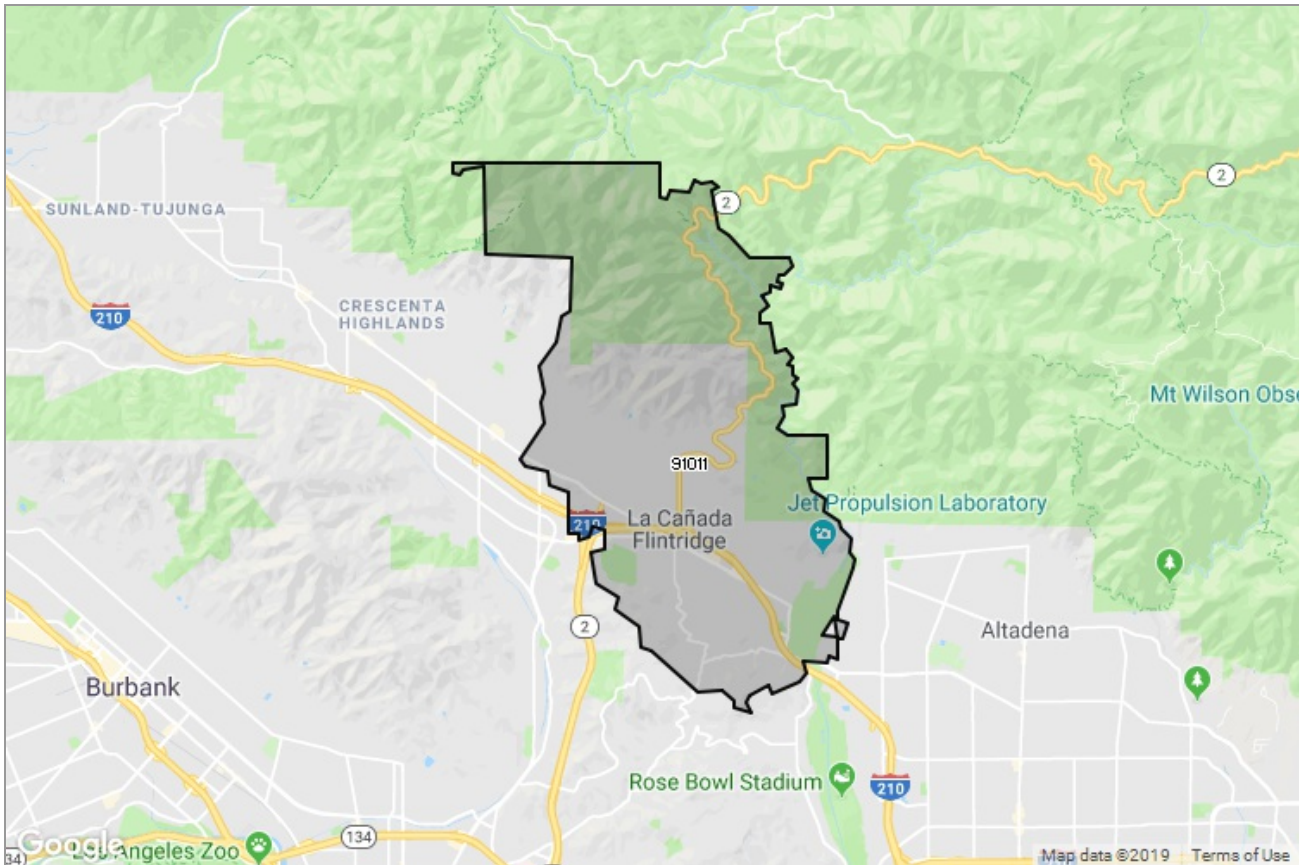




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
9/2018 – 9/2019

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 10/08/2019

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2019	Sep 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	27	27	+/-	268	268	+/-
New Listing Volume	\$64,781,788	\$66,394,399	-2.4%	\$652,846,543	\$602,522,232	+8.4%
Active Listing Count	68	70	-2.9%	N/A	N/A	
Active Listing Volume	\$230,904,676	\$180,251,897	+28.1%	N/A	N/A	
Average Listing Price	\$3,395,657	\$2,575,027	+31.9%	\$2,857,017	\$2,521,707	+13.3%
Median Listing Price	\$2,650,000	\$1,999,500	+32.5%	\$2,202,081	\$2,143,686	+2.7%
Months of Inventory	2.3	3.7	-38.5%	3.8	2.5	+54.5%
Absorption Rate	44.12%	27.14%	+17%	26.18%	40.45%	-14.3%
Sales Activity Charts Metrics						
Pending Sales Count	29	16	+81.3%	N/A	N/A	
Pending Sales Volume	\$60,573,179	\$31,881,000	+90%	N/A	N/A	
Closed Sales Count	9	8	+12.5%	171	161	+6.2%
Closed Sales Volume	\$20,505,500	\$19,129,000	+7.2%	\$328,408,980	\$349,496,292	-6%
Average Sales Price	\$2,278,389	\$2,391,125	-4.7%	\$1,920,520	\$2,170,784	-11.5%
Median Sales Price	\$1,875,000	\$1,812,500	+3.4%	\$1,762,895	\$1,842,615	-4.3%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

