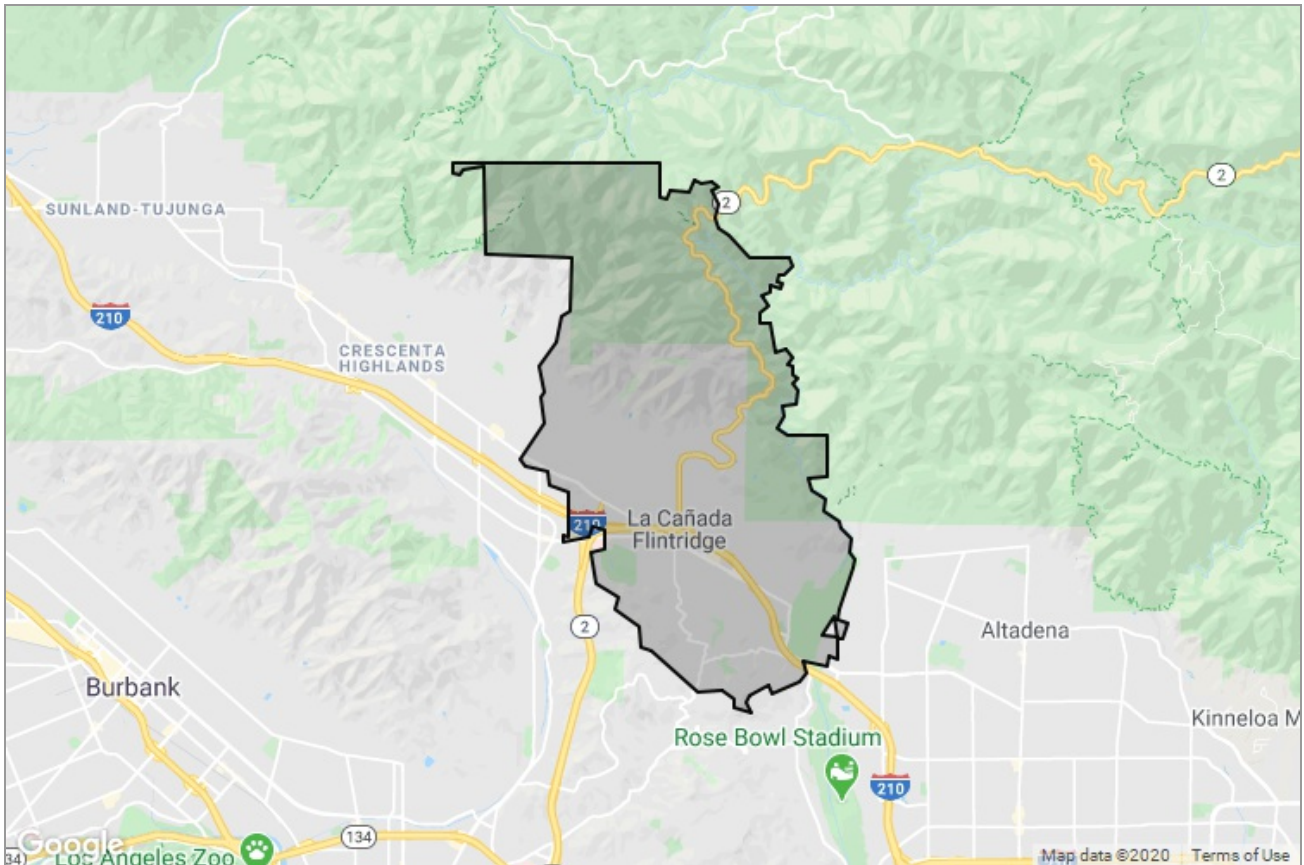




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
2/2019 – 2/2020

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 03/10/2020

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2020	Feb 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	30	16	+87.5%	56	35	+60%
New Listing Volume	\$82,059,679	\$32,404,000	+153.2%	\$163,983,177	\$89,482,888	+83.3%
Active Listing Count	57	45	+26.7%	N/A	N/A	
Active Listing Volume	\$209,801,797	\$117,578,575	+78.4%	N/A	N/A	
Average Listing Price	\$3,680,733	\$2,612,857	+40.9%	\$3,739,298	\$2,587,106	+44.5%
Median Listing Price	\$2,790,000	\$1,890,000	+47.6%	\$2,886,000	\$2,001,562	+44.2%
Months of Inventory	4.1	9	-54.8%	5.3	5.6	-7%
Absorption Rate	24.56%	11.11%	+13.5%	19.05%	17.71%	+1.3%
Sales Activity Charts Metrics						
Pending Sales Count	10	12	-16.7%	N/A	N/A	
Pending Sales Volume	\$23,271,880	\$25,717,000	-9.5%	N/A	N/A	
Closed Sales Count	11	15	-26.7%	25	20	+25%
Closed Sales Volume	\$21,394,000	\$24,828,000	-13.8%	\$46,706,060	\$39,696,000	+17.7%
Average Sales Price	\$1,944,909	\$1,655,200	+17.5%	\$1,868,242	\$1,984,800	-5.9%
Median Sales Price	\$1,720,000	\$1,450,000	+18.6%	\$1,652,800	\$1,412,500	+17%
Distressed Charts Metrics						
Distressed Listing Count	1	-	-	N/A	N/A	

