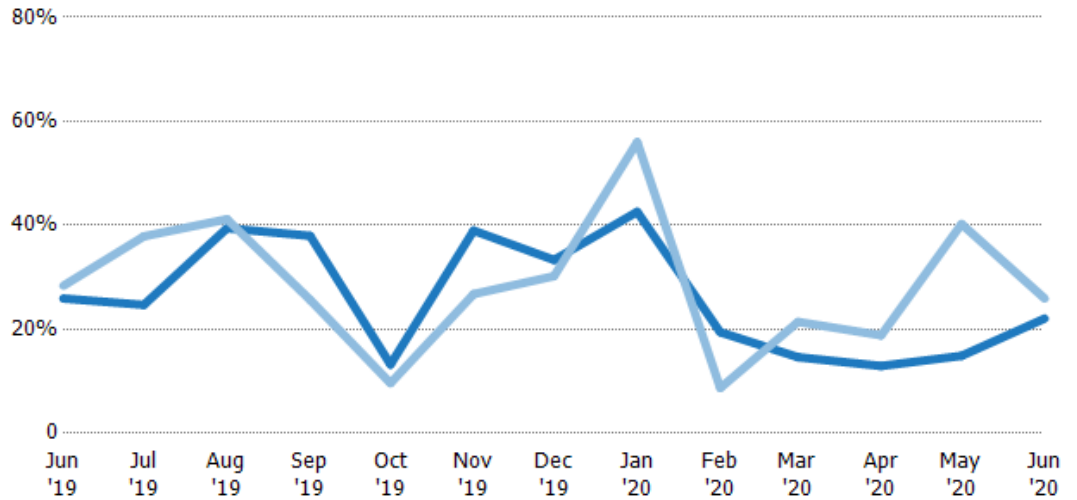
The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Jun '20	22%	3.9%
Jun '19	26%	2.5%
Jun '18	28%	118.3%



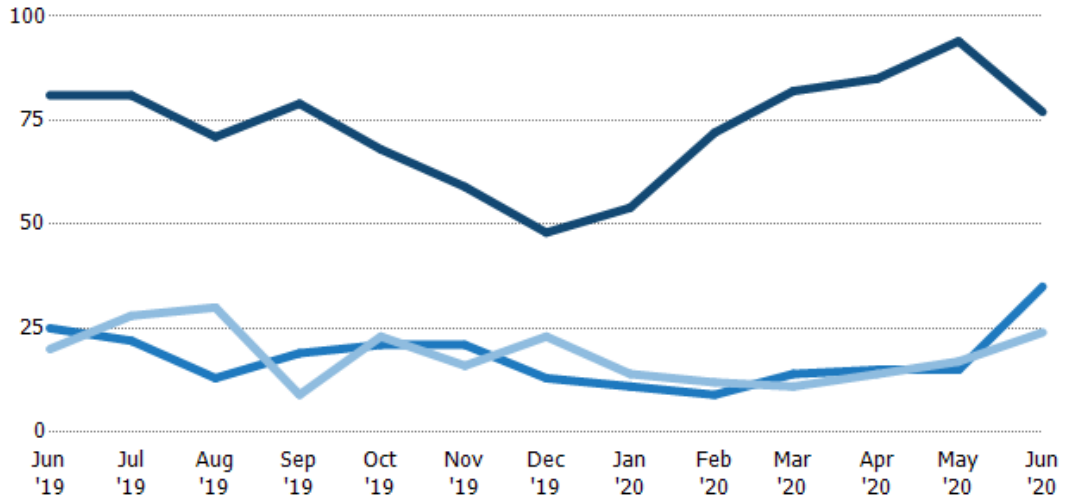
Current Year	26%	25%	39%	38%	13%	39%	33%	43%	19%	15%	13%	15%	22%
Prior Year	28%	38%	41%	26%	10%	27%	30%	56%	9%	21%	19%	40%	26%
Change from Prior Year	2%	13%	2%	-12%	-4%	-12%	-3%	13%	-11%	7%	6%	25%	4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



