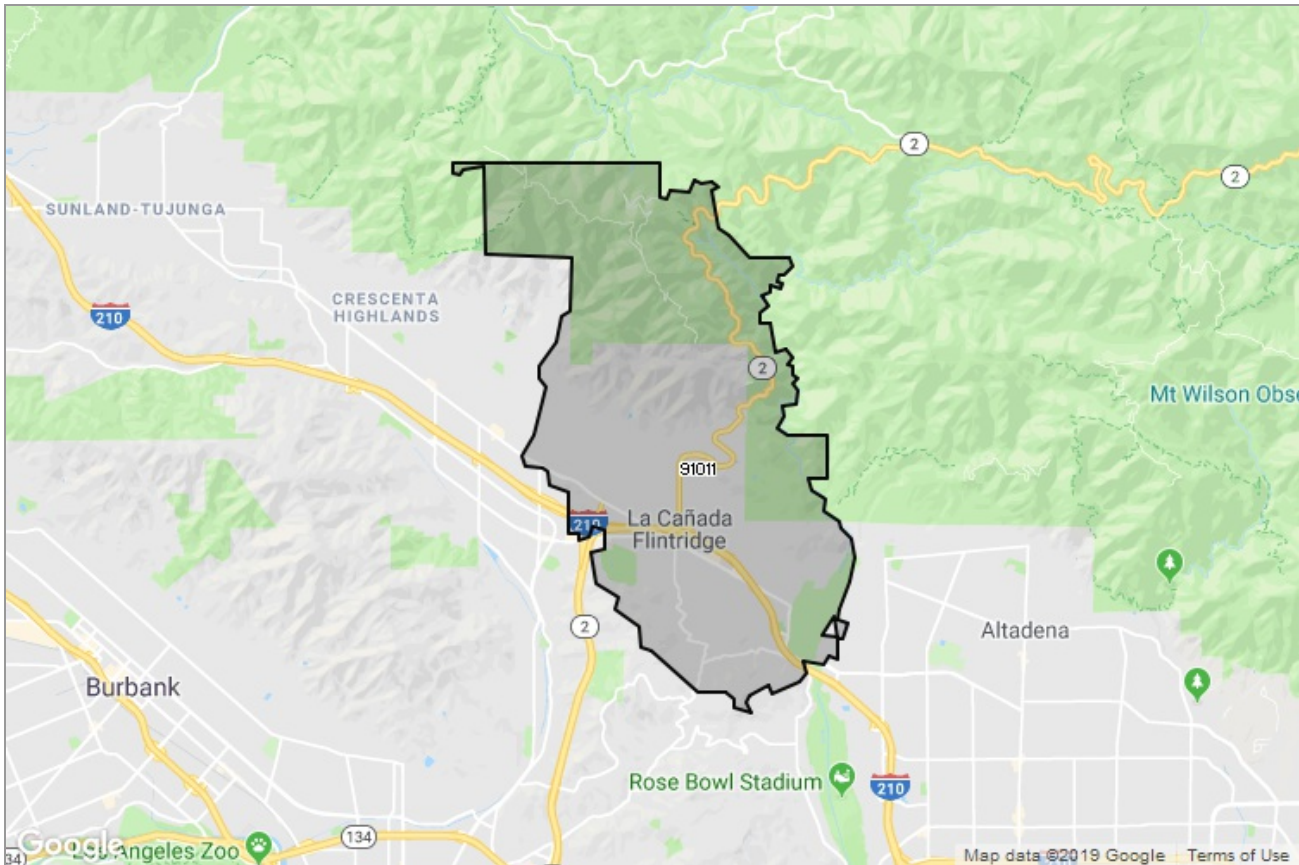




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
3/2018 – 3/2019

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 04/08/2019

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2019	Mar 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	45	38	+18.4%	85	86	-1.2%
New Listing Volume	\$96,006,888	\$74,392,899	+29.1%	\$193,552,776	\$187,348,798	+3.3%
Active Listing Count	68	59	+15.3%	N/A	N/A	
Active Listing Volume	\$179,725,888	\$148,047,298	+21.4%	N/A	N/A	
Average Listing Price	\$2,643,028	\$2,509,276	+5.3%	\$2,631,691	\$2,792,653	-5.8%
Median Listing Price	\$2,070,000	\$2,290,000	-9.6%	\$2,050,529	\$2,409,132	-14.9%
Months of Inventory	4.3	9.8	-56.8%	5.2	3	+71.7%
Absorption Rate	23.53%	10.17%	+13.4%	19.41%	33.33%	-13.9%
Sales Activity Charts Metrics						
Pending Sales Count	18	17	+5.9%	N/A	N/A	
Pending Sales Volume	\$37,994,999	\$48,516,500	-21.7%	N/A	N/A	
Closed Sales Count	13	17	-23.5%	34	33	+3%
Closed Sales Volume	\$20,221,775	\$33,122,750	-38.9%	\$60,819,045	\$70,009,750	-13.1%
Average Sales Price	\$1,555,521	\$1,948,397	-20.2%	\$1,788,795	\$2,121,508	-15.7%
Median Sales Price	\$1,550,000	\$1,688,000	-8.2%	\$1,434,412	\$1,847,606	-22.4%
Distressed Charts Metrics						
Distressed Listing Count	-	2	-	N/A	N/A	

