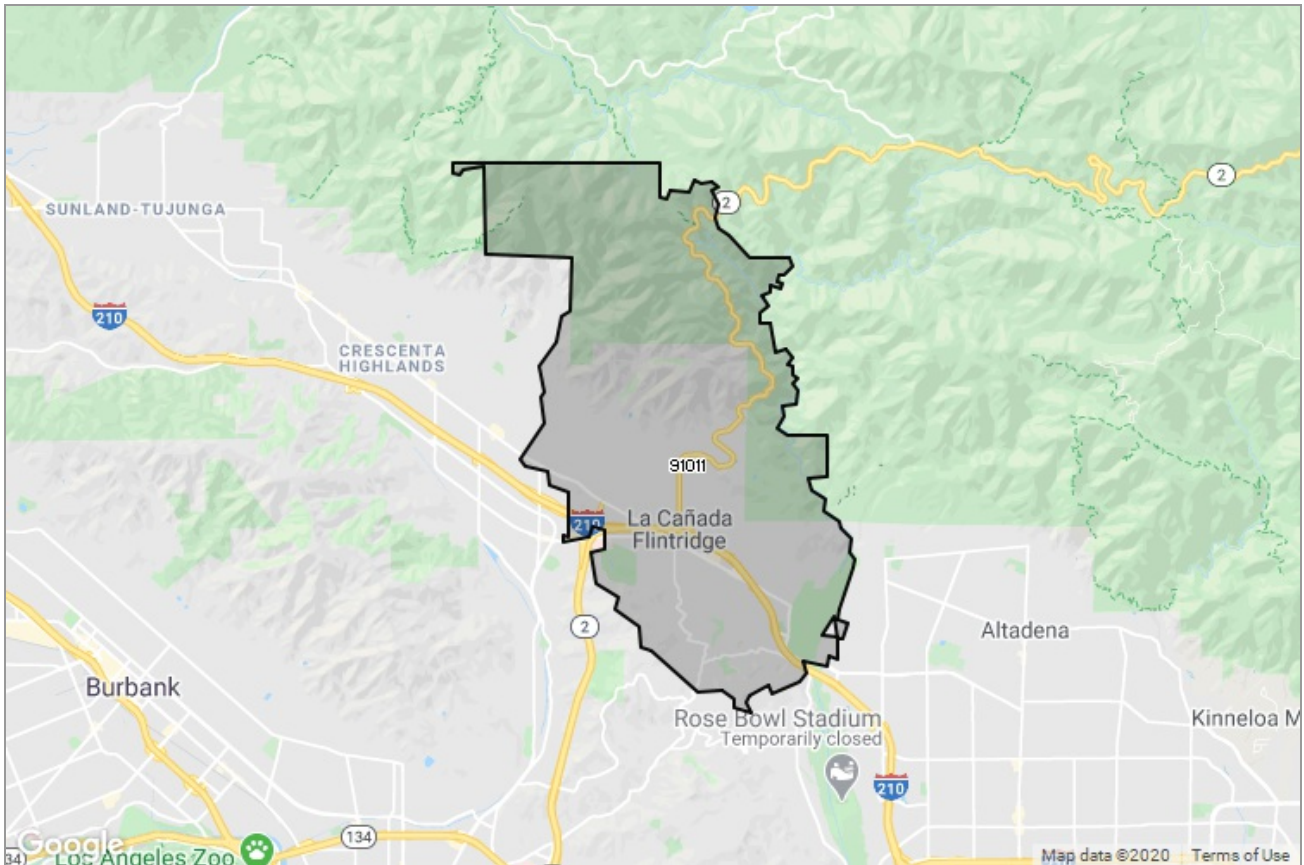




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
4/2019 – 4/2020

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 05/11/2020

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2020	Apr 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	26	39	-33.3%	130	121	+7.4%
New Listing Volume	\$48,904,599	\$96,879,800	-49.5%	\$312,838,676	\$290,937,576	+7.5%
Active Listing Count	75	71	+5.6%	N/A	N/A	
Active Listing Volume	\$215,126,897	\$197,264,800	+9.1%	N/A	N/A	
Average Listing Price	\$2,868,359	\$2,778,377	+3.2%	\$3,143,078	\$2,647,319	+18.7%
Median Listing Price	\$2,400,000	\$2,250,000	+6.7%	\$2,453,399	\$2,082,687	+17.8%
Months of Inventory	6.8	5.5	+24.8%	4.5	3.9	+15.2%
Absorption Rate	14.67%	18.31%	-3.6%	22.42%	25.83%	-3.4%
Sales Activity Charts Metrics						
Pending Sales Count	19	19	+/-	N/A	N/A	
Pending Sales Volume	\$38,340,880	\$49,856,888	-23.1%	N/A	N/A	
Closed Sales Count	12	30	-60%	48	63	-23.8%
Closed Sales Volume	\$27,620,000	\$50,658,574	-45.5%	\$94,732,560	\$110,576,349	-14.3%
Average Sales Price	\$2,301,667	\$1,688,619	+36.3%	\$1,973,595	\$1,755,180	+12.4%
Median Sales Price	\$2,032,500	\$1,617,500	+25.7%	\$1,747,083	\$1,538,492	+13.6%
Distressed Charts Metrics						
Distressed Listing Count	2	-	-	N/A	N/A	

