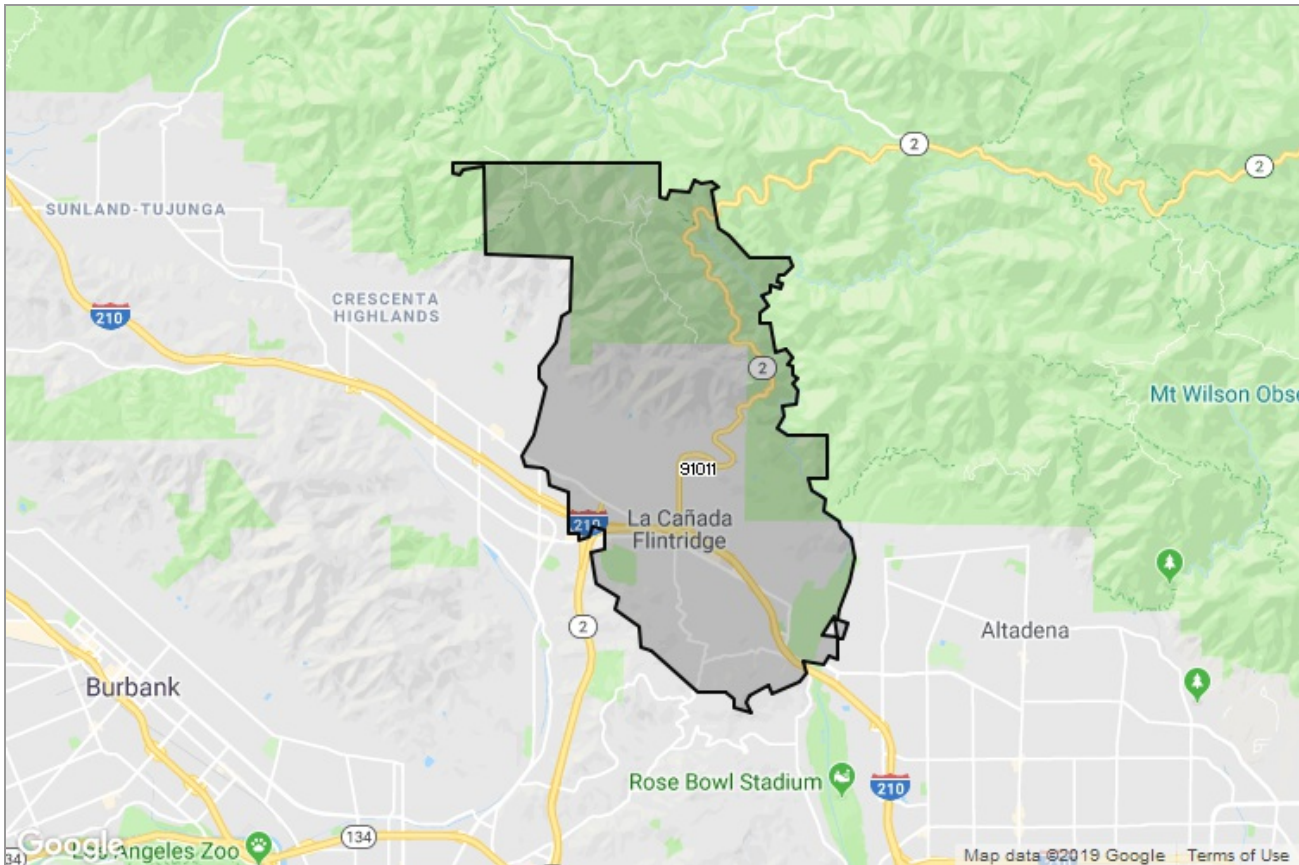




PASADENA-FOOTHILLS
ASSOCIATION OF REALTORS®

MARKET DATA REPORT

La Canada Flintridge



Report Characteristics

Report Name:
La Canada Flintridge

Report Date Range:
2/2018 – 2/2019

Filters Used:
MLS, Property Type, Location

Avg/Med: Both

Run Date: 03/11/2019

Scheduled: No

Presented by

**Pasadena Foothills Association of
REALTORS®**

(626) 795-2455

Other: <http://www.pfar.org/>

1070 E. Green St
Suite 100
Pasadena, CA 91106

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	19	27	-29.6%	40	53	-24.5%
New Listing Volume	\$37,830,000	\$52,093,000	-27.4%	\$98,065,888	\$112,983,594	-13.2%
Active Listing Count	46	49	-6.1%	N/A	N/A	
Active Listing Volume	\$122,313,775	\$135,791,694	-9.9%	N/A	N/A	
Average Listing Price	\$2,658,995	\$2,771,259	-4.1%	\$2,637,713	\$2,732,729	-3.5%
Median Listing Price	\$1,975,000	\$2,290,000	-13.8%	\$2,041,919	\$2,362,151	-13.6%
Months of Inventory	9.2	4.9	+87.8%	5.8	4	+44%
Absorption Rate	10.87%	20.41%	-9.5%	17.17%	24.73%	-7.6%
Sales Activity Charts Metrics						
Pending Sales Count	14	12	+16.7%	N/A	N/A	
Pending Sales Volume	\$31,322,000	\$24,114,000	+29.9%	N/A	N/A	
Closed Sales Count	16	7	+128.6%	21	17	+23.5%
Closed Sales Volume	\$25,729,270	\$11,036,500	+133.1%	\$40,597,270	\$37,977,000	+6.9%
Average Sales Price	\$1,608,079	\$1,576,643	+2%	\$1,933,203	\$2,233,941	-13.5%
Median Sales Price	\$1,382,500	\$1,250,000	+10.6%	\$1,362,857	\$1,852,941	-26.4%
Distressed Charts Metrics						
Distressed Listing Count	-	-	-	N/A	N/A	