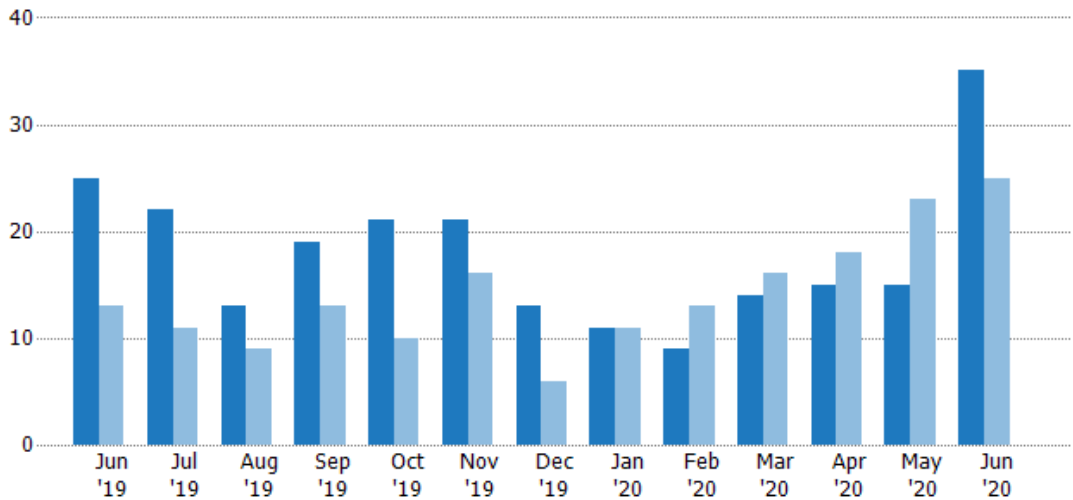
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	81	81	71	79	68	59	48	54	72	82	85	94	77
Pending	25	22	13	19	21	21	13	11	9	14	15	15	35
Sold	20	28	30	9	23	16	23	14	12	11	14	17	24

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jun '20	35	40%
Jun '19	25	92.3%
Jun '18	13	38.5%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	25	22	13	19	21	21	13	11	9	14	15	15	35
Prior Year	13	11	9	13	10	16	6	11	13	16	18	23	25
Percent Change from Prior Year	92%	100%	44%	46%	110%	31%	117%	0%	-31%	-13%	-17%	-35%	40%

Pending Sales Volume

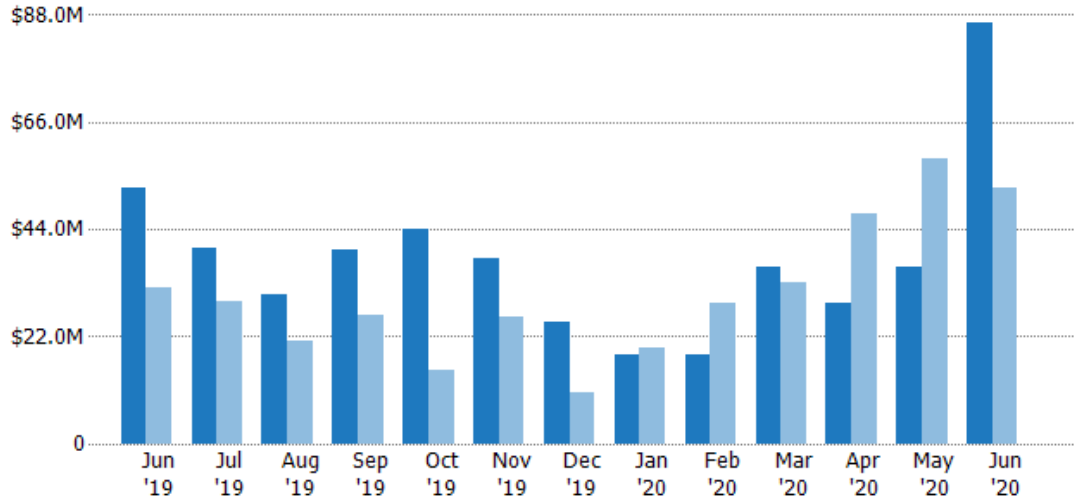
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$86.5M	64.6%
Jun '19	\$52.5M	64.4%
Jun '18	\$31.9M	16.9%