New Listings

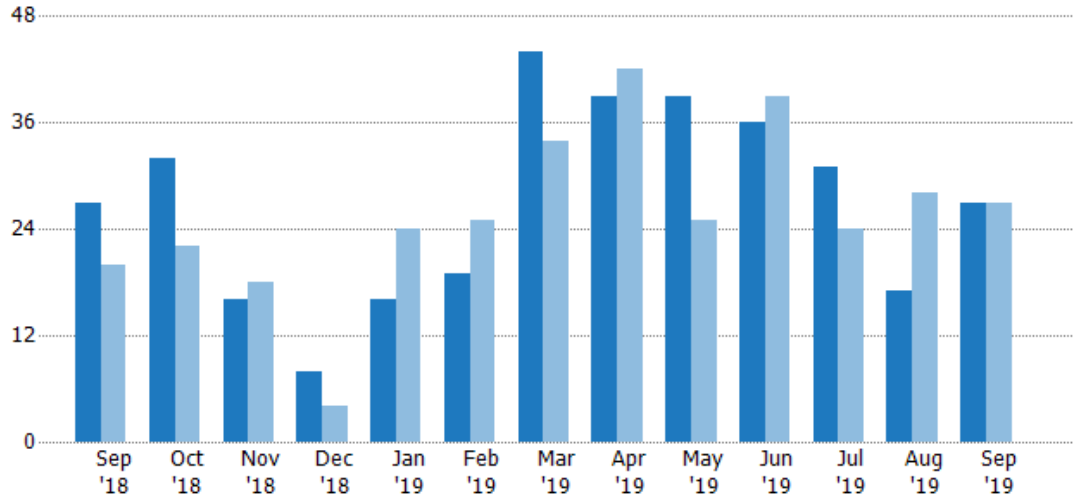
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Sep '19	27	0%
Sep '18	27	35%
Sep '17	20	50%



Current Year	27	32	16	8	16	19	44	39	39	36	31	17	27
Prior Year	20	22	18	4	24	25	34	42	25	39	24	28	27
Percent Change from Prior Year	35%	45%	-11%	100%	-33%	-24%	29%	-7%	56%	-8%	29%	-39%	0%

New Listing Volume

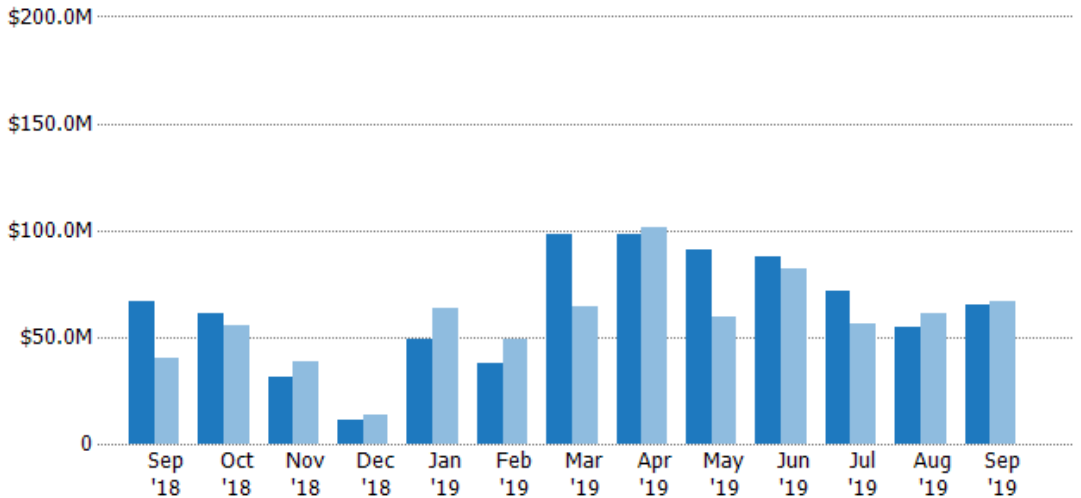
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$64.8M	-2.4%
Sep '18	\$66.4M	64.3%
Sep '17	\$40.4M	61.2%



Current Year	\$66.4M	\$61.2M	\$31.5M	\$11.5M	\$49.1M	\$38.1M	\$98.4M	\$97.8M	\$91.2M	\$87.8M	\$71.1M	\$54.6M	\$64.8M
Prior Year	\$40.4M	\$55.3M	\$38.8M	\$13.9M	\$63.1M	\$49.4M	\$64.1M	\$101M	\$59.4M	\$81.8M	\$56.4M	\$61M	\$66.4M
Percent Change from Prior Year	64%	11%	-19%	-17%	-22%	-23%	53%	-3%	53%	7%	26%	-10%	-2%

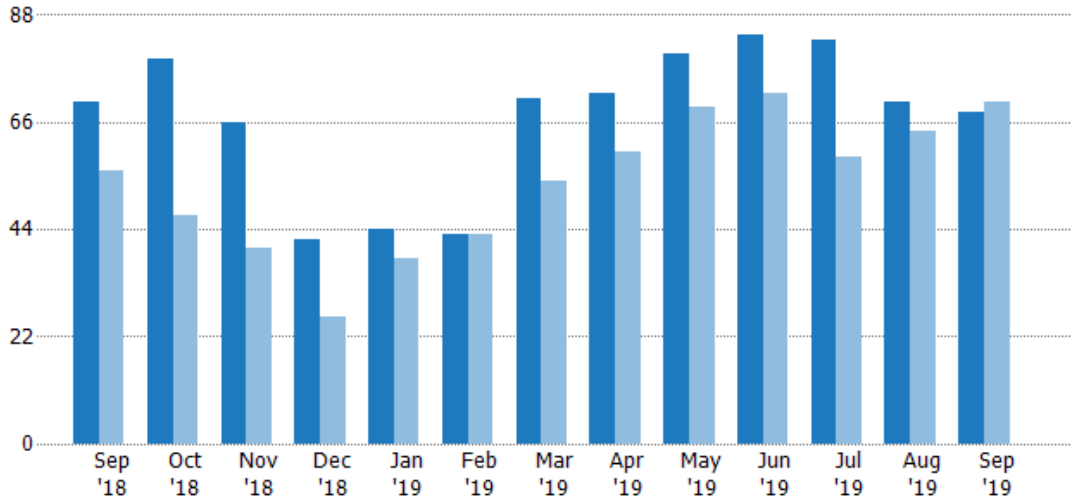
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Sep '19	68	-2.9%
Sep '18	70	25%
Sep '17	56	28.6%



