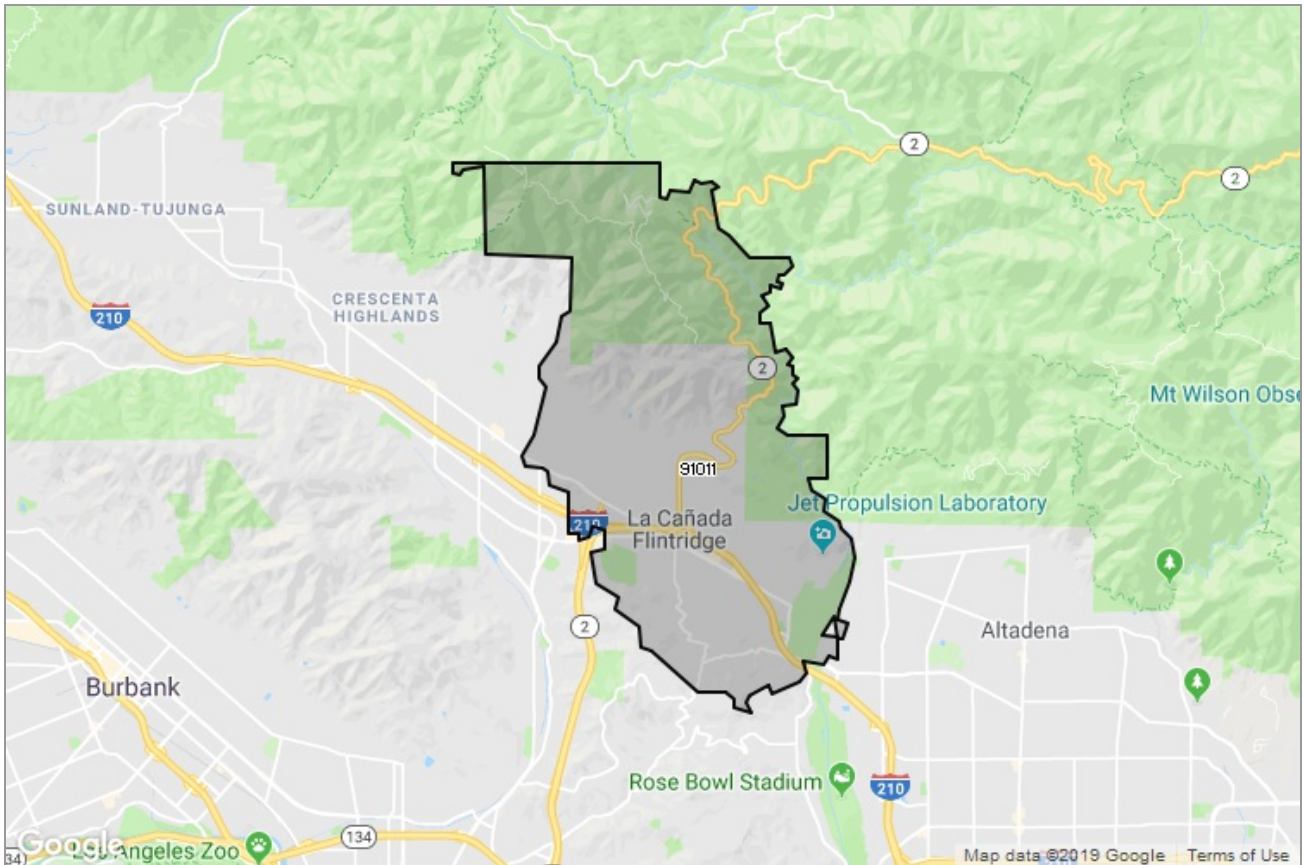




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
4/2018 – 4/2019

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 05/08/2019

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2019	Apr 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	43	42	+2.4%	130	128	+1.6%
New Listing Volume	\$112,761,499	\$100,924,270	+11.7%	\$309,768,274	\$288,073,068	+7.5%
Active Listing Count	71	63	+12.7%	N/A	N/A	
Active Listing Volume	\$209,434,698	\$163,509,269	+28.1%	N/A	N/A	
Average Listing Price	\$2,949,784	\$2,595,385	+13.7%	\$2,704,127	\$2,671,785	+1.2%
Median Listing Price	\$2,395,000	\$2,375,000	+0.8%	\$2,096,411	\$2,412,356	-13.1%
Months of Inventory	5.5	3.7	+47.4%	4.1	3.3	+23.1%
Absorption Rate	18.31%	26.98%	-8.7%	24.6%	30.29%	-5.7%
Sales Activity Charts Metrics						
Pending Sales Count	22	20	+10%	N/A	N/A	
Pending Sales Volume	\$55,278,688	\$46,566,900	+18.7%	N/A	N/A	
Closed Sales Count	31	28	+10.7%	65	61	+6.6%
Closed Sales Volume	\$53,335,574	\$60,237,097	-11.5%	\$114,154,619	\$130,246,847	-12.4%
Average Sales Price	\$1,720,502	\$2,151,325	-20%	\$1,756,225	\$2,135,194	-17.7%
Median Sales Price	\$1,635,000	\$1,895,000	-13.7%	\$1,530,077	\$1,869,361	-18.1%
Distressed Charts Metrics						
Distressed Listing Count	-	2	-	N/A	N/A	