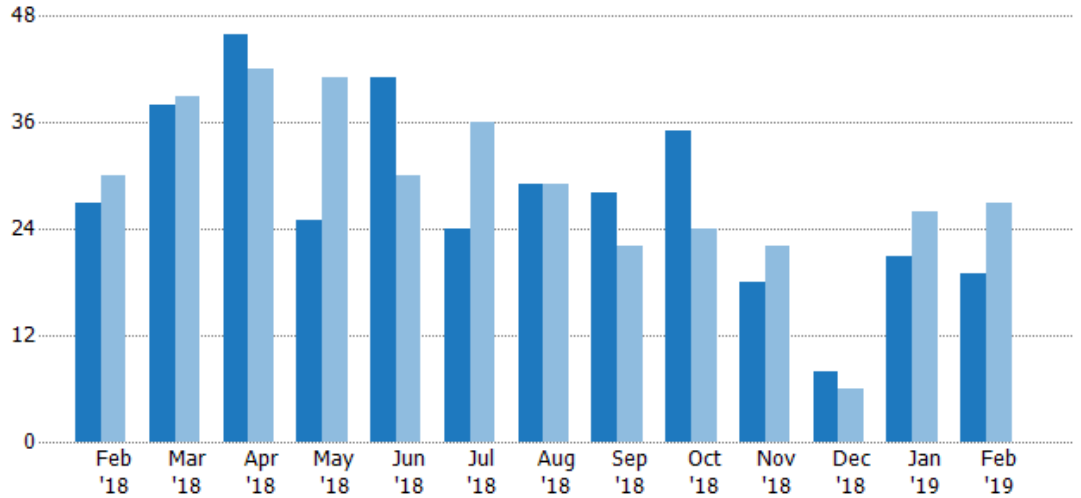
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	19	-29.6%
Feb '18	27	-10%
Feb '17	30	53.3%



Current Year	27	38	46	25	41	24	29	28	35	18	8	21	19
Prior Year	30	39	42	41	30	36	29	22	24	22	6	26	27
Percent Change from Prior Year	-10%	-3%	10%	-39%	37%	-33%	0%	27%	46%	-18%	33%	-19%	-30%

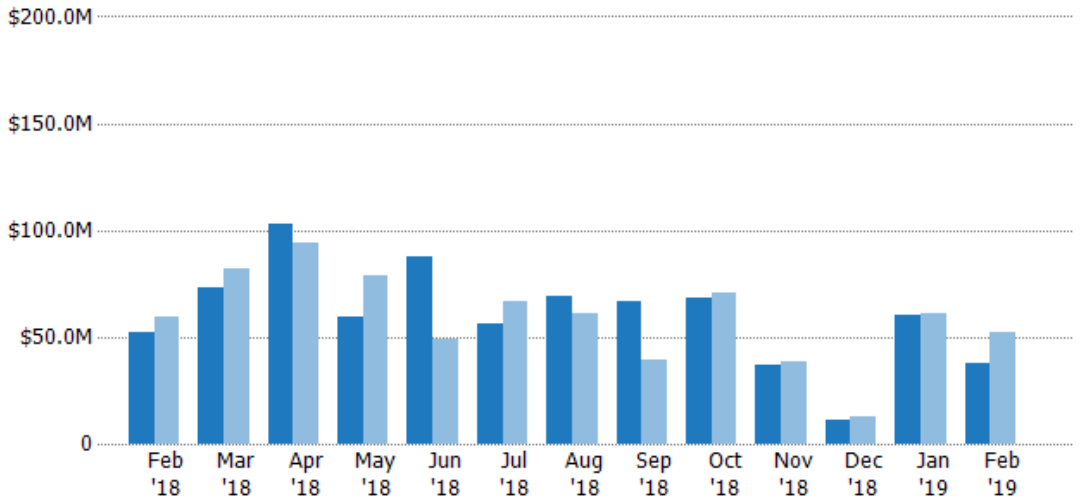
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$37.8M	-27.4%
Feb '18	\$52.1M	-12.4%
Feb '17	\$59.5M	50%



Current Year	\$52.1M	\$73.4M	\$103M	\$59.4M	\$87.2M	\$56.3M	\$69.5M	\$66.9M	\$68.6M	\$37.1M	\$11.5M	\$60.2M	\$37.8M
Prior Year	\$59.5M	\$81.9M	\$93.9M	\$78.7M	\$49.1M	\$66.7M	\$61.4M	\$39M	\$70.8M	\$38.8M	\$12.8M	\$60.9M	\$52.1M
Percent Change from Prior Year	-12%	-10%	10%	-25%	78%	-16%	13%	71%	-3%	-5%	-10%	-1%	-27%

Active Listings

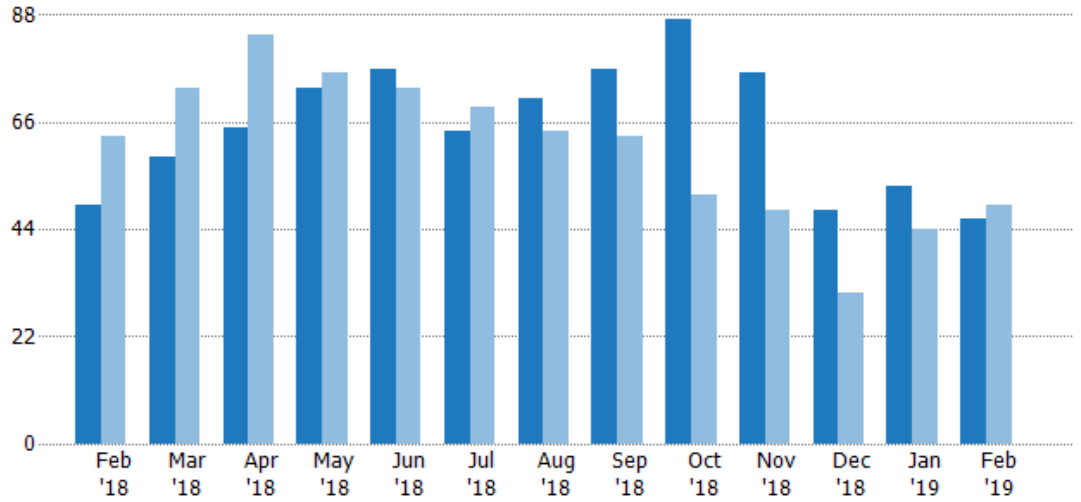
The number of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	46	-6.1%
Feb '18	49	-22.2%
Feb '17	63	14.3%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	49	59	65	73	77	64	71	77	87	76	48	53	46
Prior Year	63	73	84	76	73	69	64	63	51	48	31	44	49
Percent Change from Prior Year	-22%	-19%	-23%	-4%	5%	-7%	11%	22%	71%	58%	55%	20%	-6%