New Listings

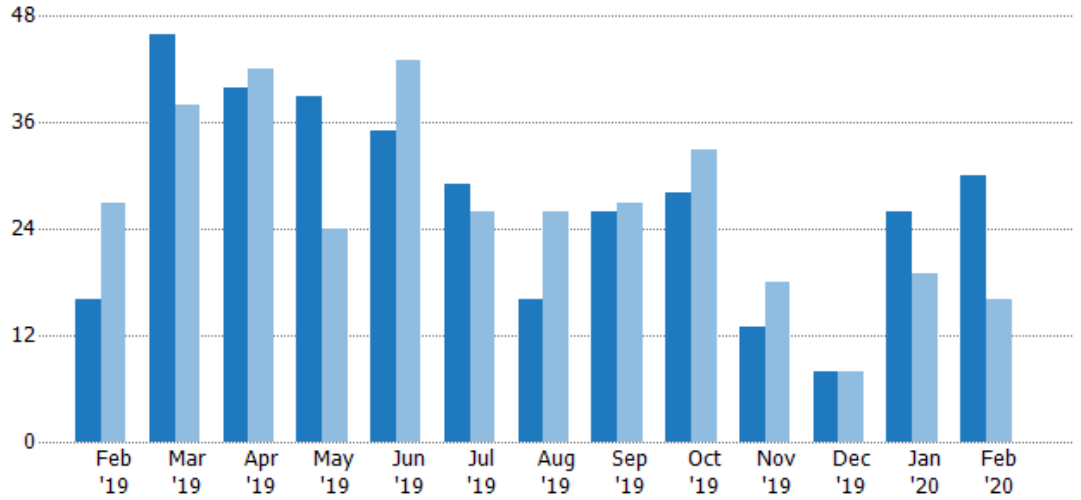
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '20	30	87.5%
Feb '19	16	-40.7%
Feb '18	27	3.7%



Current Year	16	46	40	39	35	29	16	26	28	13	8	26	30
Prior Year	27	38	42	24	43	26	26	27	33	18	8	19	16
Percent Change from Prior Year	-41%	21%	-5%	63%	-19%	12%	-38%	-4%	-15%	-28%	0%	37%	88%

New Listing Volume

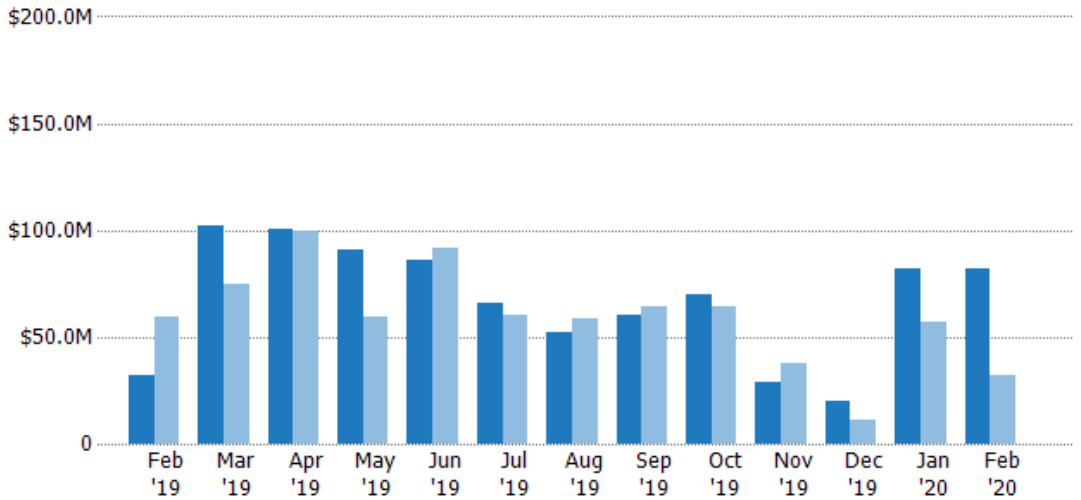
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$82.1M	153.2%
Feb '19	\$32.4M	-45.3%
Feb '18	\$59.3M	-4.7%



Current Year	\$32.4M	\$102M	\$100M	\$90.9M	\$86.3M	\$65.5M	\$52.5M	\$60.7M	\$70M	\$28.7M	\$19.9M	\$81.9M	\$82.1M
Prior Year	\$59.3M	\$74.5M	\$99.4M	\$59.5M	\$92M	\$60.5M	\$59M	\$64.6M	\$64.2M	\$37.9M	\$11.5M	\$57.1M	\$32.4M
Percent Change from Prior Year	-45%	37%	1%	53%	-6%	8%	-11%	-6%	9%	-24%	72%	44%	153%

Active Listings

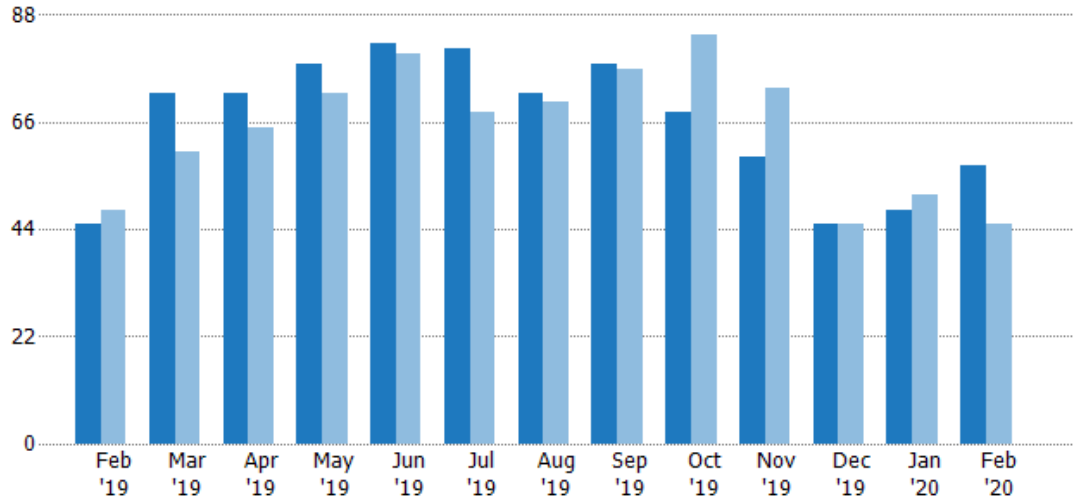
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '20	57	26.7%
Feb '19	45	-6.3%
Feb '18	48	20.8%