New Listings

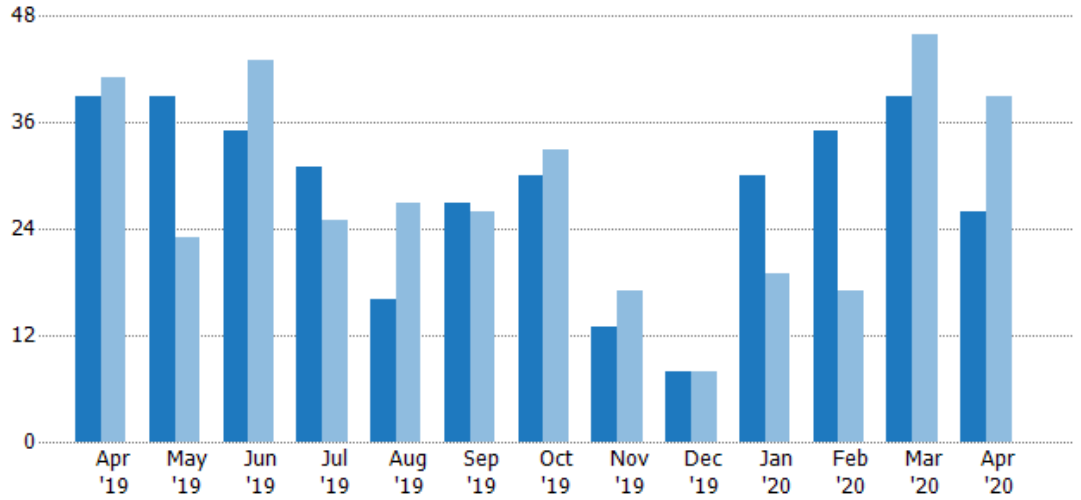
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	26	-33.3%
Apr '19	39	-4.9%
Apr '18	41	2.4%



Current Year	39	39	35	31	16	27	30	13	8	30	35	39	26
Prior Year	41	23	43	25	27	26	33	17	8	19	17	46	39
Percent Change from Prior Year	-5%	70%	-19%	24%	-41%	4%	-9%	-24%	0%	58%	106%	-15%	-33%

New Listing Volume

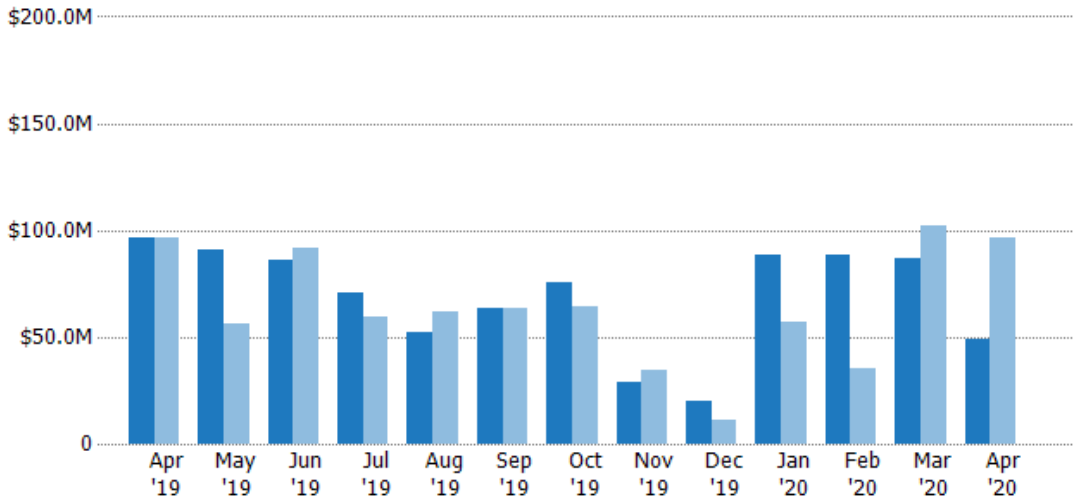
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$48.9M	-49.5%
Apr '19	\$96.9M	0.4%
Apr '18	\$96.5M	2.7%



Current Year	\$96.9M	\$90.9M	\$86.2M	\$70.5M	\$52.5M	\$63.8M	\$75.3M	\$28.7M	\$19.7M	\$88.7M	\$88M	\$87.2M	\$48.9M
Prior Year	\$96.5M	\$55.8M	\$92M	\$59.2M	\$61.6M	\$63.5M	\$64.2M	\$34.4M	\$11.5M	\$57.1M	\$35M	\$102M	\$96.9M
Percent Change from Prior Year	0%	63%	-6%	19%	-15%	0%	17%	-17%	71%	55%	151%	-15%	-50%

Active Listings

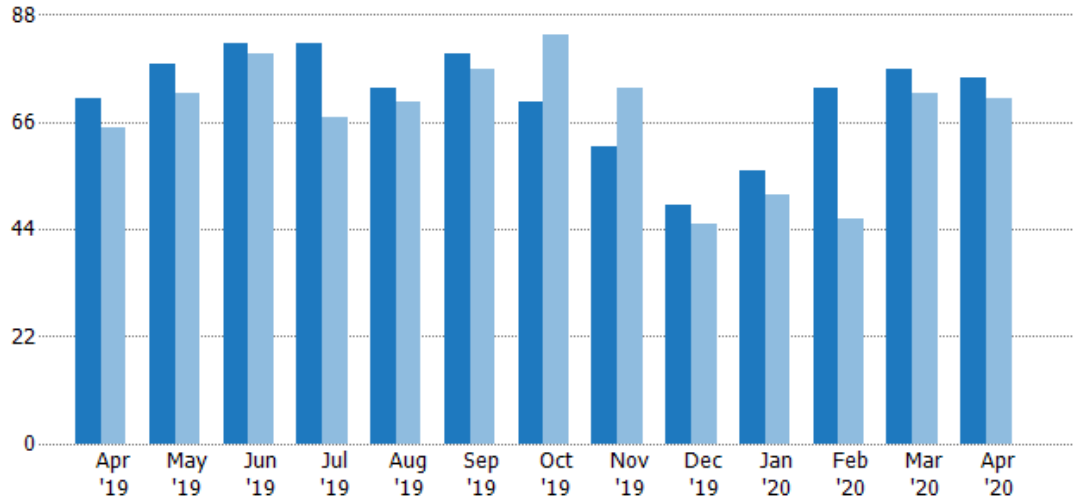
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	75	5.6%
Apr '19	71	9.2%
Apr '18	65	29.2%



