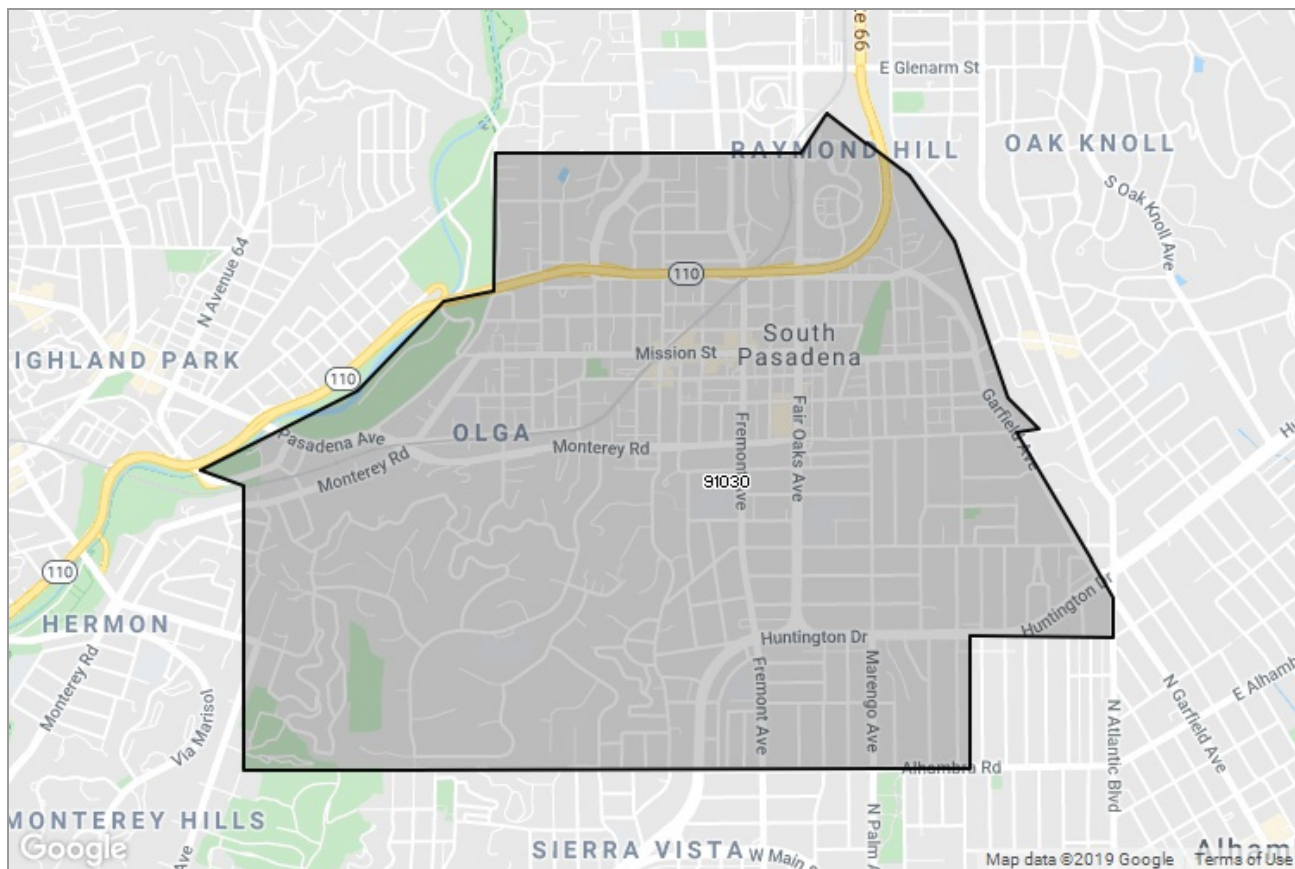




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

South Pasadena



Report Characteristics

Report Name:
South Pasadena

Report Date Range:
10/2018 – 10/2019

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 11/08/2019

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2019	Oct 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	21	18	+16.7%	173	147	+17.7%
New Listing Volume	\$30,347,000	\$19,814,000	+53.2%	\$237,346,225	\$192,654,074	+23.2%
Active Listing Count	30	23	+30.4%	N/A	N/A	
Active Listing Volume	\$52,539,788	\$27,677,000	+89.8%	N/A	N/A	
Average Listing Price	\$1,751,326	\$1,203,348	+45.5%	\$1,500,720	\$1,424,507	+5.4%
Median Listing Price	\$1,333,500	\$1,198,000	+11.3%	\$1,325,113	\$1,310,941	+1.1%
Months of Inventory	2.7	2.9	-5.1%	2.5	1.2	+102.9%
Absorption Rate	36.67%	34.78%	+1.9%	39.86%	80.88%	-41%
Sales Activity Charts Metrics						
Pending Sales Count	17	9	+88.9%	N/A	N/A	
Pending Sales Volume	\$21,839,800	\$11,009,788	+98.4%	N/A	N/A	
Closed Sales Count	16	8	+100%	127	116	+9.5%
Closed Sales Volume	\$17,639,600	\$8,530,450	+106.8%	\$166,222,807	\$157,765,789	+5.4%
Average Sales Price	\$1,102,475	\$1,066,306	+3.4%	\$1,308,841	\$1,360,050	-3.8%
Median Sales Price	\$1,150,000	\$1,136,725	+1.2%	\$1,221,484	\$1,234,681	-1.1%
Distressed Charts Metrics						
Distressed Listing Count	1	1	±	N/A	N/A	