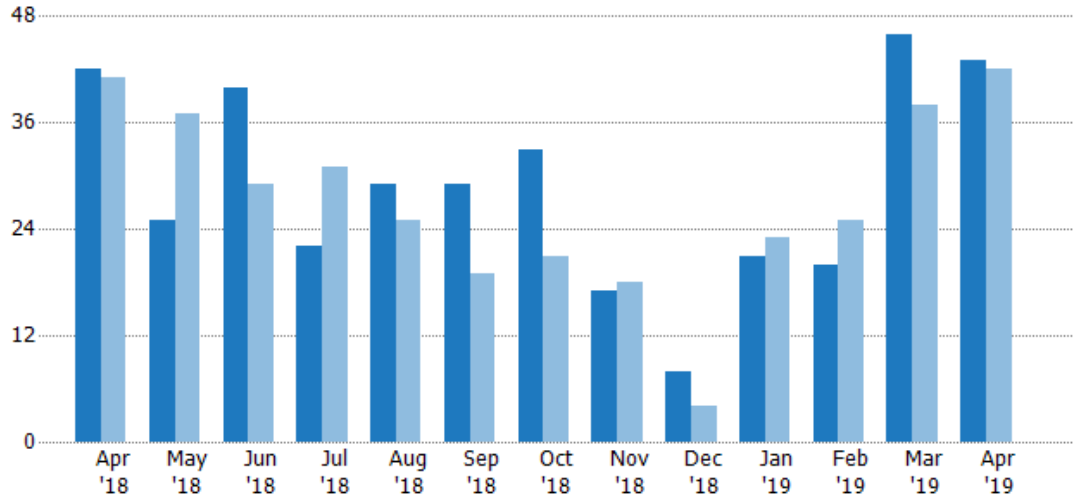
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '19	43	2.4%
Apr '18	42	2.4%
Apr '17	41	-2.4%



Current Year	42	25	40	22	29	29	33	17	8	21	20	46	43
Prior Year	41	37	29	31	25	19	21	18	4	23	25	38	42
Percent Change from Prior Year	2%	-32%	38%	-29%	16%	53%	57%	-6%	100%	-9%	-20%	21%	2%

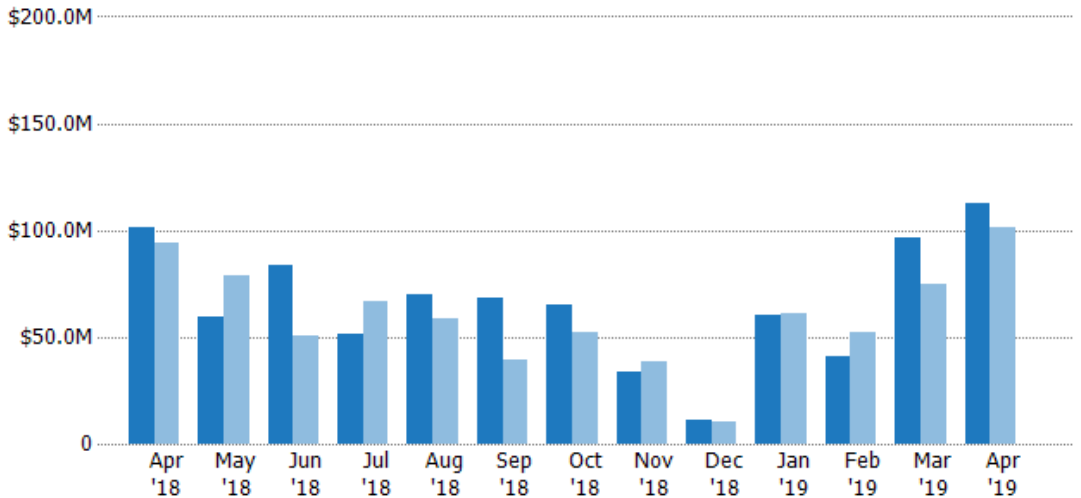
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$113M	11.7%
Apr '18	\$101M	7.5%
Apr '17	\$93.9M	-5.6%



Current Year	\$101M	\$59.4M	\$83.4M	\$51.8M	\$69.8M	\$68.7M	\$65.4M	\$33.6M	\$11.5M	\$59.9M	\$40.8M	\$96.3M	\$113M
Prior Year	\$93.9M	\$78.7M	\$50.3M	\$66.5M	\$58.4M	\$39M	\$52.4M	\$38.8M	\$10.4M	\$60.9M	\$51.9M	\$74.4M	\$101M
Percent Change from Prior Year	8%	-25%	66%	-22%	20%	76%	25%	-14%	11%	-2%	-21%	29%	12%

Active Listings

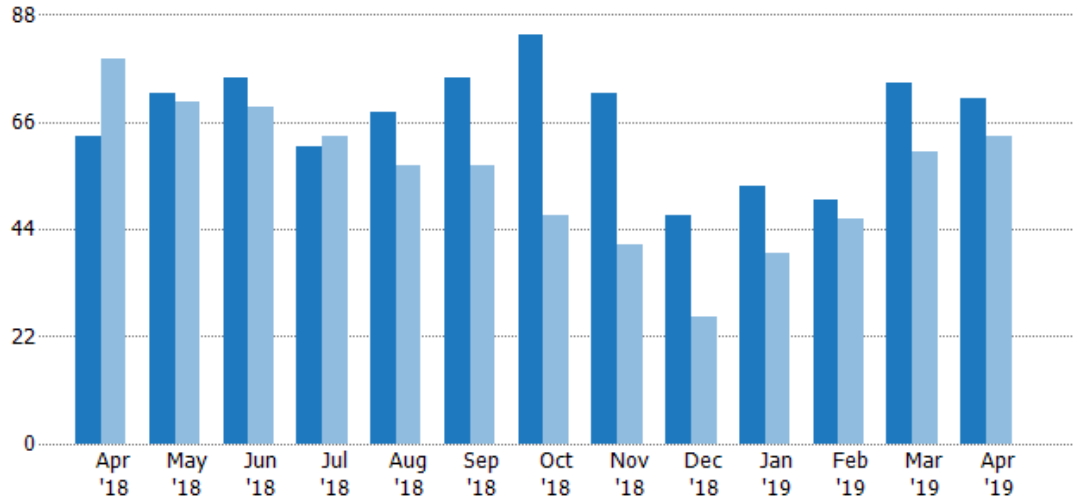
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Apr '19	71	12.7%
Apr '18	63	-20.3%
Apr '17	79	5.1%



