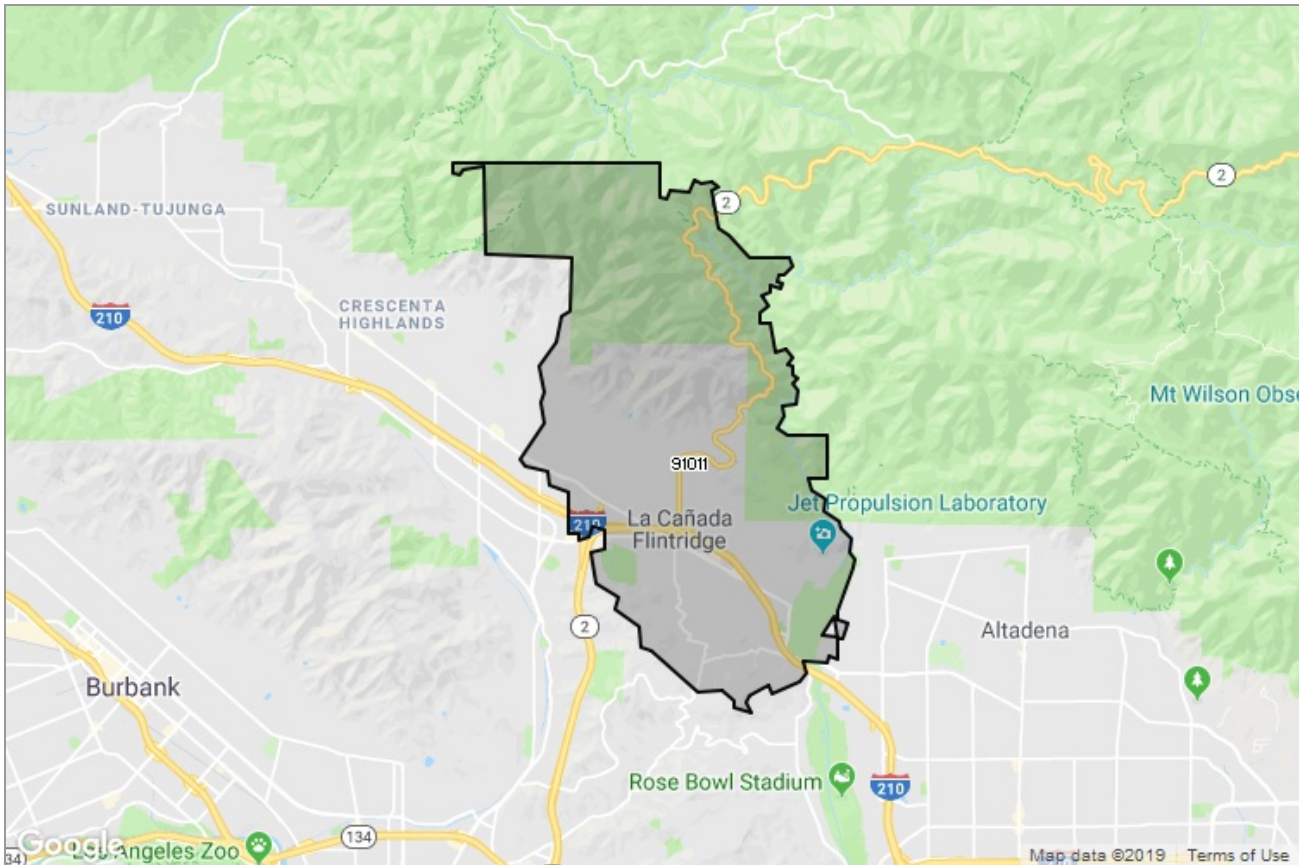




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
8/2018 – 8/2019

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 09/09/2019

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	28	-42.9%	238	240	-0.8%
New Listing Volume	\$52,789,799	\$60,967,000	-13.4%	\$581,709,987	\$535,077,833	+8.7%
Active Listing Count	59	64	-7.8%	N/A	N/A	
Active Listing Volume	\$215,810,900	\$158,998,498	+35.7%	N/A	N/A	
Average Listing Price	\$3,657,812	\$2,484,352	+47.2%	\$2,841,571	\$2,513,576	+13%
Median Listing Price	\$2,825,000	\$1,997,000	+41.5%	\$2,161,033	\$2,165,675	-0.2%
Months of Inventory	2.1	2.5	-14.4%	3.4	2.4	+42.8%
Absorption Rate	47.46%	40.63%	+6.8%	29.14%	41.61%	-12.5%
Sales Activity Charts Metrics						
Pending Sales Count	23	9	+155.6%	N/A	N/A	
Pending Sales Volume	\$51,070,899	\$21,184,000	+141.1%	N/A	N/A	
Closed Sales Count	30	19	+57.9%	162	153	+5.9%
Closed Sales Volume	\$51,630,100	\$39,536,500	+30.6%	\$307,903,480	\$330,367,292	-6.8%
Average Sales Price	\$1,721,003	\$2,080,868	-17.3%	\$1,900,639	\$2,159,263	-12%
Median Sales Price	\$1,662,500	\$1,775,000	-6.3%	\$1,756,667	\$1,844,190	-4.7%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