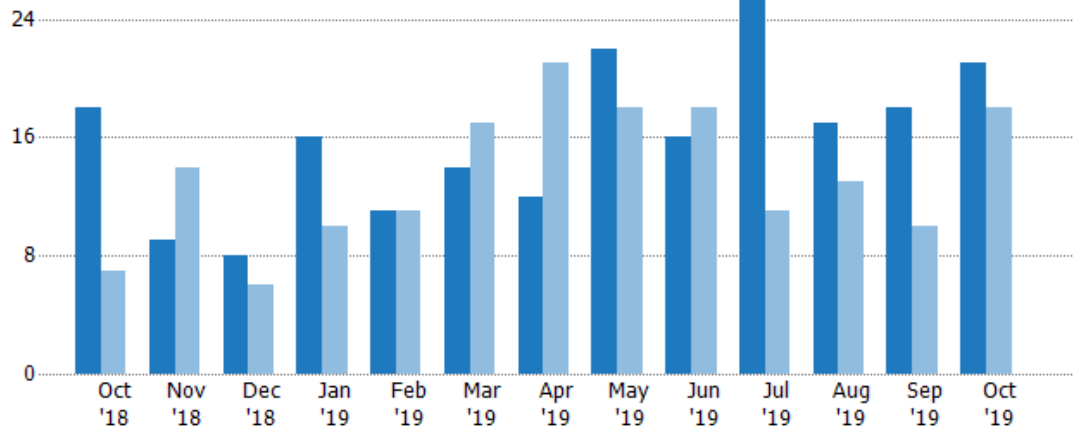
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '19	21	16.7%
Oct '18	18	157.1%
Oct '17	7	171.4%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	18	9	8	16	11	14	12	22	16	26	17	18	21
Prior Year	7	14	6	10	11	17	21	18	18	11	13	10	18
Percent Change from Prior Year	157%	-36%	33%	60%	0%	-18%	-43%	22%	-11%	136%	31%	80%	17%

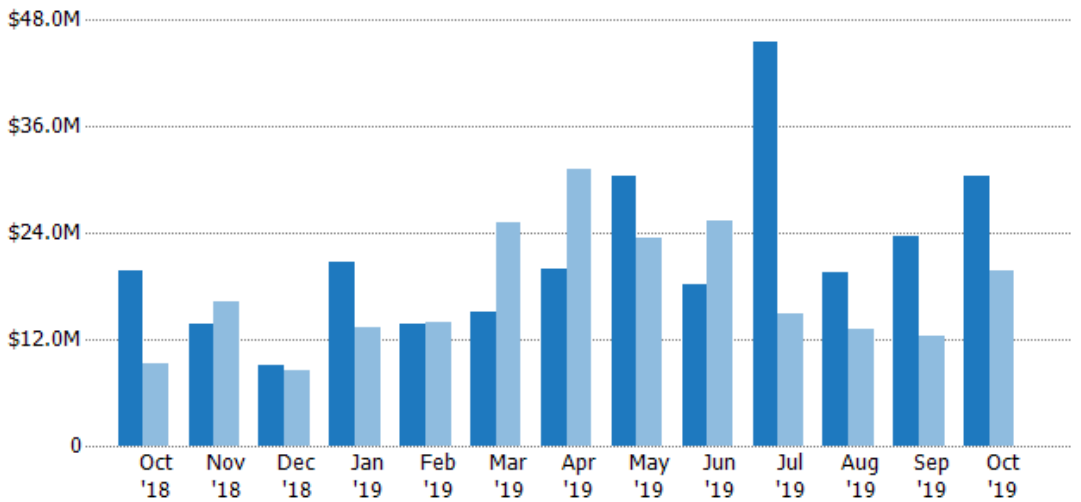
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$30.3M	53.2%
Oct '18	\$19.8M	112%
Oct '17	\$9.35M	123%



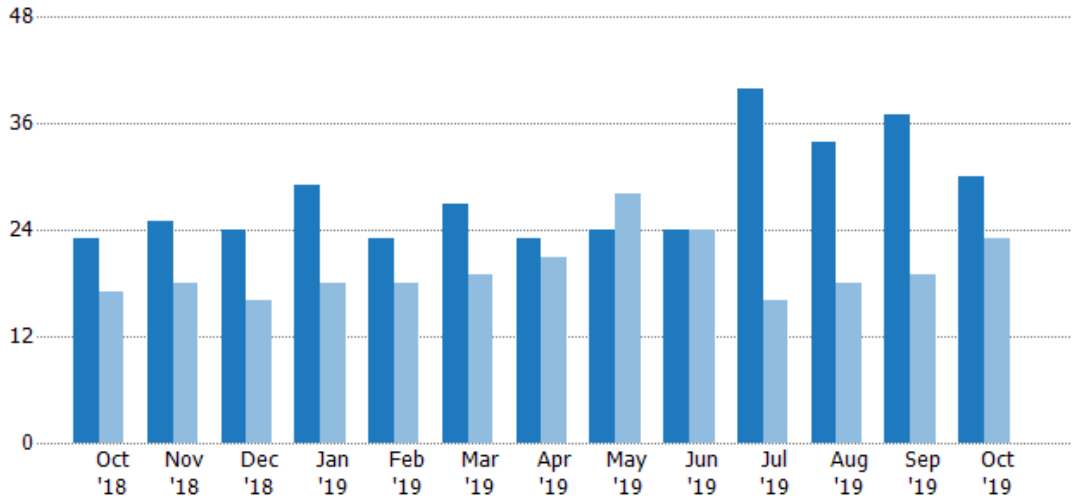
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$19.8M	\$13.7M	\$9.15M	\$20.7M	\$13.8M	\$15.1M	\$20M	\$30.3M	\$18.3M	\$45.6M	\$19.6M	\$23.7M	\$30.3M
Prior Year	\$9.35M	\$16.3M	\$8.43M	\$13.3M	\$13.9M	\$25.2M	\$31.2M	\$23.5M	\$25.3M	\$14.9M	\$13.1M	\$12.5M	\$19.8M
Percent Change from Prior Year	112%	-16%	9%	56%	-1%	-40%	-36%	29%	-28%	205%	49%	90%	53%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