Current Year	63	72	75	61	68	75	84	72	47	53	50	74	71
Prior Year	79	70	69	63	57	57	47	41	26	39	46	60	63
Percent Change from Prior Year	-20%	3%	9%	-3%	19%	32%	79%	76%	81%	36%	9%	23%	13%

Active Listing Volume

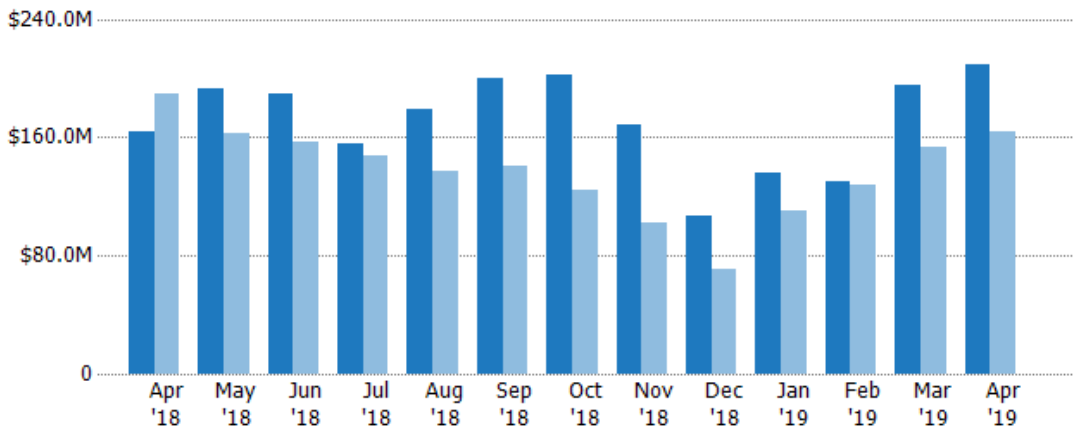
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$209M	28.1%
Apr '18	\$164M	-13.7%
Apr '17	\$189M	-1.6%



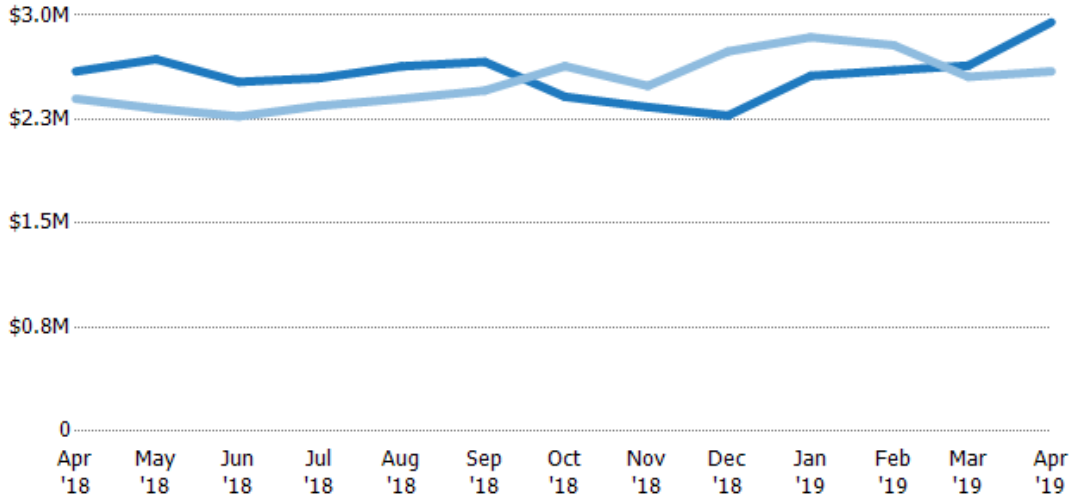
Current Year	\$164M	\$193M	\$189M	\$155M	\$179M	\$200M	\$203M	\$168M	\$107M	\$136M	\$130M	\$195M	\$209M
Prior Year	\$189M	\$163M	\$157M	\$148M	\$137M	\$140M	\$124M	\$102M	\$71.2M	\$111M	\$128M	\$153M	\$164M
Percent Change from Prior Year	-14%	19%	21%	5%	31%	43%	64%	65%	50%	23%	2%	27%	28%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Apr '19	\$2.95M	13.7%
Apr '18	\$2.6M	8.2%
Apr '17	\$2.4M	-6.3%