New Listings

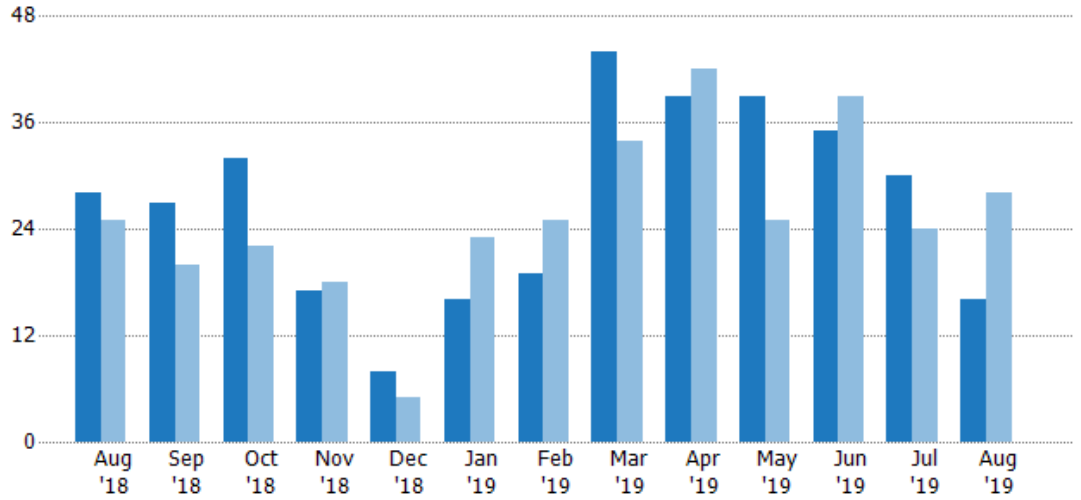
The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Aug '19	16	-42.9%
Aug '18	28	12%
Aug '17	25	0%



Current Year	28	27	32	17	8	16	19	44	39	39	35	30	16
Prior Year	25	20	22	18	5	23	25	34	42	25	39	24	28
Percent Change from Prior Year	12%	35%	45%	-6%	60%	-30%	-24%	29%	-7%	56%	-10%	25%	-43%

New Listing Volume

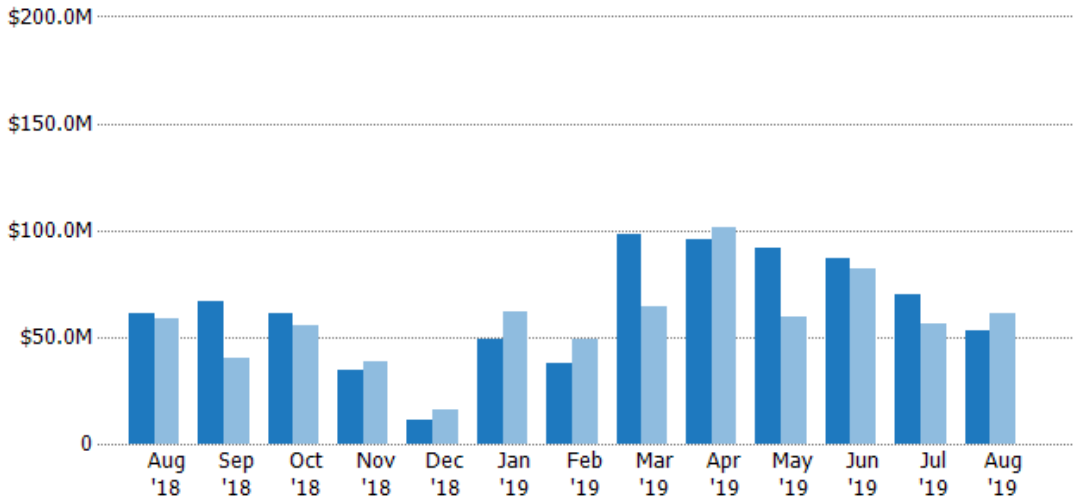
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$52.8M	-13.4%
Aug '18	\$61M	3.7%
Aug '17	\$58.8M	-10.3%



Current Year	\$61M	\$66.4M	\$61.2M	\$34.4M	\$11.5M	\$49.1M	\$38.1M	\$98.4M	\$95.8M	\$91.3M	\$86.4M	\$69.8M	\$52.8M
Prior Year	\$58.8M	\$40.4M	\$55.3M	\$38.8M	\$16.3M	\$62M	\$49.4M	\$64.1M	\$101M	\$59.4M	\$81.8M	\$56.4M	\$61M
Percent Change from Prior Year	4%	64%	11%	-11%	-29%	-21%	-23%	53%	-5%	54%	6%	24%	-13%

Active Listings

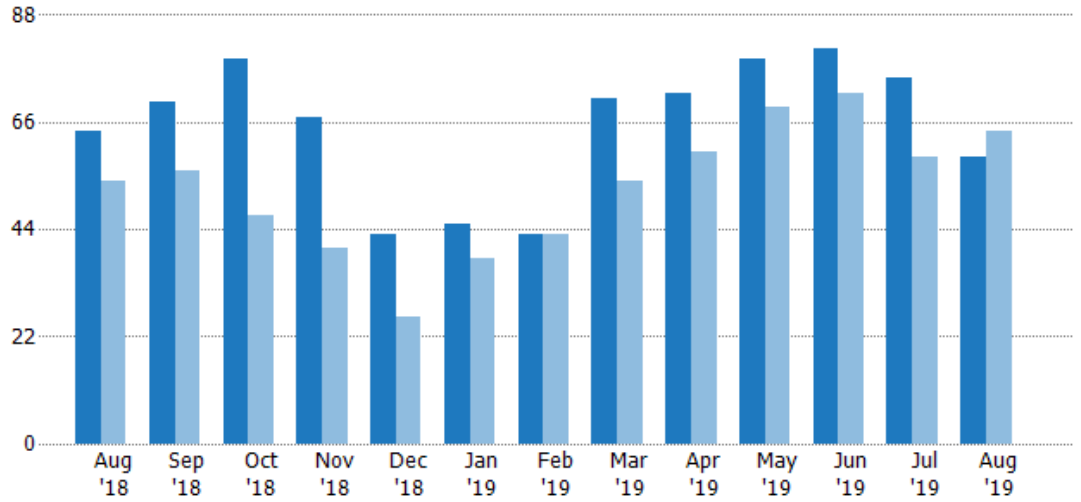
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Aug '19	59	-7.8%
Aug '18	64	18.5%
Aug '17	54	38.9%