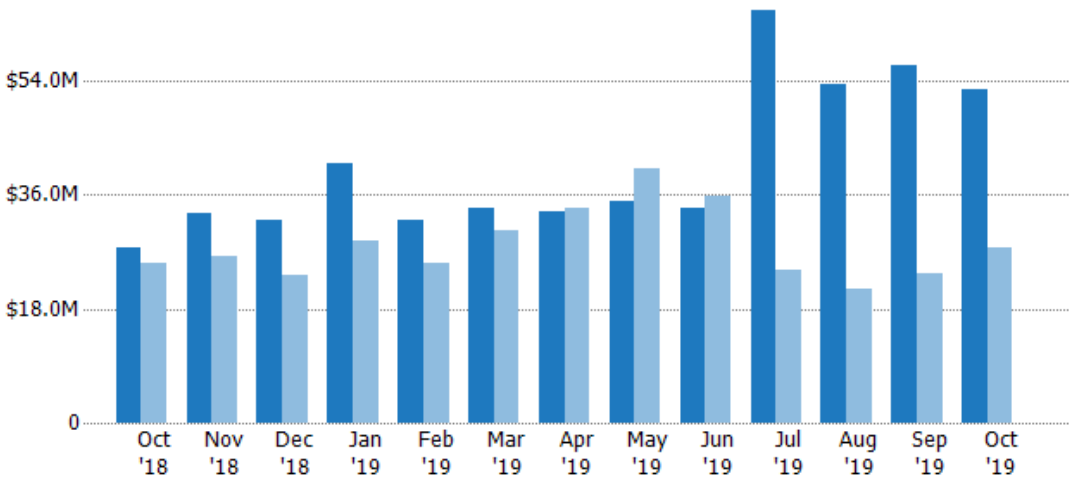
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '18	23	17	35%
Nov '18	25	18	39%
Dec '18	24	16	50%
Jan '19	29	18	61%
Feb '19	23	18	28%
Mar '19	27	19	42%
Apr '19	23	21	10%
May '19	24	28	-14%
Jun '19	24	24	0%
Jul '19	40	16	150%
Aug '19	34	18	89%
Sep '19	37	19	95%
Oct '19	30	23	30%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



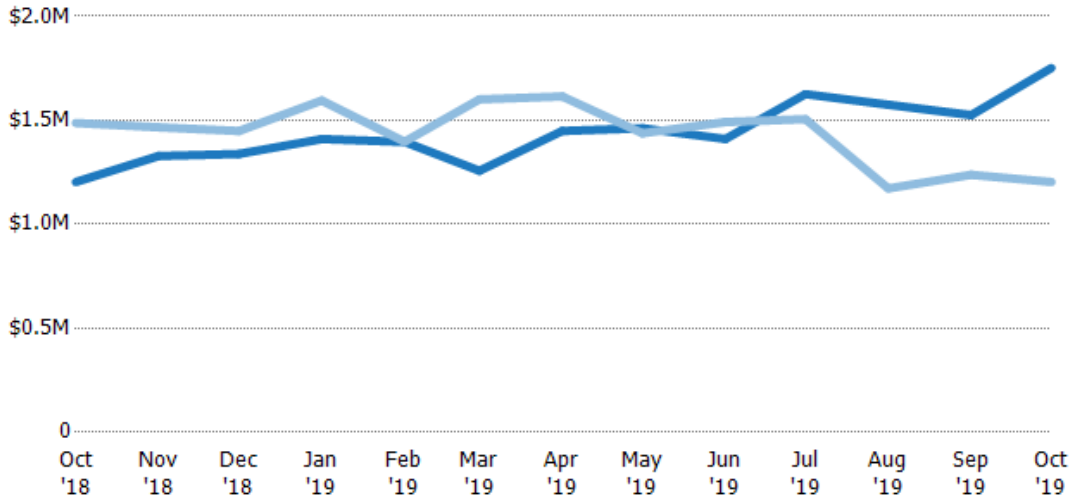
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '18	\$27.7M	\$25.3M	9%
Nov '18	\$33.2M	\$26.4M	26%
Dec '18	\$32.1M	\$23.2M	39%
Jan '19	\$40.9M	\$28.7M	42%
Feb '19	\$32.1M	\$25.1M	28%
Mar '19	\$33.9M	\$30.4M	12%
Apr '19	\$33.3M	\$33.9M	-2%
May '19	\$35.1M	\$40.2M	-13%
Jun '19	\$33.8M	\$35.8M	-5%
Jul '19	\$65M	\$24.1M	170%
Aug '19	\$53.5M	\$21.1M	154%
Sep '19	\$56.4M	\$23.5M	140%
Oct '19	\$52.5M	\$27.7M	90%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