Current Year	71	78	82	82	73	80	70	61	49	56	73	77	75
Prior Year	65	72	80	67	70	77	84	73	45	51	46	72	71
Percent Change from Prior Year	9%	8%	3%	22%	4%	4%	-17%	-16%	9%	10%	59%	7%	6%

Active Listing Volume

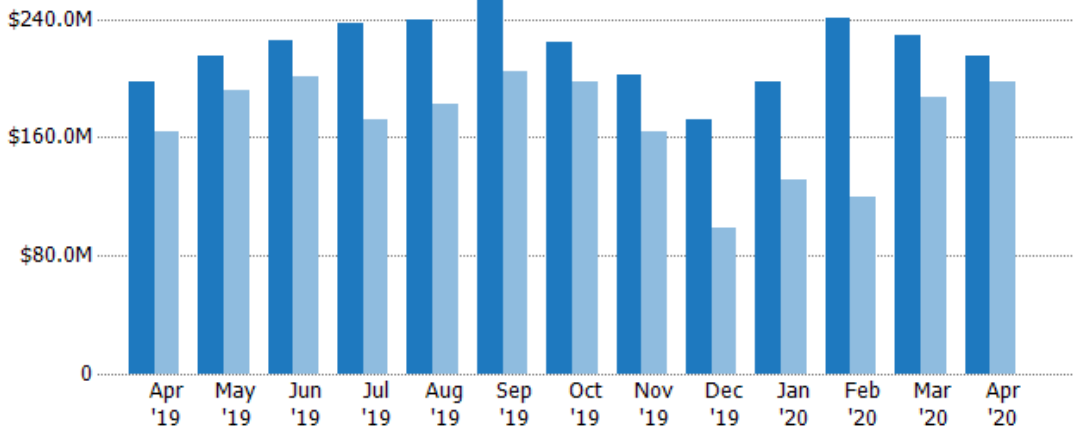
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$215M	9.1%
Apr '19	\$197M	20.4%
Apr '18	\$164M	37.3%



Current Year	\$197M	\$215M	\$226M	\$238M	\$239M	\$254M	\$224M	\$203M	\$172M	\$198M	\$241M	\$229M	\$215M
Prior Year	\$164M	\$192M	\$201M	\$172M	\$183M	\$204M	\$197M	\$164M	\$98.5M	\$131M	\$120M	\$187M	\$197M
Percent Change from Prior Year	20%	12%	12%	38%	31%	25%	14%	23%	75%	51%	100%	23%	9%

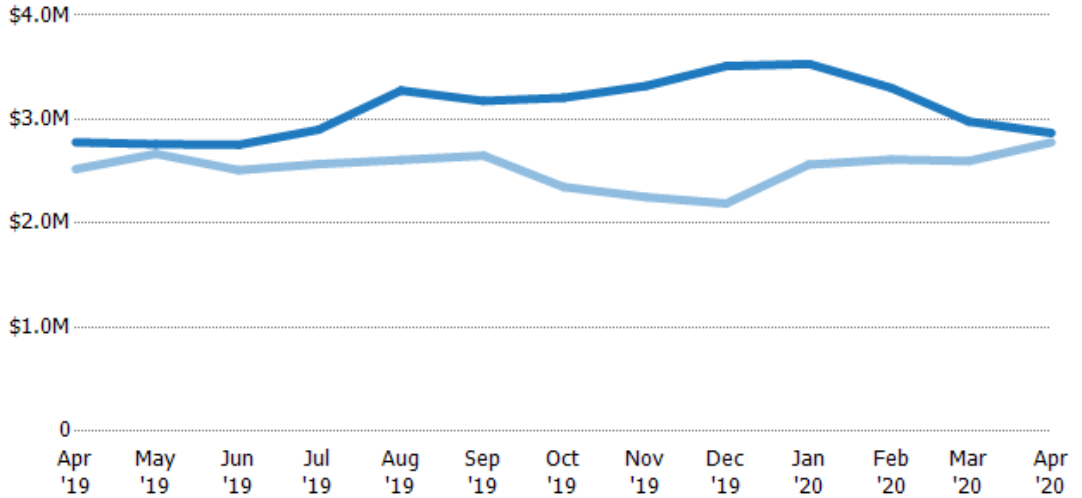
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$2.87M	3.2%
Apr '19	\$2.78M	10.2%
Apr '18	\$2.52M	6.2%



Current Year	\$2.78M	\$2.76M	\$2.75M	\$2.9M	\$3.28M	\$3.18M	\$3.21M	\$3.32M	\$3.51M	\$3.53M	\$3.3M	\$2.98M	\$2.87M
Prior Year	\$2.52M	\$2.67M	\$2.51M	\$2.57M	\$2.61M	\$2.65M	\$2.35M	\$2.25M	\$2.19M	\$2.56M	\$2.61M	\$2.6M	\$2.78M
Percent Change from Prior Year	10%	3%	10%	13%	26%	20%	37%	48%	60%	38%	26%	15%	3%