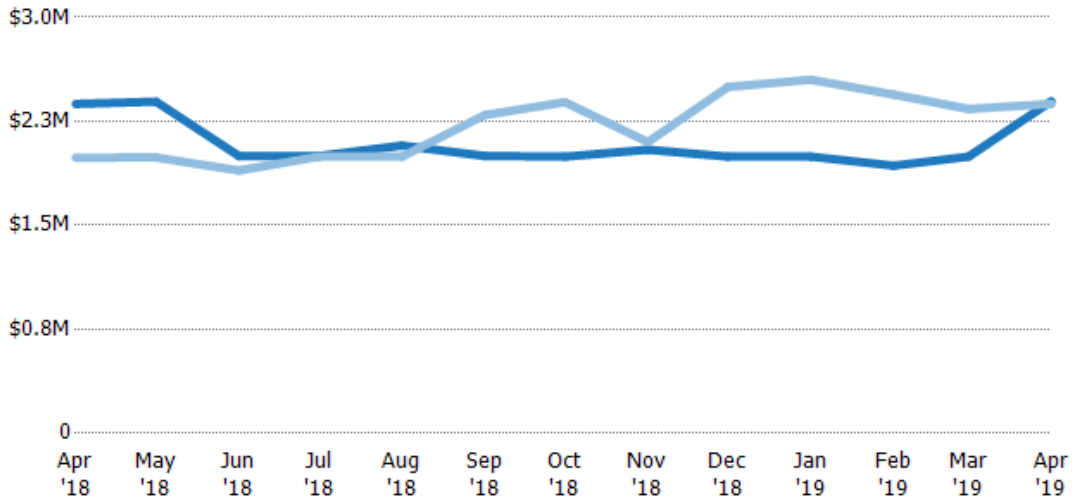
Current Year	\$2.6M	\$2.68M	\$2.52M	\$2.55M	\$2.63M	\$2.66M	\$2.41M	\$2.34M	\$2.28M	\$2.56M	\$2.6M	\$2.64M	\$2.95M
Prior Year	\$2.4M	\$2.33M	\$2.27M	\$2.35M	\$2.4M	\$2.46M	\$2.63M	\$2.49M	\$2.74M	\$2.84M	\$2.78M	\$2.56M	\$2.6M
Percent Change from Prior Year	8%	15%	11%	9%	10%	8%	-8%	-6%	-17%	-10%	-7%	3%	14%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Apr '19	\$2.4M	0.8%
Apr '18	\$2.38M	19.5%
Apr '17	\$1.99M	-9.5%

Current Year	\$2.38M	\$2.39M	\$2M	\$2M	\$2.07M	\$2M	\$2M	\$2.05M	\$2M	\$2M	\$1.93M	\$2M	\$2.4M
Prior Year	\$1.99M	\$1.99M	\$1.9M	\$2M	\$2M	\$2.3M	\$2.39M	\$2.1M	\$2.5M	\$2.55M	\$2.44M	\$2.34M	\$2.38M
Percent Change from Prior Year	19%	20%	6%	0%	4%	-13%	-16%	-3%	-20%	-22%	-21%	-15%	1%

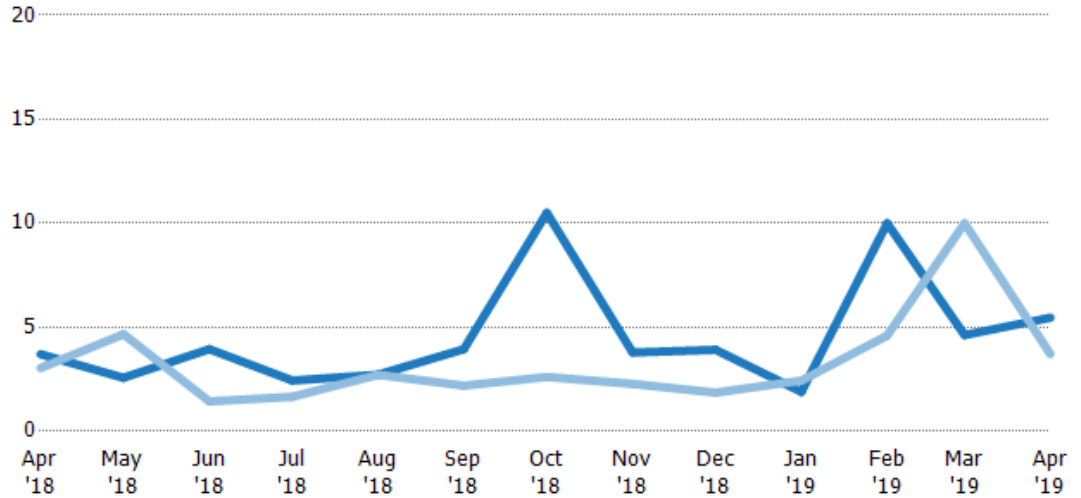
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Apr '19	5.46	47.4%
Apr '18	3.71	22%
Apr '17	3.04	13.8%



Current Year	3.71	2.57	3.95	2.44	2.72	3.95	10.5	3.79	3.92	1.89	10	4.63	5.46
Prior Year	3.04	4.67	1.44	1.66	2.71	2.19	2.61	2.28	1.86	2.44	4.6	10	3.71
Percent Change from Prior Year	22%	-45%	175%	47%	0%	80%	302%	66%	111%	-22%	117%	-54%	47%

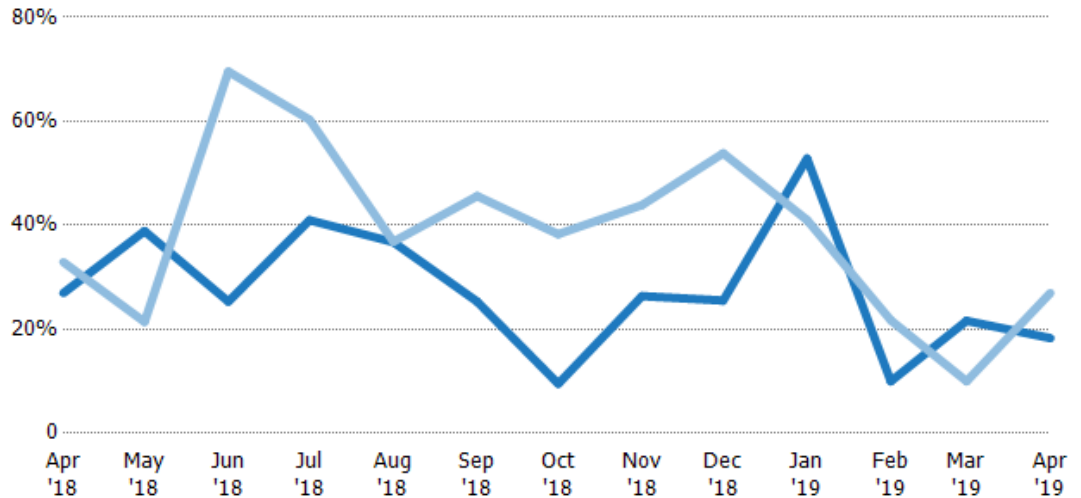
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Apr '19	18%	8.7%
Apr '18	27%	5.9%
Apr '17	33%	-12.2%