Current Year	45	72	72	78	82	81	72	78	68	59	45	48	57
Prior Year	48	60	65	72	80	68	70	77	84	73	45	51	45
Percent Change from Prior Year	-6%	20%	11%	8%	3%	19%	3%	1%	-19%	-19%	0%	-6%	27%

Active Listing Volume

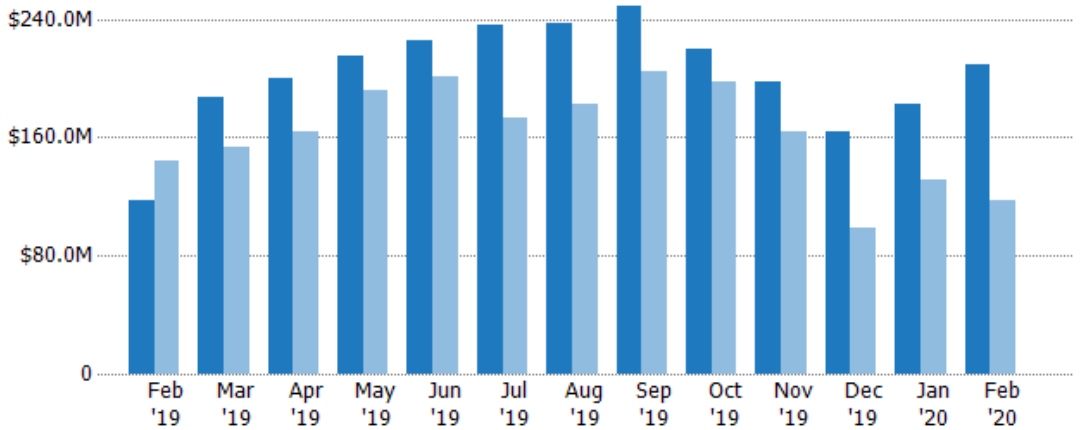
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$210M	78.4%
Feb '19	\$118M	-18.3%
Feb '18	\$144M	10.4%



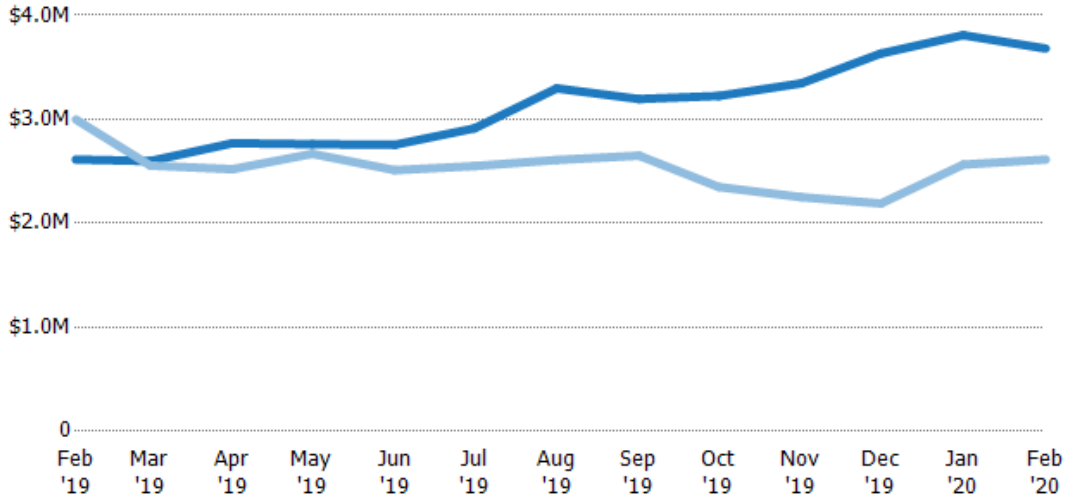
Current Year	\$118M	\$187M	\$199M	\$215M	\$226M	\$236M	\$237M	\$249M	\$219M	\$197M	\$163M	\$183M	\$210M
Prior Year	\$144M	\$153M	\$164M	\$192M	\$201M	\$173M	\$183M	\$204M	\$197M	\$164M	\$98.5M	\$131M	\$118M
Percent Change from Prior Year	-18%	22%	22%	12%	12%	36%	30%	22%	11%	20%	66%	40%	78%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