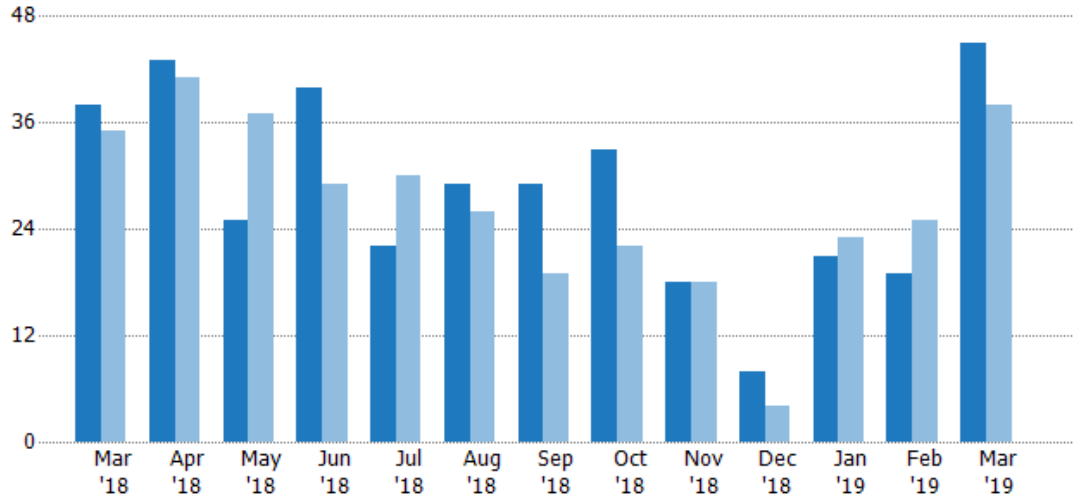
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Mar '19	45	18.4%
Mar '18	38	8.6%
Mar '17	35	5.7%



Current Year	38	43	25	40	22	29	29	33	18	8	21	19	45
Prior Year	35	41	37	29	30	26	19	22	18	4	23	25	38
Percent Change from Prior Year	9%	5%	-32%	38%	-27%	12%	53%	50%	0%	100%	-9%	-24%	18%

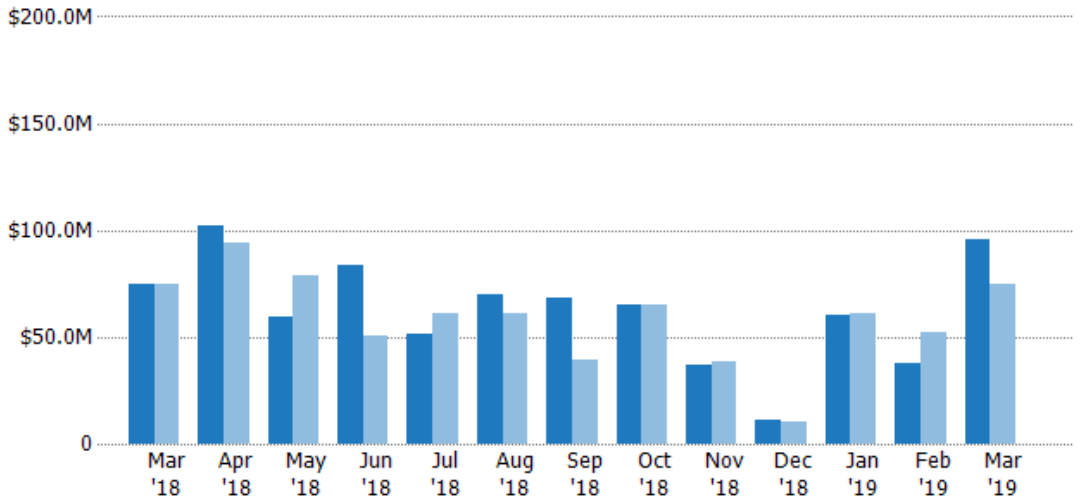
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$96M	29.1%
Mar '18	\$74.4M	-0.3%
Mar '17	\$74.6M	-8.2%



Current Year	\$74.4M	\$102M	\$59.4M	\$83.4M	\$51.8M	\$69.8M	\$68.7M	\$65.4M	\$37.1M	\$11.5M	\$59.9M	\$37.6M	\$96M
Prior Year	\$74.6M	\$93.9M	\$78.7M	\$50.3M	\$61M	\$61.3M	\$39M	\$65.4M	\$38.8M	\$10.4M	\$60.9M	\$52.1M	\$74.4M
Percent Change from Prior Year	0%	9%	-25%	66%	-15%	14%	76%	0%	-5%	11%	-2%	-28%	29%

Active Listings

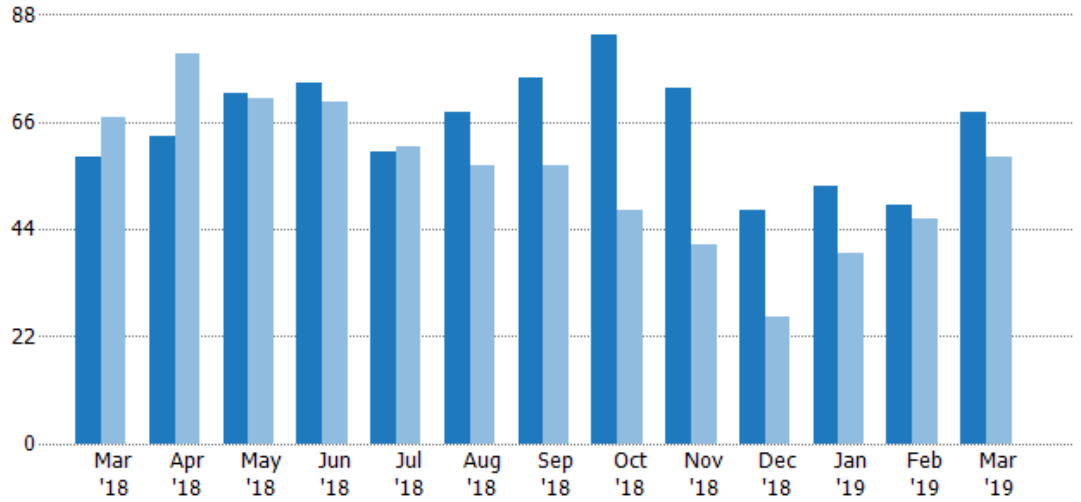
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Mar '19	68	15.3%
Mar '18	59	-11.9%
Mar '17	67	1.5%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	59	63	72	74	60	68	75	84	73	48	53	49	68
Prior Year	67	80	71	70	61	57	57	48	41	26	39	46	59
Percent Change from Prior Year	-12%	-21%	1%	6%	-2%	19%	32%	75%	78%	85%	36%	7%	15%