Current Year	\$52.5M	\$40.1M	\$30.6M	\$39.9M	\$44M	\$38.1M	\$24.9M	\$18.5M	\$18.3M	\$36.4M	\$28.8M	\$36.1M	\$86.5M
Prior Year	\$31.9M	\$29.1M	\$21.2M	\$26.4M	\$15.2M	\$26.2M	\$10.6M	\$19.6M	\$28.7M	\$33.3M	\$47.3M	\$58.7M	\$52.5M
Percent Change from Prior Year	64%	38%	44%	51%	190%	45%	134%	-6%	-36%	9%	-39%	-38%	65%

Closed Sales

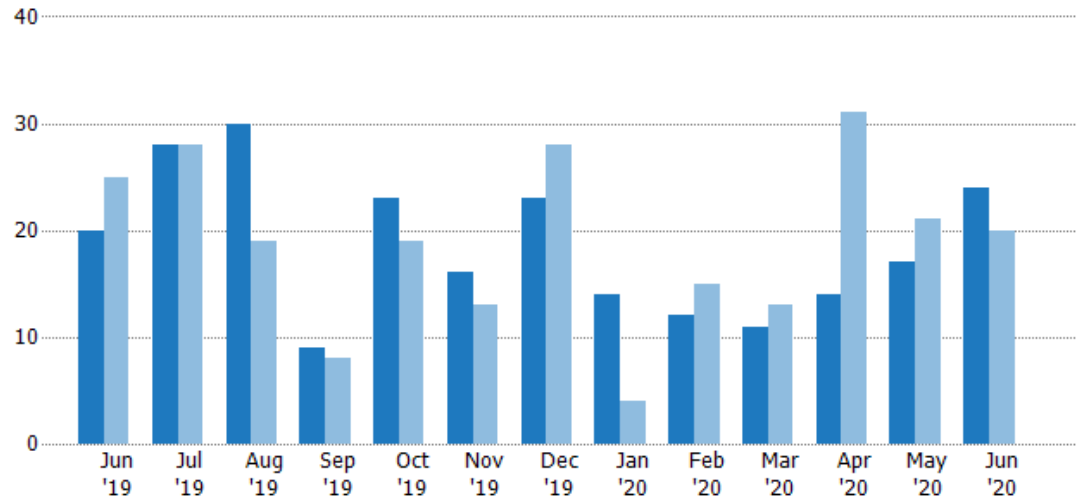
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '20	24	20%
Jun '19	20	-20%
Jun '18	25	52%



Current Year	20	28	30	9	23	16	23	14	12	11	14	17	24
Prior Year	25	28	19	8	19	13	28	4	15	13	31	21	20
Percent Change from Prior Year	-20%	0%	58%	13%	21%	23%	-18%	250%	-20%	-15%	-55%	-19%	20%