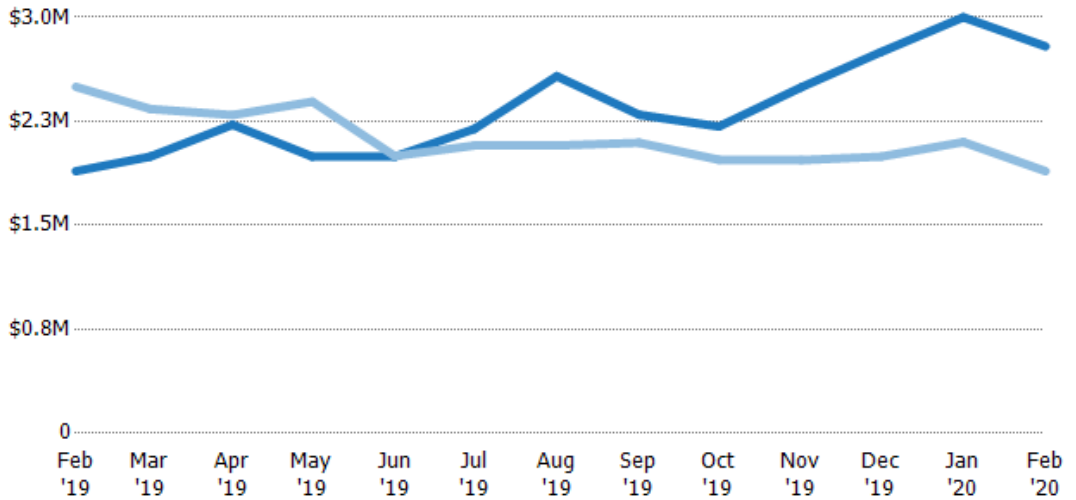
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '19	\$2.61M	\$3M	-13%
Mar '19	\$2.6M	\$2.56M	2%
Apr '19	\$2.77M	\$2.52M	10%
May '19	\$2.76M	\$2.67M	3%
Jun '19	\$2.75M	\$2.51M	10%
Jul '19	\$2.91M	\$2.55M	14%
Aug '19	\$3.3M	\$2.61M	26%
Sep '19	\$3.19M	\$2.65M	21%
Oct '19	\$3.22M	\$2.35M	37%
Nov '19	\$3.35M	\$2.25M	49%
Dec '19	\$3.63M	\$2.19M	66%
Jan '20	\$3.81M	\$2.56M	49%
Feb '20	\$3.68M	\$2.61M	41%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '19	\$1.89M	\$2.5M	-24%
Mar '19	\$2M	\$2.34M	-15%
Apr '19	\$2.23M	\$2.3M	-3%
May '19	\$2M	\$2.39M	-17%
Jun '19	\$2M	\$2M	0%
Jul '19	\$2.2M	\$2.07M	6%
Aug '19	\$2.58M	\$2.07M	24%
Sep '19	\$2.3M	\$2.1M	10%
Oct '19	\$2.21M	\$1.97M	12%
Nov '19	\$2.5M	\$1.97M	27%
Dec '19	\$2.75M	\$2M	38%
Jan '20	\$3M	\$2.1M	43%
Feb '20	\$2.79M	\$1.89M	48%

Months of Inventory

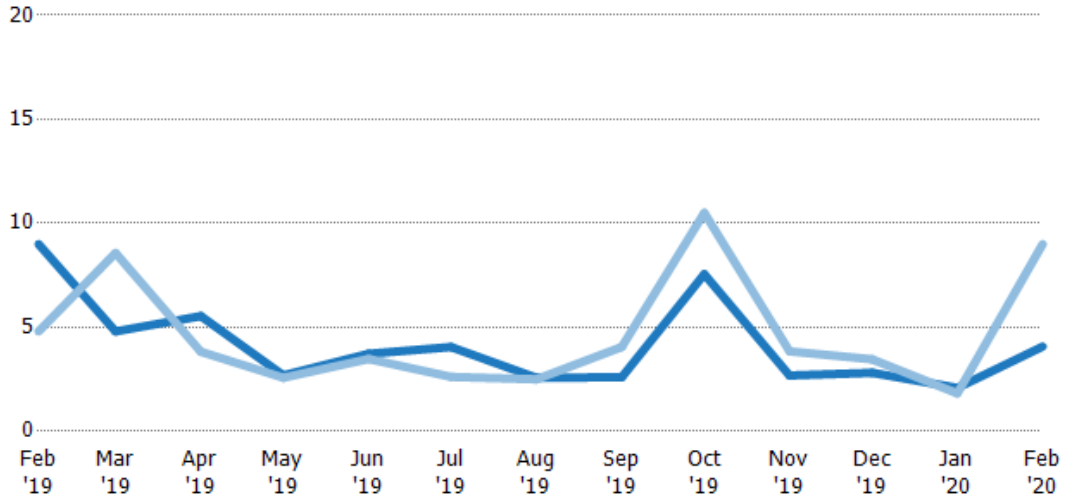
The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Months	% Chg.
Feb '20	4.07	-54.8%
Feb '19	9	87.5%
Feb '18	4.8	0.7%



Current Year	9	4.8	5.54	2.69	3.73	4.05	2.57	2.6	7.56	2.68	2.81	2.09	4.07
Prior Year	4.8	8.57	3.82	2.57	3.48	2.62	2.5	4.05	10.5	3.84	3.46	1.82	9
Percent Change from Prior Year	88%	-44%	45%	5%	7%	55%	3%	-36%	-28%	-30%	-19%	15%	-55%

Absorption Rate

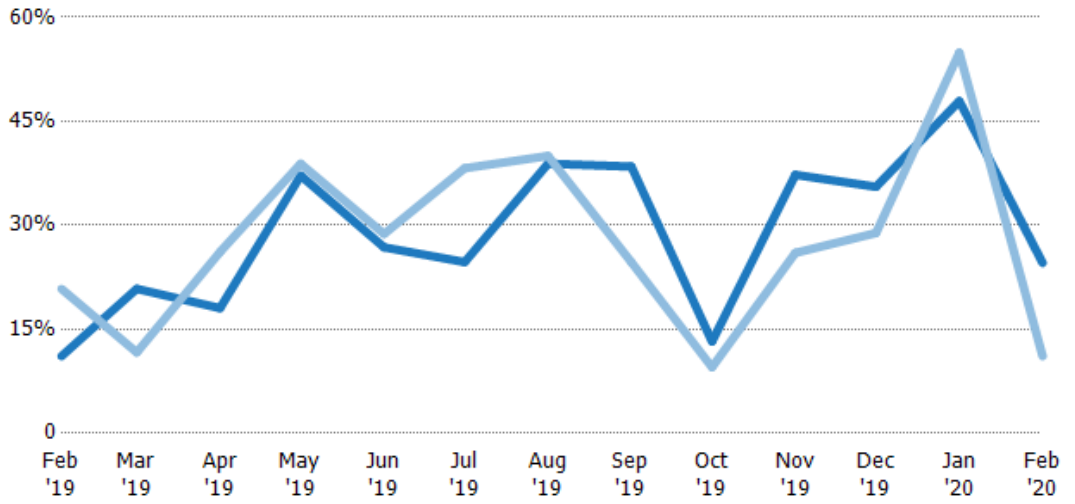
The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Rate	Chg.
Feb '20	25%	-13.5%
Feb '19	11%	9.7%
Feb '18	21%	-0.7%