Current Year	27%	39%	25%	41%	37%	25%	10%	26%	26%	53%	10%	22%	18%
Prior Year	33%	21%	70%	60%	37%	46%	38%	44%	54%	41%	22%	10%	27%
Change from Prior Year	6%	-17%	44%	19%	0%	20%	29%	18%	28%	-12%	12%	-12%	9%

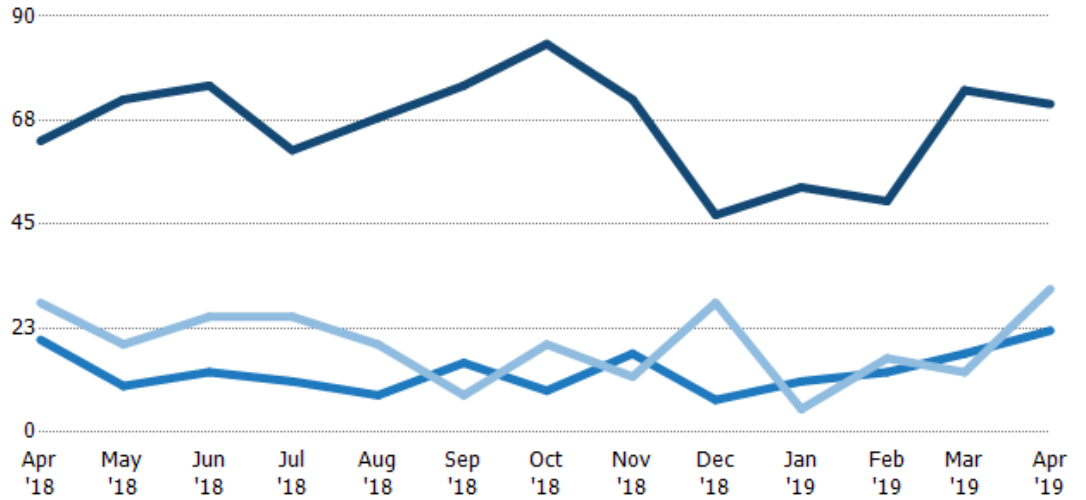
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Active	63	72	75	61	68	75	84	72	47	53	50	74	71
Pending	20	10	13	11	8	15	9	17	7	11	13	17	22
Sold	28	19	25	25	19	8	19	12	28	5	16	13	31

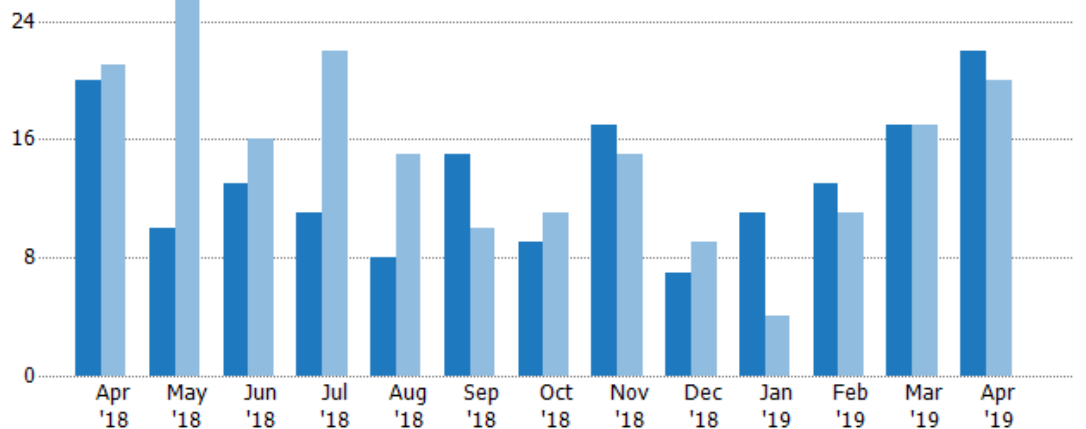
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Apr '19	22	10%
Apr '18	20	-4.8%
Apr '17	21	-4.8%

	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	20	10	13	11	8	15	9	17	7	11	13	17	22
Prior Year	21	26	16	22	15	10	11	15	9	4	11	17	20
Percent Change from Prior Year	-5%	-62%	-19%	-50%	-47%	50%	-18%	13%	-22%	175%	18%	0%	10%

Pending Sales Volume

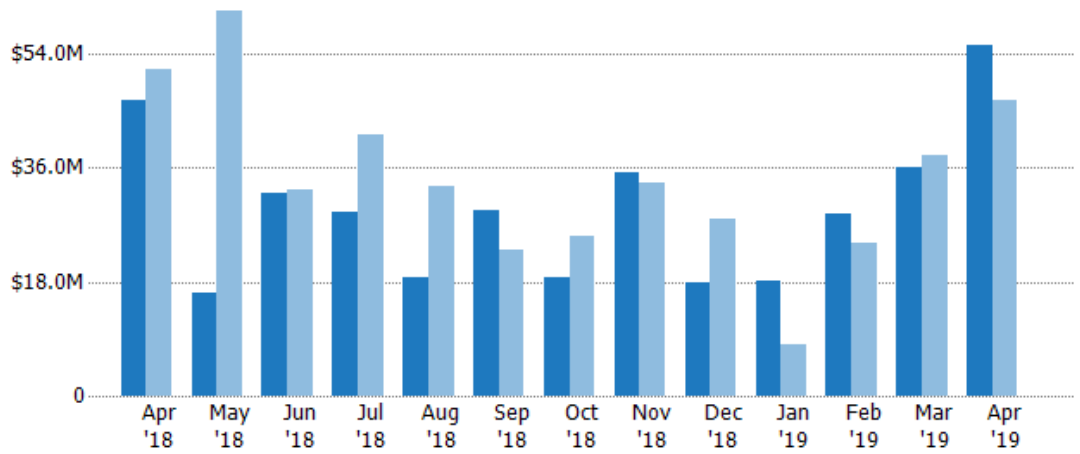
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$55.3M	18.7%
Apr '18	\$46.6M	-9.6%
Apr '17	\$51.5M	-36.5%