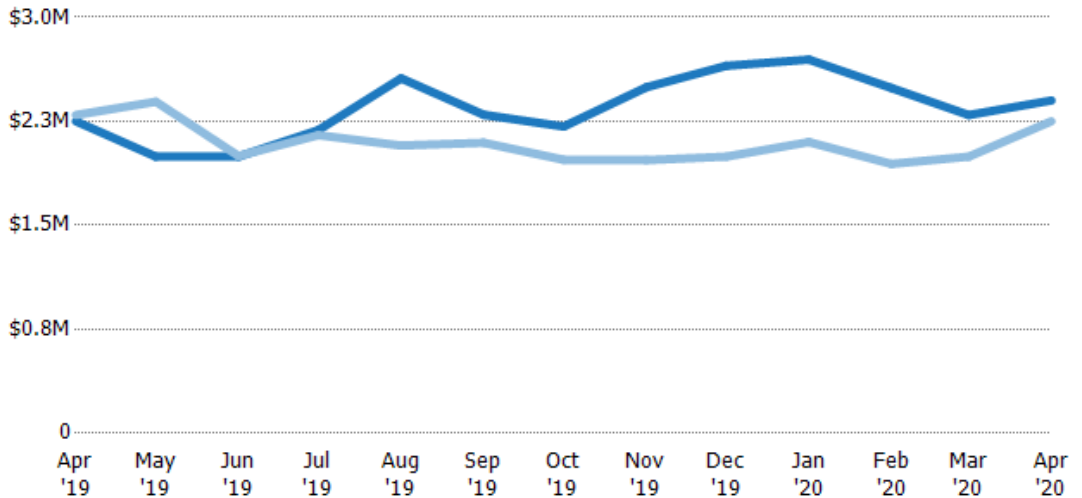
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$2.4M	6.7%
Apr '19	\$2.25M	-2%
Apr '18	\$2.3M	-13%



Current Year	\$2.25M	\$2M	\$2M	\$2.19M	\$2.56M	\$2.3M	\$2.21M	\$2.5M	\$2.65M	\$2.7M	\$2.49M	\$2.3M	\$2.4M
Prior Year	\$2.3M	\$2.39M	\$2M	\$2.15M	\$2.07M	\$2.1M	\$1.97M	\$1.97M	\$2M	\$2.1M	\$1.94M	\$2M	\$2.25M
Percent Change from Prior Year	-2%	-17%	0%	2%	23%	10%	12%	27%	33%	28%	28%	15%	7%

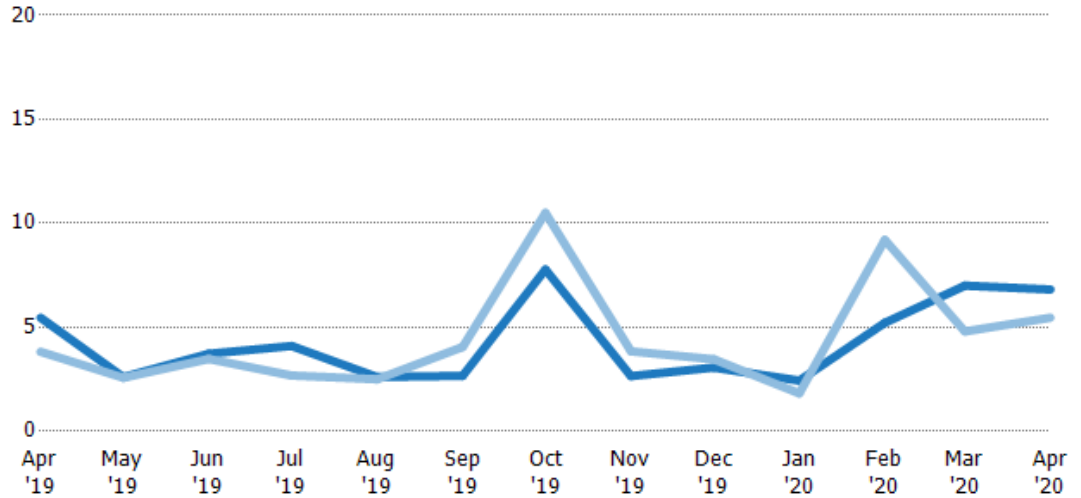
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Apr '20	6.82	24.8%
Apr '19	5.46	42.8%
Apr '18	3.82	-15.5%



Current Year	5.46	2.6	3.73	4.1	2.61	2.67	7.78	2.65	3.06	2.43	5.21	7	6.82
Prior Year	3.82	2.57	3.48	2.68	2.5	4.05	10.5	3.84	3.46	1.82	9.2	4.8	5.46
Percent Change from Prior Year	43%	1%	7%	53%	4%	-34%	-26%	-31%	-12%	34%	-43%	46%	25%

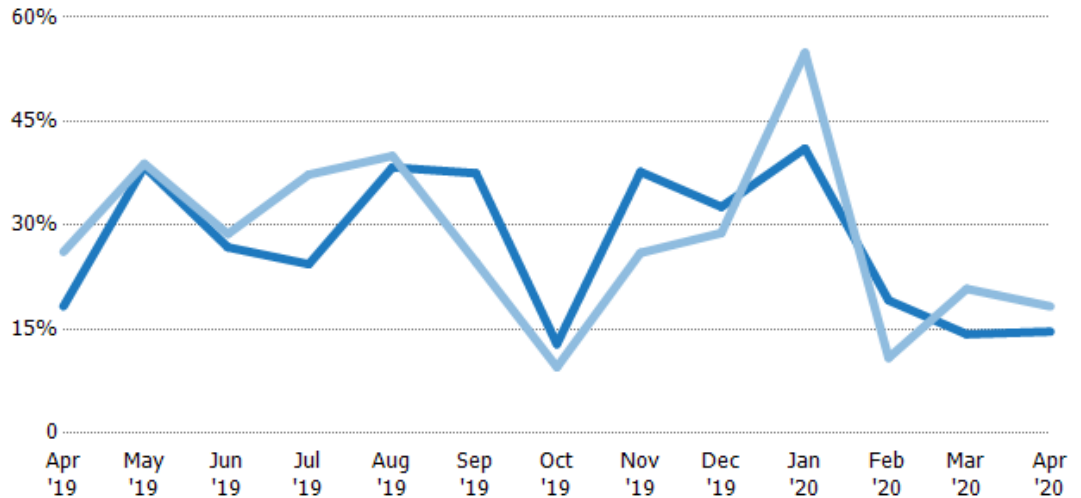
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Apr '20	15%	3.6%
Apr '19	18%	7.9%
Apr '18	26%	18.4%