Current Year	64	70	79	67	43	45	43	71	72	79	81	75	59
Prior Year	54	56	47	40	26	38	43	54	60	69	72	59	64
Percent Change from Prior Year	19%	25%	68%	68%	65%	18%	0%	31%	20%	14%	13%	27%	-8%

Active Listing Volume

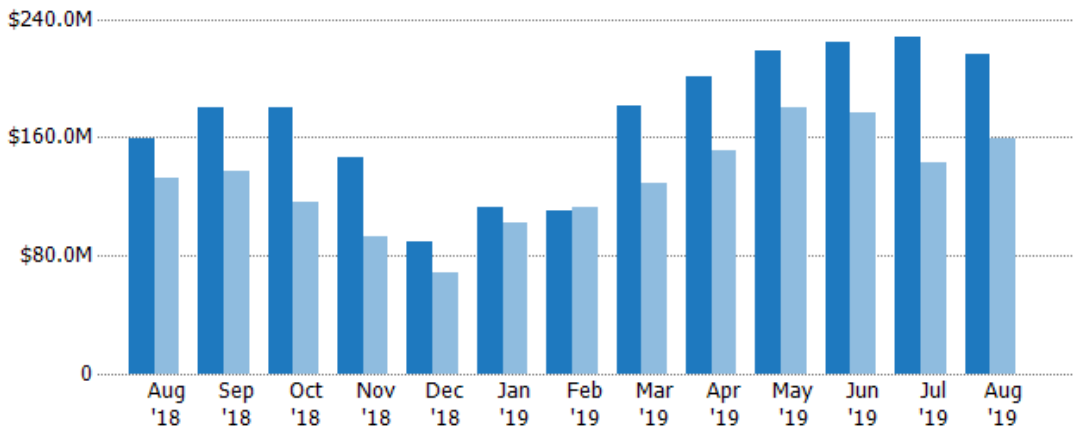
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$216M	35.7%
Aug '18	\$159M	19.6%
Aug '17	\$133M	31.3%



Current Year	\$159M	\$180M	\$180M	\$147M	\$89.6M	\$113M	\$110M	\$182M	\$201M	\$218M	\$225M	\$228M	\$216M
Prior Year	\$133M	\$137M	\$116M	\$93M	\$68.4M	\$103M	\$113M	\$129M	\$151M	\$180M	\$176M	\$143M	\$159M
Percent Change from Prior Year	20%	32%	56%	58%	31%	10%	-2%	41%	33%	21%	27%	59%	36%

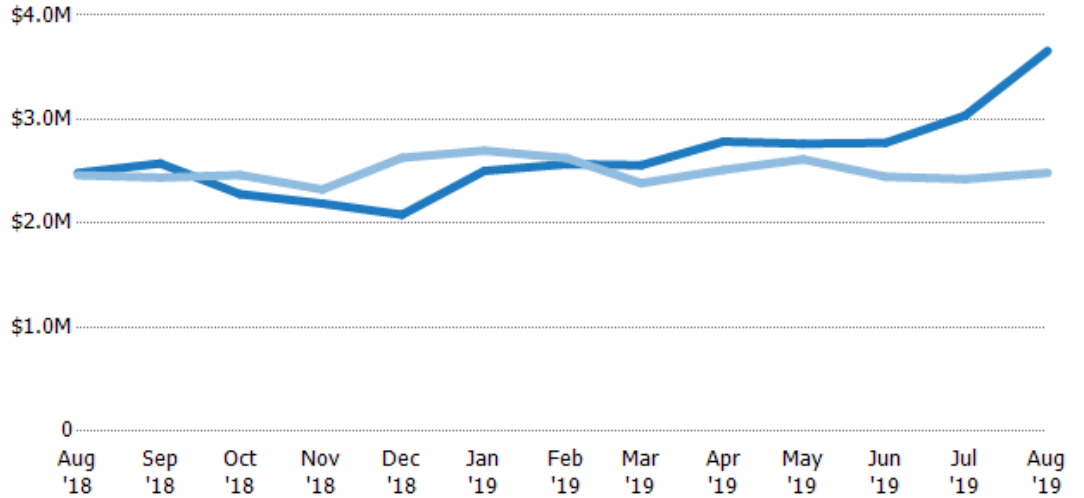
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$3.66M	47.2%
Aug '18	\$2.48M	0.9%
Aug '17	\$2.46M	-5.5%



Current Year	\$2.48M	\$2.58M	\$2.28M	\$2.19M	\$2.08M	\$2.5M	\$2.57M	\$2.56M	\$2.79M	\$2.77M	\$2.77M	\$3.04M	\$3.66M
Prior Year	\$2.46M	\$2.44M	\$2.46M	\$2.32M	\$2.63M	\$2.7M	\$2.63M	\$2.39M	\$2.51M	\$2.61M	\$2.45M	\$2.42M	\$2.48M
Percent Change from Prior Year	1%	6%	-7%	-6%	-21%	-7%	-2%	7%	11%	6%	13%	25%	47%