Closed Sales Volume

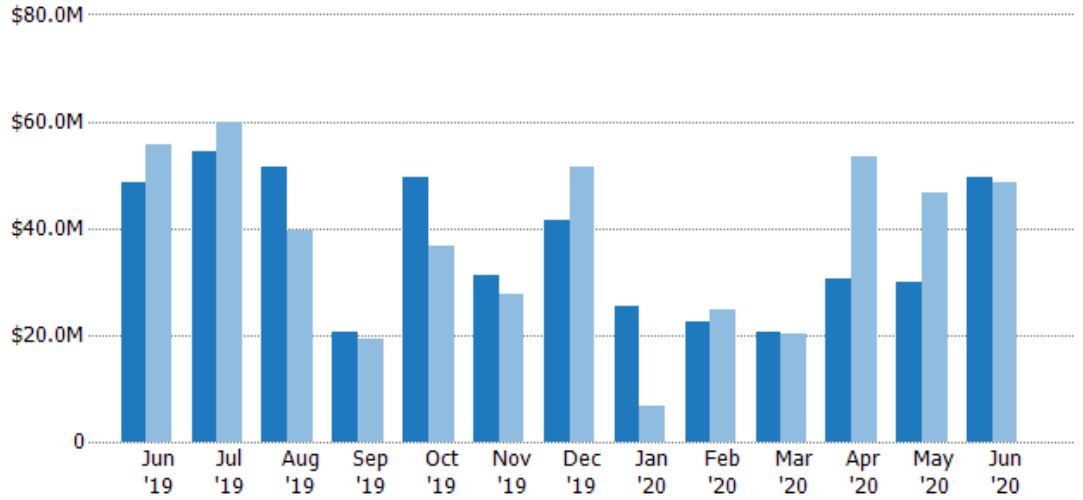
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$49.5M	1.9%
Jun '19	\$48.5M	-12.6%
Jun '18	\$55.5M	35.3%



Current Year	\$48.5M	\$54.3M	\$51.6M	\$20.5M	\$49.7M	\$31.2M	\$41.5M	\$25.3M	\$22.6M	\$20.4M	\$30.6M	\$29.9M	\$49.5M
Prior Year	\$55.5M	\$59.8M	\$39.5M	\$19.1M	\$36.8M	\$27.7M	\$51.4M	\$6.87M	\$24.8M	\$20.2M	\$53.3M	\$46.7M	\$48.5M
Percent Change from Prior Year	-13%	-9%	31%	7%	35%	13%	-19%	269%	-9%	1%	-43%	-36%	2%

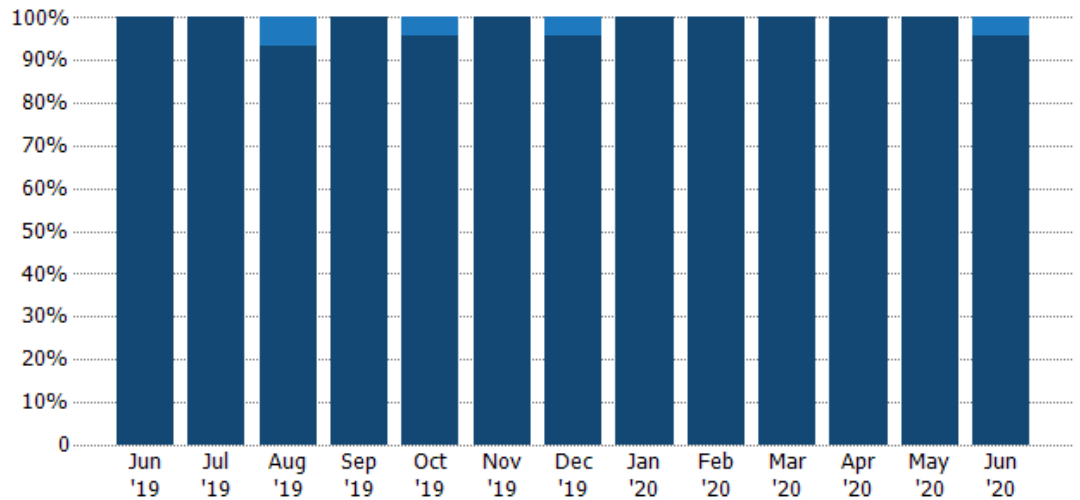
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