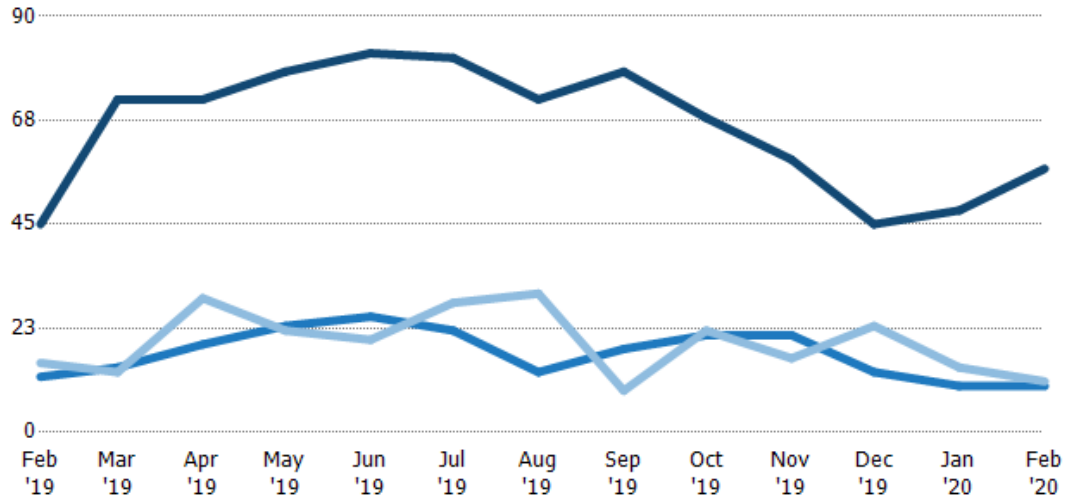
Current Year	11%	21%	18%	37%	27%	25%	39%	38%	13%	37%	36%	48%	25%
Prior Year	21%	12%	26%	39%	29%	38%	40%	25%	10%	26%	29%	55%	11%
Change from Prior Year	10%	-9%	8%	2%	2%	14%	1%	-14%	-4%	-11%	-7%	7%	-13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



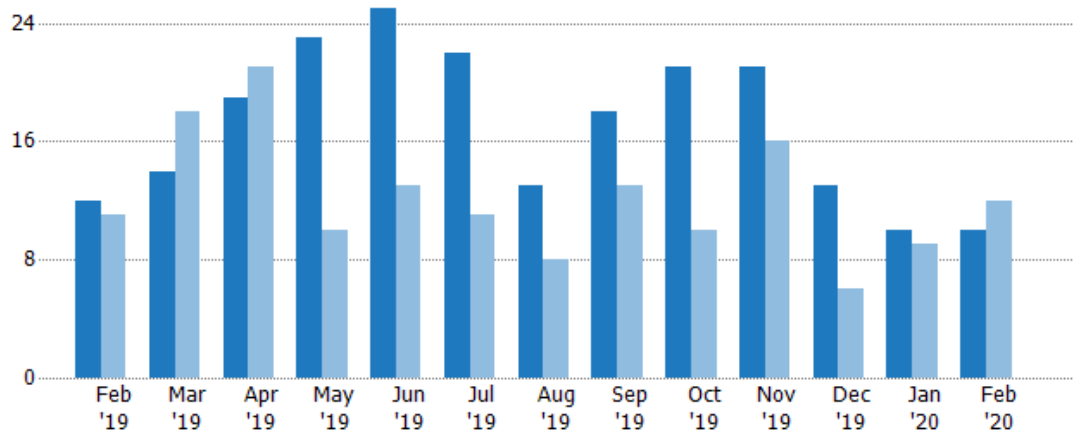
	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Active	45	72	72	78	82	81	72	78	68	59	45	48	57
Pending	12	14	19	23	25	22	13	18	21	21	13	10	10
Sold	15	13	29	22	20	28	30	9	22	16	23	14	11

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Feb '20	10	-16.7%
Feb '19	12	9.1%
Feb '18	11	36.4%

	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	12	14	19	23	25	22	13	18	21	21	13	10	10
Prior Year	11	18	21	10	13	11	8	13	10	16	6	9	12
Percent Change from Prior Year	9%	-22%	-10%	130%	92%	100%	63%	38%	110%	31%	117%	11%	-17%

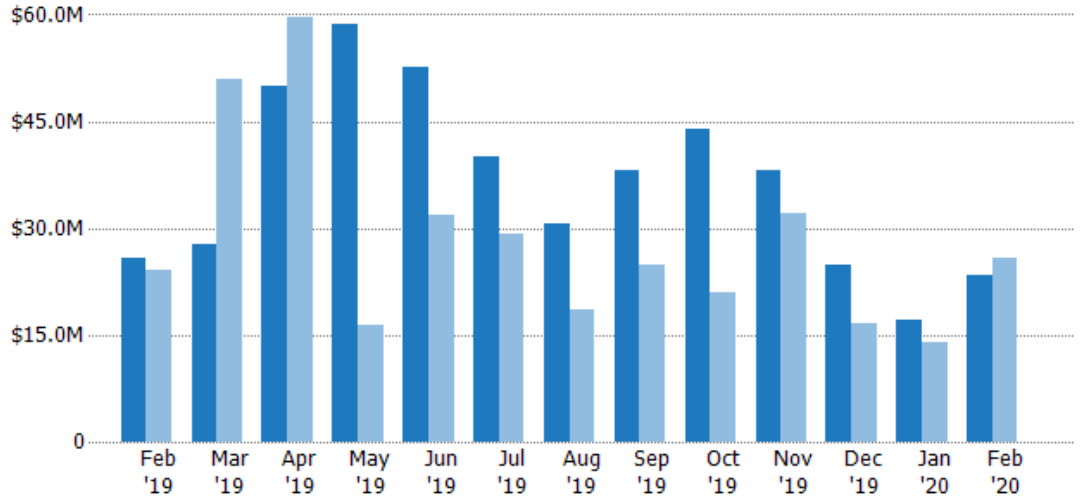
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Feb '20	\$23.3M	-9.5%
Feb '19	\$25.7M	6.7%
Feb '18	\$24.1M	21.8%