Current Year	70	79	66	42	44	43	71	72	80	84	83	70	68
Prior Year	56	47	40	26	38	43	54	60	69	72	59	64	70
Percent Change from Prior Year	25%	68%	65%	62%	16%	0%	31%	20%	16%	17%	41%	9%	-3%

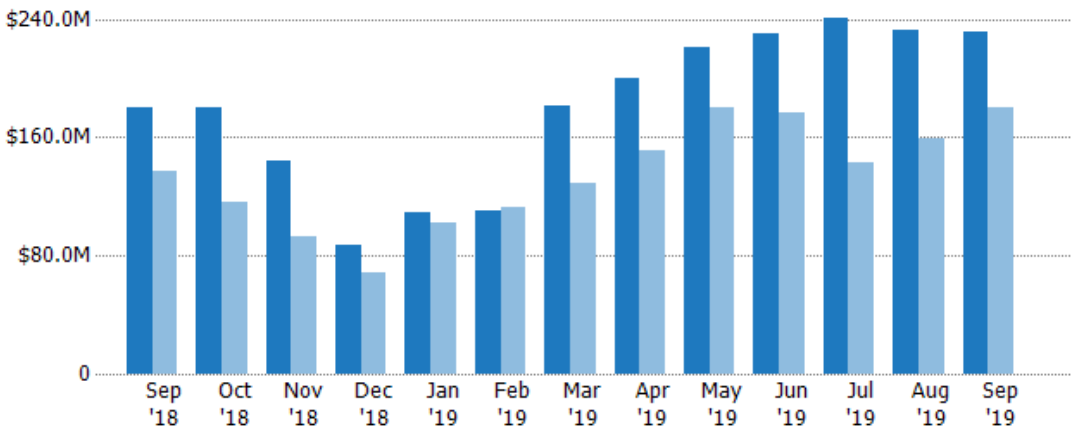
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Sep '19	\$231M	28.1%
Sep '18	\$180M	32%
Sep '17	\$137M	32.5%



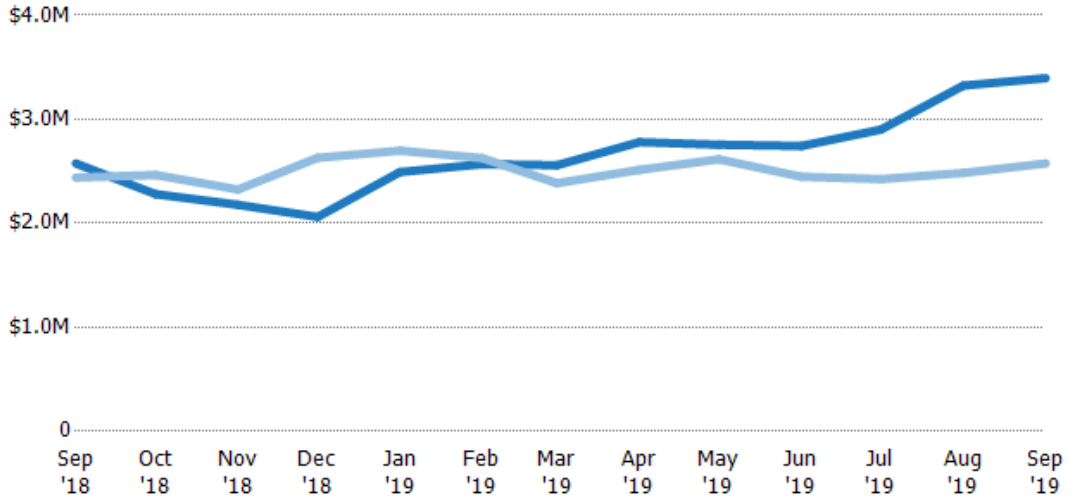
Current Year	\$180M	\$180M	\$144M	\$86.6M	\$110M	\$110M	\$182M	\$200M	\$220M	\$230M	\$241M	\$233M	\$231M
Prior Year	\$137M	\$116M	\$93M	\$68.4M	\$103M	\$113M	\$129M	\$151M	\$180M	\$176M	\$143M	\$159M	\$180M
Percent Change from Prior Year	32%	56%	55%	27%	7%	-2%	41%	33%	22%	31%	68%	46%	28%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