Active Listing Volume

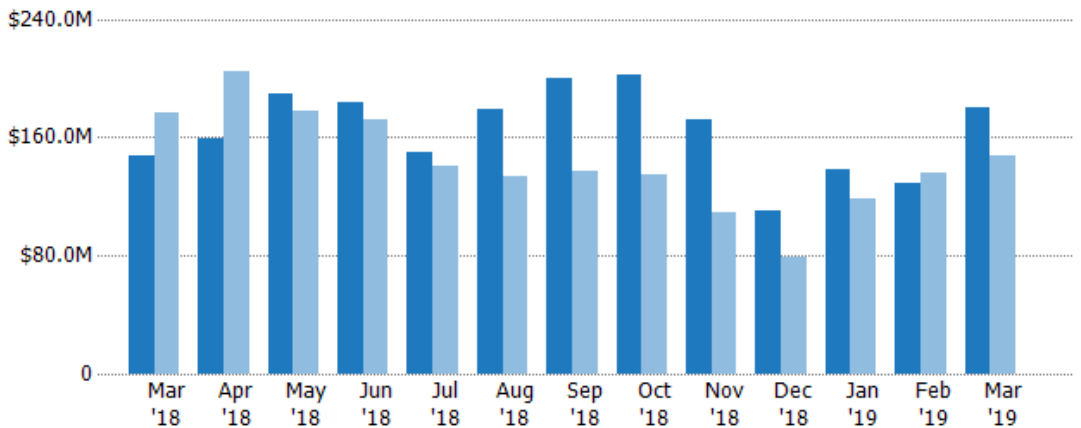
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$180M	21.4%
Mar '18	\$148M	-16%
Mar '17	\$176M	-16.1%



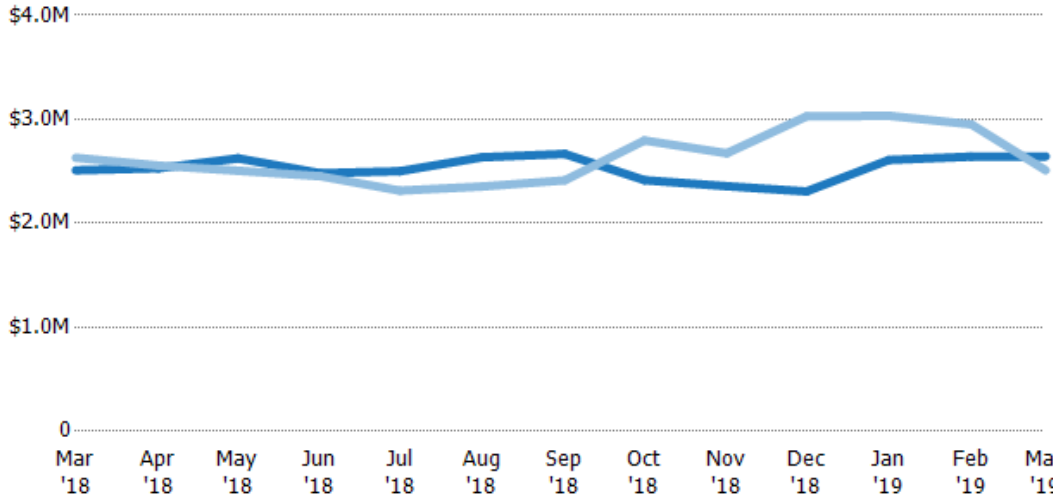
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$148M	\$159M	\$189M	\$184M	\$150M	\$179M	\$200M	\$203M	\$172M	\$111M	\$138M	\$129M	\$180M
Prior Year	\$176M	\$204M	\$178M	\$172M	\$141M	\$134M	\$138M	\$134M	\$110M	\$78.7M	\$118M	\$136M	\$148M
Percent Change from Prior Year	-16%	-22%	6%	7%	6%	34%	45%	51%	57%	41%	17%	-5%	21%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