Current Year	\$25.7M	\$27.7M	\$49.9M	\$58.7M	\$52.5M	\$40.1M	\$30.6M	\$38M	\$44M	\$38.1M	\$24.9M	\$17.2M	\$23.3M
Prior Year	\$24.1M	\$50.9M	\$59.7M	\$16.4M	\$31.9M	\$29.1M	\$18.6M	\$24.9M	\$21.1M	\$32M	\$16.5M	\$14M	\$25.7M
Percent Change from Prior Year	7%	-46%	-16%	259%	64%	38%	65%	52%	109%	19%	51%	23%	-10%

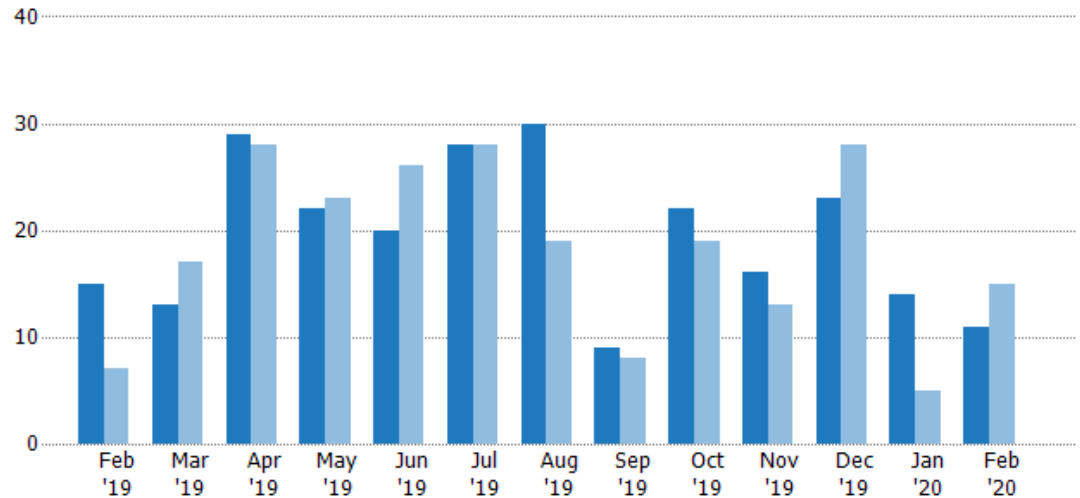
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Feb '20	11	-26.7%
Feb '19	15	114.3%
Feb '18	7	71.4%



Current Year	15	13	29	22	20	28	30	9	22	16	23	14	11
Prior Year	7	17	28	23	26	28	19	8	19	13	28	5	15
Percent Change from Prior Year	114%	-24%	4%	-4%	-23%	0%	58%	13%	16%	23%	-18%	180%	-27%

Closed Sales Volume

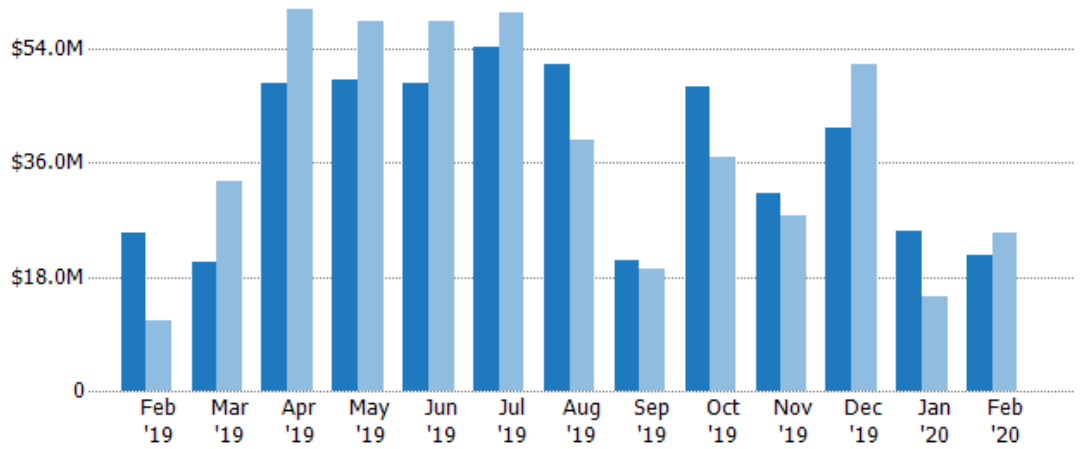
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '20	\$21.4M	-13.8%
Feb '19	\$24.8M	125%
Feb '18	\$11M	143.1%