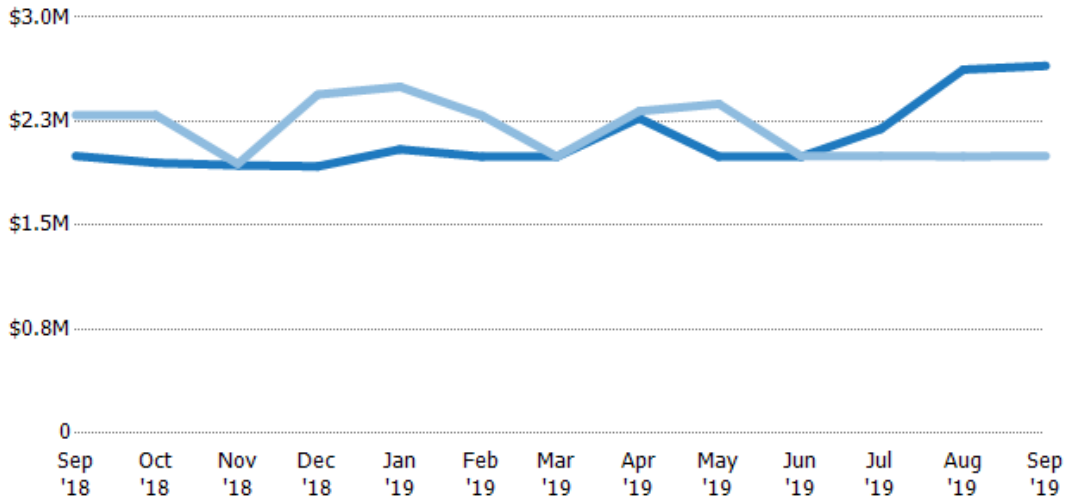
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '18	\$2.58M	\$2.44M	6%
Oct '18	\$2.28M	\$2.46M	-7%
Nov '18	\$2.18M	\$2.32M	-6%
Dec '18	\$2.06M	\$2.63M	-22%
Jan '19	\$2.49M	\$2.7M	-8%
Feb '19	\$2.57M	\$2.63M	-2%
Mar '19	\$2.56M	\$2.39M	7%
Apr '19	\$2.78M	\$2.51M	11%
May '19	\$2.76M	\$2.61M	5%
Jun '19	\$2.74M	\$2.45M	12%
Jul '19	\$2.9M	\$2.42M	20%
Aug '19	\$3.32M	\$2.48M	34%
Sep '19	\$3.4M	\$2.58M	32%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '18	\$2M	\$2.29M	-13%
Oct '18	\$1.95M	\$2.3M	-15%
Nov '18	\$1.93M	\$1.94M	-1%
Dec '18	\$1.92M	\$2.44M	-21%
Jan '19	\$2.05M	\$2.5M	-18%
Feb '19	\$2M	\$2.29M	-13%
Mar '19	\$2M	\$2M	0%
Apr '19	\$2.27M	\$2.32M	-2%
May '19	\$2M	\$2.38M	-16%
Jun '19	\$2M	\$2M	0%
Jul '19	\$2.2M	\$2M	10%
Aug '19	\$2.62M	\$2M	31%
Sep '19	\$2.65M	\$2M	33%

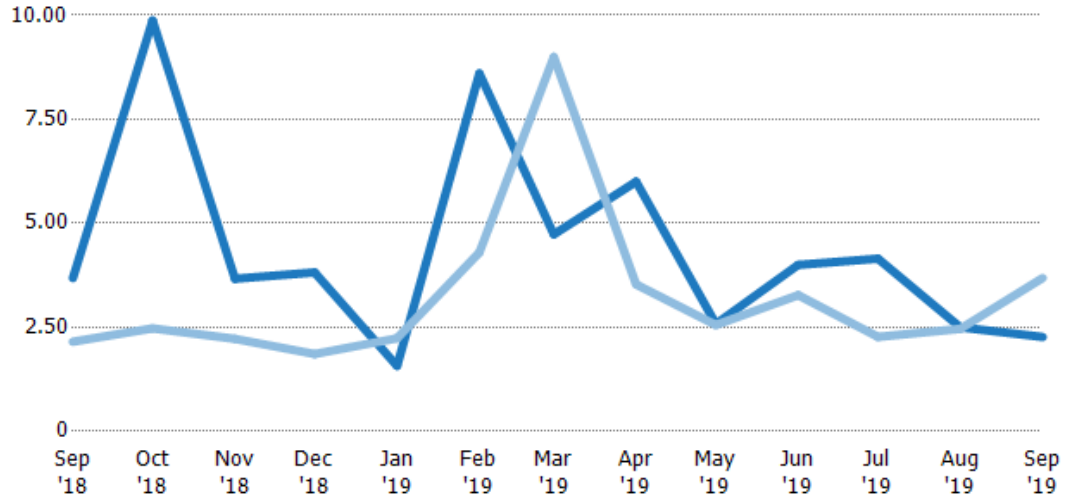
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Months	% Chg.
Sep '19	2.27	-38.5%
Sep '18	3.68	71.1%
Sep '17	2.15	28.6%



Current Year	3.68	9.88	3.67	3.82	1.57	8.6	4.73	6	2.58	4	4.15	2.5	2.27
Prior Year	2.15	2.47	2.22	1.86	2.24	4.3	9	3.53	2.56	3.27	2.27	2.46	3.68
Percent Change from Prior Year	71%	299%	65%	106%	-30%	100%	-47%	70%	1%	22%	83%	2%	-38%

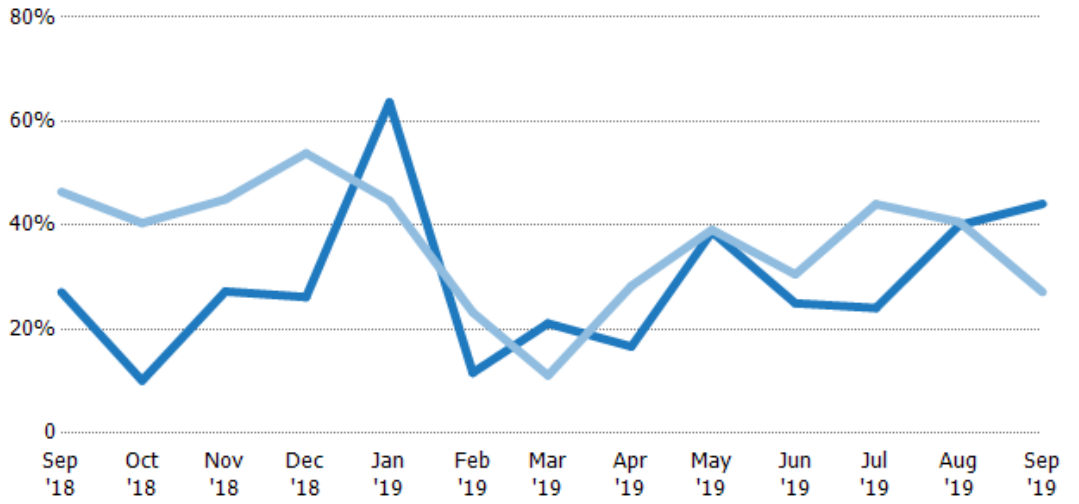
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Rate	Chg.
Sep '19	44%	-17%
Sep '18	27%	19.3%
Sep '17	46%	-22.2%