Active Listing Volume

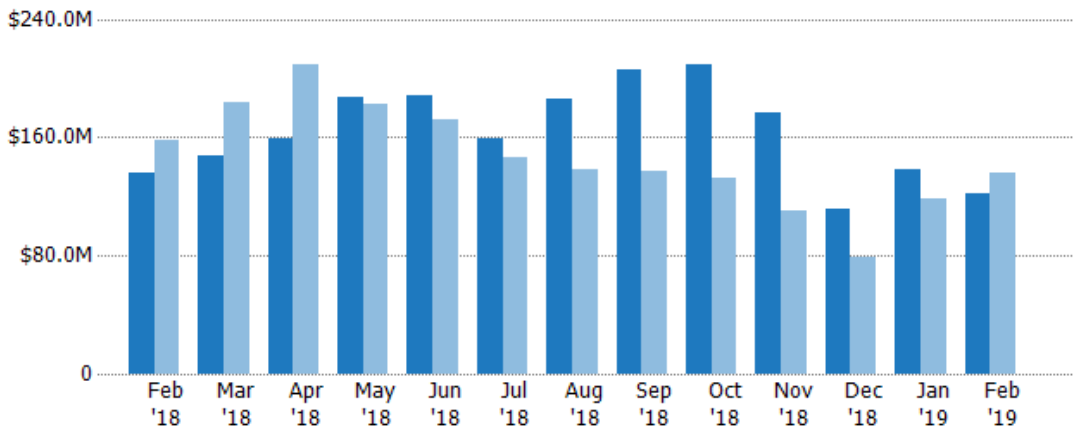
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$122M	-9.9%
Feb '18	\$136M	-14%
Feb '17	\$158M	4.7%



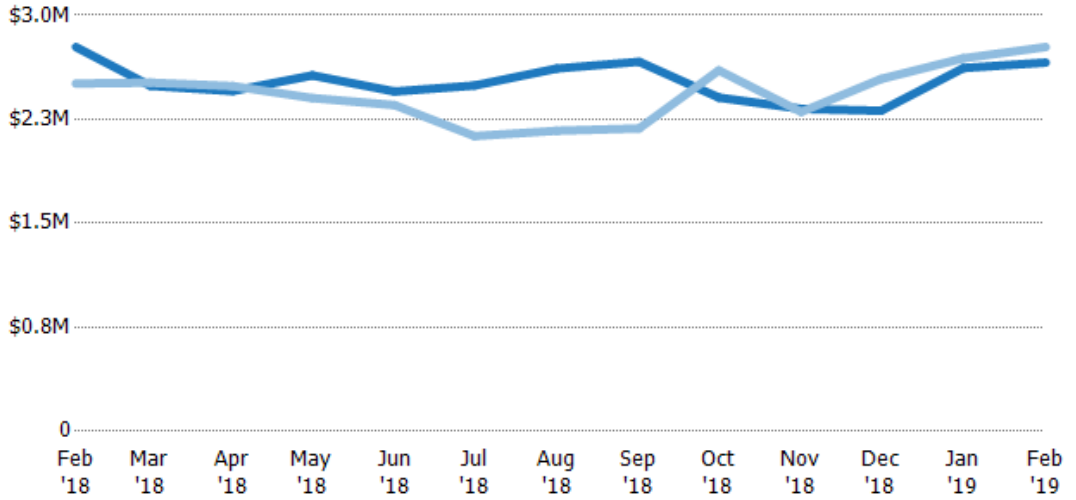
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$136M	\$147M	\$159M	\$187M	\$189M	\$160M	\$186M	\$205M	\$209M	\$177M	\$111M	\$139M	\$122M
Prior Year	\$158M	\$184M	\$209M	\$183M	\$172M	\$147M	\$139M	\$138M	\$133M	\$111M	\$78.8M	\$118M	\$136M
Percent Change from Prior Year	-14%	-20%	-24%	3%	10%	9%	34%	49%	58%	60%	41%	17%	-10%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