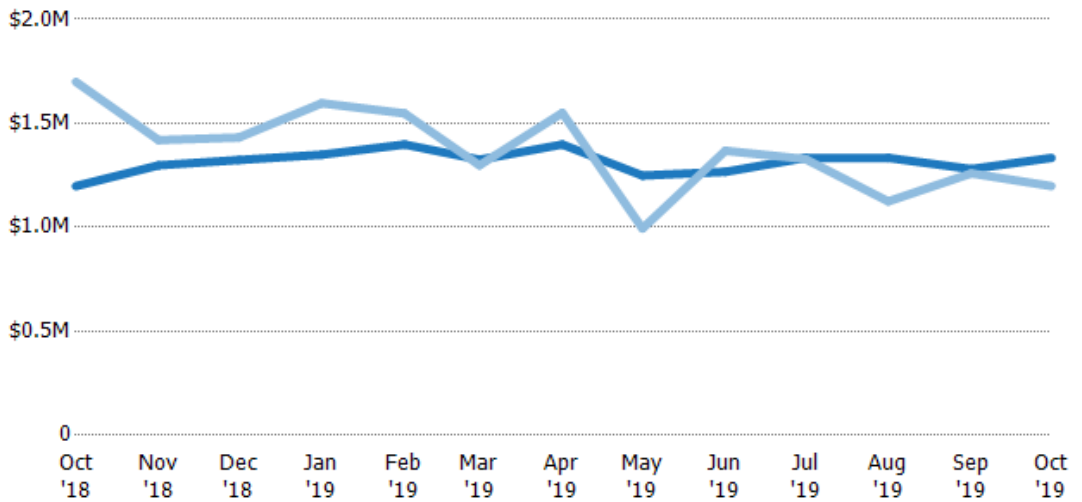
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.2M	\$1.33M	\$1.34M	\$1.41M	\$1.4M	\$1.26M	\$1.45M	\$1.46M	\$1.41M	\$1.63M	\$1.57M	\$1.53M	\$1.75M
Prior Year	\$1.49M	\$1.47M	\$1.45M	\$1.59M	\$1.4M	\$1.6M	\$1.61M	\$1.44M	\$1.49M	\$1.51M	\$1.17M	\$1.24M	\$1.2M
Percent Change from Prior Year	-19%	-9%	-8%	-12%	0%	-21%	-10%	2%	-5%	8%	34%	23%	46%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.2M	\$1.3M	\$1.32M	\$1.35M	\$1.4M	\$1.33M	\$1.4M	\$1.25M	\$1.27M	\$1.33M	\$1.33M	\$1.28M	\$1.33M
Prior Year	\$1.7M	\$1.42M	\$1.43M	\$1.6M	\$1.55M	\$1.3M	\$1.55M	\$994K	\$1.37M	\$1.33M	\$1.12M	\$1.26M	\$1.2M
Percent Change from Prior Year	-29%	-9%	-8%	-16%	-10%	2%	-10%	26%	-7%	0%	19%	2%	11%

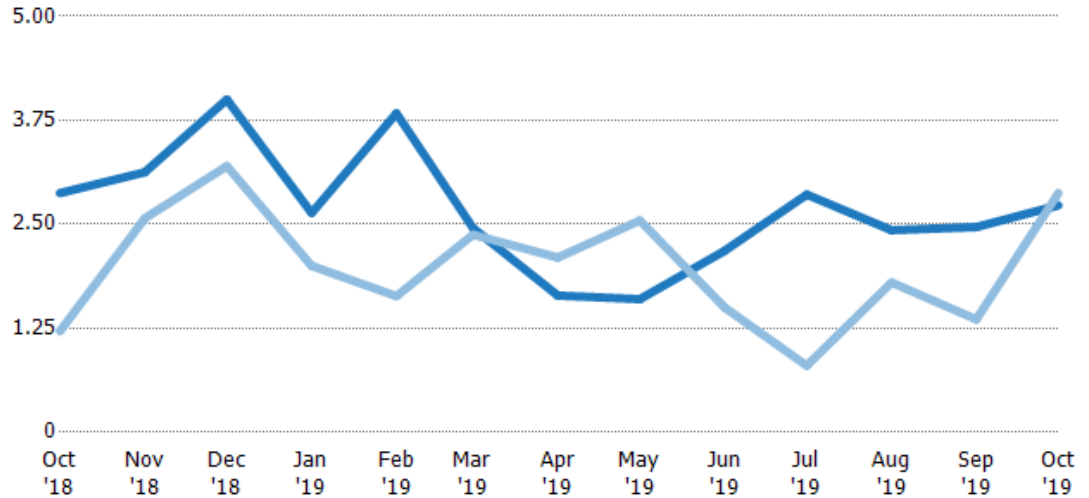
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Oct '19	2.73	-5.1%
Oct '18	2.88	136.8%
Oct '17	1.21	115.4%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	2.88	3.13	4	2.64	3.83	2.45	1.64	1.6	2.18	2.86	2.43	2.47	2.73
Prior Year	1.21	2.57	3.2	2	1.64	2.38	2.1	2.55	1.5	0.8	1.8	1.36	2.88
Percent Change from Prior Year	137%	22%	25%	32%	134%	3%	-22%	-37%	45%	257%	35%	82%	-5%

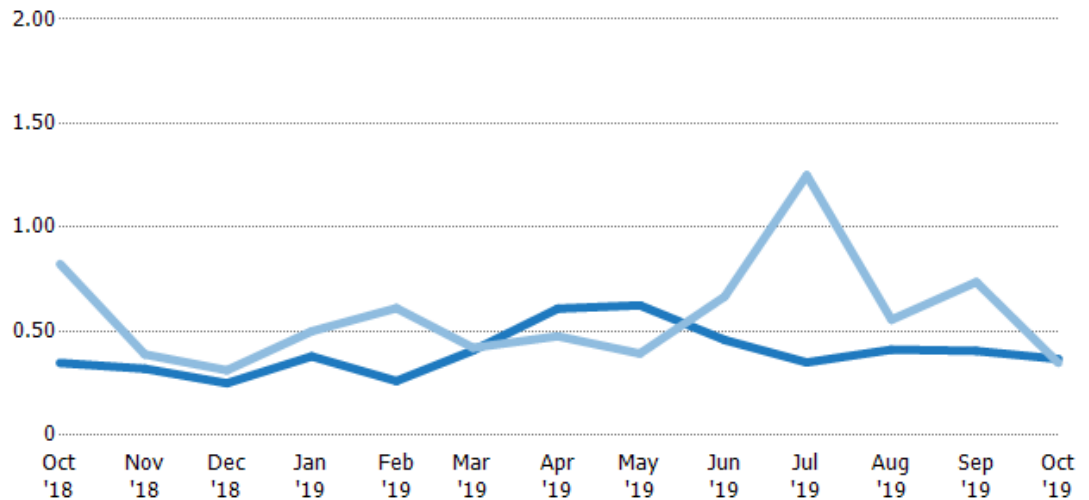
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Oct '19	37%	-1.9%
Oct '18	35%	47.6%
Oct '17	82%	-53.6%