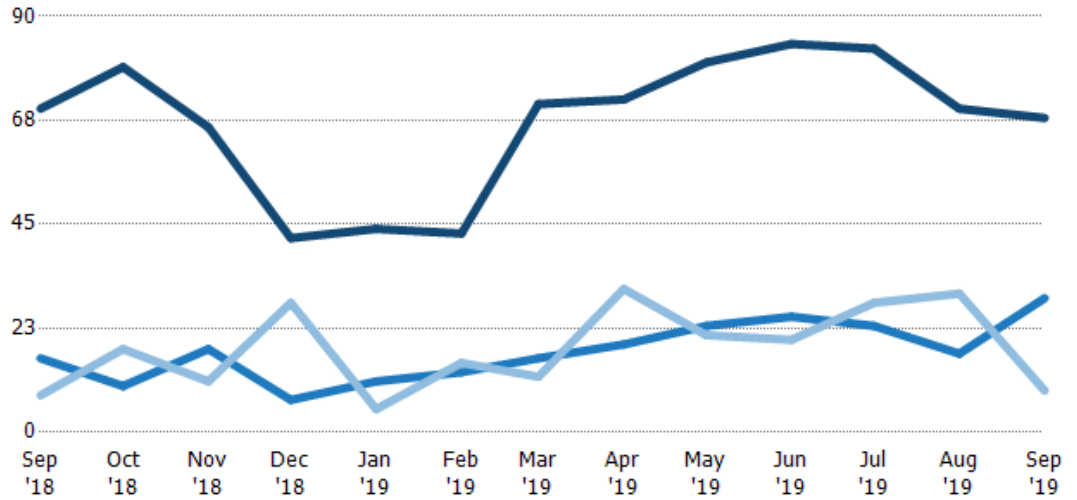
Current Year	27%	10%	27%	26%	64%	12%	21%	17%	39%	25%	24%	40%	44%
Prior Year	46%	40%	45%	54%	45%	23%	11%	28%	39%	31%	44%	41%	27%
Change from Prior Year	19%	30%	18%	28%	-19%	12%	-10%	12%	0%	6%	20%	1%	-17%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



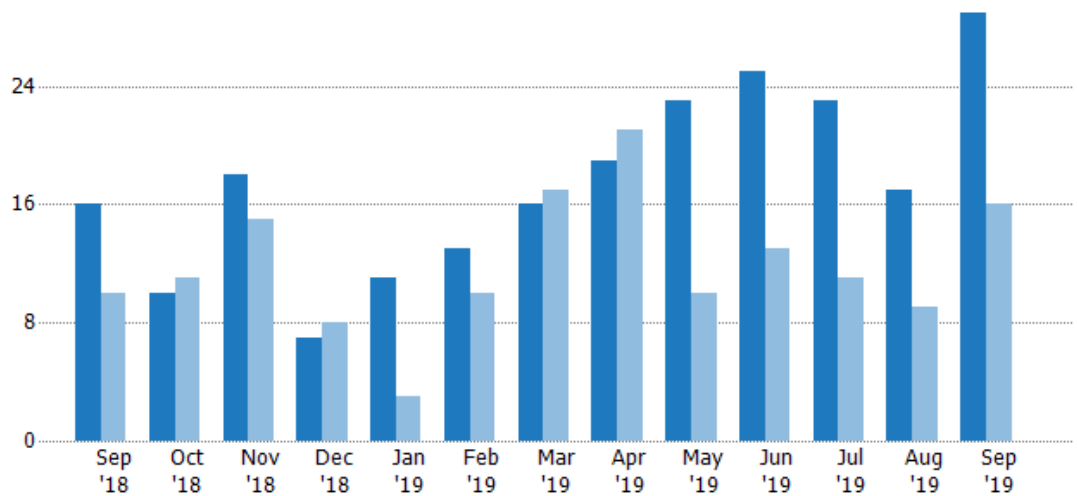
	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Active	70	79	66	42	44	43	71	72	80	84	83	70	68
Pending	16	10	18	7	11	13	16	19	23	25	23	17	29
Sold	8	18	11	28	5	15	12	31	21	20	28	30	9

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Sep '19	29	81.3%
Sep '18	16	60%
Sep '17	10	20%

	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19
Current Year	16	10	18	7	11	13	16	19	23	25	23	17	29
Prior Year	10	11	15	8	3	10	17	21	10	13	11	9	16
Percent Change from Prior Year	60%	-9%	20%	-13%	267%	30%	-6%	-10%	130%	92%	109%	89%	81%

Pending Sales Volume

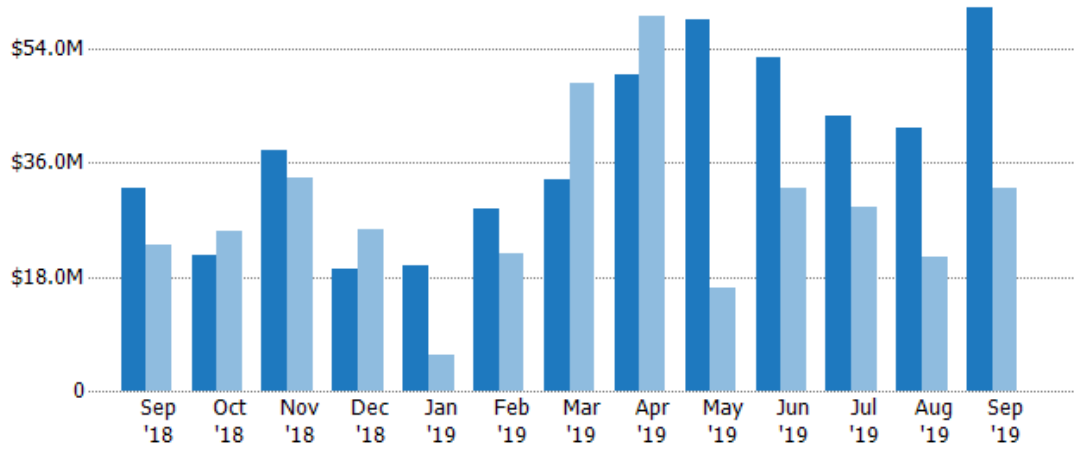
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$60.6M	90%
Sep '18	\$31.9M	38.6%
Sep '17	\$23M	-10.4%