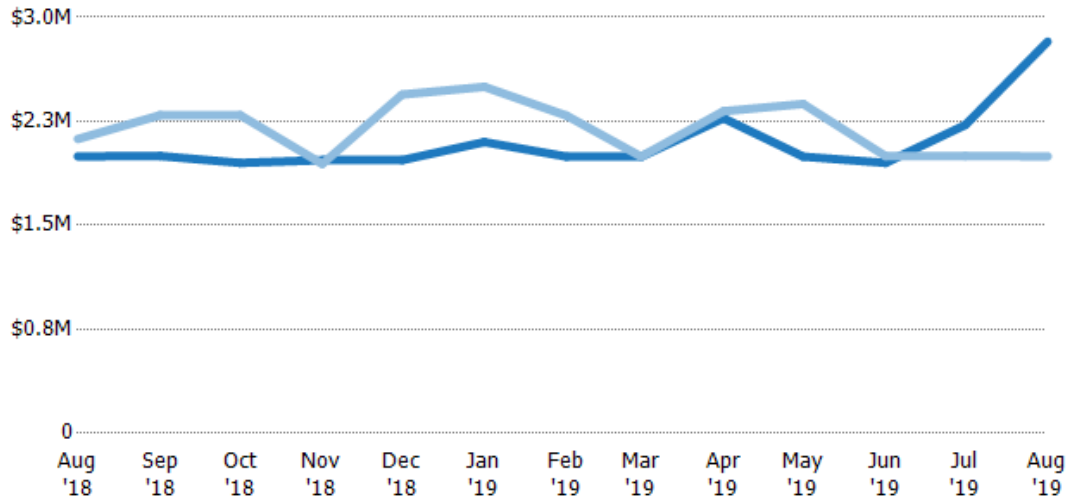
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$2.83M	41.5%
Aug '18	\$2M	-5.9%
Aug '17	\$2.12M	-15.4%



Current Year	\$2M	\$2M	\$1.95M	\$1.97M	\$1.97M	\$2.1M	\$2M	\$2M	\$2.27M	\$2M	\$1.95M	\$2.22M	\$2.83M
Prior Year	\$2.12M	\$2.29M	\$2.3M	\$1.94M	\$2.44M	\$2.5M	\$2.29M	\$2M	\$2.32M	\$2.38M	\$2M	\$2M	\$2M
Percent Change from Prior Year	-6%	-13%	-15%	1%	-19%	-16%	-13%	0%	-2%	-16%	-2%	11%	41%

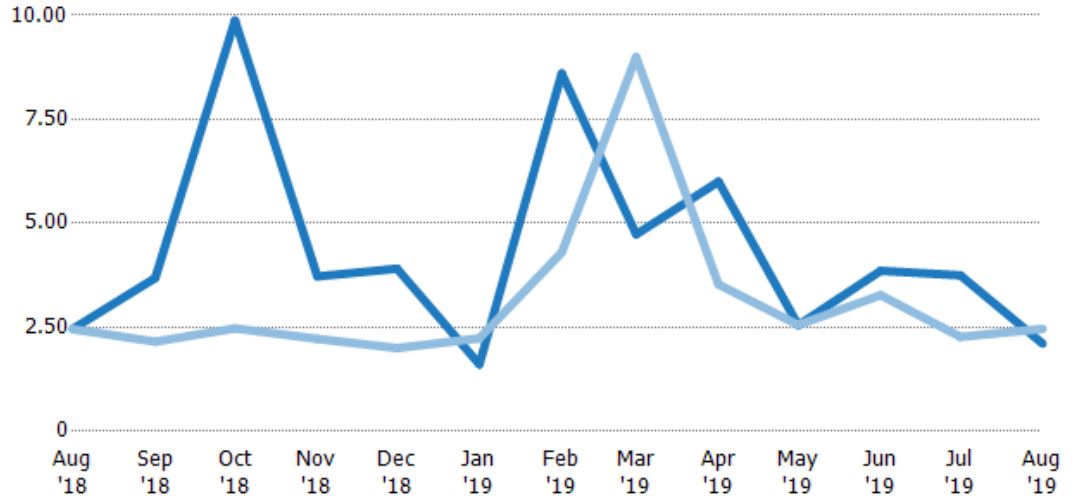
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Aug '19	2.11	-14.4%
Aug '18	2.46	0.3%
Aug '17	2.45	17.5%



Current Year	2.46	3.68	9.88	3.72	3.91	1.61	8.6	4.73	6	2.55	3.86	3.75	2.11
Prior Year	2.45	2.15	2.47	2.22	2	2.24	4.3	9	3.53	2.56	3.27	2.27	2.46
Percent Change from Prior Year	0%	71%	299%	68%	95%	-28%	100%	-47%	70%	0%	18%	65%	-14%

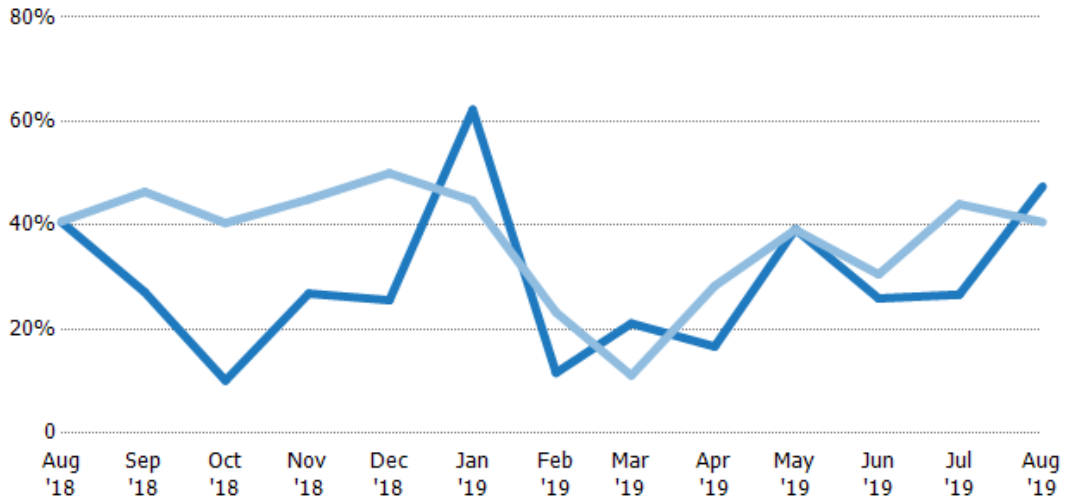
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Aug '19	47%	-6.8%
Aug '18	41%	0.1%
Aug '17	41%	-14.9%