Current Year	\$46.6M	\$16.4M	\$31.9M	\$29.1M	\$18.6M	\$29.3M	\$18.7M	\$35.2M	\$17.9M	\$18.1M	\$28.7M	\$36M	\$55.3M
Prior Year	\$51.5M	\$60.6M	\$32.4M	\$41.1M	\$33M	\$23M	\$25.3M	\$33.7M	\$27.8M	\$7.98M	\$24.1M	\$37.9M	\$46.6M
Percent Change from Prior Year	-10%	-73%	-1%	-29%	-44%	27%	-26%	5%	-36%	127%	19%	-5%	19%

Closed Sales

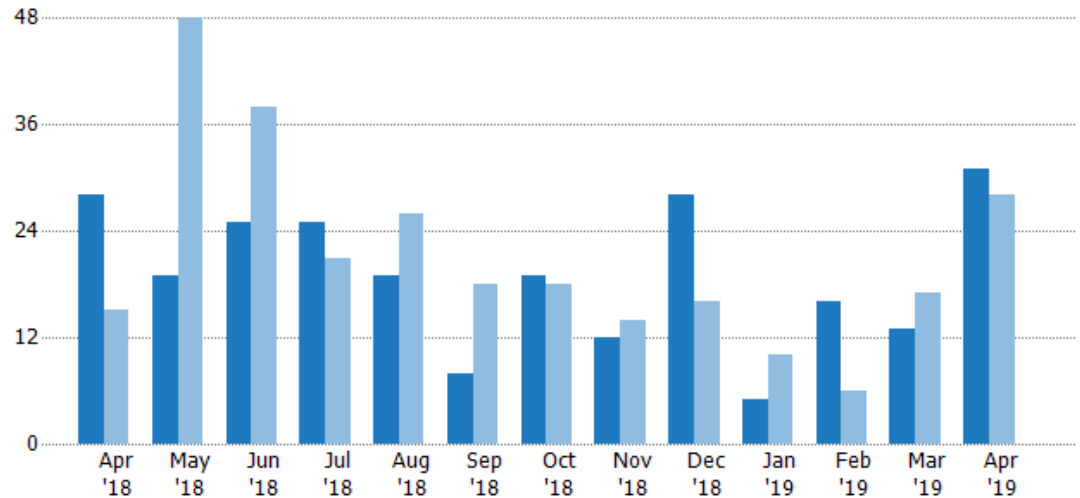
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '19	31	10.7%
Apr '18	28	86.7%
Apr '17	15	53.3%



Current Year	28	19	25	25	19	8	19	12	28	5	16	13	31
Prior Year	15	48	38	21	26	18	18	14	16	10	6	17	28
Percent Change from Prior Year	87%	-60%	-34%	19%	-27%	-56%	6%	-14%	75%	-50%	167%	-24%	11%

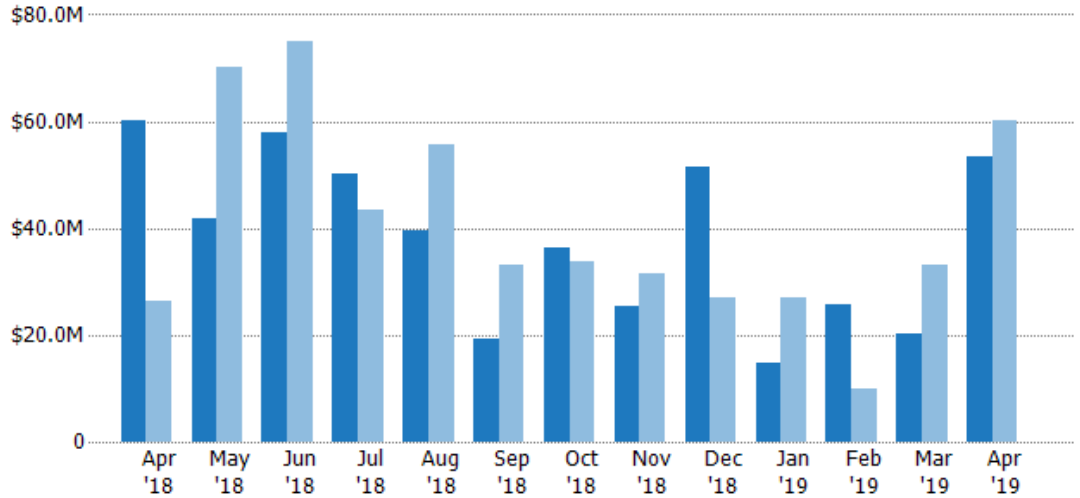
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$53.3M	-11.5%
Apr '18	\$60.2M	129.1%
Apr '17	\$26.3M	64.7%