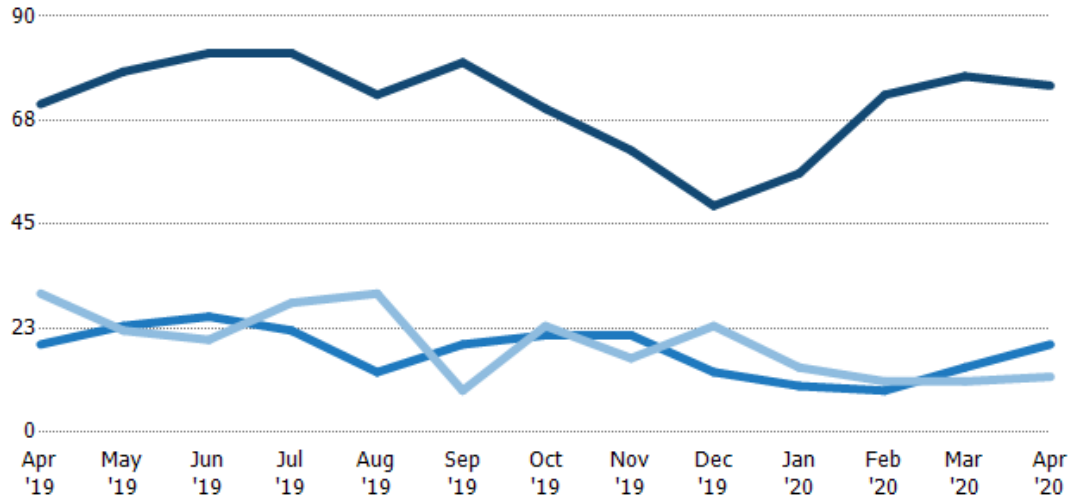
Current Year	18%	38%	27%	24%	38%	38%	13%	38%	33%	41%	19%	14%	15%
Prior Year	26%	39%	29%	37%	40%	25%	10%	26%	29%	55%	11%	21%	18%
Change from Prior Year	8%	0%	2%	13%	2%	-13%	-3%	-12%	-4%	14%	-8%	7%	4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



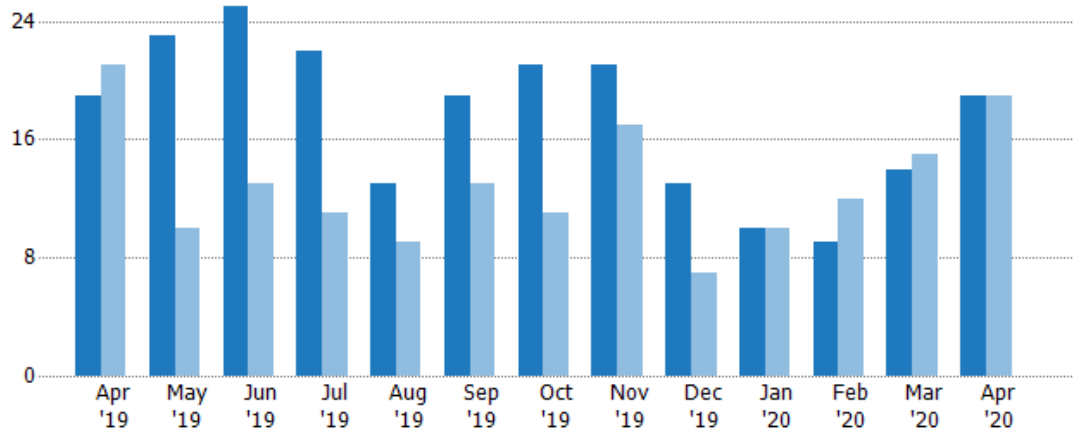
	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Active	71	78	82	82	73	80	70	61	49	56	73	77	75
Pending	19	23	25	22	13	19	21	21	13	10	9	14	19
Sold	30	22	20	28	30	9	23	16	23	14	11	11	12

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Apr '20	19	0%
Apr '19	19	-9.5%
Apr '18	21	0%

	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20
Current Year	19	23	25	22	13	19	21	21	13	10	9	14	19
Prior Year	21	10	13	11	9	13	11	17	7	10	12	15	19
Percent Change from Prior Year	-10%	130%	92%	100%	44%	46%	91%	24%	86%	0%	-25%	-7%	0%

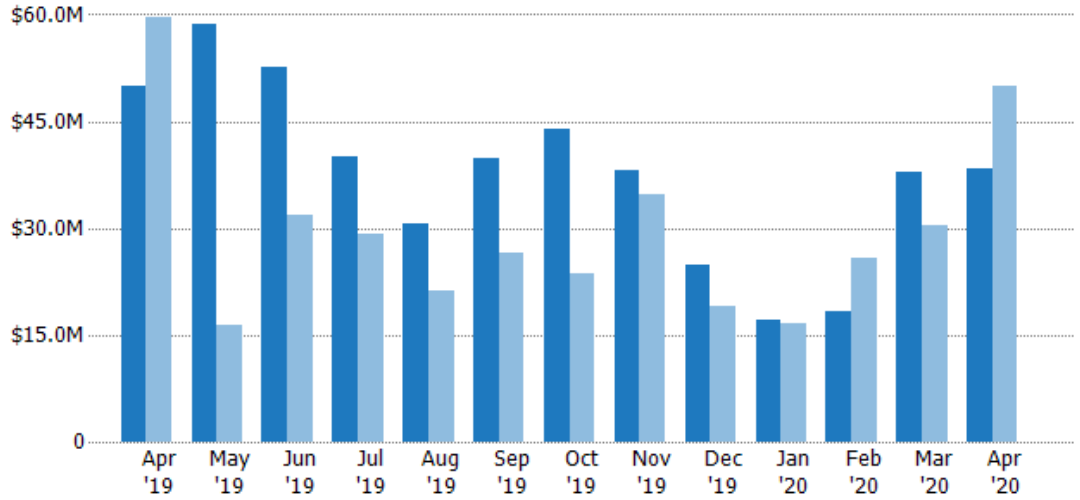
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$38.3M	-23.1%
Apr '19	\$49.9M	-16.5%
Apr '18	\$59.7M	-13.7%