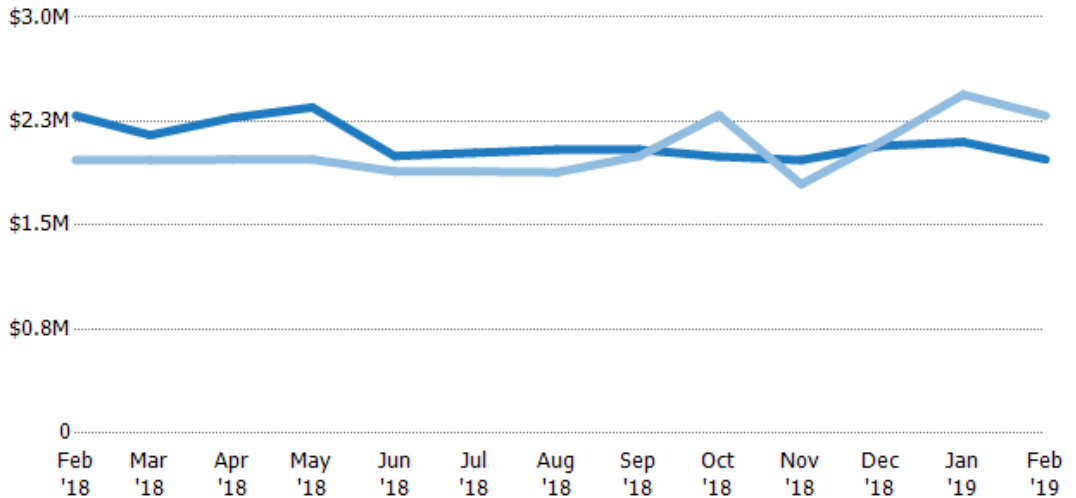
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '18	\$2.77M	\$2.51M	11%
Mar '18	\$2.49M	\$2.51M	-1%
Apr '18	\$2.45M	\$2.49M	-1%
May '18	\$2.57M	\$2.4M	7%
Jun '18	\$2.45M	\$2.35M	4%
Jul '18	\$2.49M	\$2.13M	17%
Aug '18	\$2.62M	\$2.17M	21%
Sep '18	\$2.66M	\$2.18M	22%
Oct '18	\$2.41M	\$2.6M	-8%
Nov '18	\$2.33M	\$2.3M	1%
Dec '18	\$2.31M	\$2.54M	-9%
Jan '19	\$2.62M	\$2.69M	-3%
Feb '19	\$2.66M	\$2.77M	-4%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '18	\$2.29M	\$1.97M	16%
Mar '18	\$2.15M	\$1.97M	9%
Apr '18	\$2.28M	\$1.97M	15%
May '18	\$2.35M	\$1.97M	19%
Jun '18	\$2M	\$1.89M	6%
Jul '18	\$2.02M	\$1.89M	7%
Aug '18	\$2.05M	\$1.88M	9%
Sep '18	\$2.05M	\$2M	2%
Oct '18	\$2M	\$2.3M	-13%
Nov '18	\$1.97M	\$1.8M	10%
Dec '18	\$2.07M	\$2.1M	-1%
Jan '19	\$2.1M	\$2.44M	-14%
Feb '19	\$1.98M	\$2.29M	-14%

Months of Inventory

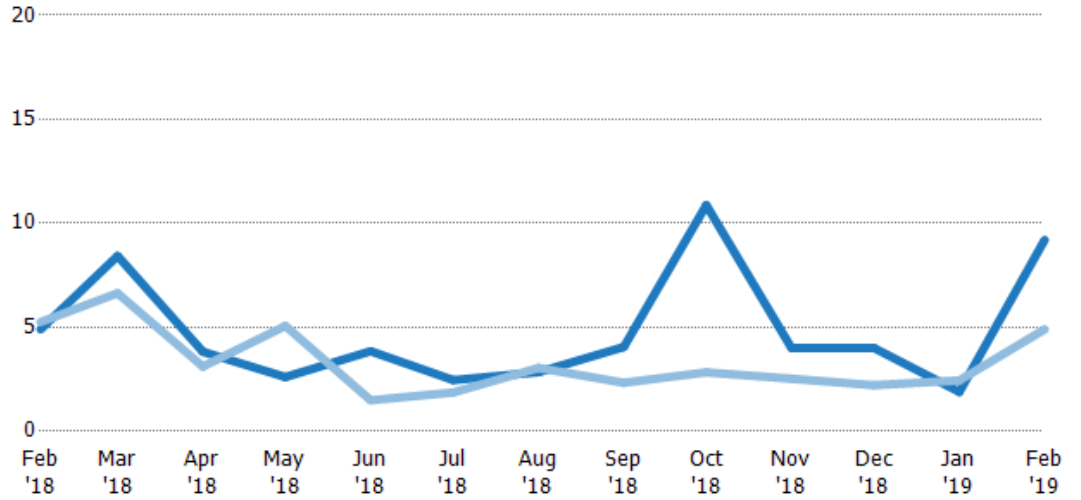
The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Feb '19	9.2	87.8%
Feb '18	4.9	-6.7%
Feb '17	5.25	5.5%



Current Year	4.9	8.43	3.82	2.61	3.85	2.46	2.84	4.05	10.9	4	4	1.89	9.2
Prior Year	5.25	6.64	3.11	5.07	1.49	1.86	3.05	2.33	2.83	2.53	2.21	2.44	4.9
Percent Change from Prior Year	-7%	27%	23%	-49%	158%	32%	-7%	74%	284%	58%	81%	-23%	88%

Absorption Rate

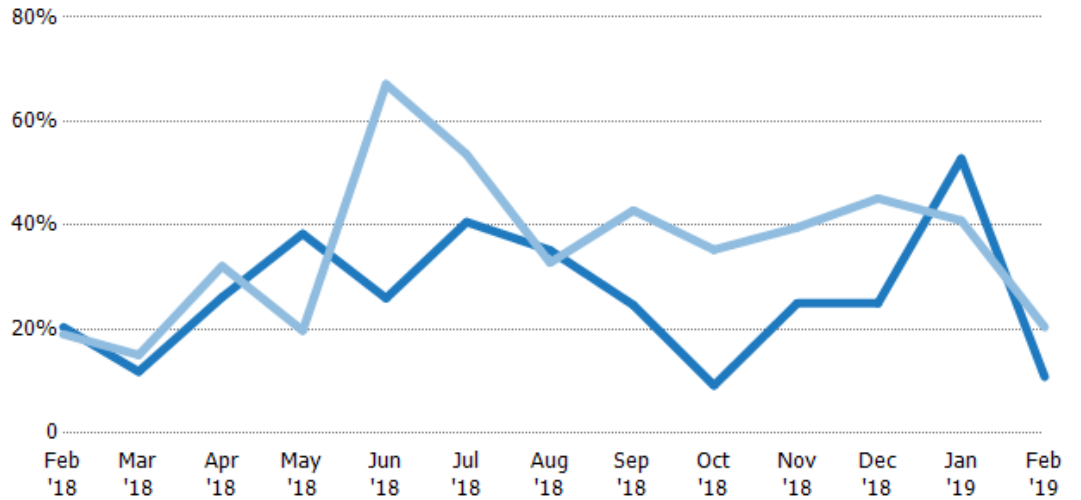
The percentage of inventory sold per month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Feb '19	11%	9.5%
Feb '18	20%	-1.4%
Feb '17	19%	-5.2%