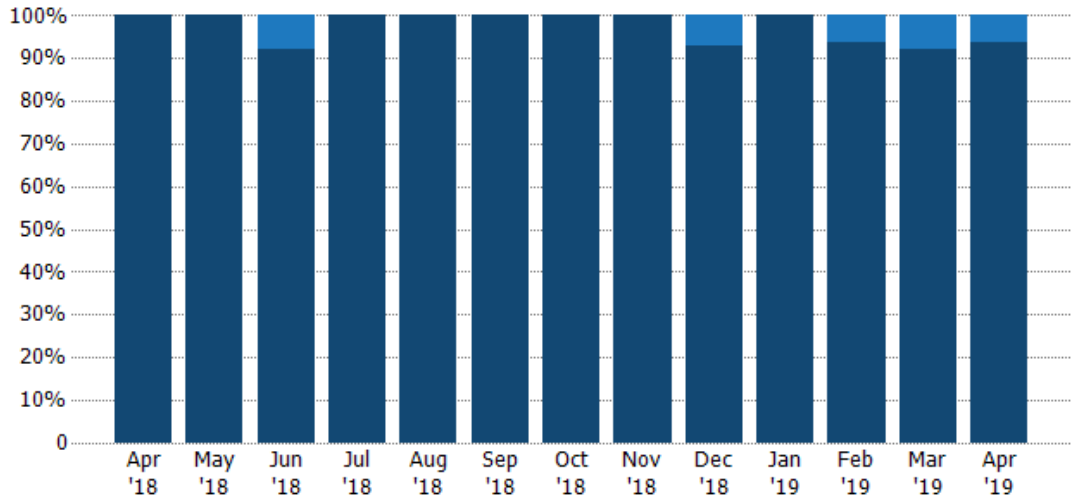
Current Year	\$60.2M	\$41.8M	\$57.8M	\$50.1M	\$39.5M	\$19.1M	\$36.4M	\$25.5M	\$51.4M	\$14.9M	\$25.7M	\$20.2M	\$53.3M
Prior Year	\$26.3M	\$70.2M	\$74.9M	\$43.5M	\$55.6M	\$33.2M	\$33.7M	\$31.5M	\$27M	\$26.9M	\$9.95M	\$33.1M	\$60.2M
Percent Change from Prior Year	129%	-40%	-23%	15%	-29%	-42%	8%	-19%	91%	-45%	159%	-39%	-11%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	-	-	8%	-	-	-	-	-	7%	-	6%	8%	6%
Single Family Residence	100%	100%	92%	100%	100%	100%	100%	100%	93%	100%	94%	92%	94%

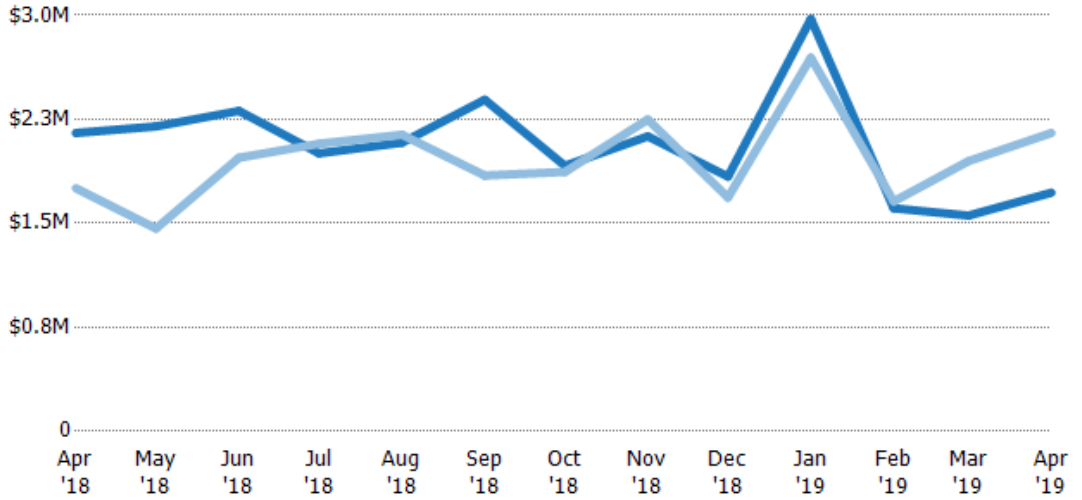
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '19	\$1.72M	-20%
Apr '18	\$2.15M	22.7%
Apr '17	\$1.75M	7.4%



Current Year	\$2.15M	\$2.2M	\$2.31M	\$2M	\$2.08M	\$2.39M	\$1.91M	\$2.13M	\$1.84M	\$2.97M	\$1.61M	\$1.56M	\$1.72M
Prior Year	\$1.75M	\$1.46M	\$1.97M	\$2.07M	\$2.14M	\$1.84M	\$1.87M	\$2.25M	\$1.69M	\$2.69M	\$1.66M	\$1.95M	\$2.15M
Percent Change from Prior Year	23%	50%	17%	-3%	-3%	30%	2%	-5%	9%	10%	-3%	-20%	-20%

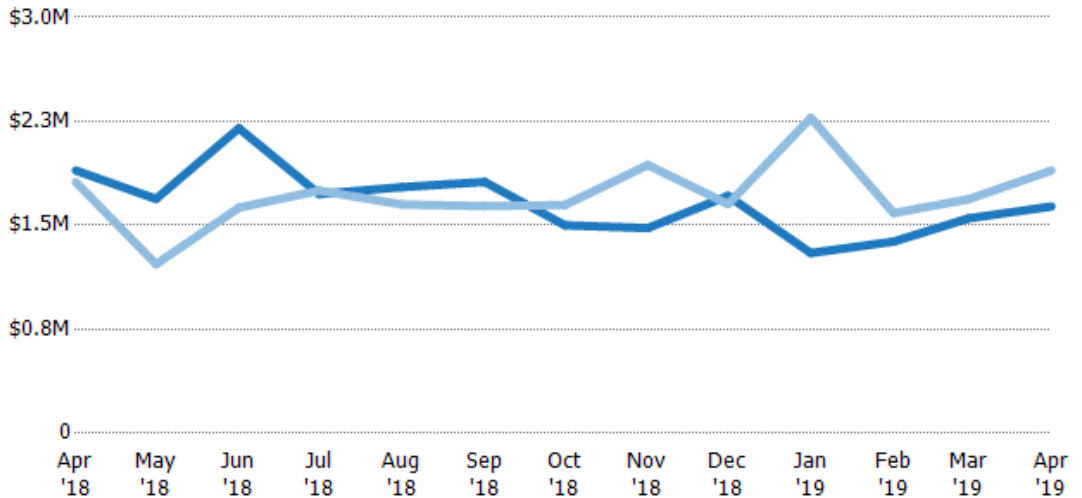
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Apr '19	\$1.64M	-13.7%
Apr '18	\$1.9M	4.6%
Apr '17	\$1.81M	2.1%