Current Year	\$49.9M	\$58.7M	\$52.5M	\$40.1M	\$30.6M	\$39.9M	\$44M	\$38.1M	\$24.9M	\$17.2M	\$18.3M	\$37.9M	\$38.3M
Prior Year	\$59.7M	\$16.4M	\$31.9M	\$29.1M	\$21.2M	\$26.4M	\$23.7M	\$34.7M	\$19.1M	\$16.7M	\$25.7M	\$30.3M	\$49.9M
Percent Change from Prior Year	-16%	259%	64%	38%	44%	51%	86%	10%	30%	3%	-29%	25%	-23%

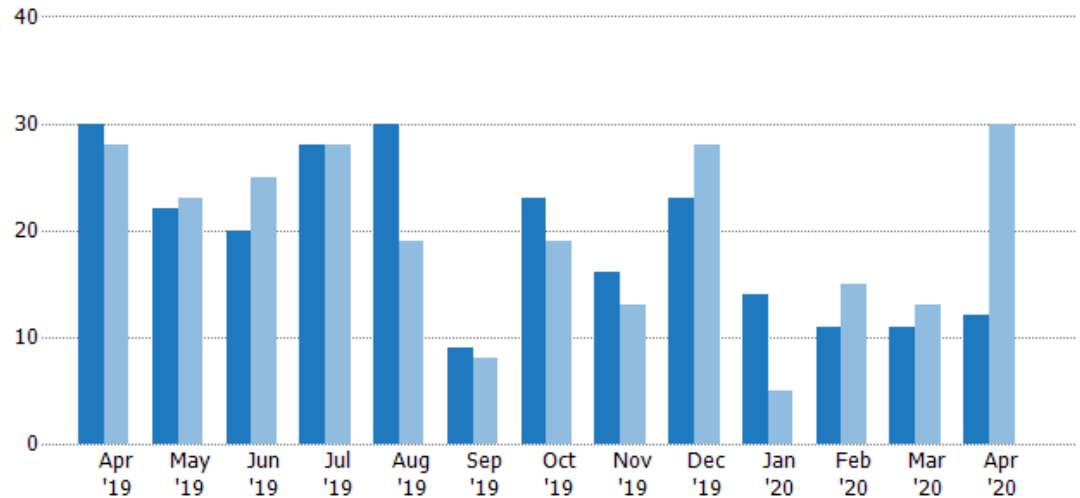
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '20	12	-60%
Apr '19	30	7.1%
Apr '18	28	-46.4%



Current Year	30	22	20	28	30	9	23	16	23	14	11	11	12
Prior Year	28	23	25	28	19	8	19	13	28	5	15	13	30
Percent Change from Prior Year	7%	-4%	-20%	0%	58%	13%	21%	23%	-18%	180%	-27%	-15%	-60%

Closed Sales Volume

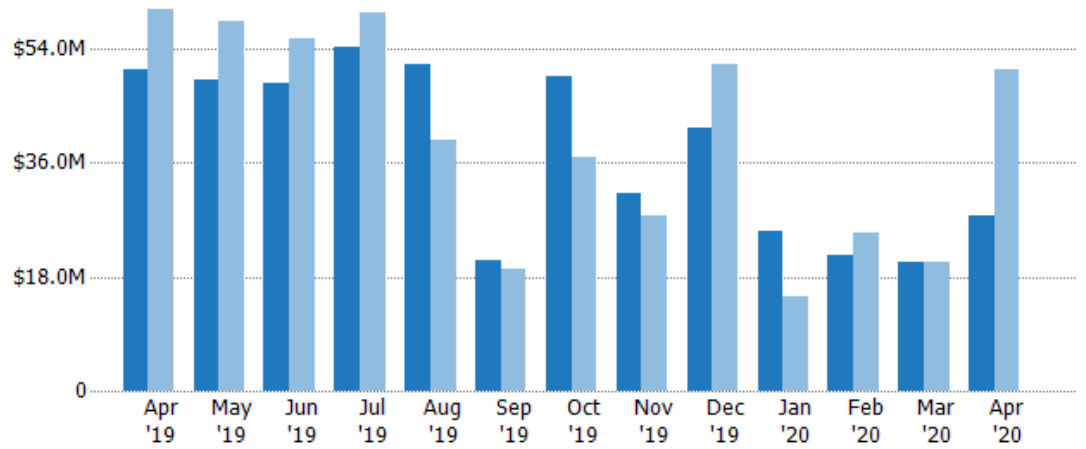
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '20	\$27.6M	-45.5%
Apr '19	\$50.7M	-15.9%
Apr '18	\$60.2M	-56.4%