Current Year	\$31.9M	\$21.3M	\$37.9M	\$19.1M	\$19.6M	\$28.7M	\$33.3M	\$49.9M	\$58.7M	\$52.5M	\$43.4M	\$41.4M	\$60.6M
Prior Year	\$23M	\$25.3M	\$33.7M	\$25.4M	\$5.58M	\$21.7M	\$48.5M	\$59M	\$16.4M	\$31.9M	\$29.1M	\$21.2M	\$31.9M
Percent Change from Prior Year	39%	-16%	12%	-25%	252%	32%	-31%	-16%	259%	64%	49%	95%	90%

Closed Sales

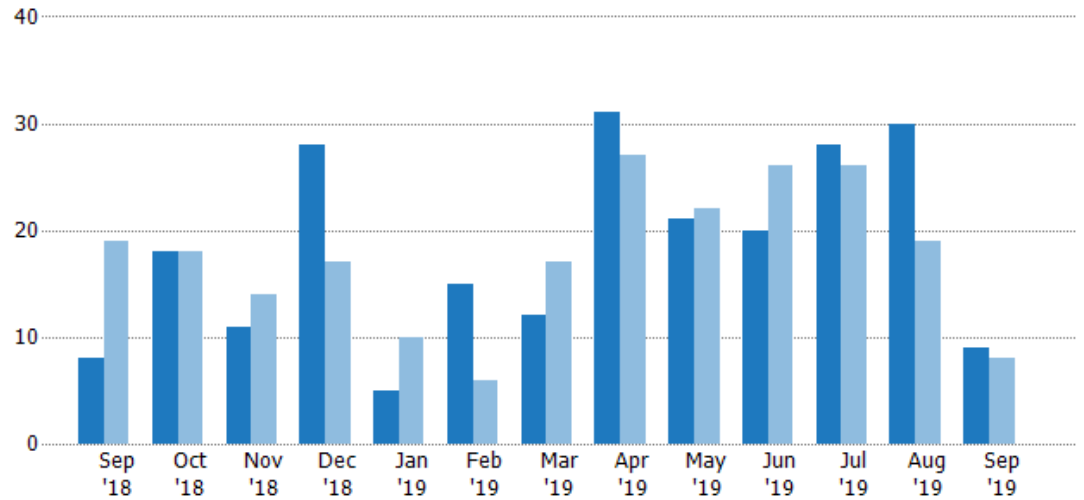
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Sep '19	9	12.5%
Sep '18	8	-57.9%
Sep '17	19	0%



Current Year	8	18	11	28	5	15	12	31	21	20	28	30	9
Prior Year	19	18	14	17	10	6	17	27	22	26	26	19	8
Percent Change from Prior Year	-58%	0%	-21%	65%	-50%	150%	-29%	15%	-5%	-23%	8%	58%	13%

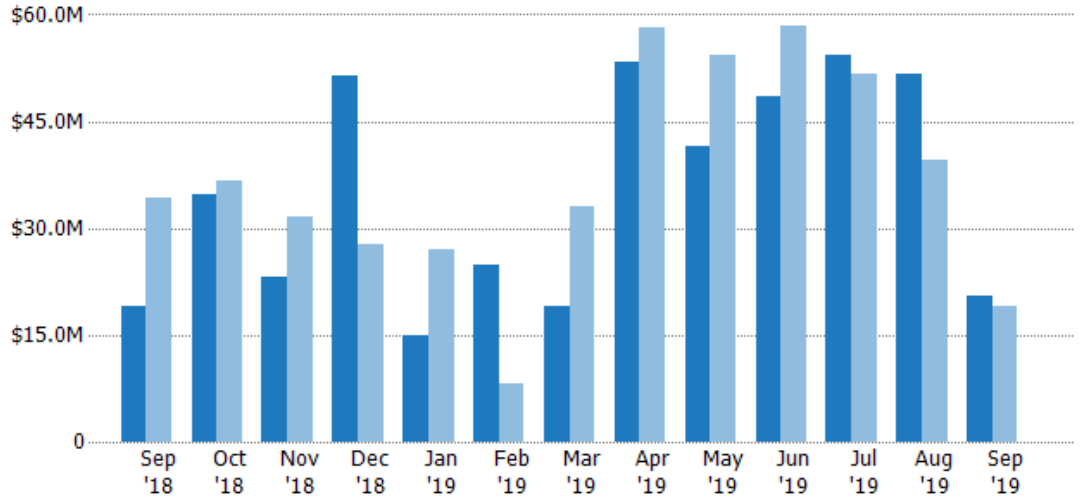
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Sep '19	\$20.5M	7.2%
Sep '18	\$19.1M	-44.1%
Sep '17	\$34.2M	-11.3%