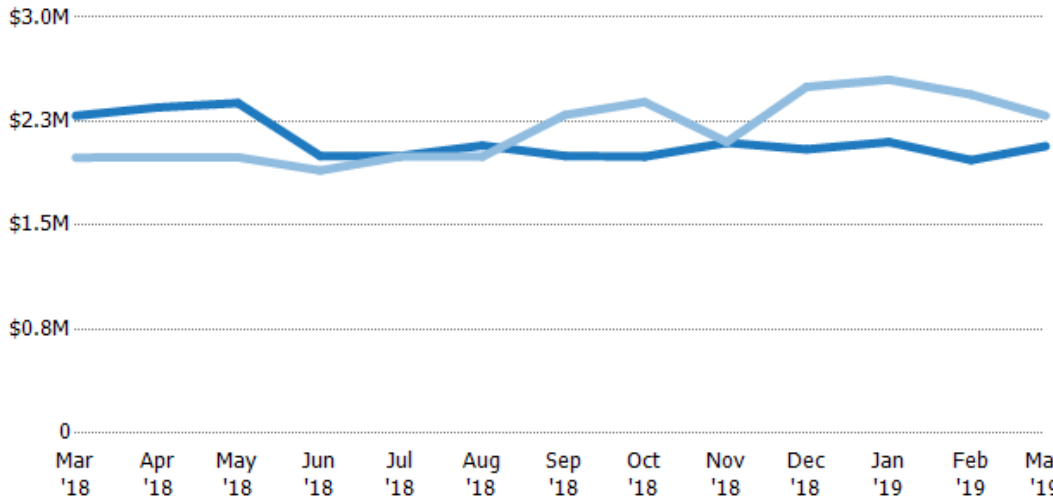
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Mar '18	\$2.51M	\$2.63M	-5%
Apr '18	\$2.53M	\$2.56M	-1%
May '18	\$2.62M	\$2.51M	5%
Jun '18	\$2.48M	\$2.45M	1%
Jul '18	\$2.5M	\$2.31M	8%
Aug '18	\$2.64M	\$2.35M	12%
Sep '18	\$2.67M	\$2.41M	11%
Oct '18	\$2.41M	\$2.8M	-14%
Nov '18	\$2.36M	\$2.67M	-12%
Dec '18	\$2.31M	\$3.03M	-24%
Jan '19	\$2.61M	\$3.03M	-14%
Feb '19	\$2.64M	\$2.95M	-11%
Mar '19	\$2.64M	\$2.51M	5%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Mar '18	\$2.29M	\$1.99M	15%
Apr '18	\$2.35M	\$1.99M	18%
May '18	\$2.38M	\$1.99M	20%
Jun '18	\$2M	\$1.9M	6%
Jul '18	\$2M	\$2M	0%
Aug '18	\$2.07M	\$2M	4%
Sep '18	\$2M	\$2.3M	-13%
Oct '18	\$2M	\$2.39M	-16%
Nov '18	\$2.1M	\$2.1M	0%
Dec '18	\$2.05M	\$2.5M	-18%
Jan '19	\$2.1M	\$2.55M	-18%
Feb '19	\$1.97M	\$2.44M	-19%
Mar '19	\$2.07M	\$2.29M	-10%

Months of Inventory

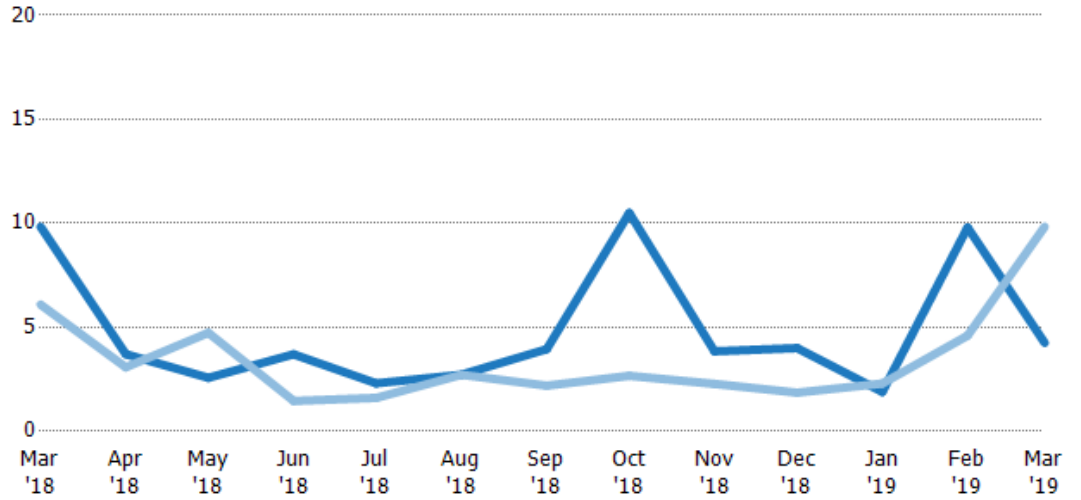
The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Mar '19	4.25	-56.8%
Mar '18	9.83	61.4%
Mar '17	6.09	-7%



Current Year	9.83	3.71	2.57	3.7	2.31	2.72	3.95	10.5	3.84	4	1.89	9.8	4.25
Prior Year	6.09	3.08	4.73	1.46	1.61	2.71	2.19	2.67	2.28	1.86	2.29	4.6	9.83
Percent Change from Prior Year	61%	20%	-46%	154%	44%	0%	80%	294%	69%	115%	-17%	113%	-57%

Absorption Rate

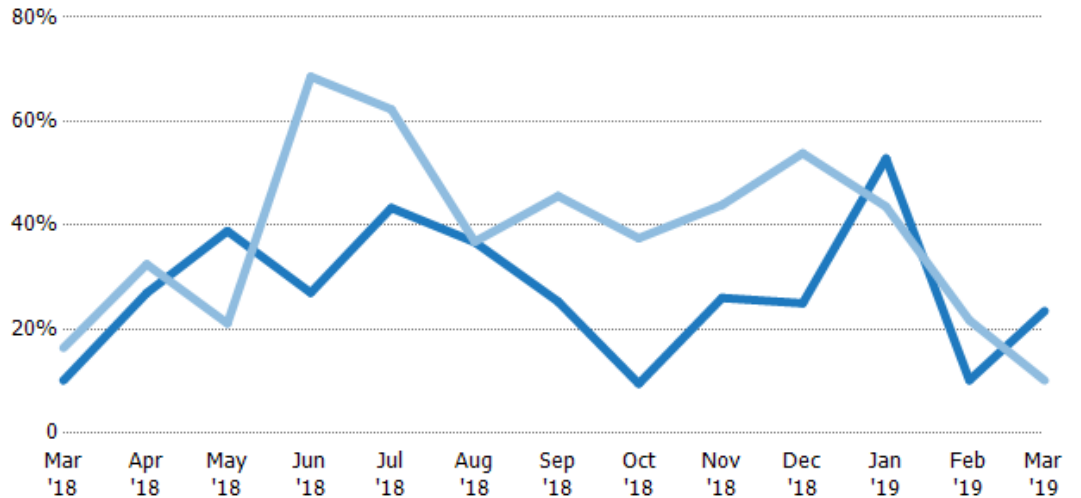
The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Mar '19	24%	-13.4%
Mar '18	10%	6.3%
Mar '17	16%	7.5%