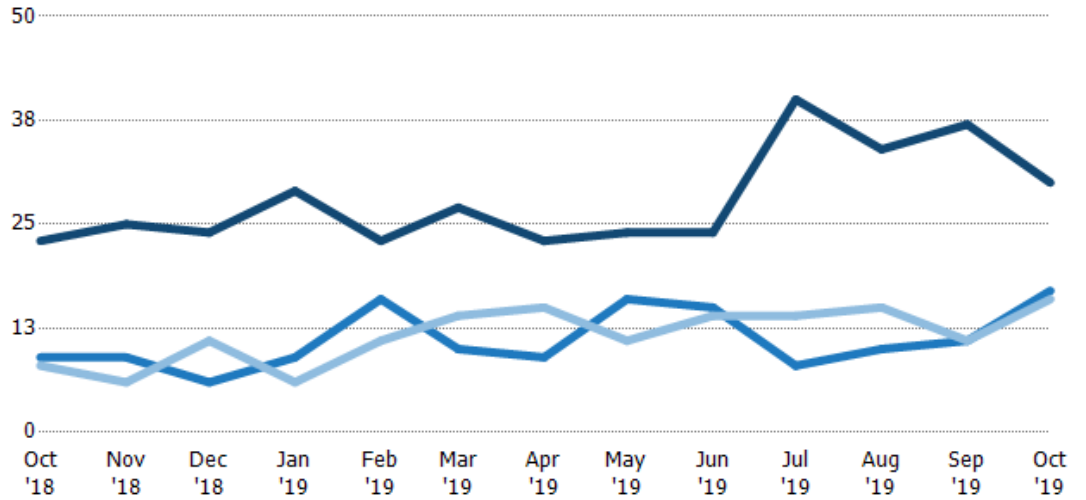
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	35%	32%	25%	38%	26%	41%	61%	63%	46%	35%	41%	41%	37%
Prior Year	82%	39%	31%	50%	61%	42%	48%	39%	67%	125%	56%	74%	35%
Change from Prior Year	48%	7%	6%	12%	35%	1%	-13%	-23%	21%	90%	14%	33%	-2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



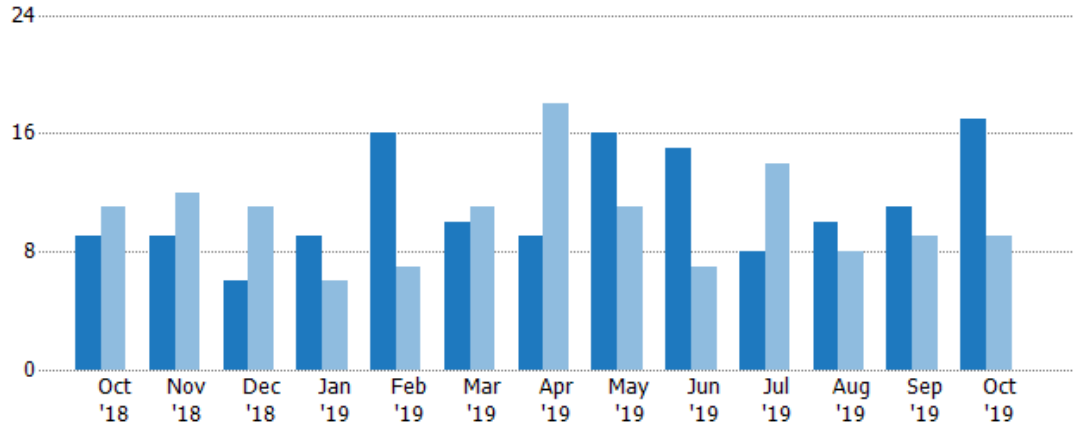
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Active	23	25	24	29	23	27	23	24	24	40	34	37	30
Pending	9	9	6	9	16	10	9	16	15	8	10	11	17
Sold	8	6	11	6	11	14	15	11	14	14	15	11	16

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Oct '19	17	88.9%
Oct '18	9	-18.2%
Oct '17	11	118.2%

	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	9	9	6	9	16	10	9	16	15	8	10	11	17
Prior Year	11	12	11	6	7	11	18	11	7	14	8	9	9
Percent Change from Prior Year	-18%	-25%	-45%	50%	129%	-9%	-50%	45%	114%	-43%	25%	22%	89%