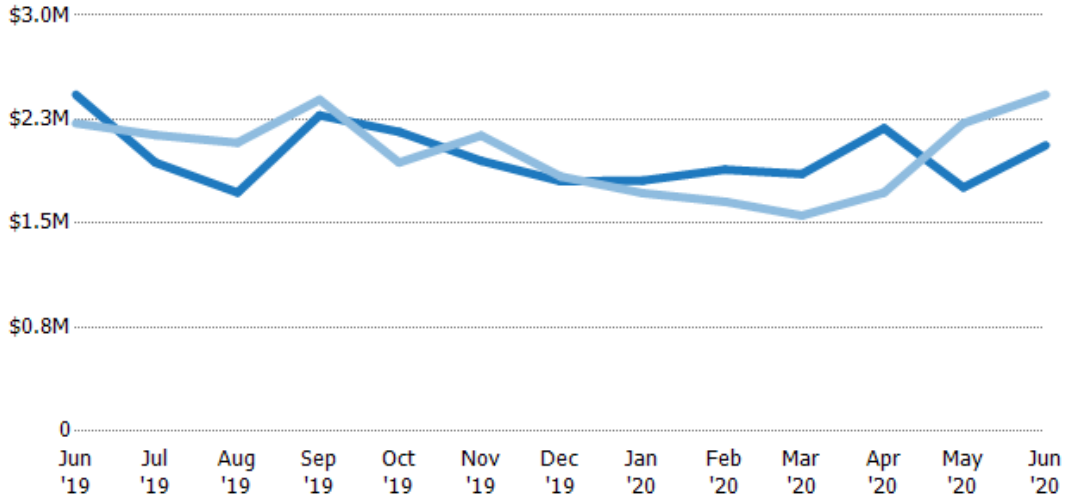
Condo/Townhouse	-	-	7%	-	4%	-	4%	-	-	-	-	-	4%
Single Family Residence	100%	100%	93%	100%	96%	100%	96%	100%	100%	100%	100%	100%	96%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



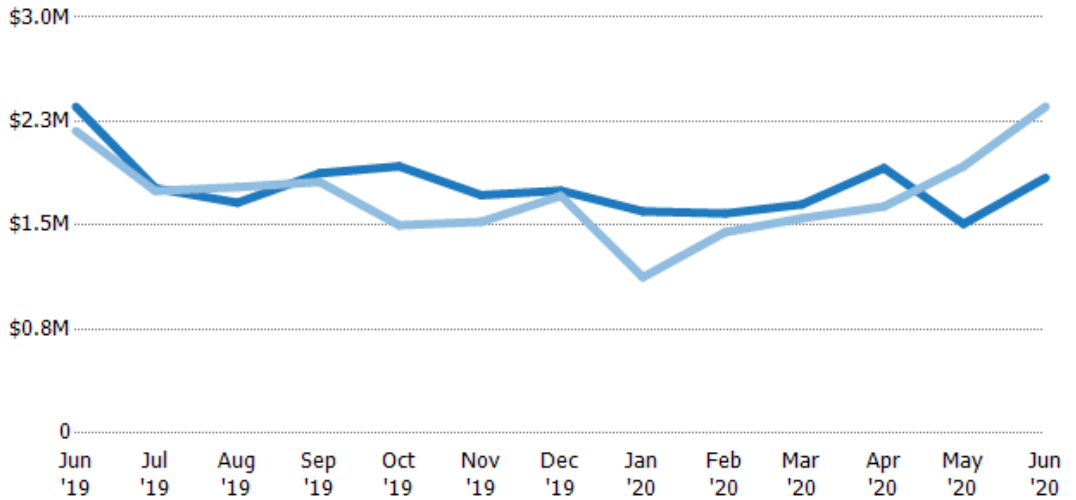
Month/Year	Price	% Chg.
Jun '20	\$2.06M	-15%
Jun '19	\$2.43M	9.3%
Jun '18	\$2.22M	-11%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Jun '20	\$1.84M	-21.8%
Jun '19	\$2.36M	8%
Jun '18	\$2.18M	-25.4%