Current Year	\$50.7M	\$49.2M	\$48.5M	\$54.3M	\$51.6M	\$20.5M	\$49.7M	\$31.2M	\$41.5M	\$25.3M	\$21.4M	\$20.4M	\$27.6M
Prior Year	\$60.2M	\$58.4M	\$55.5M	\$59.8M	\$39.5M	\$19.1M	\$36.8M	\$27.7M	\$51.4M	\$14.9M	\$24.8M	\$20.2M	\$50.7M
Percent Change from Prior Year	-16%	-16%	-13%	-9%	31%	7%	35%	13%	-19%	70%	-14%	1%	-45%

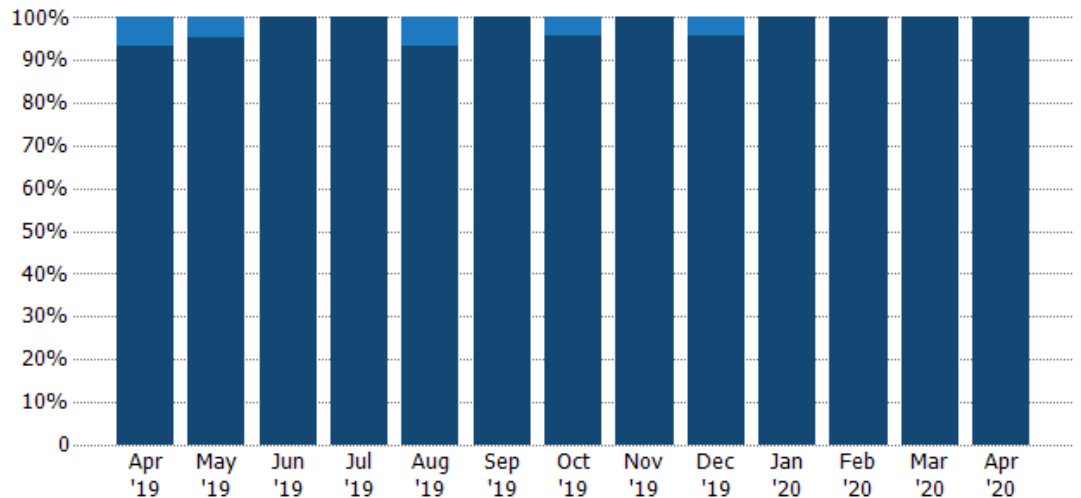
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	7%	5%	-	-	7%	-	4%	-	4%	-	-	-	-
Single Family Residence	93%	95%	100%	100%	93%	100%	96%	100%	96%	100%	100%	100%	100%

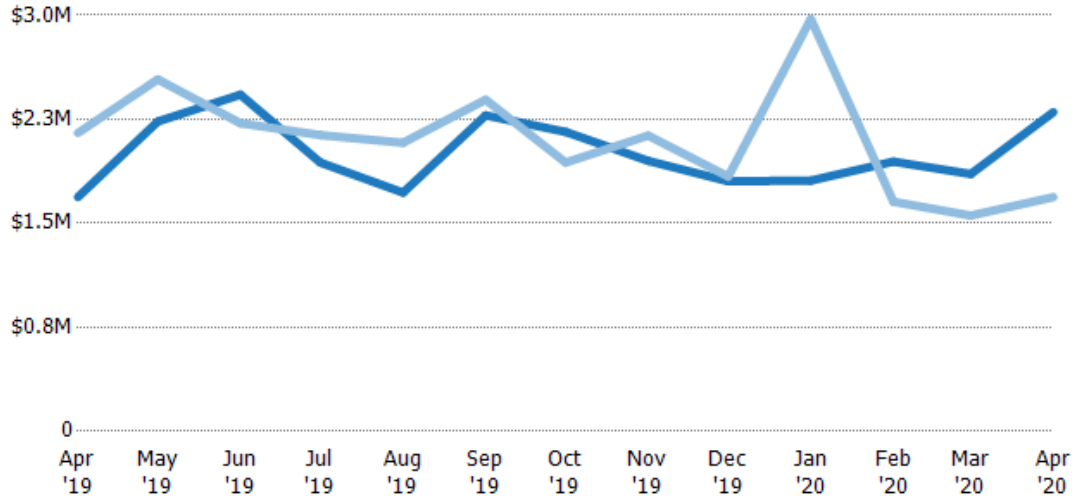
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$2.3M	36.3%
Apr '19	\$1.69M	-21.5%
Apr '18	\$2.15M	-18.5%



Current Year	\$1.69M	\$2.23M	\$2.43M	\$1.94M	\$1.72M	\$2.28M	\$2.16M	\$1.95M	\$1.8M	\$1.81M	\$1.94M	\$1.86M	\$2.3M
Prior Year	\$2.15M	\$2.54M	\$2.22M	\$2.14M	\$2.08M	\$2.39M	\$1.94M	\$2.13M	\$1.84M	\$2.97M	\$1.66M	\$1.56M	\$1.69M
Percent Change from Prior Year	-22%	-12%	9%	-9%	-17%	-5%	11%	-9%	-2%	-39%	18%	19%	36%

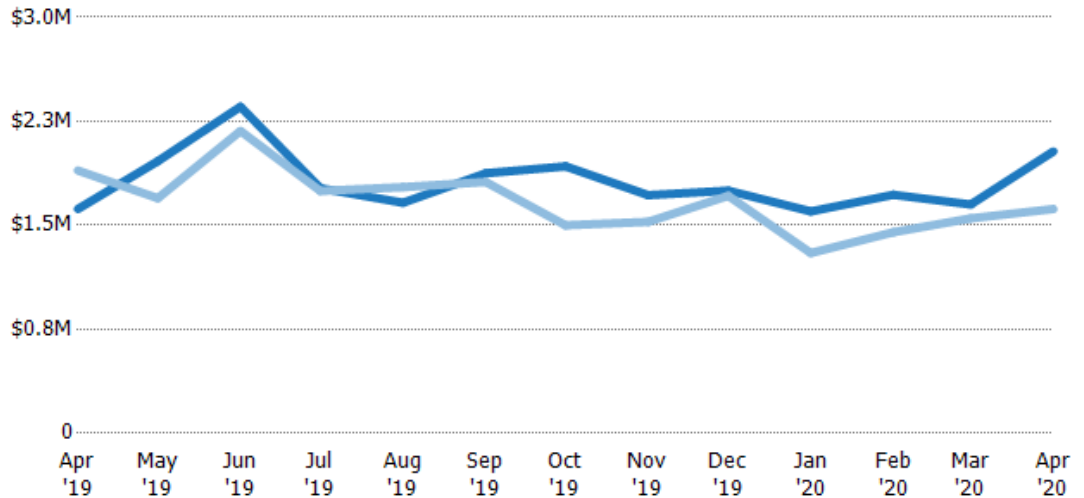
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '20	\$2.03M	25.7%
Apr '19	\$1.62M	-14.6%
Apr '18	\$1.9M	-4.4%