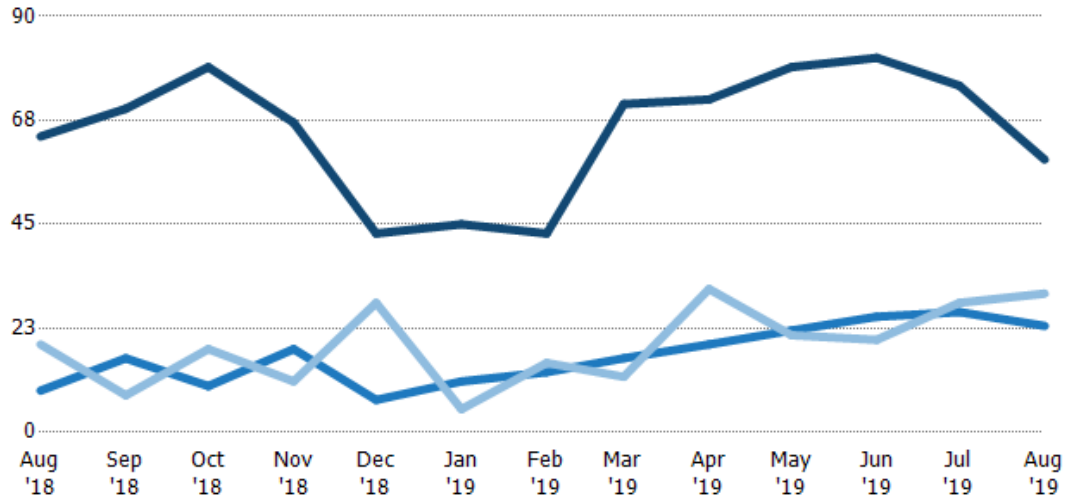
Current Year	41%	27%	10%	27%	26%	62%	12%	21%	17%	39%	26%	27%	47%
Prior Year	41%	46%	40%	45%	50%	45%	23%	11%	28%	39%	31%	44%	41%
Change from Prior Year	0%	19%	30%	18%	24%	-17%	12%	-10%	12%	0%	5%	17%	-7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



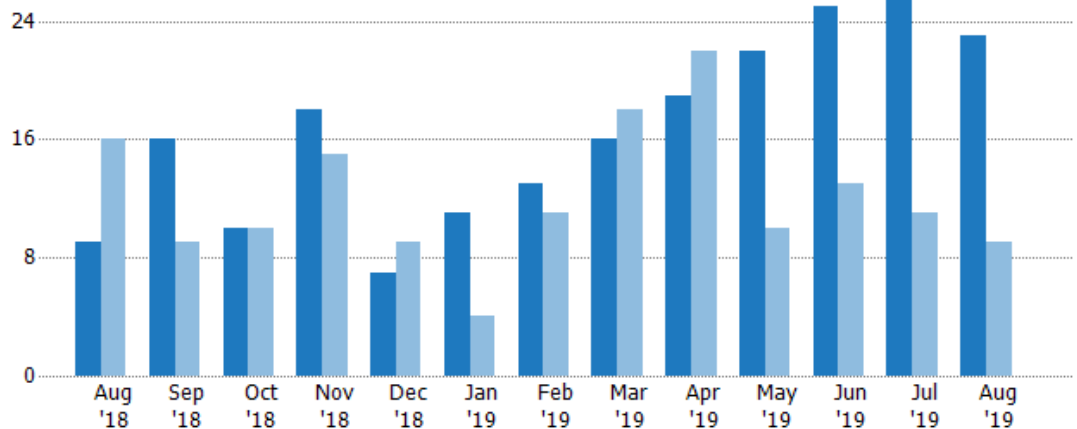
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Active	64	70	79	67	43	45	43	71	72	79	81	75	59
Pending	9	16	10	18	7	11	13	16	19	22	25	26	23
Sold	19	8	18	11	28	5	15	12	31	21	20	28	30

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Aug '19	23	155.6%
Aug '18	9	-43.8%
Aug '17	16	-25%

	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	9	16	10	18	7	11	13	16	19	22	25	26	23
Prior Year	16	9	10	15	9	4	11	18	22	10	13	11	9
Percent Change from Prior Year	-44%	78%	0%	20%	-22%	175%	18%	-11%	-14%	120%	92%	136%	156%

Pending Sales Volume

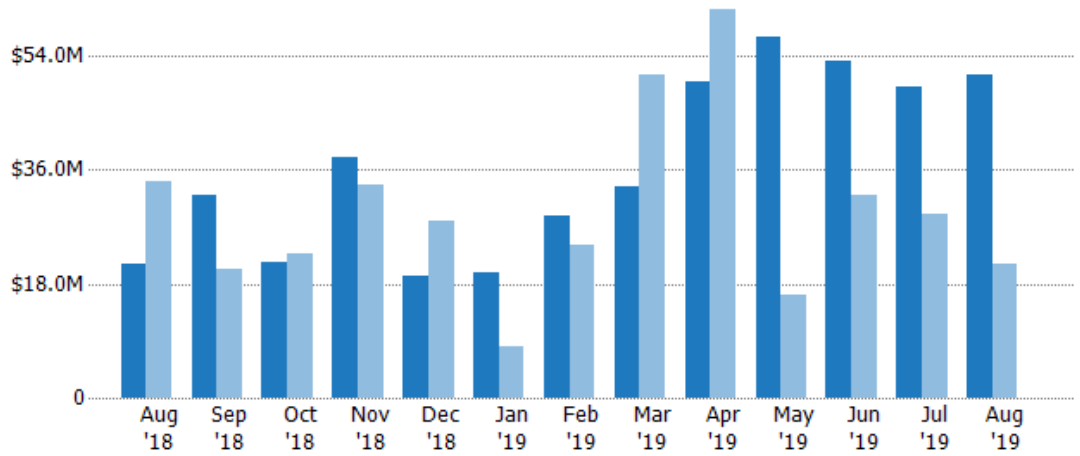
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$51.1M	141.1%
Aug '18	\$21.2M	-38%
Aug '17	\$34.2M	-31.8%