Current Year	\$24.8M	\$20.2M	\$48.5M	\$49.2M	\$48.5M	\$54.3M	\$51.6M	\$20.5M	\$47.9M	\$31.2M	\$41.5M	\$25.3M	\$21.4M
Prior Year	\$11M	\$33.1M	\$60.2M	\$58.4M	\$58.4M	\$59.8M	\$39.5M	\$19.1M	\$36.8M	\$27.7M	\$51.4M	\$14.9M	\$24.8M
Percent Change from Prior Year	125%	-39%	-20%	-16%	-17%	-9%	31%	7%	30%	13%	-19%	70%	-14%

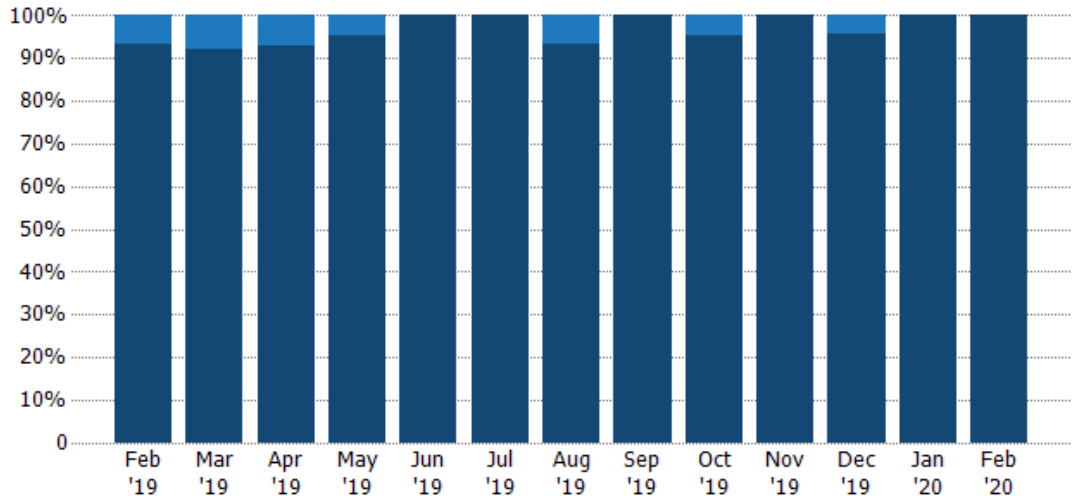
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	7%	8%	7%	5%	-	-	7%	-	5%	-	4%	-	-
Single Family Residence	93%	92%	93%	95%	100%	100%	93%	100%	95%	100%	96%	100%	100%

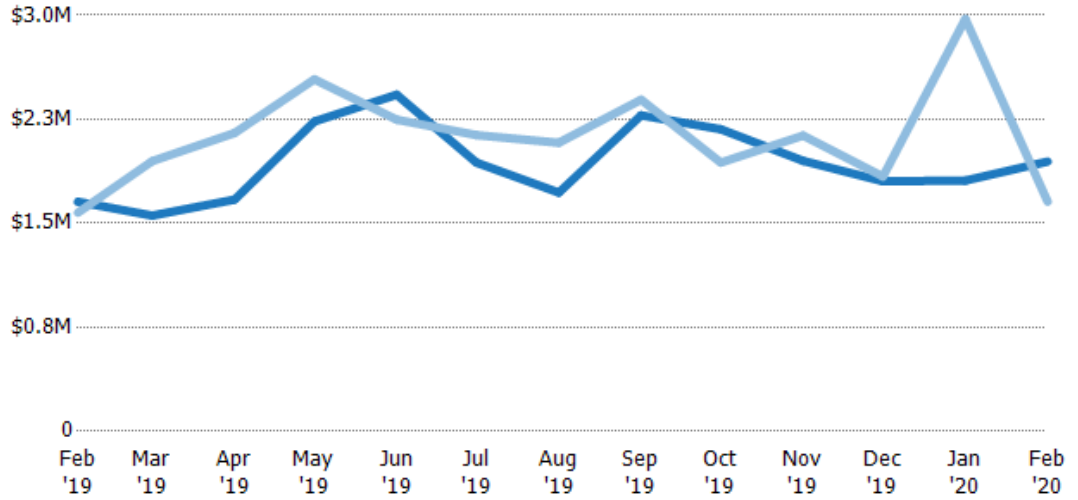
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$1.94M	17.5%
Feb '19	\$1.66M	5%
Feb '18	\$1.58M	41.8%



Current Year	\$1.66M	\$1.56M	\$1.67M	\$2.23M	\$2.43M	\$1.94M	\$1.72M	\$2.28M	\$2.18M	\$1.95M	\$1.8M	\$1.81M	\$1.94M
Prior Year	\$1.58M	\$1.95M	\$2.15M	\$2.54M	\$2.25M	\$2.14M	\$2.08M	\$2.39M	\$1.94M	\$2.13M	\$1.84M	\$2.97M	\$1.66M
Percent Change from Prior Year	5%	-20%	-22%	-12%	8%	-9%	-17%	-5%	12%	-9%	-2%	-39%	18%