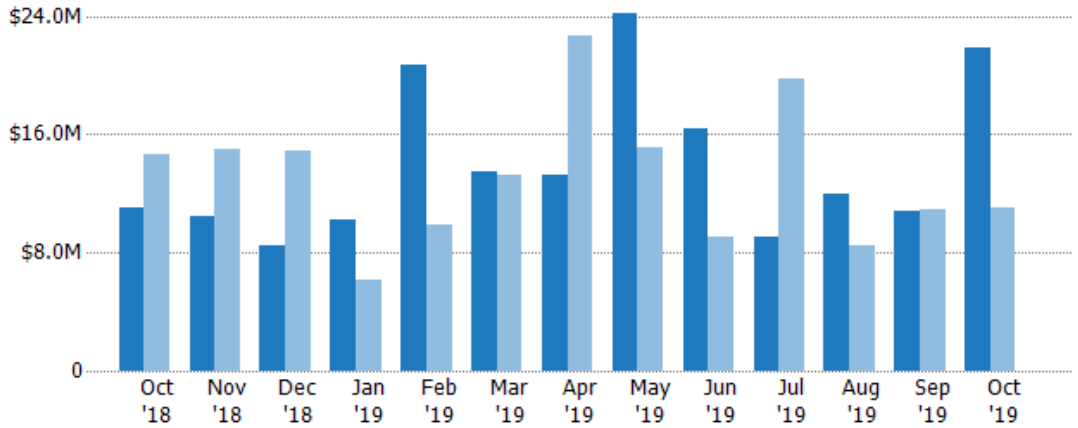
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '19	\$21.8M	98.4%
Oct '18	\$11M	-25%
Oct '17	\$14.7M	76.1%



Current Year	\$11M	\$10.5M	\$8.47M	\$10.2M	\$20.7M	\$13.5M	\$13.3M	\$24.2M	\$16.3M	\$9M	\$12M	\$10.8M	\$21.8M
Prior Year	\$14.7M	\$15M	\$14.9M	\$6.18M	\$9.85M	\$13.2M	\$22.6M	\$15.2M	\$9.1M	\$19.8M	\$8.43M	\$10.9M	\$11M
Percent Change from Prior Year	-25%	-30%	-43%	65%	110%	2%	-41%	60%	80%	-55%	42%	-1%	98%

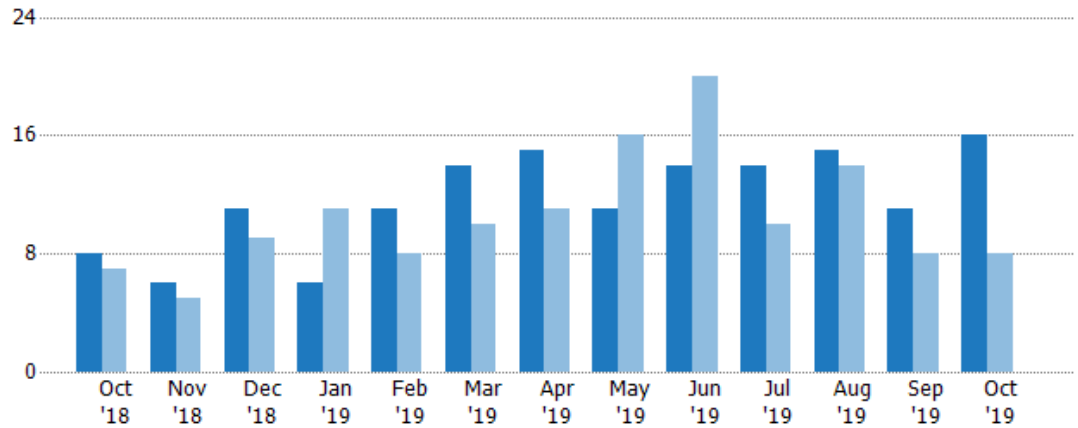
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '19	16	100%
Oct '18	8	14.3%
Oct '17	7	71.4%



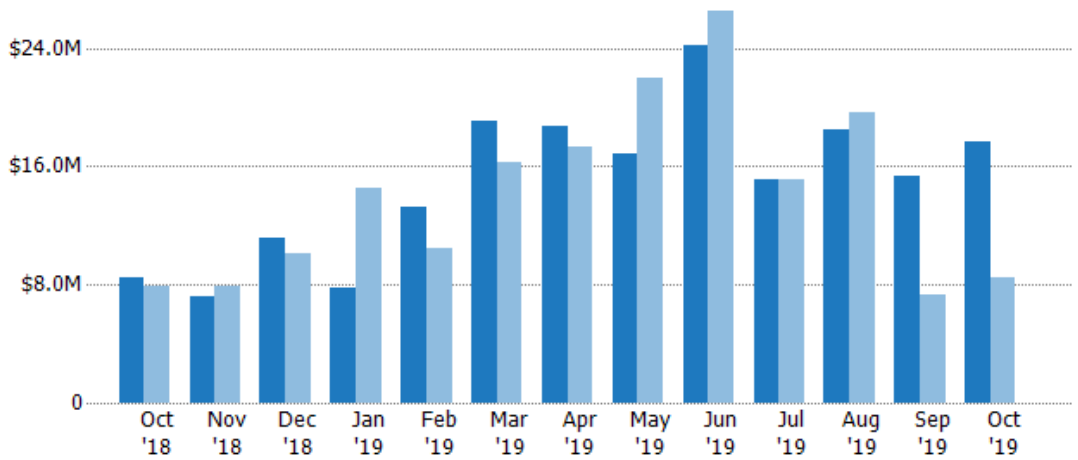
Current Year	8	6	11	6	11	14	15	11	14	14	15	11	16
Prior Year	7	5	9	11	8	10	11	16	20	10	14	8	8
Percent Change from Prior Year	14%	20%	22%	-45%	38%	40%	36%	-31%	-30%	40%	7%	38%	100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