Current Year	\$21.2M	\$31.9M	\$21.3M	\$37.9M	\$19.1M	\$19.6M	\$28.7M	\$33.3M	\$49.9M	\$56.9M	\$53.2M	\$49.2M	\$51.1M
Prior Year	\$34.2M	\$20.3M	\$22.8M	\$33.7M	\$27.8M	\$7.98M	\$24.1M	\$50.9M	\$61.4M	\$16.4M	\$31.9M	\$29.1M	\$21.2M
Percent Change from Prior Year	-38%	57%	-6%	12%	-31%	146%	19%	-35%	-19%	248%	67%	69%	141%

Closed Sales

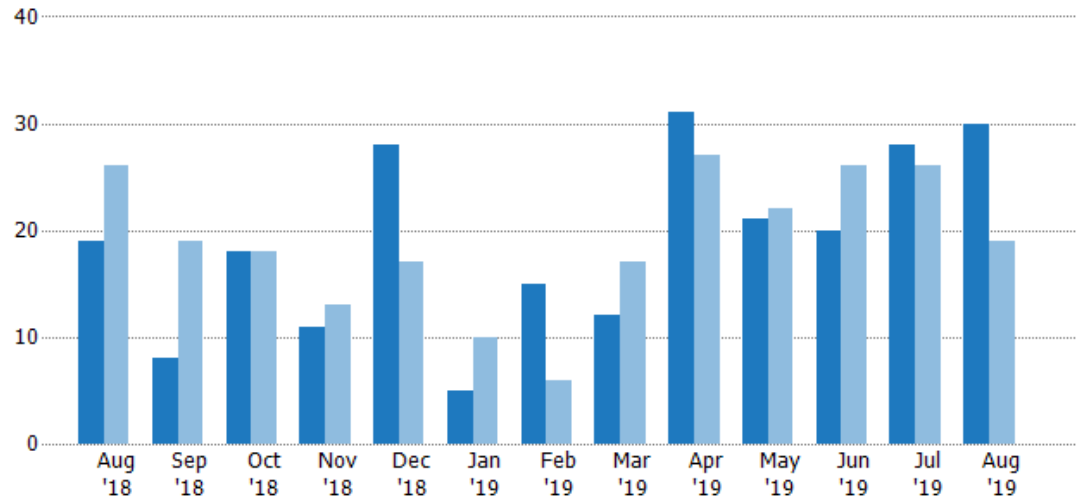
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Aug '19	30	57.9%
Aug '18	19	-26.9%
Aug '17	26	0%



Current Year	19	8	18	11	28	5	15	12	31	21	20	28	30
Prior Year	26	19	18	13	17	10	6	17	27	22	26	26	19
Percent Change from Prior Year	-27%	-58%	0%	-15%	65%	-50%	150%	-29%	15%	-5%	-23%	8%	58%

Closed Sales Volume

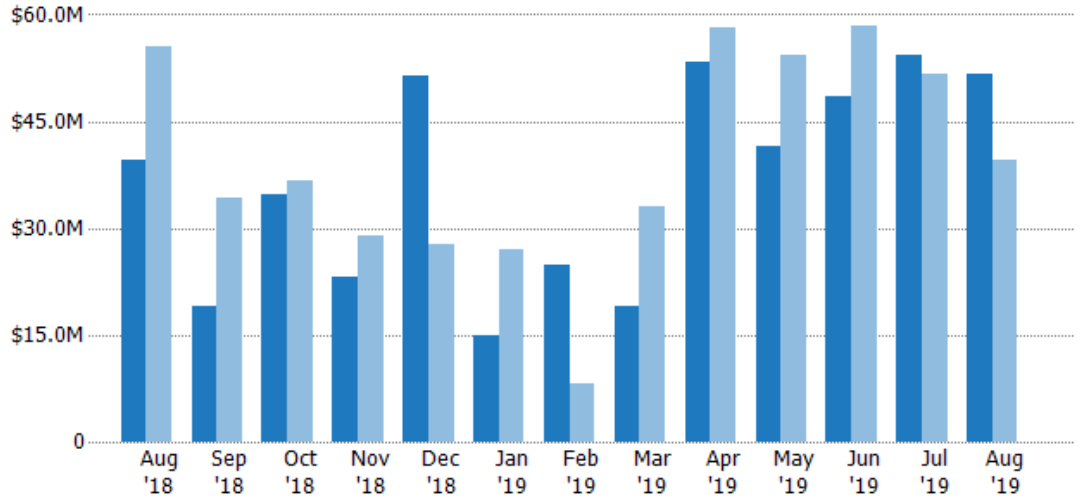
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$51.6M	30.6%
Aug '18	\$39.5M	-28.9%
Aug '17	\$55.6M	-12.6%