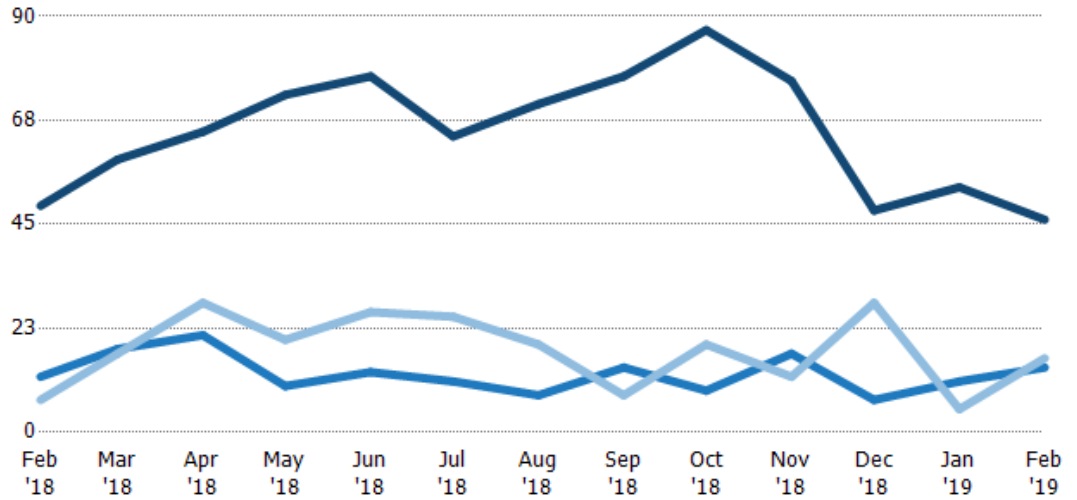
Current Year	20%	12%	26%	38%	26%	41%	35%	25%	9%	25%	25%	53%	11%
Prior Year	19%	15%	32%	20%	67%	54%	33%	43%	35%	40%	45%	41%	20%
Change from Prior Year	-1%	3%	6%	-19%	41%	13%	-2%	18%	26%	15%	20%	-12%	10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



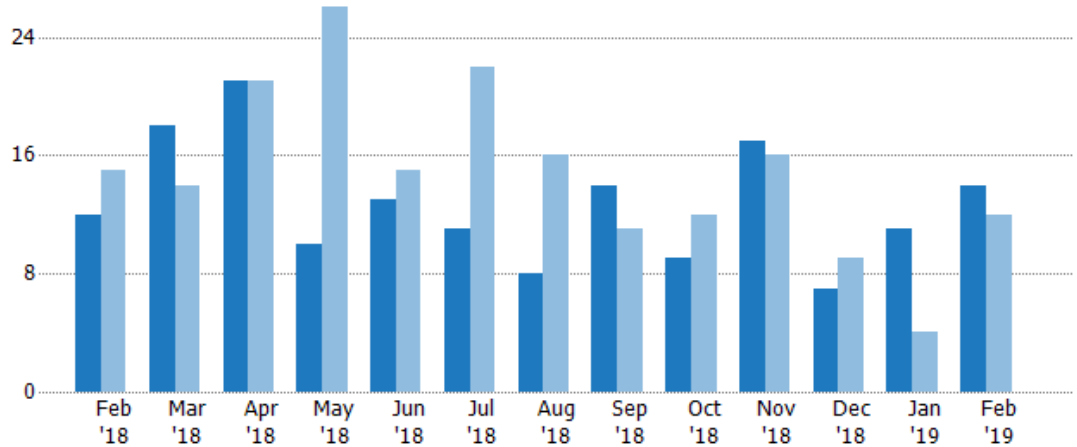
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Active	49	59	65	73	77	64	71	77	87	76	48	53	46
Pending	12	18	21	10	13	11	8	14	9	17	7	11	14
Sold	7	17	28	20	26	25	19	8	19	12	28	5	16

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: La Canada Flintridge, CA 91011, La Canada Flintridge, CA 91012
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Feb '19	14	16.7%
Feb '18	12	-20%
Feb '17	15	46.7%

	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	12	18	21	10	13	11	8	14	9	17	7	11	14
Prior Year	15	14	21	26	15	22	16	11	12	16	9	4	12
Percent Change from Prior Year	-20%	29%	0%	-62%	-13%	-50%	-50%	27%	-25%	6%	-22%	175%	17%

Pending Sales Volume

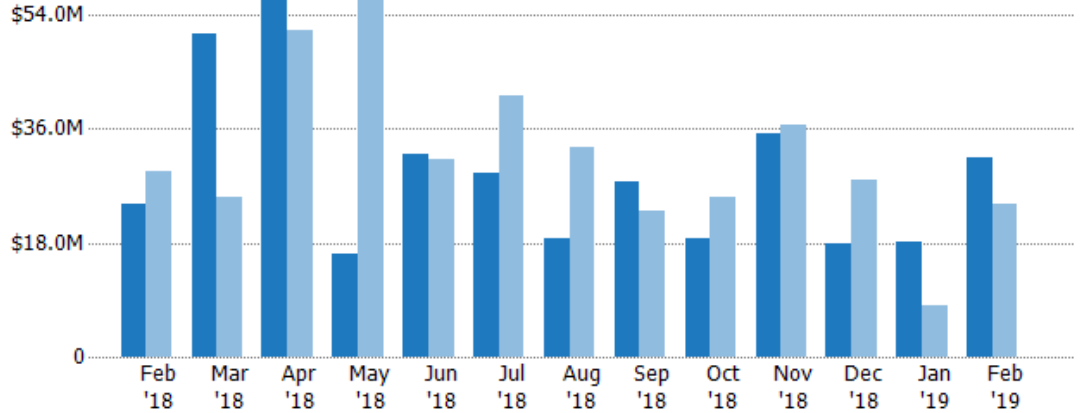
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$31.3M	29.9%
Feb '18	\$24.1M	-17.9%
Feb '17	\$29.4M	34.7%