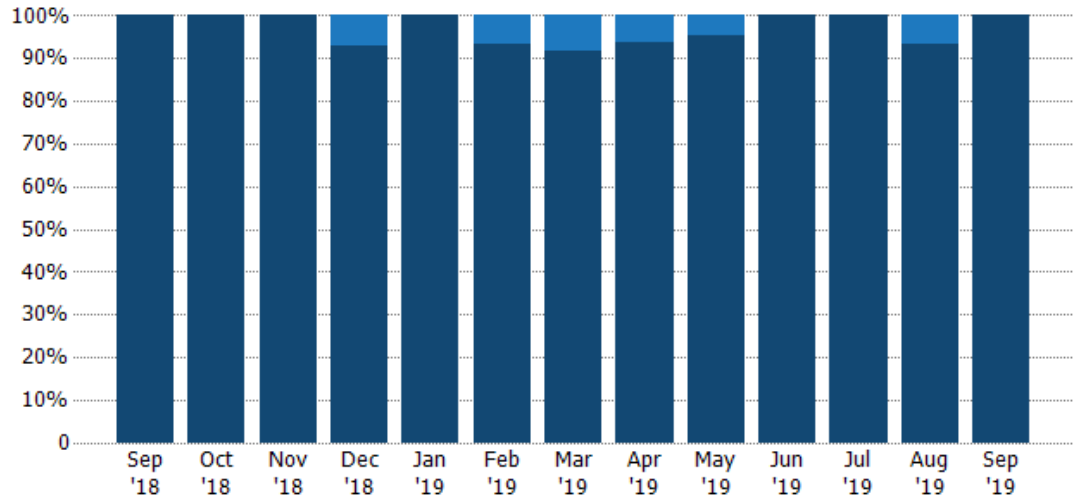
Current Year	\$19.1M	\$34.9M	\$23.2M	\$51.4M	\$14.9M	\$24.8M	\$19M	\$53.3M	\$41.4M	\$48.5M	\$54.3M	\$51.6M	\$20.5M
Prior Year	\$34.2M	\$36.8M	\$31.5M	\$27.8M	\$26.9M	\$8.26M	\$33.1M	\$58.2M	\$54.4M	\$58.4M	\$51.5M	\$39.5M	\$19.1M
Percent Change from Prior Year	-44%	-5%	-26%	85%	-45%	201%	-43%	-8%	-24%	-17%	5%	31%	7%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	-	-	-	7%	-	7%	8%	6%	5%	-	-	7%	-
Single Family Residence	100%	100%	100%	93%	100%	93%	92%	94%	95%	100%	100%	93%	100%

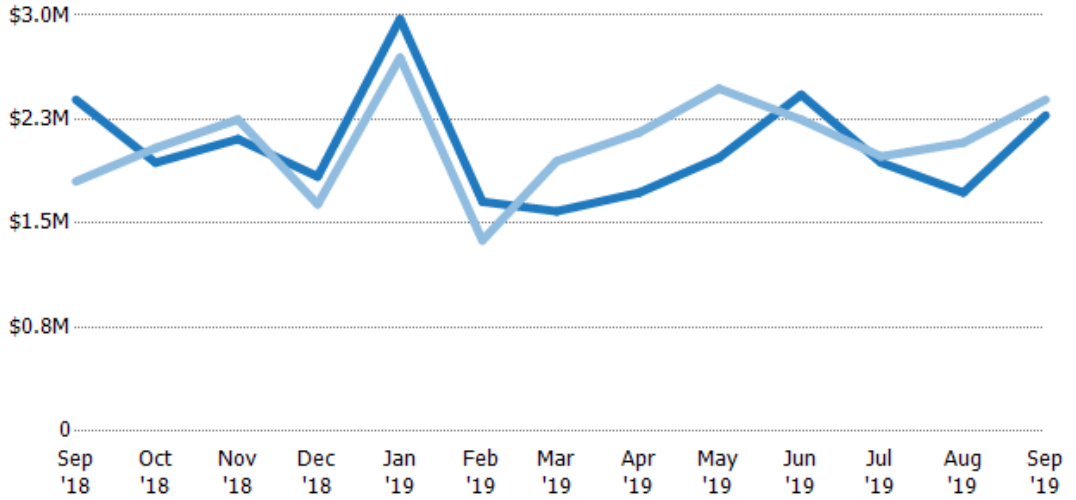
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$2.28M	-4.7%
Sep '18	\$2.39M	32.7%
Sep '17	\$1.8M	-11.3%



Current Year	\$2.39M	\$1.94M	\$2.11M	\$1.84M	\$2.97M	\$1.66M	\$1.59M	\$1.72M	\$1.97M	\$2.43M	\$1.94M	\$1.72M	\$2.28M
Prior Year	\$1.8M	\$2.04M	\$2.25M	\$1.64M	\$2.69M	\$1.38M	\$1.95M	\$2.15M	\$2.47M	\$2.25M	\$1.98M	\$2.08M	\$2.39M
Percent Change from Prior Year	33%	-5%	-6%	12%	10%	20%	-19%	-20%	-20%	8%	-2%	-17%	-5%