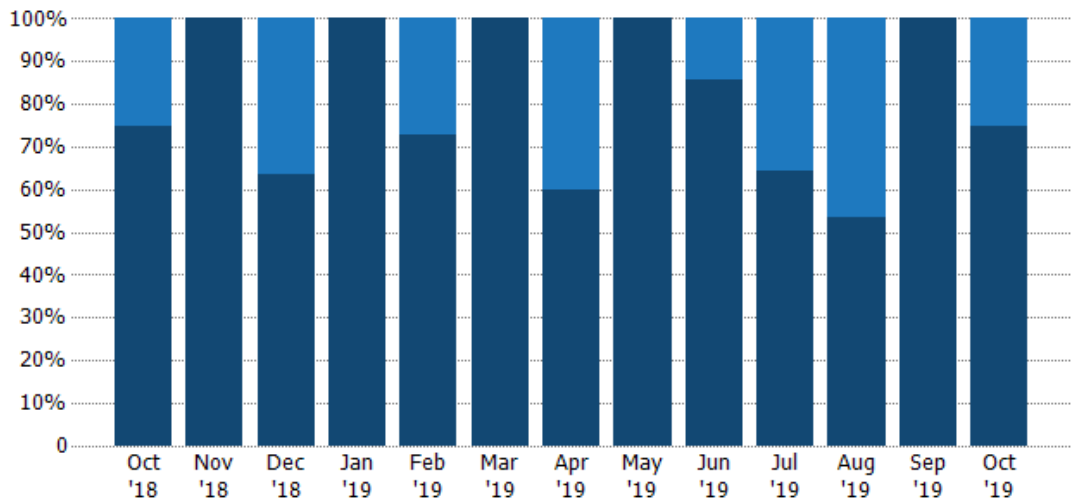
Month	Current Year	Prior Year	Percent Change from Prior Year
Oct '18	\$8.53M	\$7.86M	9%
Nov '18	\$7.21M	\$7.84M	-8%
Dec '18	\$11.2M	\$10.1M	11%
Jan '19	\$7.73M	\$14.5M	-47%
Feb '19	\$13.2M	\$10.4M	27%
Mar '19	\$19M	\$16.3M	17%
Apr '19	\$18.7M	\$17.4M	8%
May '19	\$16.8M	\$22M	-23%
Jun '19	\$24.2M	\$26.6M	-9%
Jul '19	\$15.2M	\$15.1M	0%
Aug '19	\$18.5M	\$19.6M	-6%
Sep '19	\$15.3M	\$7.37M	108%
Oct '19	\$17.6M	\$8.53M	107%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Property Type	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Condo/Townhouse	25%	-	36%	-	27%	-	40%	-	14%	36%	47%	-	25%
Single Family Residence	75%	100%	64%	100%	73%	100%	60%	100%	86%	64%	53%	100%	75%

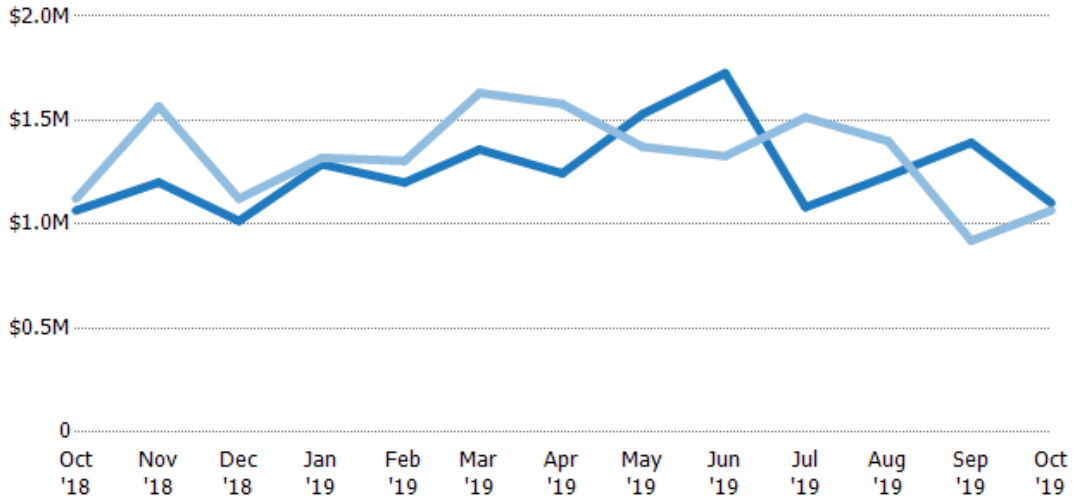
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$1.1M	3.4%
Oct '18	\$1.07M	-5%
Oct '17	\$1.12M	26.6%



	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.07M	\$1.2M	\$1.02M	\$1.29M	\$1.2M	\$1.36M	\$1.24M	\$1.53M	\$1.73M	\$1.08M	\$1.23M	\$1.39M	\$1.1M
Prior Year	\$1.12M	\$1.57M	\$1.12M	\$1.32M	\$1.3M	\$1.63M	\$1.58M	\$1.37M	\$1.33M	\$1.51M	\$1.4M	\$921K	\$1.07M
Percent Change from Prior Year	-5%	-23%	-10%	-2%	-8%	-17%	-21%	11%	30%	-29%	-12%	51%	3%