Current Year	\$24.1M	\$50.9M	\$59.6M	\$16.4M	\$31.9M	\$29.1M	\$18.6M	\$27.8M	\$18.7M	\$35.2M	\$17.9M	\$18.1M	\$31.3M
Prior Year	\$29.4M	\$25.2M	\$51.5M	\$60.6M	\$31.2M	\$41.1M	\$33M	\$23M	\$25.3M	\$36.7M	\$27.8M	\$7.98M	\$24.1M
Percent Change from Prior Year	-18%	102%	16%	-73%	2%	-29%	-44%	21%	-26%	-4%	-36%	127%	30%

Closed Sales

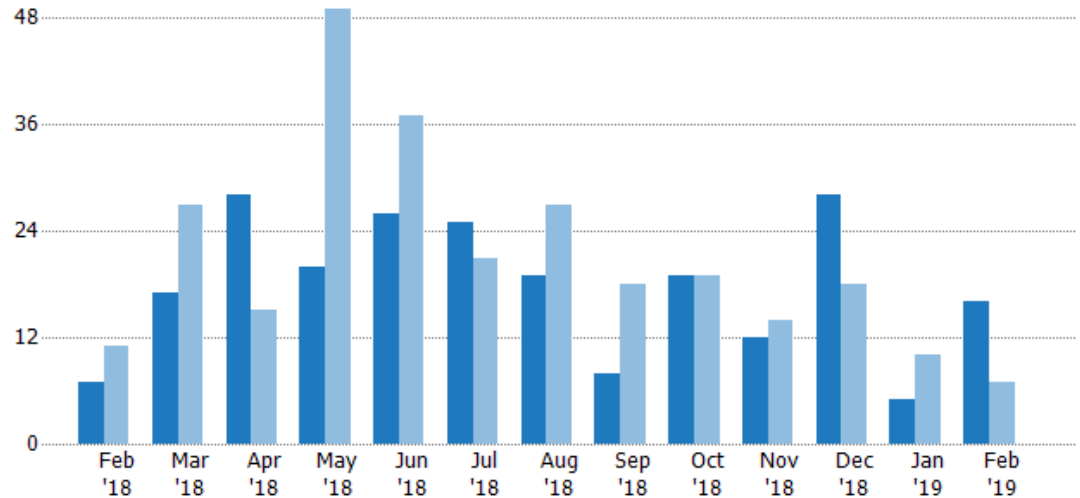
The total number of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	16	128.6%
Feb '18	7	-36.4%
Feb '17	11	18.2%



Current Year	7	17	28	20	26	25	19	8	19	12	28	5	16
Prior Year	11	27	15	49	37	21	27	18	19	14	18	10	7
Percent Change from Prior Year	-36%	-37%	87%	-59%	-30%	19%	-30%	-56%	0%	-14%	56%	-50%	129%

Closed Sales Volume

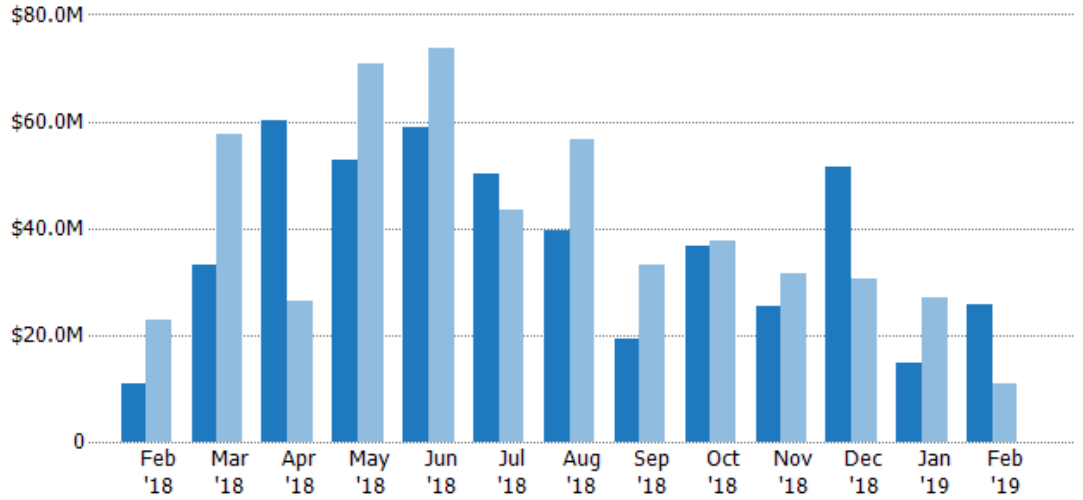
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$25.7M	133.1%
Feb '18	\$11M	-51.4%
Feb '17	\$22.7M	-17.2%