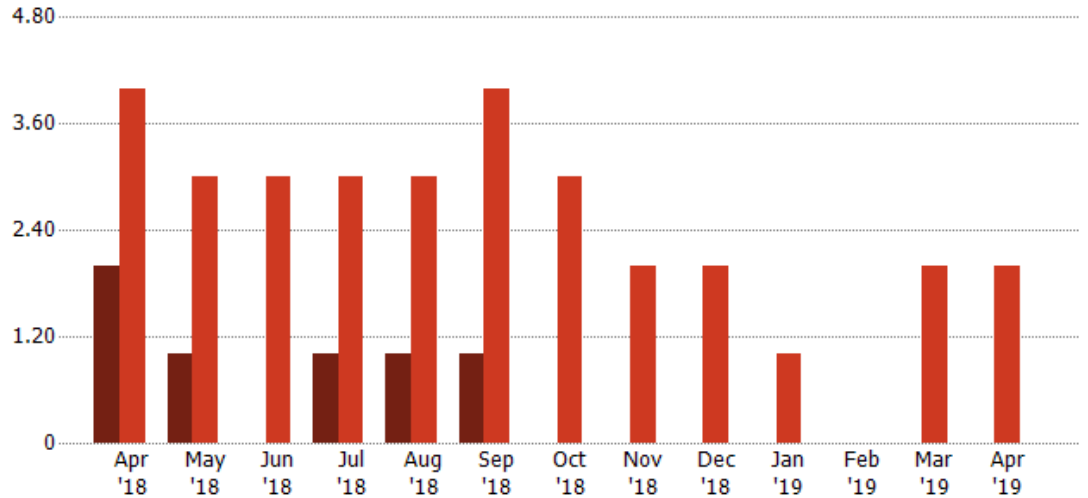
Current Year	\$1.9M	\$1.69M	\$2.2M	\$1.73M	\$1.78M	\$1.81M	\$1.5M	\$1.48M	\$1.71M	\$1.3M	\$1.38M	\$1.55M	\$1.64M
Prior Year	\$1.81M	\$1.22M	\$1.63M	\$1.75M	\$1.65M	\$1.64M	\$1.65M	\$1.94M	\$1.65M	\$2.28M	\$1.59M	\$1.69M	\$1.9M
Percent Change from Prior Year	5%	39%	35%	-1%	8%	11%	-9%	-24%	4%	-43%	-13%	-8%	-14%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	2	1	-	1	1	1	-	-	-	-	-	-
Prior Year	4	3	3	3	3	4	3	2	2	1	-	2
Percent Change from Prior Year	-50%	-67%	-100%	-67%	-67%	-75%	-100%	-100%	-100%	-100%	-	-100%

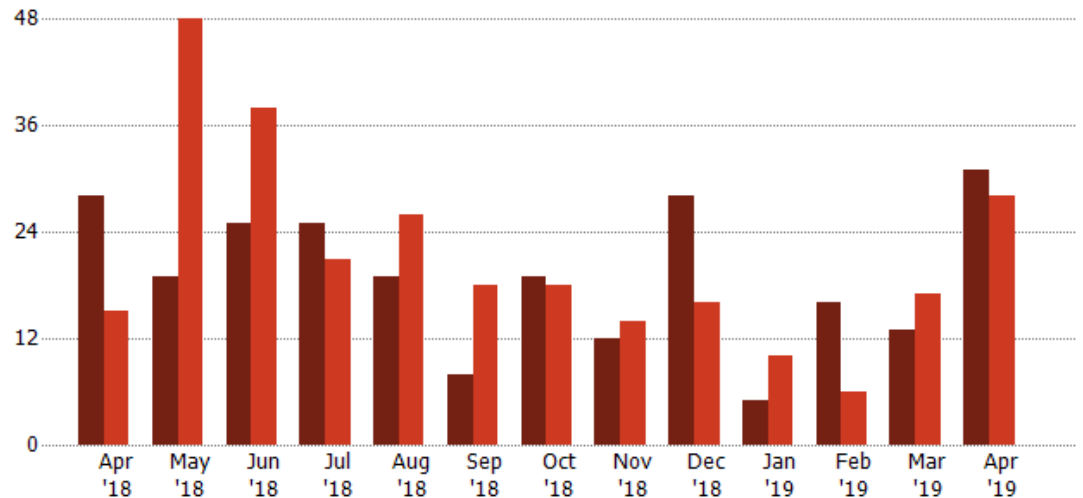
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Apr '19	31	10.7%
Apr '18	28	86.7%
Apr '17	15	53.3%



Current Year	28	19	25	25	19	8	19	12	28	5	16	13	31
Prior Year	15	48	38	21	26	18	18	14	16	10	6	17	28
Percent Change from Prior Year	87%	-60%	-34%	19%	-27%	-56%	6%	-14%	75%	-50%	167%	-24%	11%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 05/08/2019

Scheduled: No

Report Date Range: From 4/2018 To: 4/2019

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 4/2019 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area