Current Year	\$39.5M	\$19.1M	\$34.9M	\$23.2M	\$51.4M	\$14.9M	\$24.8M	\$19M	\$53.3M	\$41.4M	\$48.5M	\$54.3M	\$51.6M
Prior Year	\$55.6M	\$34.2M	\$36.8M	\$29M	\$27.8M	\$26.9M	\$8.26M	\$33.1M	\$58.2M	\$54.4M	\$58.4M	\$51.5M	\$39.5M
Percent Change from Prior Year	-29%	-44%	-5%	-20%	85%	-45%	201%	-43%	-8%	-24%	-17%	5%	31%

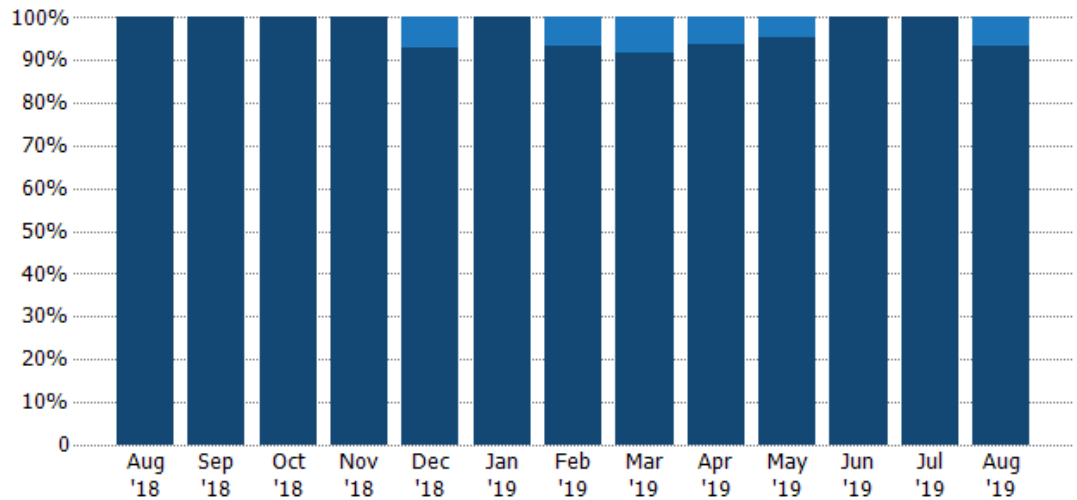
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	-	-	-	-	7%	-	7%	8%	6%	5%	-	-	7%
Single Family Residence	100%	100%	100%	100%	93%	100%	93%	92%	94%	95%	100%	100%	93%

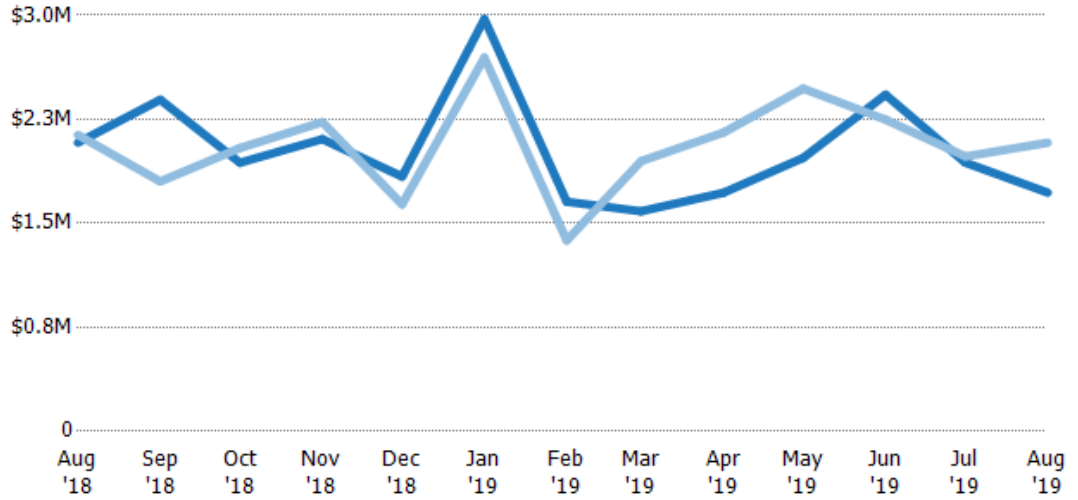
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$1.72M	-17.3%
Aug '18	\$2.08M	-2.6%
Aug '17	\$2.14M	-12.6%



Current Year	\$2.08M	\$2.39M	\$1.94M	\$2.11M	\$1.84M	\$2.97M	\$1.66M	\$1.59M	\$1.72M	\$1.97M	\$2.43M	\$1.94M	\$1.72M
Prior Year	\$2.14M	\$1.8M	\$2.04M	\$2.23M	\$1.64M	\$2.69M	\$1.38M	\$1.95M	\$2.15M	\$2.47M	\$2.25M	\$1.98M	\$2.08M
Percent Change from Prior Year	-3%	33%	-5%	-6%	12%	10%	20%	-19%	-20%	-20%	8%	-2%	-17%