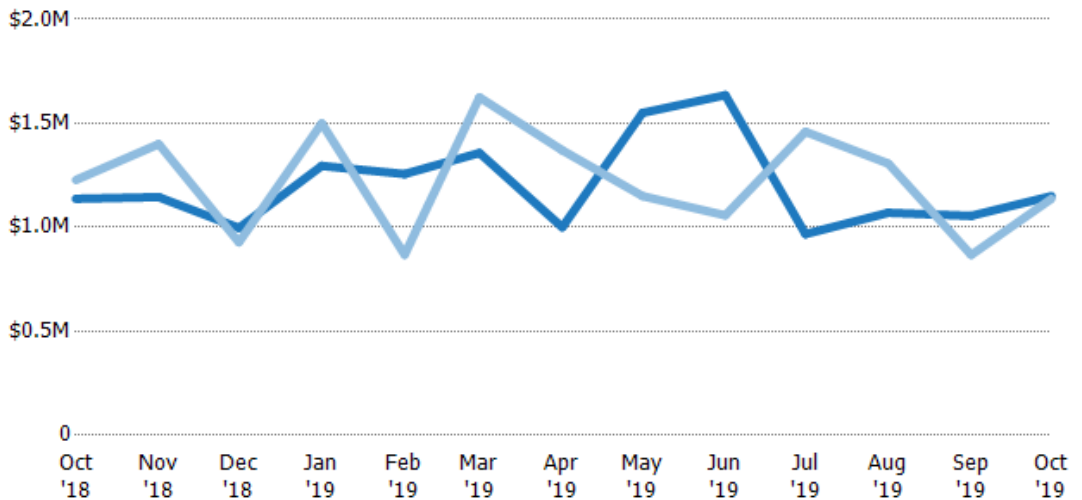
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '19	\$1.15M	1.2%
Oct '18	\$1.14M	-7.4%
Oct '17	\$1.23M	-15.7%



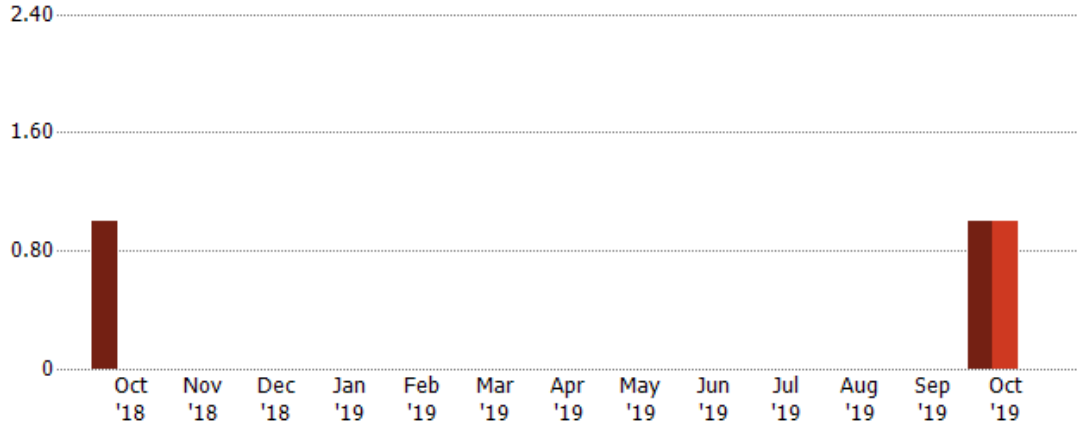
	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19
Current Year	\$1.14M	\$1.15M	\$997K	\$1.3M	\$1.26M	\$1.36M	\$1M	\$1.55M	\$1.64M	\$968K	\$1.07M	\$1.06M	\$1.15M
Prior Year	\$1.23M	\$1.4M	\$928K	\$1.5M	\$868K	\$1.63M	\$1.37M	\$1.15M	\$1.06M	\$1.46M	\$1.31M	\$867K	\$1.14M
Percent Change from Prior Year	-7%	-18%	7%	-14%	45%	-16%	-27%	35%	55%	-34%	-18%	22%	1%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



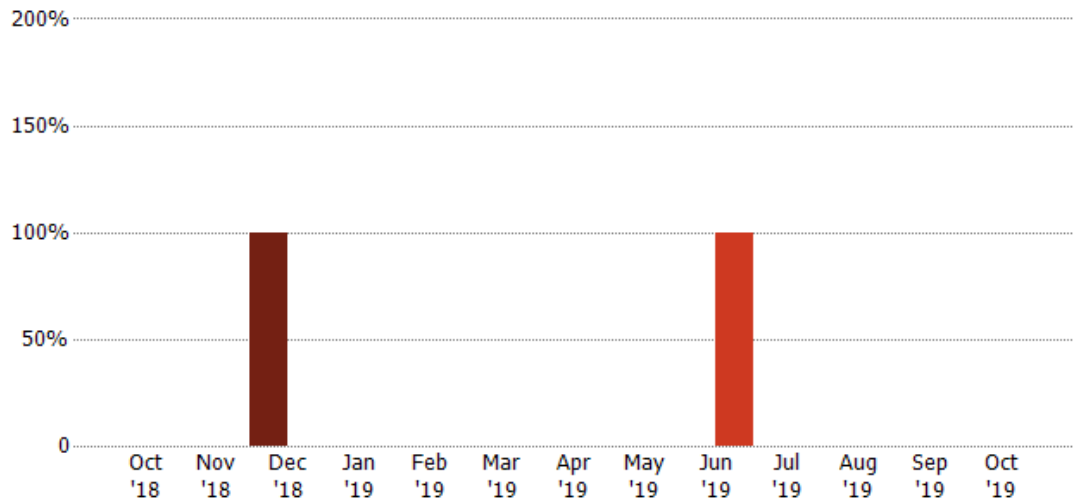
Current Year	1	-	-	-	-	-	-	-	-	-	-	-	-	1
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	1
Percent Change from Prior Year	100%	-	-	-	-	-	-	-	-	-	-	-	-	0%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: South Pasadena, CA 91030,
South Pasadena, CA 91031
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	-	-	1	-	-	-	-	-	-	-	-	-	-	-
Prior Year	-	-	-	-	-	-	-	-	1	-	-	-	-	-
Percent Change from Prior Year	-	-	100%	-	-	-	-	-	-100%	-	-	-	-	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: South Pasadena

Run Date: 11/08/2019

Scheduled: No

Report Date Range: From 10/2018 To: 10/2019

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: South Pasadena, CA 91030 South Pasadena, CA 91031

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 10/2019 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area