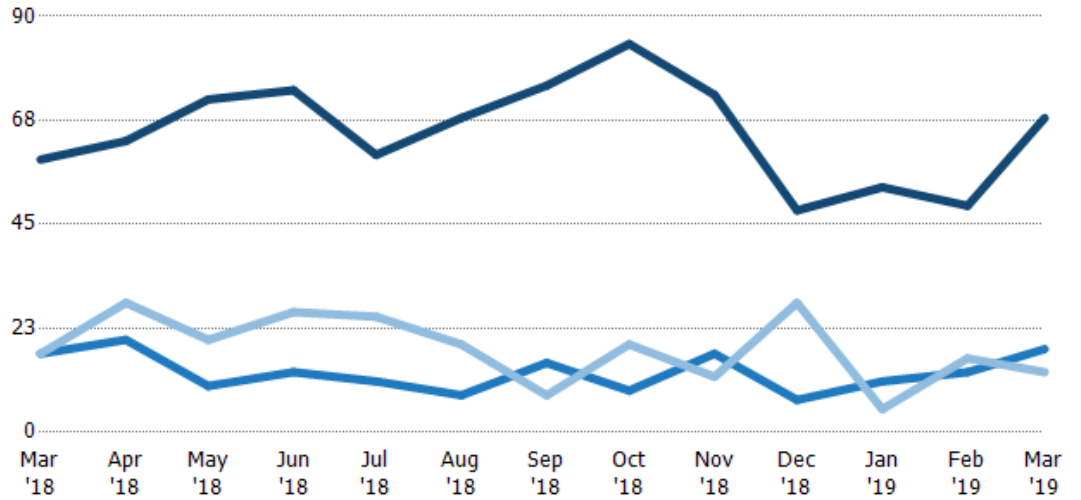
Current Year	10%	27%	39%	27%	43%	37%	25%	10%	26%	25%	53%	10%	24%
Prior Year	16%	33%	21%	69%	62%	37%	46%	38%	44%	54%	44%	22%	10%
Change from Prior Year	6%	6%	-18%	42%	19%	0%	20%	28%	18%	29%	-9%	12%	-13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



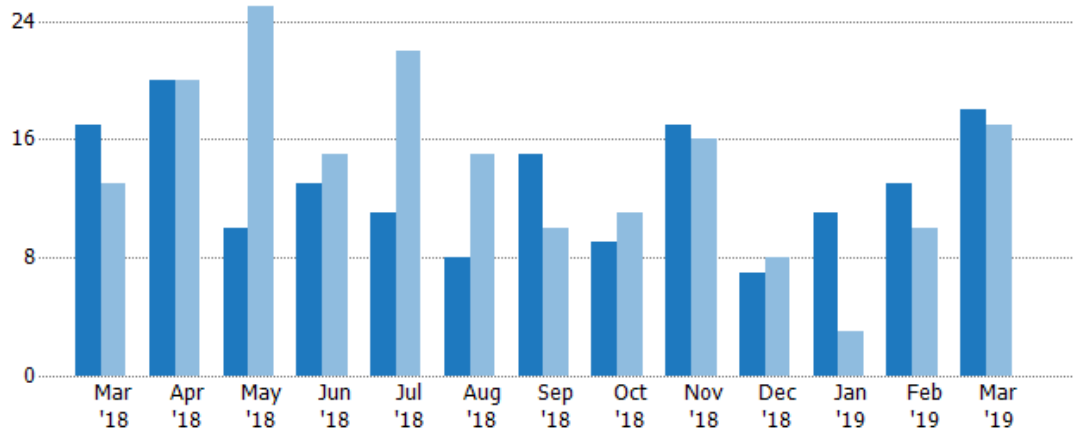
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Active	59	63	72	74	60	68	75	84	73	48	53	49	68
Pending	17	20	10	13	11	8	15	9	17	7	11	13	18
Sold	17	28	20	26	25	19	8	19	12	28	5	16	13

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Mar '19	18	5.9%
Mar '18	17	30.8%
Mar '17	13	92.3%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	17	20	10	13	11	8	15	9	17	7	11	13	18
Prior Year	13	20	25	15	22	15	10	11	16	8	3	10	17
Percent Change from Prior Year	31%	0%	-60%	-13%	-50%	-47%	50%	-18%	6%	-13%	267%	30%	6%

Pending Sales Volume

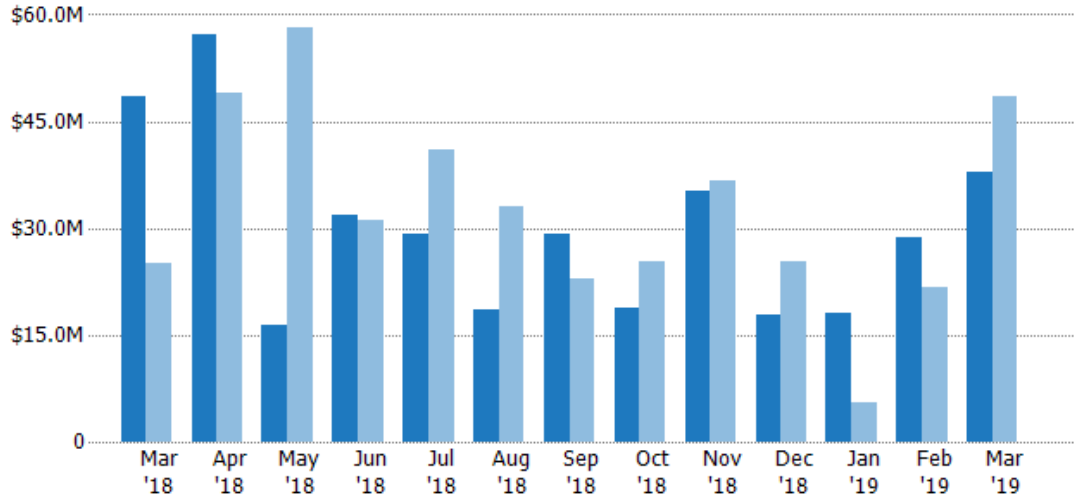
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$38M	-21.7%
Mar '18	\$48.5M	92.9%
Mar '17	\$25.2M	76.9%