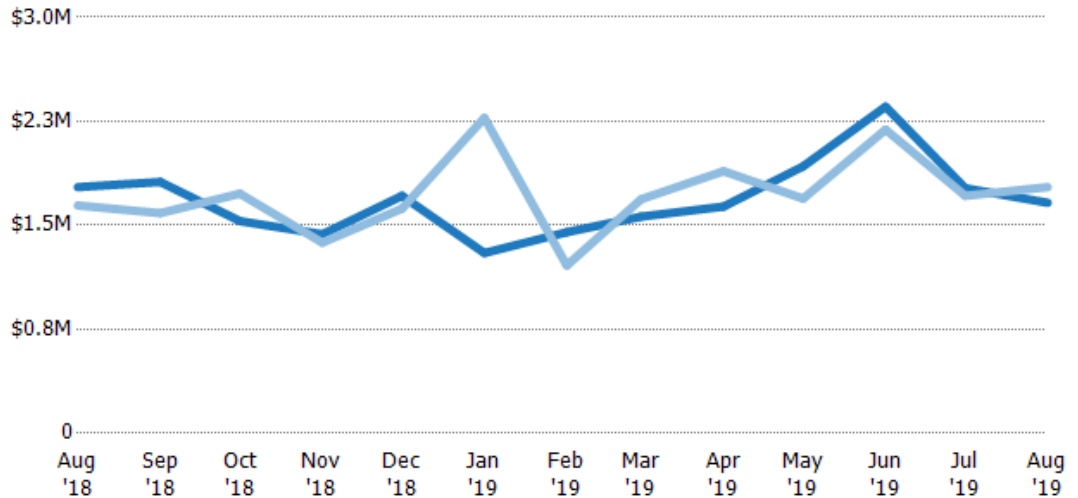
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$1.66M	-6.3%
Aug '18	\$1.78M	8.1%
Aug '17	\$1.64M	1.1%



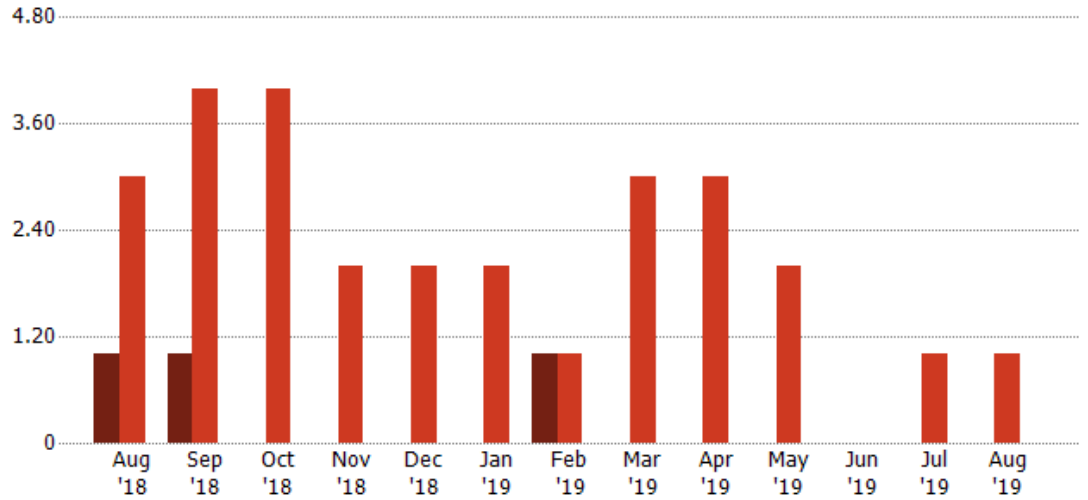
Current Year	\$1.78M	\$1.81M	\$1.53M	\$1.44M	\$1.71M	\$1.3M	\$1.45M	\$1.56M	\$1.64M	\$1.93M	\$2.36M	\$1.77M	\$1.66M
Prior Year	\$1.64M	\$1.59M	\$1.73M	\$1.38M	\$1.62M	\$2.28M	\$1.21M	\$1.69M	\$1.89M	\$1.69M	\$2.19M	\$1.71M	\$1.78M
Percent Change from Prior Year	8%	14%	-11%	4%	6%	-43%	20%	-7%	-13%	14%	8%	3%	-6%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



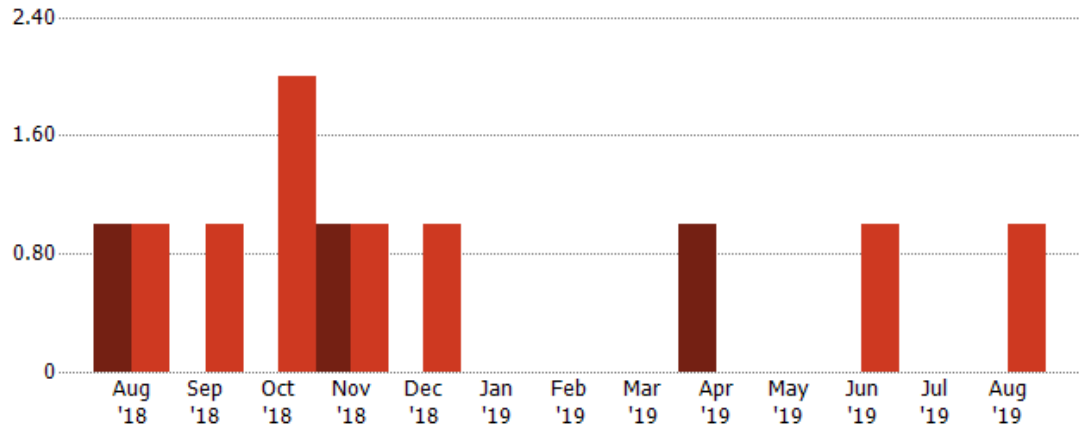
Current Year	1	1	-	-	-	-	1	-	-	-	-	-	-
Prior Year	3	4	4	2	2	2	1	3	3	2	-	1	1
Percent Change from Prior Year	-67%	-75%	-100%	-100%	-100%	-100%	0%	-100%	-100%	-100%	-	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	1	-	-	1	-	-	-	-	1	-	-	-	-
Prior Year	1	1	2	1	1	-	-	-	-	-	1	-	1
Percent Change from Prior Year	0%	-100%	-100%	0%	-100%	-	-	-	100%	-	-100%	-	-100%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 09/09/2019

Scheduled: No

Report Date Range: From 8/2018 To: 8/2019

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 8/2019 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area