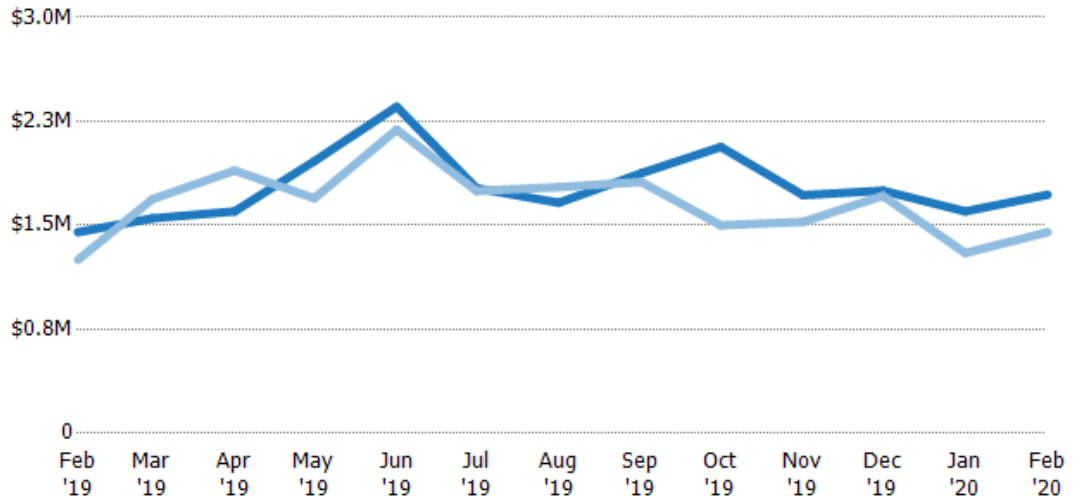
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '20	\$1.72M	18.6%
Feb '19	\$1.45M	16%
Feb '18	\$1.25M	23%



Current Year	\$1.45M	\$1.55M	\$1.6M	\$1.96M	\$2.36M	\$1.77M	\$1.66M	\$1.88M	\$2.07M	\$1.72M	\$1.75M	\$1.6M	\$1.72M
Prior Year	\$1.25M	\$1.69M	\$1.9M	\$1.7M	\$2.19M	\$1.75M	\$1.78M	\$1.81M	\$1.5M	\$1.53M	\$1.71M	\$1.3M	\$1.45M
Percent Change from Prior Year	16%	-8%	-16%	16%	8%	1%	-6%	3%	38%	13%	2%	23%	19%

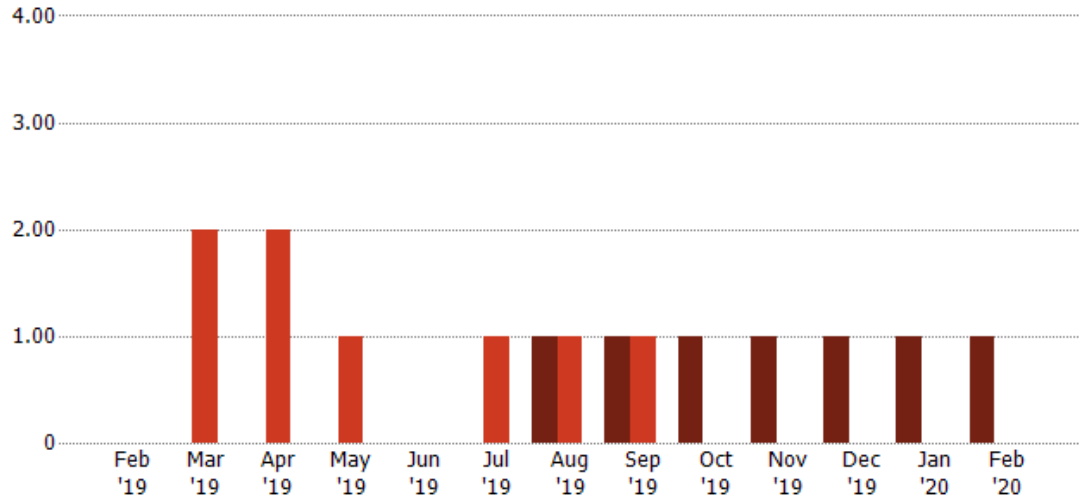
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	-	-	-	-	-	-	1	1	1	1	1	1	1
Prior Year	-	2	2	1	-	1	1	1	-	-	-	-	-
Percent Change from Prior Year	-	-100%	-100%	-100%	-	-100%	0%	0%	100%	100%	100%	100%	100%

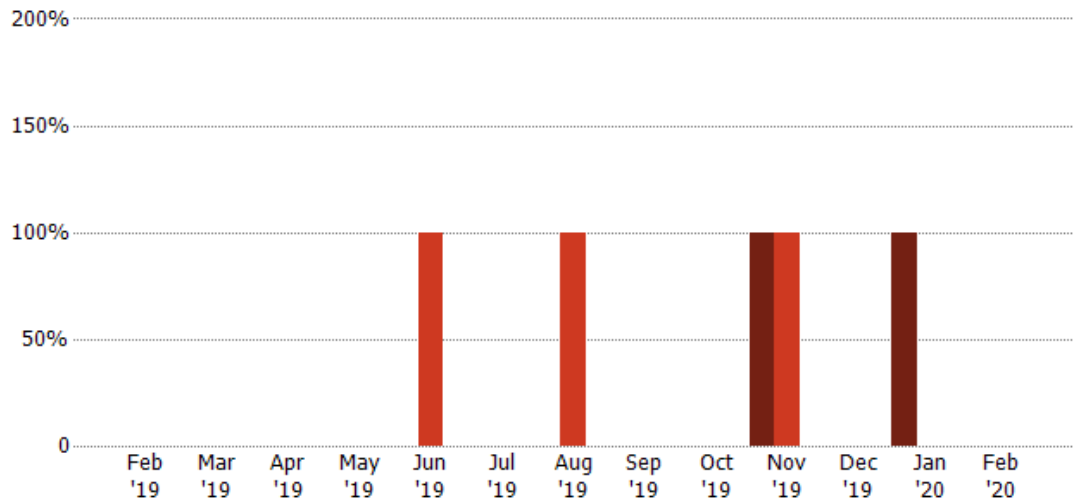
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Current Year	-	-	-	-	-	-	-	-	-	1	-	1	-
Prior Year	-	-	-	-	1	-	1	-	-	1	-	-	-
Percent Change from Prior Year	-	-	-	-	-100%	-	-100%	-	-	0%	-	100%	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 03/10/2020

Scheduled: No

Report Date Range: From 2/2019 To: 2/2020

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 2/2020 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area