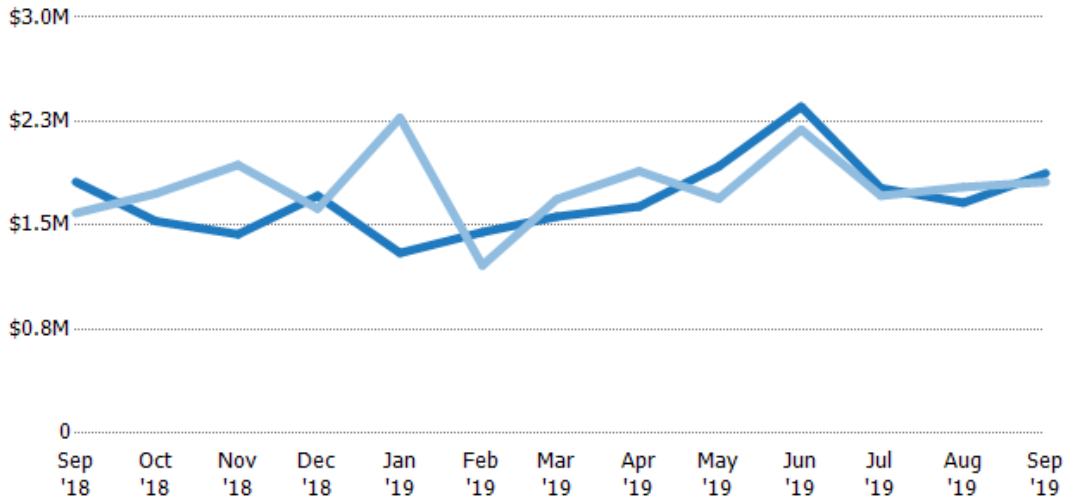
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Sep '19	\$1.88M	3.4%
Sep '18	\$1.81M	14.2%
Sep '17	\$1.59M	-2%



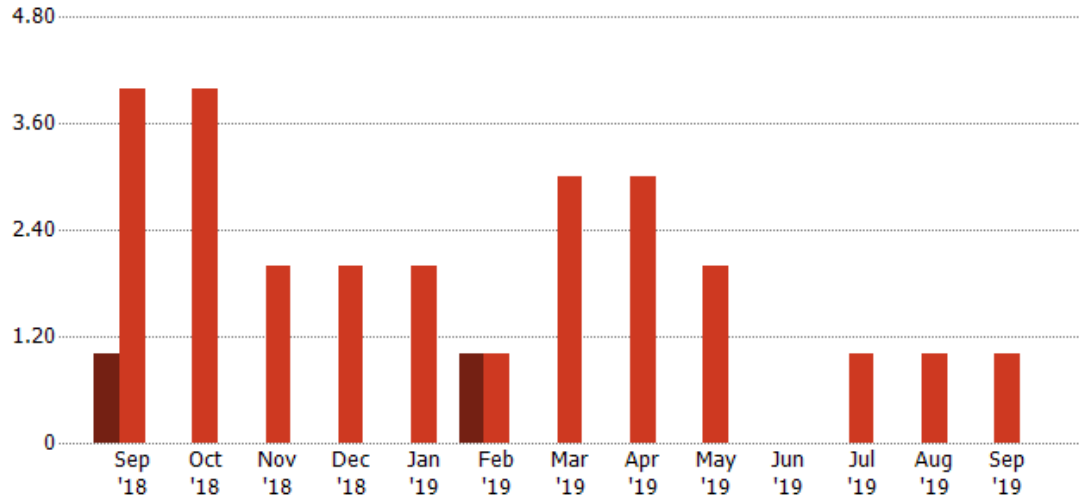
Current Year	\$1.81M	\$1.53M	\$1.44M	\$1.71M	\$1.3M	\$1.45M	\$1.56M	\$1.64M	\$1.93M	\$2.36M	\$1.77M	\$1.66M	\$1.88M
Prior Year	\$1.59M	\$1.73M	\$1.94M	\$1.62M	\$2.28M	\$1.21M	\$1.69M	\$1.89M	\$1.69M	\$2.19M	\$1.71M	\$1.78M	\$1.81M
Percent Change from Prior Year	14%	-11%	-26%	6%	-43%	20%	-7%	-13%	14%	8%	3%	-6%	3%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



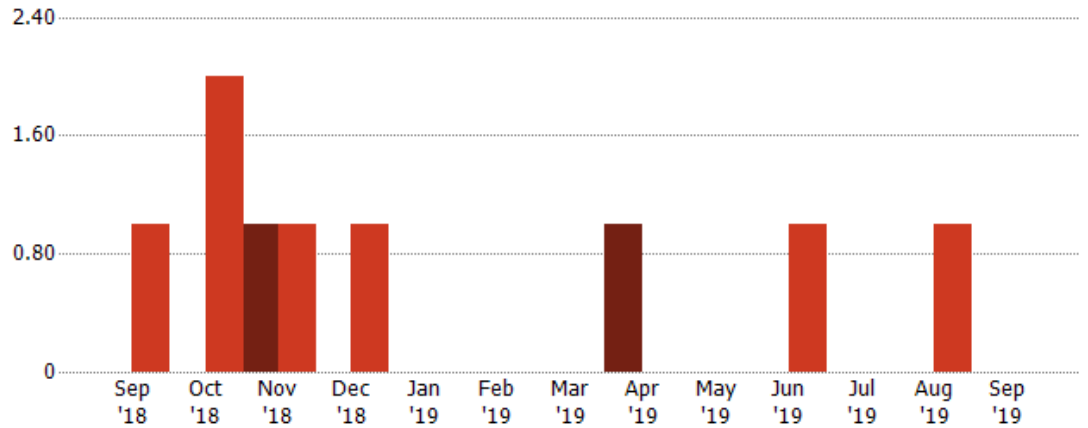
Current Year	1	-	-	-	-	1	-	-	-	-	-	-	-
Prior Year	4	4	2	2	2	1	3	3	2	-	1	1	1
Percent Change from Prior Year	-75%	-100%	-100%	-100%	-100%	0%	-100%	-100%	-100%	-	-100%	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	-	-	1	-	-	-	-	1	-	-	-	-	-
Prior Year	1	2	1	1	-	-	-	-	-	1	-	1	-
Percent Change from Prior Year	-100%	-100%	0%	-100%	-	-	-	100%	-	-100%	-	-100%	-

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 10/08/2019

Scheduled: No

Report Date Range: From 9/2018 To: 9/2019

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Include Appendix |
| <input type="checkbox"/> Include Metrics By | <input checked="" type="checkbox"/> Medians |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 9/2019 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area