Current Year	\$48.5M	\$57.2M	\$16.4M	\$31.9M	\$29.1M	\$18.6M	\$29.3M	\$18.7M	\$35.2M	\$17.9M	\$18.1M	\$28.7M	\$38M
Prior Year	\$25.2M	\$48.9M	\$58.1M	\$31.2M	\$41.1M	\$33M	\$23M	\$25.3M	\$36.7M	\$25.4M	\$5.58M	\$21.7M	\$48.5M
Percent Change from Prior Year	93%	17%	-72%	2%	-29%	-44%	27%	-26%	-4%	-29%	225%	32%	-22%

Closed Sales

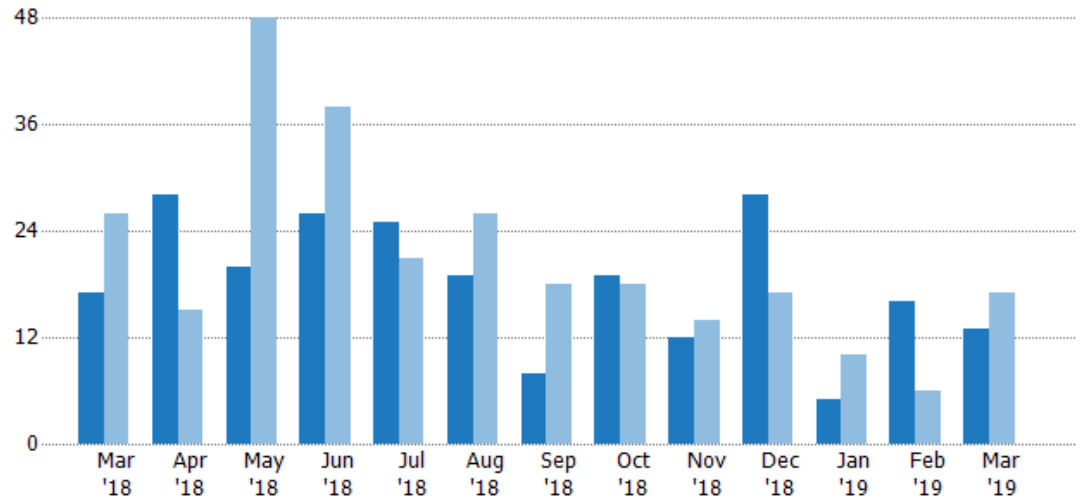
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Mar '19	13	-23.5%
Mar '18	17	-34.6%
Mar '17	26	-3.8%



Current Year	17	28	20	26	25	19	8	19	12	28	5	16	13
Prior Year	26	15	48	38	21	26	18	18	14	17	10	6	17
Percent Change from Prior Year	-35%	87%	-58%	-32%	19%	-27%	-56%	6%	-14%	65%	-50%	167%	-24%

Closed Sales Volume

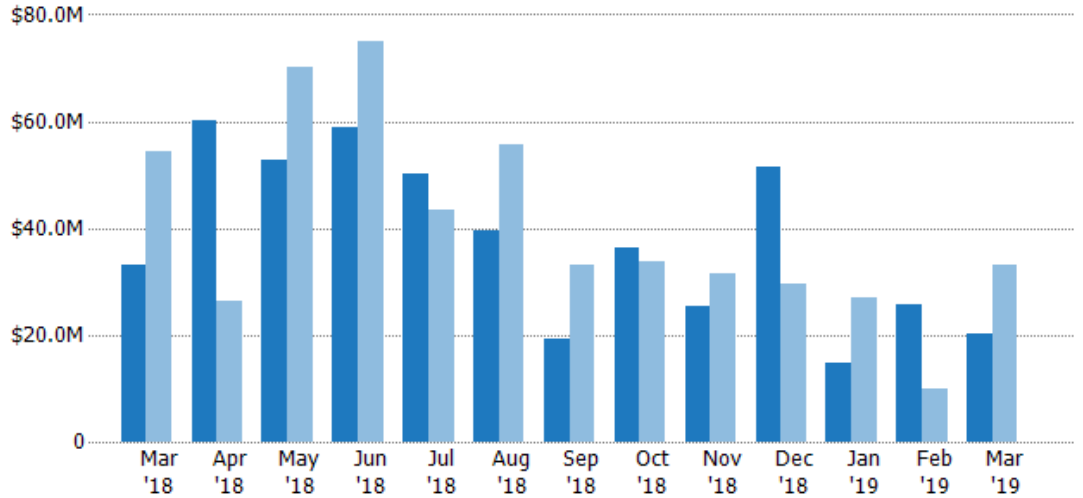
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$20.2M	-38.9%
Mar '18	\$33.1M	-39%
Mar '17	\$54.3M	-8.2%



Current Year	\$33.1M	\$60.2M	\$52.8M	\$58.8M	\$50.1M	\$39.5M	\$19.1M	\$36.4M	\$25.5M	\$51.4M	\$14.9M	\$25.7M	\$20.2M
Prior Year	\$54.3M	\$26.3M	\$70.2M	\$74.9M	\$43.5M	\$55.6M	\$33.2M	\$33.7M	\$31.5M	\$29.7M	\$26.9M	\$9.95M	\$33.1M
Percent Change from Prior Year	-39%	129%	-25%	-21%	15%	-29%	-42%	8%	-19%	73%	-45%	159%	-39%