Current Year	\$1.62M	\$1.96M	\$2.36M	\$1.77M	\$1.66M	\$1.88M	\$1.93M	\$1.72M	\$1.75M	\$1.6M	\$1.72M	\$1.65M	\$2.03M
Prior Year	\$1.9M	\$1.7M	\$2.18M	\$1.75M	\$1.78M	\$1.81M	\$1.5M	\$1.53M	\$1.71M	\$1.3M	\$1.45M	\$1.55M	\$1.62M
Percent Change from Prior Year	-15%	16%	8%	1%	-6%	3%	28%	13%	2%	23%	19%	6%	26%

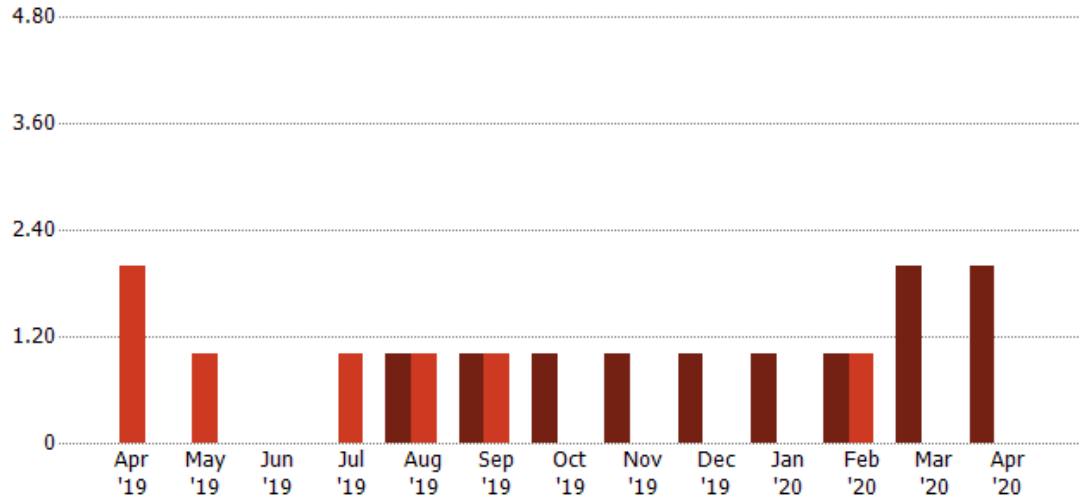
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	-	-	-	-	1	1	1	1	1	1	1	2	2
Prior Year	2	1	-	1	1	1	-	-	-	-	1	-	-
Percent Change from Prior Year	-100%	-100%	-	-100%	0%	0%	100%	100%	100%	100%	0%	100%	100%

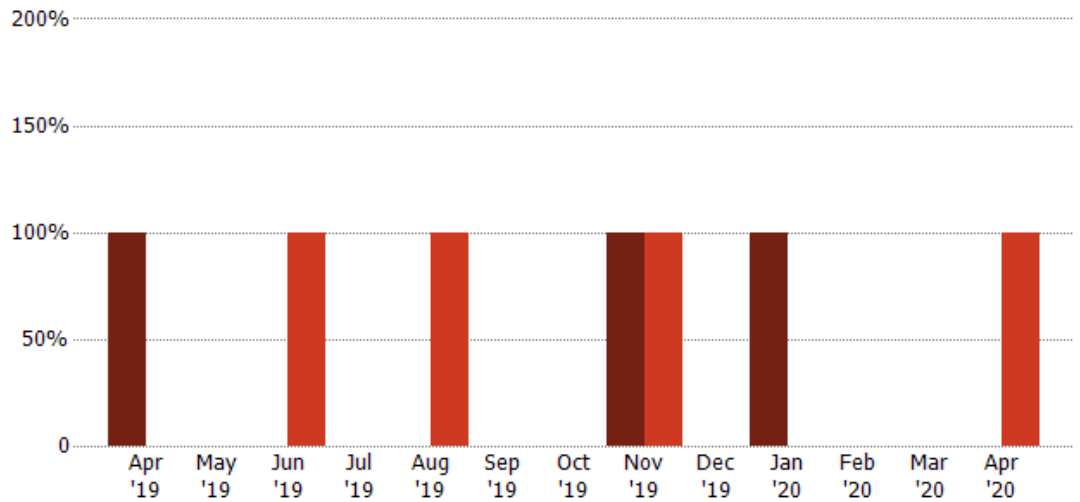
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	1	-	-	-	-	-	-	1	-	1	-	-	-
Prior Year	-	-	1	-	1	-	-	1	-	-	-	-	1
Percent Change from Prior Year	100%	-	-100%	-	-100%	-	-	0%	-	100%	-	-	-100%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 05/11/2020

Scheduled: No

Report Date Range: From 4/2019 To: 4/2020

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 4/2020 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area