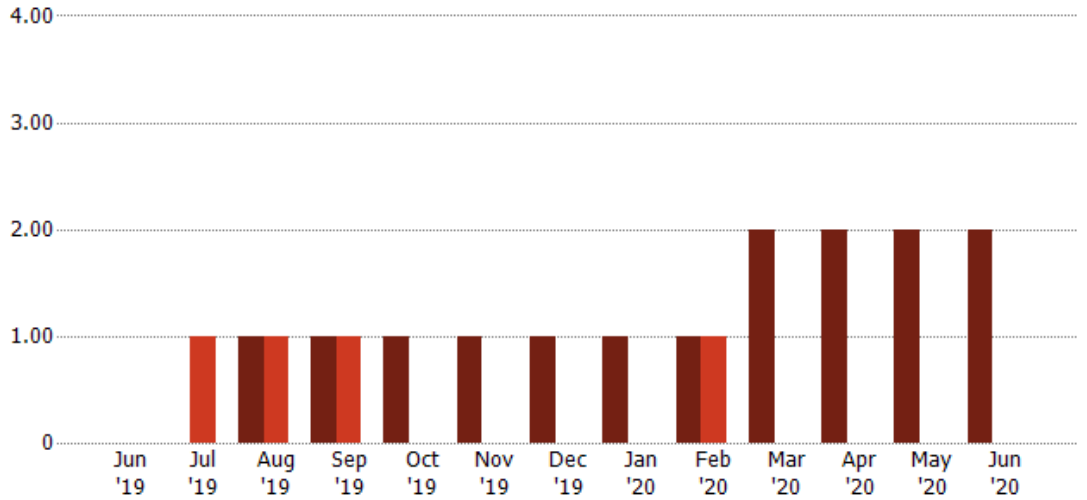
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	-	-	1	1	1	1	1	1	1	2	2	2	2
Prior Year	-	1	1	1	-	-	-	-	1	-	-	-	-
Percent Change from Prior Year	-	-100%	0%	0%	100%	100%	100%	100%	0%	100%	100%	100%	100%

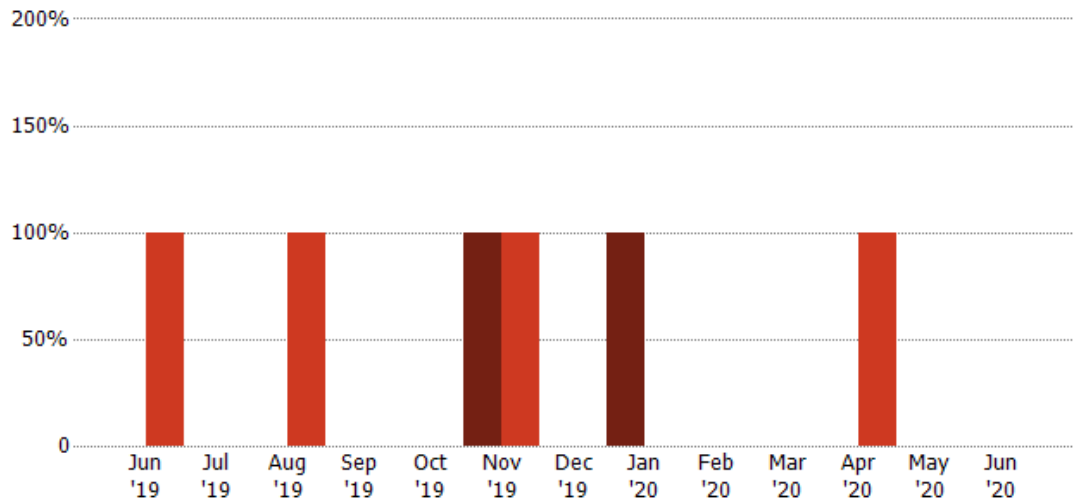
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	-	-	-	-	-	1	-	1	-	-	-	-	-
Prior Year	1	-	1	-	-	1	-	-	-	-	1	-	-
Percent Change from Prior Year	-100%	-	-100%	-	-	0%	-	100%	-	-	-100%	-	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 07/09/2020

Scheduled: No

Report Date Range: From 6/2019 To: 6/2020

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Medians |
| <input type="checkbox"/> Include Metrics By | <input checked="" type="checkbox"/> Include Appendix |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 6/2020 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area