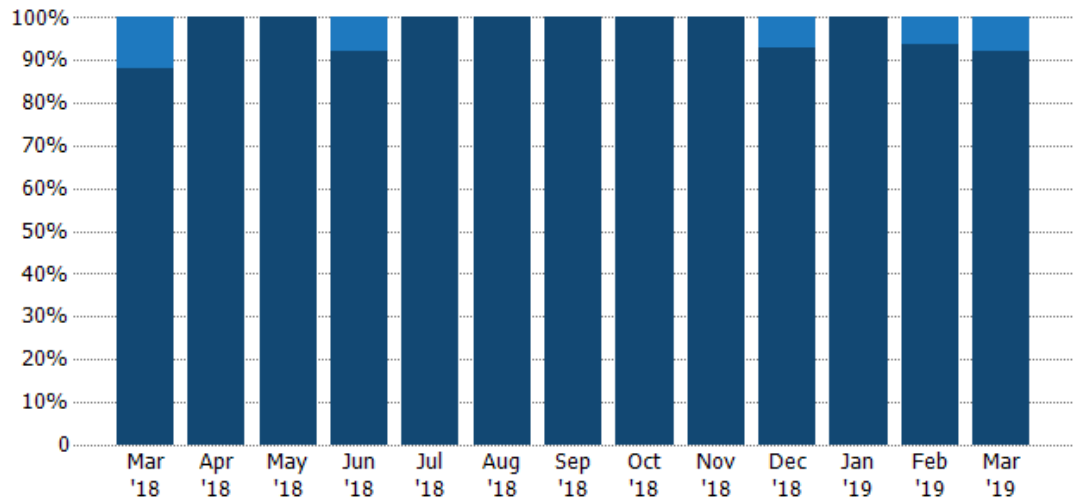
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	12%	-	-	8%	-	-	-	-	-	7%	-	6%	8%
Single Family Residence	88%	100%	100%	92%	100%	100%	100%	100%	100%	93%	100%	94%	92%

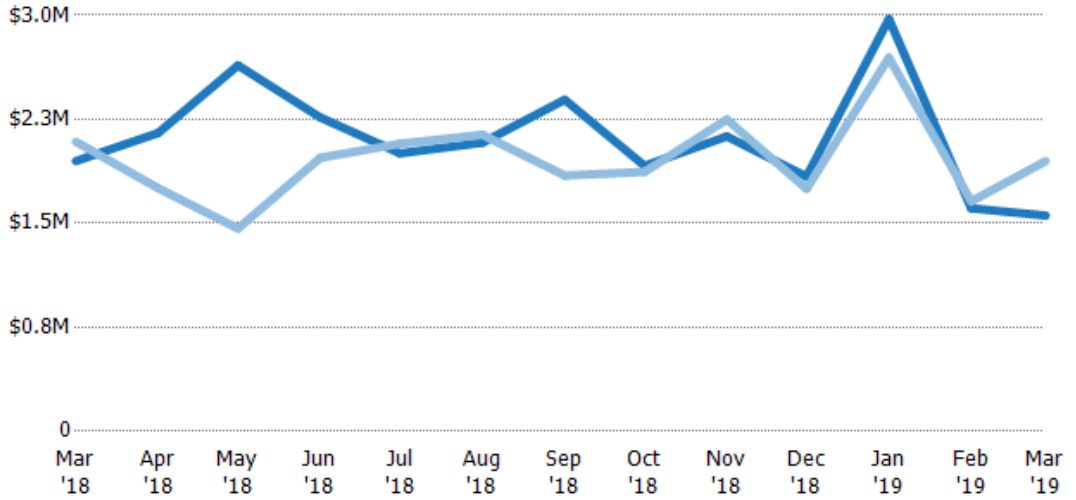
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$1.56M	-20.2%
Mar '18	\$1.95M	-6.7%
Mar '17	\$2.09M	-4.5%



Current Year	\$1.95M	\$2.15M	\$2.64M	\$2.26M	\$2M	\$2.08M	\$2.39M	\$1.91M	\$2.13M	\$1.84M	\$2.97M	\$1.61M	\$1.56M
Prior Year	\$2.09M	\$1.75M	\$1.46M	\$1.97M	\$2.07M	\$2.14M	\$1.84M	\$1.87M	\$2.25M	\$1.75M	\$2.69M	\$1.66M	\$1.95M
Percent Change from Prior Year	-7%	23%	80%	15%	-3%	-3%	30%	2%	-5%	5%	10%	-3%	-20%

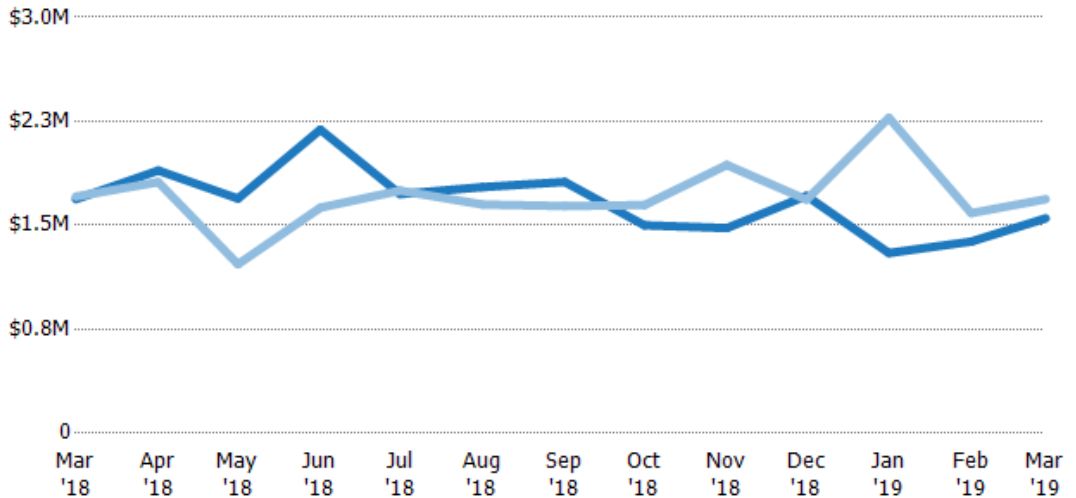
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$1.55M	-8.2%
Mar '18	\$1.69M	-1.1%
Mar '17	\$1.71M	2.2%