Current Year

\$11M \$33.1M \$60.2M \$52.8M \$58.8M \$50.1M \$39.5M \$19.1M \$36.7M \$25.5M \$51.4M \$14.9M \$25.7M

Prior Year

\$22.7M \$57.5M \$26.3M \$70.9M \$73.7M \$43.5M \$56.7M \$33.2M \$37.8M \$31.5M \$30.6M \$26.9M \$11M

Percent Change from Prior Year

-51% -42% 129% -26% -20% 15% -30% -42% -3% -19% 68% -45% 133%

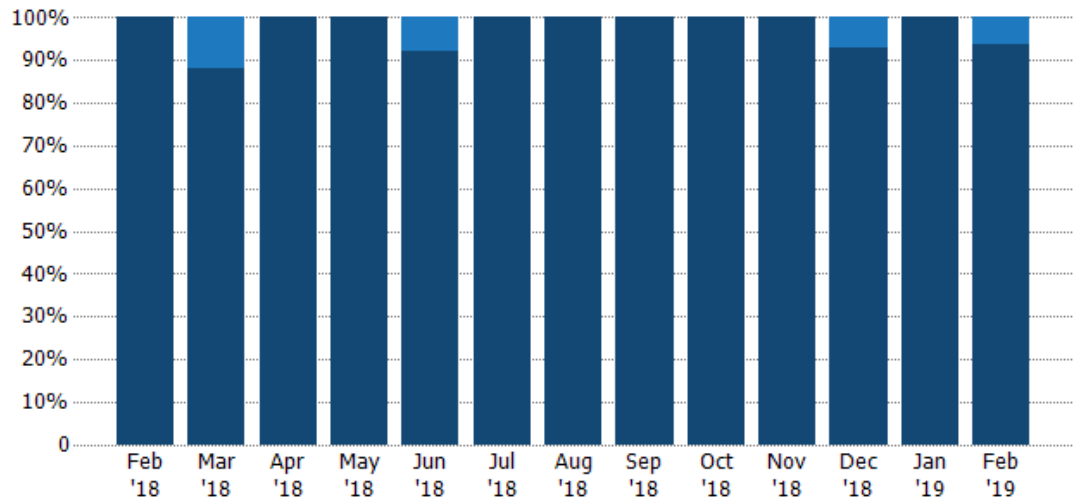
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse

- 12% - - 8% - - - - - 7% - 6%

Single Family Residence

100% 88% 100% 100% 92% 100% 100% 100% 100% 100% 100% 93% 100% 94%

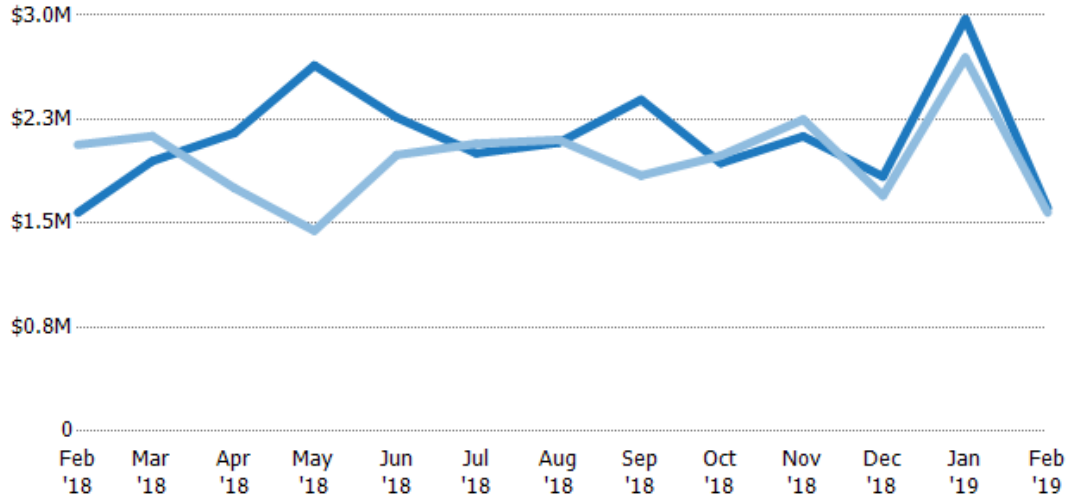
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$1.61M	2%
Feb '18	\$1.58M	-23.7%
Feb '17	\$2.07M	-29.9%



Current Year	\$1.58M	\$1.95M	\$2.15M	\$2.64M	\$2.26M	\$2M	\$2.08M	\$2.39M	\$1.93M	\$2.13M	\$1.84M	\$2.97M	\$1.61M
Prior Year	\$2.07M	\$2.13M	\$1.75M	\$1.45M	\$1.99M	\$2.07M	\$2.1M	\$1.84M	\$1.99M	\$2.25M	\$1.7M	\$2.69M	\$1.58M
Percent Change from Prior Year	-24%	-8%	23%	82%	14%	-3%	-1%	30%	-3%	-5%	8%	10%	2%

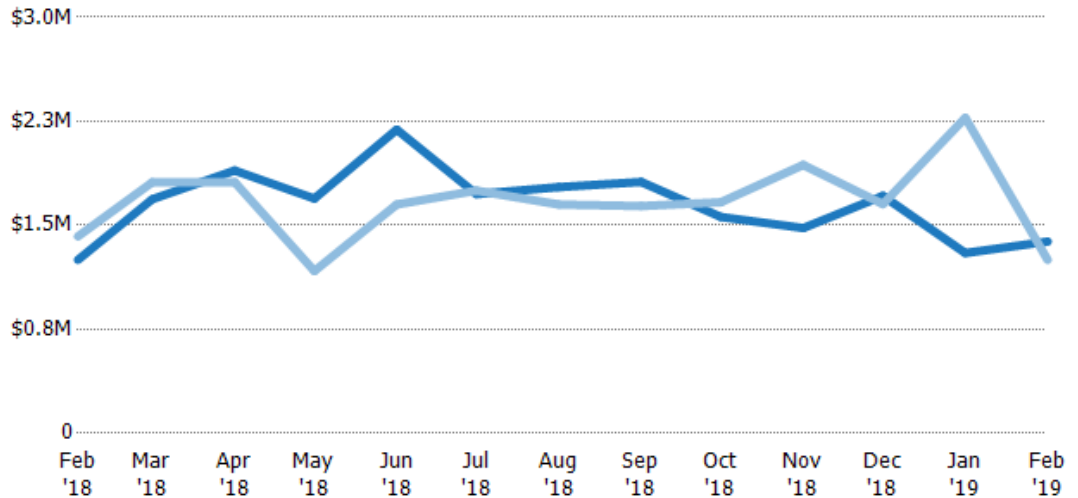
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$1.38M	10.6%
Feb '18	\$1.25M	-11.9%
Feb '17	\$1.42M	-1.5%