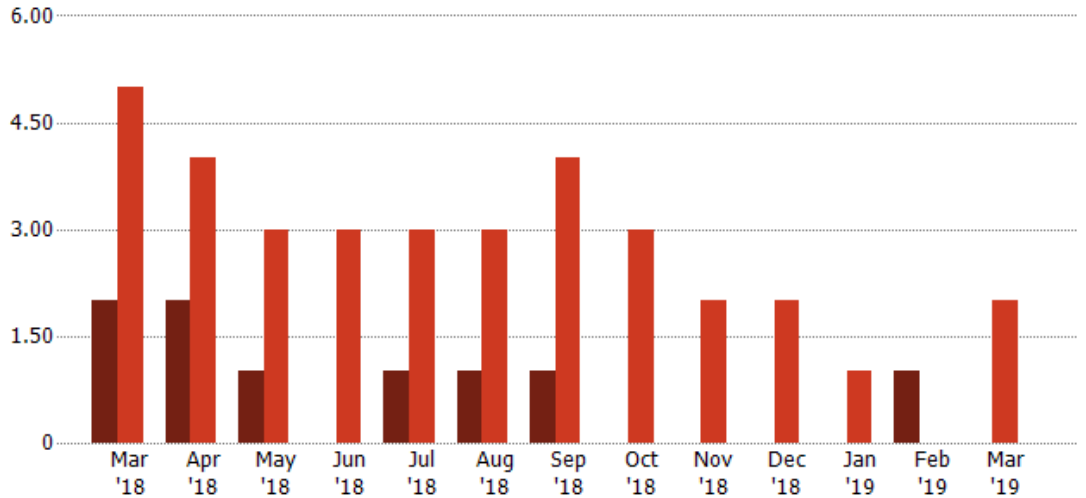
Current Year	\$1.69M	\$1.9M	\$1.69M	\$2.19M	\$1.73M	\$1.78M	\$1.81M	\$1.5M	\$1.48M	\$1.71M	\$1.3M	\$1.38M	\$1.55M
Prior Year	\$1.71M	\$1.81M	\$1.22M	\$1.63M	\$1.75M	\$1.65M	\$1.64M	\$1.65M	\$1.94M	\$1.69M	\$2.28M	\$1.59M	\$1.69M
Percent Change from Prior Year	-1%	5%	39%	35%	-1%	8%	11%	-9%	-24%	2%	-43%	-13%	-8%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	2	2	1	-	1	1	1	-	-	-	-	1	-
Prior Year	5	4	3	3	3	3	4	3	2	2	1	-	2
Percent Change from Prior Year	-60%	-50%	-67%	-100%	-67%	-67%	-75%	-100%	-100%	-100%	-100%	100%	-100%

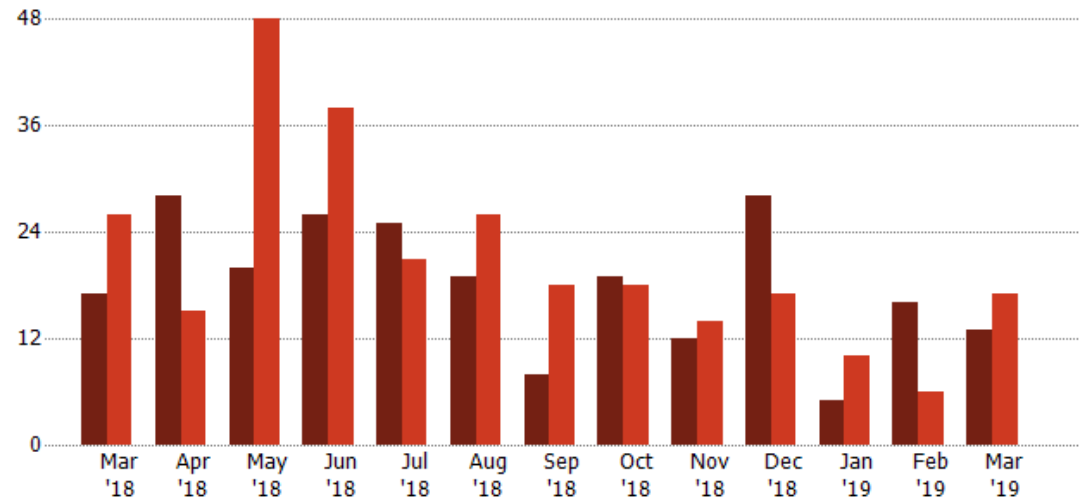
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Mar '19	13	-23.5%
Mar '18	17	-34.6%
Mar '17	26	-3.8%



Current Year	17	28	20	26	25	19	8	19	12	28	5	16	13
Prior Year	26	15	48	38	21	26	18	18	14	17	10	6	17
Percent Change from Prior Year	-35%	87%	-58%	-32%	19%	-27%	-56%	6%	-14%	65%	-50%	167%	-24%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 04/08/2019

Scheduled: No

Report Date Range: From 3/2018 To: 3/2019

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Include Appendix |
| <input type="checkbox"/> Include Metrics By | <input checked="" type="checkbox"/> Medians |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 3/2019 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area