Current Year	\$1.25M	\$1.69M	\$1.9M	\$1.69M	\$2.19M	\$1.73M	\$1.78M	\$1.81M	\$1.56M	\$1.48M	\$1.71M	\$1.3M	\$1.38M
Prior Year	\$1.42M	\$1.81M	\$1.81M	\$1.17M	\$1.65M	\$1.75M	\$1.65M	\$1.64M	\$1.67M	\$1.94M	\$1.65M	\$2.28M	\$1.25M
Percent Change from Prior Year	-12%	-7%	5%	45%	33%	-1%	8%	11%	-6%	-24%	4%	-43%	11%

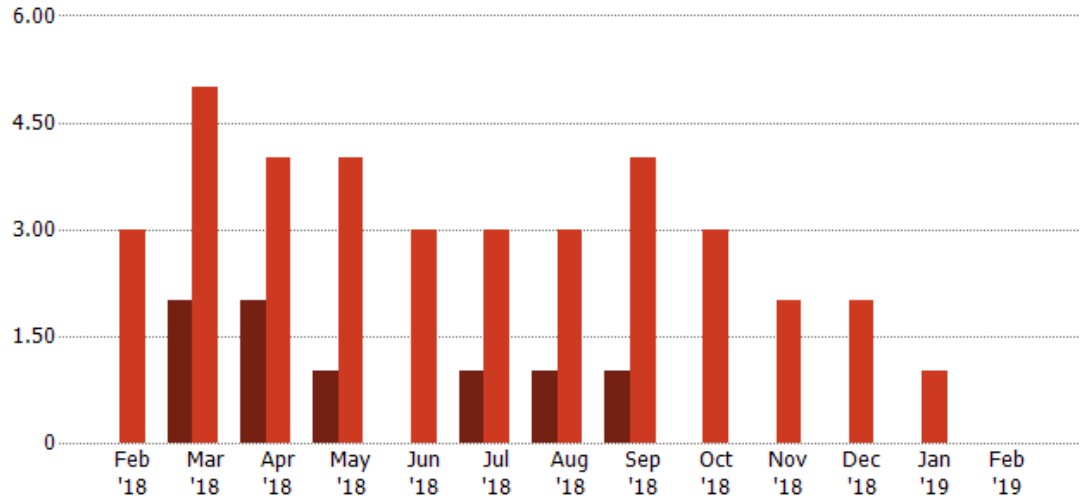
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	-	2	2	1	-	1	1	1	-	-	-	-	-
Prior Year	3	5	4	4	3	3	3	4	3	2	2	1	-
Percent Change from Prior Year	-100%	-60%	-50%	-75%	-100%	-67%	-67%	-75%	-100%	-100%	-100%	-100%	-

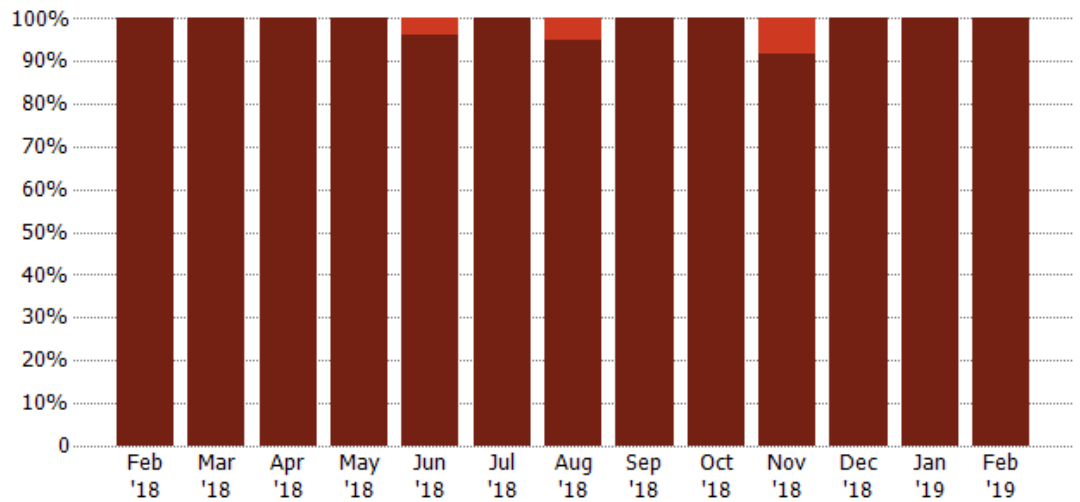
Distressed Sales by Sales Type

The percentage of residential properties sold each month for each sales type.

Filters Used

ZIP: La Canada Flintridge, CA
91011, La Canada Flintridge, CA
91012

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pre-Foreclosure	-	-	-	-	4%	-	5%	-	-	8%	-	-	-
Non-Distressed	100%	100%	100%	100%	96%	100%	95%	100%	100%	92%	100%	100%	100%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: La Canada Flintridge

Run Date: 03/11/2019

Scheduled: No

Report Date Range: From 2/2018 To: 2/2019

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS:	California Regional MLS (Matrix)	CRISNet MLS	i-Tech MLS
	Palm Springs Regional Association	Pasadena Foothills MLS	The MLS™/CLAW
	Ventura County Regional Data Share		

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: La Canada Flintridge, CA 91011 La Canada Flintridge, CA 91012

Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 2/2019 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area